#### IMPORTANT NOTICE

### THE ATTACHED PROSPECTUS MAY NOT BE DISTRIBUTED DIRECTLY OR INDIRECTLY IN OR INTO THE UNITED STATES.

**IMPORTANT:** You must read the following before continuing. The following applies to the attached prospectus (the "Prospectus"), whether received by e-mail, accessed from an internet page or otherwise received as a result of electronic communication and you are therefore advised to read this carefully before reading, accessing or making any other use of the Prospectus. In reading, accessing or making any other use of the Prospectus, you agree to be bound by the following terms and conditions and each of the restrictions set out in the Prospectus, including any modifications made to them from time to time, each time you receive any information from MAF Global Securities Limited (the "Issuer"), Majid Al Futtaim Holding LLC ("Majid Al Futtaim Holding") or Majid Al Futtaim Properties LLC ("Majid Al Futtaim Properties") as a result of such access. You acknowledge that this electronic transmission and the delivery of the Prospectus is confidential and intended only for you and you agree you will not reproduce or publish this electronic transmission or forward the Prospectus to any other person.

RESTRICTIONS: NOTHING IN THIS ELECTRONIC TRANSMISSION CONSTITUTES AN OFFER TO SELL OR A SOLICITATION OF AN OFFER TO BUY THE SECURITIES IN THE UNITED STATES OR IN ANY JURISDICTION WHERE IT IS UNLAWFUL TO DO SO. THE SECURITIES TO BE ISSUED DESCRIBED IN THE PROSPECTUS HAVE NOT BEEN AND WILL NOT BE REGISTERED UNDER THE UNITED STATES SECURITIES ACT OF 1933, AS AMENDED (THE "SECURITIES ACT"), OR WITH ANY SECURITIES REGULATORY AUTHORITY OF ANY STATE OF THE UNITED STATES OR OTHER JURISDICTIONS AND THE SECURITIES MAY NOT BE OFFERED, SOLD, PLEDGED OR OTHERWISE TRANSFERRED DIRECTLY OR INDIRECTLY WITHIN THE UNITED STATES (AS DEFINED IN REGULATION S UNDER THE SECURITIES ACT ("REGULATION S") OR TO, OR FOR THE ACCOUNT OR BENEFIT OF, A U.S. PERSON (AS DEFINED IN REGULATION S), EXCEPT PURSUANT TO AN EXEMPTION FROM, OR IN A TRANSACTION NOT SUBJECT TO, THE REGISTRATION REQUIREMENTS OF THE SECURITIES ACT AND APPLICABLE STATE OR LOCAL SECURITIES LAWS.

THE PROSPECTUS MAY NOT BE FORWARDED OR DISTRIBUTED TO ANY OTHER PERSON AND MAY NOT BE REPRODUCED IN ANY MANNER WHATSOEVER AND, IN PARTICULAR, MAY NOT BE FORWARDED TO ANY U.S. ADDRESS. ANY FORWARDING, DISTRIBUTION OR REPRODUCTION OF THE PROSPECTUS IN WHOLE OR IN PART IS UNAUTHORISED. FAILURE TO COMPLY WITH THIS DIRECTIVE MAY RESULT IN A VIOLATION OF THE SECURITIES ACT OR THE APPLICABLE LAWS OF OTHER JURISDICTIONS. IF YOU HAVE GAINED ACCESS TO THIS TRANSMISSION CONTRARY TO ANY OF THE FOREGOING RESTRICTIONS, YOU ARE NOT AUTHORISED AND WILL NOT BE ABLE TO PURCHASE ANY OF THE SECURITIES DESCRIBED THEREIN.

THE PROSPECTUS IS NOT BEING DISTRIBUTED TO, AND MUST NOT BE PASSED ON TO, THE GENERAL PUBLIC IN THE UNITED KINGDOM. RATHER, THE COMMUNICATION OF THE PROSPECTUS AS A FINANCIAL PROMOTION IS ONLY BEING MADE TO THOSE PERSONS FALLING WITHIN ARTICLE 19(5) OR ARTICLE 49(2)(A) TO (D) OF THE FINANCIAL SERVICES AND MARKETS ACT 2000 (FINANCIAL PROMOTION) ORDER 2005, OR TO OTHER PERSONS TO WHOM THE PROSPECTUS MAY OTHERWISE BE DISTRIBUTED WITHOUT CONTRAVENTION OF SECTION 21(1) OF THE FINANCIAL SERVICES AND MARKETS ACT 2000, AS AMENDED, OR ANY PERSON TO WHOM IT MAY OTHERWISE LAWFULLY BE MADE. THIS COMMUNICATION IS BEING DIRECTED ONLY AT PERSONS HAVING PROFESSIONAL EXPERIENCE IN MATTERS RELATING TO INVESTMENTS AND ANY INVESTMENT OR INVESTMENT ACTIVITY TO WHICH THIS COMMUNICATION RELATES WILL BE ENGAGED IN ONLY WITH SUCH PERSONS (SUCH PERSONS BEING THE "RELEVANT PERSONS"). NO OTHER PERSON SHOULD RELY ON IT.

**CONFIRMATION OF YOUR REPRESENTATION**: In order to be eligible to view the Prospectus or make an investment decision with respect to the Notes described therein: (a) each prospective investor in respect of the Notes being offered outside of the United States in an offshore transaction pursuant to Regulation S must be outside of the United States and not a U.S. person; and (b) each prospective investor in respect of the Notes being offered in the United Kingdom must be a Relevant Person.

By accepting this e-mail and accessing, reading or making any other use of the Prospectus, you shall be deemed to have confirmed and represented to the Issuer, Majid Al Futtaim Holding, Majid Al Futtaim Properties and Abu Dhabi Commercial Bank PJSC, Citigroup Global Markets Limited, Emirates NBD Bank PJSC, First Abu Dhabi Bank PJSC, Goldman Sachs International, HSBC Bank plc, J.P. Morgan Securities plc, Mashreqbank psc and Standard Chartered Bank (together, the "Joint Lead Managers") that: (a) you have understood and agree to the terms set out herein; (b) the e-mail address to which, pursuant to your request, the Prospectus has been delivered by electronic transmission is not located in the United States, its territories, its possessions and other areas subject to its jurisdiction (and its possessions include Puerto Rico, the U.S. Virgin Islands, Guam, American Samoa, Wake Island and the Northern Mariana Islands); (c) in respect of the Notes being offered in the United Kingdom, you are (or the person you represent is) a Relevant Person; (d) you consent to delivery of the Prospectus and any amendments or supplements thereto by electronic transmission; (e) you will not transmit the Prospectus (or any copy of it or part thereof) or disclose, whether orally or in writing, any of its contents to any other person except with the consent of the Joint Lead Managers; and (f) you acknowledge that you will make your own assessment regarding any credit, investment, legal, taxation or other economic considerations with respect to your decision to subscribe for or purchase any of the Notes.

You are reminded that the Prospectus has been delivered to you on the basis that you are a person into whose possession the Prospectus may be lawfully delivered in accordance with the laws of the jurisdiction in which you are located and you may not, nor are you authorised to, deliver or disclose the contents of the Prospectus, electronically or otherwise, to any other person and in particular to any address in the United States. Failure to comply with this directive may result in a violation of the Securities Act or the applicable laws of other jurisdictions.

If you received the Prospectus by e-mail, you should not reply by e-mail to this communication. Any reply e-mail communications, including those you generate by using the "reply" function on your e-mail software, will be ignored or rejected. You are responsible for protecting against viruses and other destructive items. Your use of this e-mail is at your own risk, and it is your responsibility to take precautions to ensure that it is free from viruses and other items of a destructive nature.

The Prospectus and the other materials relating to the offering do not constitute, and may not be used in connection with, an offer or solicitation in any place where such offers or solicitations are not permitted by law. If a jurisdiction requires that the offering of securities described herein be made by a licensed broker or dealer and the Joint Lead Managers or any affiliate of the Joint Lead Managers is a licensed broker or dealer in that jurisdiction, the offering shall be deemed to be made by the Joint Lead Managers or such affiliate on behalf of the Issuer in such jurisdiction.

Under no circumstances shall the Prospectus constitute an offer to sell or the solicitation of an offer to buy nor shall there be any sale of these securities in any jurisdiction in which such offer, solicitation or sale would be unlawful. Recipients of the Prospectus who intend to subscribe for or purchase the Notes are reminded that any subscription or purchase may only be made on the basis of the information contained in the final version of the prospectus.

The Prospectus has been sent to you in an electronic form. You are reminded that documents transmitted via this medium may be altered or changed during the process of electronic transmission and consequently none of the Issuer, Majid Al Futtaim Holding, Majid Al Futtaim Properties, the Joint Lead Managers nor any person who controls them nor any director, officer, employee nor agent of them or any of their respective affiliates accepts any liability or responsibility whatsoever in respect of any difference or discrepancies between the Prospectus distributed to you in electronic format and the hard-copy version available to you on request from the Joint Lead Managers. Please ensure that your copy is complete.

The distribution of the Prospectus in certain jurisdictions may be restricted by law. Persons into whose possession the Prospectus comes are required by the Issuer, Majid Al Futtaim Holding, Majid Al Futtaim Properties and the Joint Lead Managers to inform themselves about, and to observe, any such restrictions.

#### PROSPECTUS DATED 18 NOVEMBER 2025



#### MAF GLOBAL SECURITIES LIMITED

(incorporated with limited liability in the Cayman Islands)

U.S.\$500,000,000 Reset Subordinated Perpetual Notes irrevocably guaranteed, on a joint and several basis, by

#### MAJID AL FUTTAIM HOLDING LLC

(incorporated with limited liability in the Emirate of Dubai, United Arab Emirates)

and

### MAJID AL FUTTAIM PROPERTIES LLC

(incorporated with limited liability in the Emirate of Dubai, United Arab Emirates)

The U.S.\$500,000,000 reset subordinated perpetual notes (the "Notes") are issued by MAF Global Securities Limited (the "Issuer"). The payments of all amounts due in respect of the Notes will be irrevocably guaranteed (the "Guarantee"), on a joint and several basis, by Majid Al Futtaim Holding LLC ("Majid Al Futtaim Holding") and Majid Al Futtaim Properties LLC ("Majid Al Futtaim Properties" and, together with Majid Al Futtaim Holding, the "Guarantors" and each a "Guarantor"). The Notes will be issued in registered form (the "Registered Notes"). See "Form of the Notes" for a description of the manner in which Notes will be issued. Registered Notes are subject to certain restrictions on transfer (see "Subscription and Sale").

The Notes will constitute subordinated perpetual instruments with no fixed maturity date. The Notes are redeemable at the Issuer's option on any date during the period commencing (and including) 20 November 2030 (the "First Par Call Date") to (and including) the First Reset Date or on any Interest Payment Date thereafter (each as defined in the terms and conditions of the Notes, the "Conditions"). In addition, the Issuer may redeem all outstanding Notes at any time in the event of the occurrence of a Gross-Up Event, an Accounting Event, a Substantial Repurchase Event, a Rating Methodology Event or a Change of Control (each as defined in the Conditions), in each case in accordance with the Conditions.

The Notes will bear interest from and including 20 November 2025 (the "Issue Date") to, but excluding, the First Reset Date at the rate of 5.7477 per cent. per annum, payable (subject to the right of the Issuer to defer payments of interest in accordance with Condition 5.5 (Interest deferral)) semi-annually in arrear on each Interest Payment Date, commencing on 20 February 2026 and ending on the First Reset Date. Thereafter, the Notes shall bear interest in respect of each Reset Interest Period at a rate per annum which shall be equal to the relevant U.S. Treasury Rate plus the applicable Margin corresponding to such Reset Interest Period (each as defined in the Conditions).

The claims of the holders of the Notes (the "Noteholders") under the Notes and the Guarantee, including in respect of any claim to Optionally Outstanding Payments (as defined in the Conditions), will rank junior to all payment obligations of the Issuer and the relevant Guarantor (other than the Parity Securities and the Junior Securities of each Issuer and the relevant Guarantor), pari passu with Parity Securities of the Issuer and senior only to the Junior Securities (as defined in the Conditions) of each of the Issuer and the relevant Guarantor.

All obligations of the relevant Guarantor under the Guarantee shall at all times be conditional upon, *inter alia*, the relevant Guarantor being Solvent (as defined in Condition 4.2 (Subordination in respect of the Guarantee)) at the time of payment (as further described in Condition 4.2 (Subordination in respect of the Guarantee)). See in particular, "Risk Factors – The obligations of each Guarantor are conditional and deeply subordinated in right of payment".

#### An investment in the Notes involves certain risks. For a discussion of these risks, see "Risk Factors".

This Prospectus has been approved by the Central Bank of Ireland (the "Central Bank"), as competent authority under Regulation (EU) 2017/1129 (the "EU Prospectus Regulation"). The Central Bank only approves this Prospectus as meeting the standards of completeness, comprehensibility and consistency imposed by the EU Prospectus Regulation. Such approval should not be considered as an endorsement of the Issuer or Guarantors or of the quality of the Notes. Investors should make their own assessment as to the suitability of investing in the Notes. Such approval relates only to the Notes which are to be admitted to trading on a regulated market for the purposes of Directive 2014/65/EU of the European Parliament and the Council on markets in financial instruments (as amended, "EU MiFID II"). There can be no assurance that any such admission to trading will be maintained. Application has been made to the Irish Stock Exchange plc, trading as Euronext Dublin ("Euronext Dublin") for the Notes to be admitted to the official list of Euronext Dublin (the "Official List") and trading on its regulated market (the "Regulated Market"). The Regulated Market is a regulated market for the purposes of EU MiFID II. This Prospectus constitutes a prospectus for the purposes of the EU Prospectus Regulation. This Prospectus is valid for 12 months from its date in relation to Notes which are to be admitted to trading on a regulated market in the European Economic Area (the "EEA"). The obligation to supplement this Prospectus in the event of a significant new factor, material mistake or material inaccuracy does not apply when this Prospectus is no longer valid.

The Notes may only be offered, sold or transferred in registered form in minimum principal amounts of U.S.\$200,000 and integral multiples of U.S.\$1,000 in excess thereof.

Neither the Notes nor the Guarantee have been, or will be, registered under the U.S. Securities Act of 1933, as amended (the "Securities Act"), or with any securities regulatory authority of any state or other jurisdiction of the United States and the Notes may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons (as defined in Regulation S under the Securities Act ("Regulation S")) except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and applicable state securities laws.

Each of S&P Global Ratings Europe Limited ("S&P") and Fitch Ratings Limited ("Fitch") has rated Majid Al Futtaim Holding. Fitch is established in the United Kingdom (the "UK") and is registered under Regulation (EC) No. 1060/2009 as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018 ("EUWA") (the "UK CRA Regulation"). Fitch appears on the latest

update of the list of registered credit rating agencies (as of the date of this Prospectus) on the UK Financial Conduct Authority's (the "FCA") Financial Services Register. The rating issued by Fitch has been endorsed by Fitch Ratings Ireland Limited. Fitch Ratings Ireland Limited is established in the European Economic Area (the "EEA") and registered under Regulation (EC) No. 1060/2009 (as amended) (the "EU CRA Regulation"). S&P is established in the EEA and is registered under the EU CRA Regulation. As such, S&P is included in the list of credit rating agencies published by the European Securities and Markets Authority ("ESMA") on its website (at <a href="http://www.esma.europa.eu/page/List-registered-and-certified-CRAs">http://www.esma.europa.eu/page/List-registered-and-certified-CRAs</a>) in accordance with the EU CRA Regulation. The rating S&P has assigned is endorsed by S&P Global Ratings UK Limited, which is established in the UK and registered under the UK CRA Regulation.

Fitch has rated Majid Al Futtaim Holding's long-term issuer default rating and senior unsecured rating at 'BBB', with a stable outlook. Fitch has rated Majid Al Futtaim Holding's short-term issuer default rating at 'F3'. Fitch has not independently rated the Issuer or Majid Al Futtaim Properties. Fitch is also expected to rate the Notes at "BB+". S&P has given Majid Al Futtaim Holding a corporate credit rating of 'BBB/A-2', with a stable outlook. S&P has not independently rated the Issuer or Majid Al Futtaim Properties. S&P is also expected to rate the Notes at "BB+".

A security rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time by the assigning rating agency.

#### JOINT GLOBAL CO-ORDINATORS

Citigroup Goldman Sachs International

HSBC Standard Chartered Bank

JOINT LEAD MANAGERS

Abu Dhabi Commercial Bank Citigroup

Emirates NBD Capital First Abu Dhabi Bank

Goldman Sachs International HSBC

J.P. Morgan Mashreqbank

Standard Chartered Bank

This Prospectus comprises a prospectus for the purposes of the EU Prospectus Regulation and is for the purpose of giving information with regard to the Issuer, the Guarantors and the Notes which, according to the particular nature of the Issuer, the Guarantors and the Notes, is necessary to enable investors to make an informed assessment of the assets and liabilities, financial position or financial performance, profit and losses and prospects of the Issuer and the Guarantors.

The Issuer and each of the Guarantors accepts responsibility for the information contained in this Prospectus. To the best of the knowledge of the Issuer and the Guarantors the information contained in this Prospectus is in accordance with the facts and does not omit anything likely to affect the import of such information.

The Notes will be issued in accordance with the terms set out herein under the Conditions (see "*Terms and Conditions of the Notes*").

Certain information under the headings "Description of the Group" and "Book-Entry Clearance Systems" has been extracted from information provided by the Dubai Statistics Centre, the Economist Intelligence Unit and the Dubai Department of Tourism and Commerce Marketing (in the case of "Description of the Group") and the clearing systems referred to therein (in the case of "Book-Entry Clearance Systems") and, in each case, the source of such information is specified where it appears under those headings. The Issuer and each of the Guarantors confirms that such information has been accurately reproduced and that, so far as it is aware, and is able to ascertain from information published by the relevant sources referred to, no facts have been omitted which would render the reproduced information inaccurate or misleading.

None of the Joint Lead Managers, the Agents, or the Trustee (as defined below), nor any director, affiliate, adviser or agent of any of them, has independently verified the information contained herein. Accordingly, no representation, warranty or undertaking, express or implied, is made and no responsibility or liability is accepted by any of them as to the accuracy, adequacy, reasonableness or completeness of the information contained in this Prospectus or any other information provided by the Issuer or the Guarantors in connection with the Notes nor is any responsibility accepted by them, for any acts or omissions of the Issuer, the Guarantors or any other person (other than the relevant Joint Lead Manager or Trustee) in connection with the issue and offering of the Notes. None of the Joint Lead Managers, the Agents, or the Trustee, nor any director, affiliate, adviser or agent thereof accepts any liability in relation to the information contained in this Prospectus or any other information provided by the Issuer or the Guarantors in connection with the Notes.

No person is or has been authorised by the Issuer, the Guarantors, the Joint Lead Managers or the Trustee to give any information or to make any representation not contained in or not consistent with this Prospectus or any other information supplied in connection with the Notes and, if given or made, such information or representation must not be relied upon as having been authorised by the Issuer, either of the Guarantors, any of the Joint Lead Managers, the Trustee or the Agents.

Neither the delivery of this Prospectus nor any sale of the Notes shall, under any circumstances, constitute a representation or create any implication that the information contained herein is correct as of any time subsequent to the date hereof is correct as of any time subsequent to the date indicated in the attached document containing the same. The Trustee and the Joint Lead Managers expressly do not undertake to review the financial condition or affairs of the Issuer or either of the Guarantors during the life of the Notes, or to advise any investor in the Notes of any information coming to their attention.

None of the Joint Lead Managers accepts any responsibility for any acts or omissions of the Issuer or the Guarantors or any other person in connection with the Prospectus or the issue and offering of Notes.

Neither this Prospectus nor any other information supplied in connection with the Notes is: (a) intended to provide the basis of any credit or other evaluation save for making an investment decision on the Notes; or (b) should be considered as a recommendation by the Issuer, the Guarantors, the Joint Lead Managers, the Trustee or the Agents that any recipient of this Prospectus should purchase the Notes. Each investor contemplating purchasing the Notes should make its own independent investigation of the financial condition and affairs, and its own appraisal of the creditworthiness, of the Issuer and the Guarantors. None of the Joint Lead Managers, the Trustee or the Agents accepts any liability in relation to the information contained in this Prospectus or any other information provided by the Issuer and the Guarantors in connection with the issue and offering of the Notes.

The Notes may not be a suitable investment for all investors. Each potential investor in the Notes must determine the suitability of that investment in light of its own circumstances. In particular, each potential investor should:

- (i) have sufficient knowledge and experience to make a meaningful evaluation of the Notes, the merits and risks of investing in the Notes and the information contained or incorporated by reference in this Prospectus;
- (ii) have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in the Notes and the impact the Notes will have on its overall investment portfolio;
- (iii) have sufficient financial resources and liquidity to bear all of the risks of an investment in the Notes, including Notes with principal or interest payable in one or more currencies, or where the currency of payment is different from the potential investor's currency;
- (iv) understand thoroughly the terms of the Notes and be familiar with the behaviour of any relevant indices and financial markets; and
- (v) be able to evaluate (either alone or with the help of a financial adviser) possible scenarios for economic, interest rate and other factors that may affect its investment and its ability to bear the applicable risks.

The Notes are complex financial instruments. Sophisticated institutional investors generally do not purchase complex financial instruments as standalone investments. They purchase complex financial instruments as a way to reduce risk or enhance yield with an understood, measured, appropriate addition of risk to their overall portfolios. A potential investor should not invest in the Notes which are complex financial instruments unless it has the expertise (either alone or with a financial adviser) to evaluate how the Notes will perform under changing conditions, the resulting effects on the value of the Notes and the impact this investment will have on the potential investor's overall investment portfolio.

No comment is made or advice given by the Issuer, the Guarantors, the Joint Lead Managers, the Trustee or the Agents in respect of taxation matters relating to the Notes or the legality of the purchase of the Notes by an investor under any applicable law.

Legal investment considerations may restrict certain investments. The investment activities of certain investors are subject to legal investment laws and regulations, or review or regulation by certain authorities. Each potential investor should consult its legal advisers to determine whether and to what extent: (1) the Notes are legal investments for it; (2) the Notes can be used as collateral for various types of borrowing; and (3) other restrictions apply to its purchase or pledge of the Notes. Financial institutions should consult their legal advisers or the appropriate regulators to determine the appropriate treatment of the Notes under any applicable risk-based capital or similar rules.

# EACH PROSPECTIVE INVESTOR IS ADVISED TO CONSULT ITS OWN TAX ADVISER, LEGAL ADVISER AND BUSINESS ADVISER AS TO TAX, LEGAL, BUSINESS AND RELATED MATTERS CONCERNING THE PURCHASE OF ANY NOTES.

This Prospectus does not constitute an offer to sell or the solicitation of an offer to buy the Notes in any jurisdiction to any person to whom it is unlawful to make the offer or solicitation in such jurisdiction. The distribution of this Prospectus and the offer or sale of Notes may be restricted by law in certain jurisdictions. None of the Issuer, the Guarantors, the Joint Lead Managers, the Trustee or the Agents represents that this Prospectus may be lawfully distributed, or that the Notes may be lawfully offered, in compliance with any applicable registration or other requirements in any such jurisdiction, or pursuant to an exemption available thereunder, or assumes any responsibility for facilitating any such distribution or offering. In particular, no action has been taken by the Issuer, the Guarantors, the Joint Lead Managers, the Trustee or the Agents which is intended to permit a public offering of the Notes or distribution of this Prospectus in any jurisdiction where action for that purpose is required. Accordingly, no Notes may be offered or sold, directly or indirectly, and neither this Prospectus nor any advertisement or other offering material may be distributed or published in any jurisdiction, except under circumstances that will result in compliance with any applicable laws and regulations. Persons into whose possession this Prospectus or the Notes may come must inform themselves about, and observe, any such restrictions on the distribution of this Prospectus and

the offering and sale of the Notes. In particular, there are restrictions on the distribution of this Prospectus and the offer or sale of Notes in the Abu Dhabi Global Market, the Cayman Islands, the Dubai International Financial Centre, the European Economic Area, Hong Kong, the Kingdom of Bahrain, the Kingdom of Saudi Arabia, Singapore, the State of Qatar (including the Qatar Financial Centre), the United Arab Emirates (excluding the Abu Dhabi Global Market and the Dubai International Financial Centre) and the United States (see "Subscription and Sale").

This Prospectus has been prepared on the basis that any offer of Notes in any Member State will be made pursuant to an exemption under the EU Prospectus Regulation from the requirement to publish a prospectus for offers of Notes. Accordingly any person making or intending to make an offer in that Member State of Notes which are the subject of an offering contemplated in this Prospectus may only do so in circumstances in which no obligation arises for the Issuer, the Guarantors or any Joint Lead Manager to publish a prospectus pursuant to the EU Prospectus Regulation or supplement a prospectus pursuant to the EU Prospectus Regulation, in each case, in relation to such offer. None of the Issuer, the Guarantors or any Joint Lead Manager have authorised, nor do they authorise, the making of any offer of Notes in circumstances in which an obligation arises for the Issuer, the Guarantors or any Joint Lead Manager to publish or supplement a prospectus for such offer.

None of the Issuer, the Guarantors, the Joint Lead Managers or the Trustee makes any representation to any investor in the Notes regarding the legality of its investment under any applicable laws. Any investor in the Notes should be able to bear the economic risk of an investment in the Notes for an indefinite period of time.

#### PRESENTATION OF FINANCIAL INFORMATION

#### PRESENTATION OF GROUP FINANCIAL INFORMATION

The consolidated financial statements relating to the Group (as defined below) and incorporated by reference into this Prospectus are as follows:

- the condensed consolidated interim financial statements of the Group as at and for the six months period ended 30 June 2025, which include the comparative financial information for the six months ended 30 June 2024, the related notes thereto and the review report thereon (the "2025 Interim Group Financial Statements");
- the audited consolidated financial statements of the Group as at and for the financial year ended 31 December 2024, the related notes thereto and the auditor's report thereon (the "2024 Group Financial Statements"); and
- the audited consolidated financial statements of the Group as at and for the financial year ended 31 December 2023, the related notes thereto and the auditor's report thereon (the "2023 Group Financial Statements", together with the 2024 Group Financial Statements, the "Annual Group Financial Statements" and, together with the 2025 Interim Group Financial Statements, the "Group Financial Statements").

The Annual Group Financial Statements have been prepared in accordance with IFRS Accounting Standards ("IFRS") issued by the International Accounting Standards Board (the "IASB"). The Annual Group Financial Statements have been audited in accordance with International Standards on Auditing by Ernst & Young Middle East (Dubai Branch) ("EY"), as stated in their independent auditor's report incorporated by reference herein. The audit report on the 2024 Group Financial Statements includes an emphasis-of-matter paragraph that draws attention to Notes 16.3 and 16.4 to the 2024 Group Financial Statements, which describes the estimation uncertainty in the assessment of the fair value of certain investment properties and certain categories of property, plant and equipment located in Lebanon. The 2025 Interim Group Financial Statements have been prepared in accordance with International Accounting Standard 34 Interim Financial Reporting (IAS 34), and have not been audited, but have been reviewed, by EY in accordance with International Standard on Review Engagements 2410 (ISRE 2410), "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". The review report on the 2025 Interim Group Financial Statements includes an emphasis-of-matter paragraph that draws attention to Note 15.3 to the 2025 Interim Group Financial Statements, which describes the estimation uncertainty relating to the assessment of the fair value of certain investment properties and certain categories of

property, plant and equipment located in Lebanon. The Group publishes its consolidated financial statements in UAE dirham.

#### PRESENTATION OF MAJID AL FUTTAIM PROPERTIES FINANCIAL INFORMATION

The consolidated financial statements relating to Majid Al Futtaim Properties incorporated by reference into this Prospectus are as follows:

- the audited consolidated financial statements as at and for the financial year ended 31 December 2024 of Majid Al Futtaim Properties, the related notes thereto and the auditor's report thereon (the "2024 Majid Al Futtaim Properties Financial Statements"); and
- the audited consolidated financial statements as at and for the financial year ended 31 December 2023 of Majid Al Futtaim Properties, the related notes thereto and the auditor's report thereon (the "2023 Majid Al Futtaim Properties Financial Statements" and, together with the 2024 Majid Al Futtaim Properties Financial Statements, the "Majid Al Futtaim Properties Financial Statements" and, together with the Group Financial Statements, the "Financial Statements").

The Majid Al Futtaim Properties Financial Statements have been prepared in accordance with IFRS. The Majid Al Futtaim Properties Financial Statements have been audited in accordance with International Standards on Auditing by EY, as stated in their independent auditor's report incorporated by reference herein. The audit report on the 2024 Majid Al Futtaim Properties Financial Statements includes an emphasis-of-matter paragraph that draws attention to Note 6 to the 2024 Majid Al Futtaim Properties Financial Statements, which describes the estimation uncertainty in the assessment of the fair value of certain investment properties and certain categories of property, plant and equipment located in Lebanon. Majid Al Futtaim Properties publishes its consolidated financial statements in UAE dirham.

#### PRESENTATION OF ISSUER FINANCIAL INFORMATION

The audited financial statements of the Issuer as at and for the financial year ended 31 December 2024 and as at and for the financial year ended 31 December 2023 are referred to in, and incorporated by reference into, this Prospectus. These financial statements have been prepared in accordance with IFRS. These financial statements have been audited in accordance with International Standards on Auditing by EY, as stated in their independent auditor's report incorporated by reference herein. The Issuer publishes its financial statements in U.S. dollars. The Issuer has not published (and is not required to publish under the laws of the Cayman Islands) any interim financial statements.

#### USE OF ALTERNATIVE PERFORMANCE MEASURES

This Prospectus includes certain financial information which has not been prepared in accordance with IFRS and which constitutes alternative performance measures ("APMs") for the purposes of the European Securities and Markets Association's Guidelines on Alternative Performance Measures (the "ESMA Guidelines"). The Group believes that the APMs presented in this Prospectus provide useful supplementary information to both investors and to the Group's management as they facilitate the evaluation of underlying business performance and enhance comparability between reporting periods. However, investors are cautioned not to place undue reliance on this information and should note that, since not all companies calculate financial measurements such as the APMs presented by the Group in this Prospectus in the same manner, these are not always directly comparable to performance metrics used by other companies (including similarly titled performance metrics used by other companies).

Additionally, the APMs presented by the Group in this Prospectus are unaudited and have not been prepared in accordance with IFRS or any other accounting standards. Accordingly, these financial measures should not be seen as a substitute for measures defined according to IFRS.

In particular, the Group's management has used, and expects to use, EBITDA-based measures to assess operating performance and to make decisions about allocating resources among the Group's various business lines. In assessing the Group's overall performance and the performance of each of the Group's business lines, management reviews EBITDA-based measures as a general indicator of performance compared to prior periods. EBITDA has important limitations as an analytical tool and should not be considered in isolation from, or as a substitute for an analysis of, the Group's or any other company's operating results as reported under IFRS. Some of the limitations are:

- EBITDA does not reflect all cash expenditures or future requirements for capital expenditures or contractual commitments;
- EBITDA does not reflect changes in, or cash requirements for, working capital needs;
- EBITDA does not reflect the interest expense or the cash requirements necessary to service interest or principal payments on debt;
- although depreciation and amortisation are non-cash charges, the assets being depreciated and amortised will often have to be replaced in the future and EBITDA does not reflect any cash requirements for such replacements; and
- other companies may calculate Adjusted EBITDA differently, limiting its usefulness as a comparative measure.

The Group considers that the following metrics (which are set out below along with their reconciliation, to the extent that such information is not defined according to IFRS and not included in the Financial Statements incorporated by reference into this Prospectus) presented in this Prospectus constitute APMs for the purposes of the ESMA Guidelines:

APM	Definition/method of calculation	Reconciliation with Financial Statements
Debt/capital	This ratio is used to measure the Group's capital structure, financial solvency and degree of leverage.	Calculated as debt divided by capital.
		Debt comprises bank overdraft, short-term loan from a related party, current maturity of long-term loans, long-term loans and long-term loan from a related party (each as set out in the consolidated statement of financial position in the Group Financial Statements).
		Capital comprises total equity (as set out in the consolidated statement of financial position in the Group Financial Statements).
NOPAT	Net Operating Profit After Current Tax (or NOPAT) represents the Group's income from operations if it had no debt (no interest expense).	Calculated based on the profit for the year, adjusted for, deferred tax charge or benefit, net valuation gain/loss on land and buildings, net impairment losses / reversals on non-financial assets, net gain/loss from investments carried at fair value through profit or loss, net finance costs and net foreign exchange gains / losses.
Adjusted EBITDA	The Group's measure of Group and segment performance.  Adjusted EBITDA is not a measure of cash liquidity or financial performance under generally accepted accounting principles and the adjusted EBITDA measure used by the Group may not be comparable to other similarly titled measures of other companies.	NOPAT, as defined earlier, which is adjusted for depreciation and amortisation, current tax expense, equity accounted income/(loss) – net, others, and to remove the impact on profit of IFRS 16 Leases as if IAS 17 Leases applied. The adjustment to remove the impact of IFRS 16 accounting also recognises lease costs within profit as if IAS 17 Leases applied. IAS 17 was the predecessor lease accounting standard and was replaced by IFRS 16 for financial periods beginning on or after 1 January 2019.
Adjusted EBITDA/adjusted net finance costs	Also known as the Adjusted EBITDA interest coverage ratio, this ratio is used to assess the Group's ability to pay its interest expenses.	Calculated as Adjusted EBITDA divided by adjusted net finance costs.
		For Adjusted EBITDA, see above (Adjusted EBITDA).
		Adjusted net finance costs are finance costs (excluding interest expense on lease liabilities and capitalised interest on development expenditure) <i>less</i> finance income.
Adjusted EBITDA margin	This ratio is used to measure the Group's Adjusted EBITDA as a percentage of its	Calculated as Adjusted EBITDA divided by revenue.

APM	Definition/method of calculation	Reconciliation with Financial Statements
	revenue in order to analyse the Group's operational efficiency.	For Adjusted EBITDA, see above (Adjusted EBITDA).
		Revenue is as set out in the consolidated statement of profit or loss and other comprehensive income in the Group Financial Statements.
LTV	The loan to value (or LTV) ratio provides an assessment of lending risk. Generally, a high LTV indicates a high level of lending risk.	Calculated as net debt divided by tangible fixed assets.
		Net debt comprises bank overdraft, short term loan from a related party, current maturity of long-term loans, long-term loans and long-term loan from a related party <i>less</i> cash in hand and at bank (each as set out in the consolidated statement of financial position in the Financial Statements).
		Tangible fixed assets comprise property, plant and equipment, investment property and development property (each as set out in the consolidated statement of financial position in the Financial Statements).
Net debt/Adjusted EBITDA	This ratio is a measurement of the Group's leverage.	Calculated as net debt divided by Adjusted EBITDA.
		For net debt, see above (LTV).
		For Adjusted EBITDA, see above (Adjusted EBITDA).
Net debt/equity (or total	Also known as the gearing ratio, this ratio indicates the proportion of shareholders' equity to net debt being used by the Group to finance its assets.	Calculated as net debt divided by total equity.
net debt to total equity)		For net debt, see above (LTV).
		Total equity is as set out in the consolidated statement of financial position in the Financial Statements.
Gross profit	This is a measure of the Group's profitability.	Calculated as revenue less cost of sales.
		Revenue and cost of sales are as set out in the consolidated statement of profit or loss and other comprehensive income in the Financial Statements.
Gross profit margin	This is a measure of the Group's profitability.	Calculated as Gross profit divided by revenue.
Tangible net worth	This indicates the net worth of the Group (i.e., an approximation of the liquidation value of the Group).	Calculated as total assets less total liabilities.
		Total assets and total liabilities are as set out in the consolidated statement of financial position in the Financial Statements.

### PRESENTATION OF OTHER INFORMATION

In this Prospectus, references to:

- "Abu Dhabi", "Dubai", "Sharjah", "Fujairah" and "Ajman" are to the Emirates of Abu Dhabi, Dubai, Sharjah, Fujairah and Ajman, respectively;
- "AED" or "dirham" are to the lawful currency of the UAE;
- "Carrefour" are to Carrefour France SA, Carrefour Partenariat International and Carrefour World Trade;

- "EUR", "euro" or "€" are to the currency introduced at the start of the third stage of European economic and monetary union, and as defined in Article 2 of Council Regulation (EC) No. 974/98 of 3 May 1998 on the introduction of the euro, as amended from time to time;
- "GCC" are to the Gulf Cooperation Council countries comprising the Kingdom of Bahrain ("Bahrain"), the State of Kuwait ("Kuwait"), the Sultanate of Oman ("Oman"), the State of Qatar ("Qatar"), the Kingdom of Saudi Arabia ("Saudi Arabia") and the United Arab Emirates (the "UAE");
- "Group" are to Majid Al Futtaim Holding and its consolidated subsidiaries, associates and joint ventures;
- "Majid Al Futtaim Capital" are to Majid Al Futtaim Capital PJSC (formerly Majid Al Futtaim Capital LLC);
- "Majid Al Futtaim Cinemas" are to Majid Al Futtaim Cinemas LLC;
- "Majid Al Futtaim Finance" are to Majid Al Futtaim Finance LLC;
- "Majid Al Futtaim Entertainment" are to the Majid Al Futtaim Entertainment LLC;
- "Majid Al Futtaim Leisure and Entertainment" are to Majid Al Futtaim Leisure and Entertainment LLC;
- "Majid Al Futtaim Global Solutions" are to Majid Al Futtaim Global Solutions LLC;
- "Majid Al Futtaim Lifestyle" are to Majid Al Futtaim Lifestyle LLC;
- "Majid Al Futtaim Properties" are to Majid Al Futtaim Properties LLC and, unless the context does not permit, include its subsidiaries;
- "Majid Al Futtaim Retail" are to Majid Al Futtaim Retail LLC and, unless the context does not permit, include its subsidiaries;
- "Majid Al Futtaim Ventures" are to Majid Al Futtaim Ventures LLC and, unless the context does not permit, include its subsidiaries. With effect from 1 January 2021, Majid Al Futtaim Ventures was restructured and its operations were segregated under two operational entities Majid Al Futtaim Entertainment (formerly Majid Al Futtaim LEC) and Majid Al Futtaim Lifestyle;
- a "Member State" are, unless the context does not permit, references to a Member State of the European Economic Area;
- the "MENA region" are to the Middle East and North Africa region and include Pakistan; and
- "U.S.\$" or "U.S. dollars" are to the lawful currency of the United States.

The dirham has been pegged to the U.S. dollar since 22 November 1980. The mid-point between the official buying and selling rates for the dirham is at a fixed rate of AED 3.6725 = U.S.\$1.00. All U.S. dollar translations of dirham amounts appearing in this Prospectus have been translated at this fixed exchange rate. Such translations should not be construed as representations that dirham amounts have been or could be converted into U.S. dollars at this or any other rate of exchange.

Certain figures and percentages included in this Prospectus have been subject to rounding adjustments; accordingly figures shown in the same category presented in different tables in this Prospectus and the Financial Statements may vary slightly and figures shown as totals in certain tables may not be an arithmetic aggregation of the figures which precede them.

In this Prospectus, data in relation to footfall, hotel occupancy levels and population in territories in which the Group operates are sourced from the Group's internal data unless otherwise stated.

#### CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

Some statements in this Prospectus may be deemed to be "forward-looking statements". Forward-looking statements include statements concerning Majid Al Futtaim Properties' or, as the case may be, Majid Al Futtaim Holding's plans, objectives, goals, strategies and future operations and performance and the assumptions underlying these forward-looking statements. When used in this Prospectus, the words "anticipates", "estimates", "expects", "believes", "intends", "plans", "aims", "seeks", "may", "will", "should" and any similar expressions generally identify forward-looking statements. These forward-looking statements are contained in the sections entitled "Risk Factors", "Group Financial Review", "Majid Al Futtaim Properties Financial Review" and "Description of the Group" and other sections of this Prospectus. Each of Majid Al Futtaim Properties and Majid Al Futtaim Holding has based these forward-looking statements on the current view of its management with respect to future events and financial performance. Although Majid Al Futtaim Properties or, as the case may be, Majid Al Futtaim Holding believes that the expectations, estimates and projections reflected in its forward-looking statements are reasonable as of the date of this Prospectus, if one or more of the risks or uncertainties materialise, including those identified below or which Majid Al Futtaim Properties or Majid Al Futtaim Holding have otherwise identified in this Prospectus, or if any of Majid Al Futtaim Properties' or, as the case may be, Majid Al Futtaim Holding's underlying assumptions prove to be incomplete or inaccurate, Majid Al Futtaim Properties' or, as the case may be, Majid Al Futtaim Holding's actual results of operation may vary from those expected, estimated or predicted. Investors are therefore strongly advised to read the sections "Risk Factors", "Group Financial Review", "Majid Al Futtaim Properties Financial Review" and "Description of the Group", which include a more detailed description of the factors that might have an impact on the Group's business development and on the industry sector in which the Group operates.

The risks and uncertainties referred to above include:

- the economic and political conditions in the markets in which the Group operates;
- increased exposure to adverse events affecting any part of the Group's business due to the interdependence of the Group's businesses;
- the Group's ability to successfully manage the growth of its business;
- operational risks that may arise as a result of the Group companies being party to a number of joint ventures and franchise arrangements; and
- limitations on the Group's flexibility in operating its businesses due to restrictions contained in debt agreements.

Additional factors that could cause actual results, performance or achievements to differ materially include, but are not limited to, those discussed under "*Risk Factors*".

Any forward-looking statements contained in this Prospectus speak only as at the date of this Prospectus. Without prejudice to any requirements under applicable laws and regulations (including, without limitation, the Central Bank's and Euronext Dublin's rules and regulations regarding ongoing disclosure obligations), each of Majid Al Futtaim Properties and Majid Al Futtaim Holding expressly disclaims any obligation or undertaking to disseminate after the date of this Prospectus any updates or revisions to any forward-looking statements contained herein to reflect any change in expectations thereof or any change in events, conditions or circumstances on which any such forward-looking statement is based.

### PROHIBITION OF SALES TO EEA RETAIL INVESTORS

The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the EEA. For these purposes, a "retail investor" means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of EU MiFID II or; (ii) a customer within the meaning of Directive 2016/97/EU (the "Insurance Distribution Directive"), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of EU MiFID II. Consequently no key information document required by Regulation (EU) No. 1286/2014, as amended (the "EU PRIIPs Regulation") for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the

Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the EU PRIIPs Regulation.

#### PROHIBITION OF SALES TO UK RETAIL INVESTORS

The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the UK. For these purposes, a "retail investor" means a person who is one (or more) of: (i) a retail client, as defined in point (8) of Article 2 of Regulation (EU) No. 2017/565 as it forms part of domestic law by virtue of the EUWA; or (ii) a customer within the meaning of the provisions of the Financial Services and Markets Act 2000, as amended ("FSMA") and any rules or regulations made under the FSMA to implement Directive (EU) 2016/97, where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the EUWA ("UK MiFIR"). Consequently no key information document required by Regulation (EU) No. 1286/2014 as it forms part of domestic law by virtue of the EUWA (the "UK PRIIPs Regulation") for offering or selling the Notes or otherwise making them available to retail investors in the UK has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the UK may be unlawful under the UK PRIIPs Regulation.

### UK MIFIR PRODUCT GOVERNANCE / PROFESSIONAL INVESTORS AND ECPS ONLY TARGET MARKET

Solely for the purposes of each manufacturer's product approval process, the target market assessment in respect of the Notes has led to the conclusion that: (i) the target market for the Notes is only eligible counterparties, as defined in the FCA Handbook Conduct of Business Sourcebook, and professional clients, as defined in UK MiFIR; and (ii) all channels for distribution of the Notes to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Notes (a "distributor") should take into consideration the manufacturers' target market assessment; however, a distributor subject to FCA Handbook Product Intervention and Product Governance Sourcebook is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the manufacturers' target market assessment) and determining appropriate distribution channels.

#### **CAYMAN ISLANDS NOTICE**

No invitation, whether directly or indirectly, may be made to any member of the public of the Cayman Islands to subscribe for the Notes and this Prospectus shall not be construed as an invitation to any member of the public of the Cayman Islands to subscribe for the Notes.

#### NOTICE TO RESIDENTS OF THE KINGDOM OF BAHRAIN

In relation to investors in the Kingdom of Bahrain, securities issued in connection with this Prospectus and related offering documents may only be offered in registered form to existing account holders and accredited investors as defined by the Central Bank of Bahrain ("CBB") in the Kingdom of Bahrain where such investors make a minimum investment of at least U.S.\$100,000 or any equivalent amount in other currency or such other amount as the CBB may determine.

This Prospectus does not constitute an offer of securities in the Kingdom of Bahrain pursuant to the terms of Article (81) of the Central Bank and Financial Institutions Law 2006 (Decree Law No. 64 of 2006), as amended. This Prospectus and related offering documents have not been and will not be registered as a Prospectus with the CBB. Accordingly, no Notes may be offered, sold or made the subject of an invitation for subscription or purchase nor will this Prospectus or any other related document or material be used in connection with any offer, sale or invitation to subscribe or purchase securities, whether directly or indirectly, to persons in the Kingdom of Bahrain, other than to accredited investors for an offer outside the Kingdom of Bahrain.

The CBB has not reviewed, approved or registered this Prospectus or related offering documents and it has not in any way considered the merits of the securities to be offered for investment, whether in or outside the Kingdom of Bahrain. Therefore, the CBB assumes no responsibility for the accuracy and completeness of the statements and information contained in this Prospectus and expressly disclaims any liability whatsoever for any loss howsoever arising from reliance upon the whole or any part of the content of this Prospectus. No offer of Notes will be made to the public in the Kingdom of Bahrain and this Prospectus

must be read by the addressee only and must not be issued, passed to, or made available to the public generally.

The offering complies with Legislative Decree No. (4) of 2001 with respect to the Prevention and Prohibition of the Laundering of Money and the Ministerial Orders issued thereunder, including but not limited to, Ministerial Order No. (7) of 2001 with respect to Institutions' Obligations Concerning the Prohibition and Combating of Money Laundering and Anti-Money Laundering and Combating of Financial Crime Module contained in the Central Bank of Bahrain Rulebook, Volume 6.

#### NOTICE TO RESIDENTS OF THE KINGDOM OF SAUDI ARABIA

This document may not be distributed in the Kingdom of Saudi Arabia except to such persons as are permitted under the Rules on the Offer of Securities and Continuing Obligations issued by the Capital Market Authority of the Kingdom of Saudi Arabia.

The Capital Market Authority does not make any representation as to the accuracy or completeness of this document, and expressly disclaims any liability whatsoever for any loss arising from, or incurred in reliance upon, any part of this document. Prospective purchasers of the securities offered hereby should conduct their own due diligence on the accuracy of the information relating to the Notes. If a prospective purchaser does not understand the contents of this document, he or she should consult an authorised financial advisor.

### NOTICE TO RESIDENTS OF THE STATE OF QATAR

The Notes will not be offered, sold or delivered, at any time, directly or indirectly, in the State of Qatar (including the Qatar Financial Centre) in a manner that would constitute a public offering. This Prospectus has not been and will not be reviewed or approved by or registered with the Qatar Central Bank, the Qatar Stock Exchange, the Qatar Financial Centre Regulatory Authority or the Qatar Financial Markets Authority in accordance with their regulations or any other regulations in the State of Qatar (including the Qatar Financial Centre). The Notes are not and will not be traded on the Qatar Stock Exchange. The Notes and interests therein will not be offered to investors domiciled or resident in the State of Qatar and do not constitute debt financing in the State of Qatar (including the Qatar Financial Centre) under the Commercial Companies Law No. (11) of 2015 or otherwise under the laws of the State of Qatar (including the Qatar Financial Centre).

#### NOTICE TO RESIDENTS OF MALAYSIA

The Notes may not be issued, offered or sold and no invitation to subscribe for or purchase the Notes in Malaysia may be made, directly or indirectly, and any document or other materials in connection therewith may not be distributed in Malaysia other than to persons falling within the categories set out in Part I of Schedule 6 or Section 229(1)(b), Part I of Schedule 7 or Section 230(1)(b) and Schedule 8 or Section 257(3), read together with Schedule 9 or Section 257(3) of the Capital Market and Services Act 2007 of Malaysia, as may be amended and/or varied from time to time and subject to any amendments to the applicable laws from time to time.

The Securities Commission of Malaysia shall not be liable for any non-disclosure on the part of the Issuer, Majid Al Futtaim Properties or Majid Al Futtaim Holding, and assumes no responsibility for the correctness of any statements made or opinions or reports expressed in this Prospectus.

#### NOTIFICATION UNDER SECTION 309B(1)(C) OF THE SFA

In connection with Section 309B of the Securities and Futures Act 2001 of Singapore (the "SFA") and the Securities and Futures (Capital Markets Products) Regulations 2018 of Singapore (the "CMP Regulations 2018"), the Issuer has determined, and hereby notifies all relevant persons (as defined in Section 309A(1) of the SFA), that the Notes shall be "prescribed capital markets products" (as defined in the CMP Regulations 2018) and "Excluded Investment Products" (as defined in MAS Notice SFA 04-N12: Notice on the Sale of Investment Products and MAS Notice FAA-N16: Notice on Recommendations on Investment Products).

#### **STABILISATION**

In connection with the issue of the Notes, Standard Chartered Bank (the "**Stabilising Manager**") (or persons acting on behalf of the Stabilising Manager) may over-allot Notes or effect transactions with a view

to supporting the market price of the Notes at a level higher than that which might otherwise prevail. However, stabilisation may not necessarily occur. Any stabilisation action or over-allotment may begin on or after the date on which adequate public disclosure of the terms of the offer of the Notes is made and, if begun, may cease at any time, but it must end no later than the earlier of 30 days after the Issue Date and 60 days after the date of the allotment of the Notes. Any stabilisation action or over-allotment must be conducted by the Stabilising Manager (or persons acting on behalf of the Stabilising Manager) in accordance with all applicable laws and rules.

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#### **OVERVIEW OF THE NOTES**

This description must be read as an introduction to this Prospectus. Any decision to invest in the Notes should be based on a consideration of this Prospectus as a whole by any investor. The following description does not purport to be complete and is taken from, and is qualified in its entirety by, the remainder of this Prospectus (including the Conditions).

Words and expressions defined in "Form of the Notes" and "Terms and Conditions of the Notes" shall have the same meanings in this overview.

**Issuer**: MAF Global Securities Limited

Guarantors: Majid Al Futtaim Holding LLC

Majid Al Futtaim Properties LLC

**Issue Date**: 20 November 2025

Description: Reset Subordinated Perpetual Notes. The Notes will

constitute deeply subordinated securities of the Issuer with no maturity date. The obligations of the Issuer under the Notes will be irrevocably guaranteed, on a joint and

several basis, by the Guarantors.

**Subordination in respect of the Notes**: The Notes constitute direct, unsecured, unconditional and

subordinated (as described in Condition 3.2 (Subordination in respect of the Notes)) obligations of the Issuer and will at all times rank pari passu without any

preference among themselves.

In accordance with Condition 3.2 (Subordination in respect of the Notes), the claims of the Noteholders in respect of the Notes, including in respect of any claim to Optionally Outstanding Payments, will, in the event of the winding-up or insolvency of the Issuer (subject to and to the extent permitted by applicable law), rank:

- (a) junior to all payment obligations of the Issuer (other than Parity Securities of the Issuer or Junior Securities of the Issuer);
- (b) *pari passu* with each other and with Parity Securities of the Issuer; and
- (c) senior only to the Junior Securities of the Issuer.

Subordination in respect of the Guarantee:

The payment of principal and interest on the Notes and all other moneys payable by the Issuer under or pursuant to the Conditions and/or the Trust Deed have been irrevocably guaranteed, on a joint and several basis, by the Guarantors (the "Guarantee") in the Trust Deed. The obligations of the relevant Guarantor under the Guarantee are direct, unsecured, conditional and subordinated obligations of the relevant Guarantor.

In accordance with the terms of the Trust Deed, the rights and claims of the Noteholders under the Guarantee against the relevant Guarantor, including in respect of any claim to Optionally Outstanding Payments, will, subject as set out in the paragraph below: (a) be subordinated to all payment obligations of such Guarantor (other than Parity Securities of such Guarantor or Junior Securities of

such Guarantor); (b) rank *pari passu* with each other and with any Parity Securities of such Guarantor; and (c) rank senior only to the Junior Securities of such Guarantor.

Payments under the Guarantee are conditional upon the relevant Guarantor being Solvent at the time of such payment and no payment shall be payable by the relevant Guarantor in respect of the Guarantee except to the extent that such Guarantor could make such payment and any other payment (excluding any payment to a member of the Group) required to be made to a creditor in respect of indebtedness which ranks or is expressed to rank *pari passu* with the payment obligations of such Guarantor under the Guarantee and still be able to pay its debts as they fall due immediately thereafter. For this purpose the relevant Guarantor shall be "Solvent" if: (i) it is able to pay its debts as they fall due; and (ii) its Assets exceed its Liabilities.

#### For these purposes:

"Assets" means the consolidated total assets of the relevant Guarantor as shown in the latest audited balance sheet of such Guarantor, but adjusted to reflect the prevailing market value of such assets (including the prevailing market value of any equity held by such Guarantor in any company) and for any other subsequent events in such manner as determined by: (a) the directors of such Guarantor (and as certified by the auditors of such Guarantor in the event of any non-payment by such Guarantor); or (b) if a trustee in bankruptcy has been appointed in respect of such Guarantor, such trustee in bankruptcy; and

"Liabilities" means the consolidated total liabilities of the relevant Guarantor as shown in the latest audited balance sheet of such Guarantor, but adjusted for contingent liabilities and for any other subsequent events in such manner as determined by: (a) the directors of such Guarantor (and as certified by the auditors of such Guarantor in the event of any non-payment by such Guarantor); or (b) if a trustee in bankruptcy has been appointed in respect of such Guarantor, such trustee in bankruptcy.

Abu Dhabi Commercial Bank PJSC Citigroup Global Markets Limited Emirates NBD Bank PJSC First Abu Dhabi Bank PJSC Goldman Sachs International HSBC Bank plc J.P. Morgan Securities plc Mashreqbank psc Standard Chartered Bank

Principal Paying Agent: Citibank, N.A., London Branch

Registrar: Citibank Europe plc

Joint Lead Managers:

Trustee: Citibank, N.A., London Branch

**Distribution**:

The Notes will be distributed on a syndicated basis pursuant to Regulation S.

**Denomination**:

U.S.\$200,000 plus integral multiples of U.S.\$1,000 in excess thereof.

**Issue Price:** 

100 per cent.

Form of Notes:

The Notes will be issued in registered form as described in "Form of the Notes".

**Rate of Interest on the Notes:** 

The Notes will bear interest as follows:

- (a) from and including the Issue Date to and excluding the First Reset Date at a fixed rate of 5.7477 per cent. per annum, payable semi-annually in arrear; and
- (b) thereafter, the interest rate shall be reset every 5 years to a new fixed rate payable semi-annually in arrear at the relevant U.S. Treasury Rate plus the relevant Margin.

First Reset Date:

20 February 2031.

**Determination Date:** 

In respect of a Reset Interest Period, the second U.S. Government Securities Business Day prior to the commencement of such Reset Interest Period.

**U.S.** Treasury Rate:

Means as of any Determination Date, as applicable: (i) an interest rate (expressed as a decimal and, in the case of U.S. Treasury bills, converted to a bond equivalent yield) determined to be the per annum rate equal to the weekly average yield to maturity for U.S. Treasury securities with a maturity of five years from the next Reset Date and trading in the public securities markets; or (ii) if there is no such published U.S. Treasury security with a maturity of five years from the next Reset Date and trading in the public securities markets, then the rate will be determined by interpolation between the most recent weekly average yield to maturity for two series of U.S. Treasury securities trading in the public securities market, (A) one maturing as close as possible to, but earlier than, the Reset Date following the next succeeding Determination Date, and (B) the other maturity as close as possible to, but later than the Reset Date following the next succeeding Determination Date, in each case as published in the most recent H.15 (519). If the U.S. Treasury Rate cannot be determined pursuant to the methods described in clauses (i) or (ii) above, then the U.S. Treasury Rate will be the same rate determined for the prior Determination Date and in the case of the first Determination Date, it shall be 3.670 per cent.

"H.15 (519)" means the weekly statistical release designated as such, or any successor publication, published by the Board of Governors of the United States Federal Reserve System and "most recent H.15 (519)" means the H.15 (519) published closest in time but prior to the close of business on the second Business Day prior to the applicable Reset Date. H.15 (519) may be currently

obtained at the following website: https://www.federalreserve.gov/releases/h15/.

Margin:

- (a) in respect of the period from, and including, the First Reset Date to, but excluding the First Step-Up Date, 2.052 per cent. per annum;
- (b) in respect of the period from, and including, the First Step-Up Date to, but excluding, the Second Step-Up Date, 2.302 per cent. per annum; and
- (c) in respect of the period from, and including, the Second Step-Up Date, 3.052 per cent. per annum.

First Step-up Date:

20 February 2036.

**Second Step-up Date:** 

20 February 2051.

**Interest Payment Dates:** 

20 February and 20 August in each year, commencing on 20 February 2026. There will be a short first coupon in respect of the period from, and including, the Issue Date to, but excluding, the first Interest Payment Date.

Deferral of Interest and Payment of Deferred Interest:

Pursuant to Condition 5.5 (*Interest deferral*), the Issuer may, in its sole and absolute discretion, elect not to pay interest on the relevant Interest Payment Date (whether in whole or in part). Any such election not to pay interest shall not constitute a default of the Issuer or any other breach of obligations under the Notes or for any other purpose.

Any interest not paid due to such an election of the Issuer shall constitute Optionally Deferred Payments. Optionally Deferred Payments shall themselves bear interest as if they constituted the principal of the Notes at the Prevailing Interest Rate and the amount of such interest (the "Additional Interest Amount") shall be calculated by the Principal Paying Agent by applying the Prevailing Interest Rate to the amount of the Optionally Deferred Payments.

The Additional Interest Amount accrued up to any Interest Payment Date shall be added for the purpose of calculating the Additional Interest Amount accruing thereafter to the amount of Optionally Deferred Payments remaining unpaid on such Interest Payment Date so that it will itself constitute Optionally Deferred Payments.

The principal amount of any Optionally Deferred Payments together with any Additional Interest Amount shall constitute "**Optionally Outstanding Payments**". The Issuer may pay unpaid Optionally Outstanding Payments (in whole or in part) at any time in accordance with the Conditions.

**Compulsory Payment of Interest:** 

Pursuant to the Conditions, the Issuer shall be obliged to pay interest, including any Optionally Outstanding Payments (in whole but not in part), upon the occurrence of certain events on the Mandatory Settlement Date. Such Compulsory Payment Events include:

- (a) the shareholders of the Issuer or the shareholders of either of the Guarantors or any Subsidiary of the Issuer or of either of the Guarantors have resolved at the annual general meeting on the proposal by its board of directors to pay or distribute a dividend or make a payment on any Junior Securities or the Issuer, either of the Guarantors or any Subsidiary of the Issuer or of either of the Guarantors has elected to make a payment or distribution of an interim dividend in respect of any Junior Securities, in each case other than a dividend, distribution or payment on any Junior Securities which is made to any member of the Group;
- (b) the Issuer or either of the Guarantors or any Subsidiary of the Issuer or of either of the Guarantors has resolved, in its absolute discretion, to pay any dividend or make any distribution or other payment on any Parity Security, other than a dividend, distribution or payment on any Parity Security which is made to any member of the Group;
- the Issuer, either of the Guarantors or any (c) Subsidiary of the Issuer or of either of the Guarantors redeems Junior Securities or Parity Securities or the Issuer, either of the Guarantors or any Subsidiary of the Issuer or of either of the Guarantors repurchases or otherwise acquires any Junior Securities or Parity Securities, other than: (i) in connection with any existing or future buy-back programme, share option or free share allocation plan or any employee benefit plans or similar arrangements with or for the benefit of employees, officers, directors or consultants; or (ii) a redemption, repurchase or acquisition of a Junior Security or Parity Security issued to another member of the Group; or
- (d) (i) the Notes are redeemed at the option of the Issuer; or (ii) the Notes are substituted for, or varied so that they become, Qualifying Notes,

except, for the avoidance of doubt, in the case of paragraphs (a) to (c) (inclusive) above, (A) if the Issuer, the relevant Guarantor or the relevant Subsidiary is obliged under the terms and conditions of such Junior Securities or Parity Securities, or if required by law, to make such payment or distribution, such redemption, such repurchase or such other acquisition; or (B) in respect of Parity Securities only, where such redemption, repurchase or acquisition is effected as a cash tender offer or exchange offer to all holders thereof at a purchase price per security which is below its par value.

A Compulsory Payment Event shall not occur pursuant to paragraph (b) above in respect of any optional *pro rata* payment of deferred or arrears of interest on any Parity Securities which is made simultaneously with an optional *pro rata* payment of any Optionally Outstanding

Payments **provided that** such *pro rata* payment of deferred or arrears of interest on a Parity Security is not proportionately more than the *pro rata* settlement of any such Optionally Outstanding Payments.

The Issuer may, by giving not less than 10 nor more than 45 days' irrevocable notice to the Trustee, the Agents and the Noteholders in accordance with Condition 14 (Notices), redeem the Notes (in whole but not in part) at any time (other than on a date on which the Issuer may exercise its option to redeem the Notes pursuant to Condition 6.2 (Issuer call right and early redemption at the option of the Issuer) at their Make-Whole Redemption Amount, together with any Optionally Outstanding Payments and any other accrued and unpaid interest up to (but excluding) the redemption date. Upon the expiry of such notice, the Issuer shall redeem the Notes.

20 November 2030.

The Notes do not have a maturity date. On giving not less than 10 nor more than 45 days' notice (an "Optional Redemption Notice") to the Trustee, the Agents and the Noteholders in accordance with Condition 14 (Notices), the Issuer may call and redeem the Notes (in whole but not in part) on any date during the period commencing on the First Par Call Date to (and including) the First Reset Date or on any Interest Payment Date thereafter (each a "Par Call Date") as specified in the Optional Redemption Notice at their principal amount (together with interest accrued to (but excluding) the relevant Par Call Date and any Optionally Outstanding Payments).

The Conditions also stipulate a number of circumstances in which the Issuer may redeem the Notes (in whole but not in part) at any time. Such events include the occurrence of a Gross-Up Event, an Accounting Event, a Substantial Repurchase Event, a Rating Methodology Event or as a result of a Change of Control.

All payments in respect of the Notes by or on behalf of the Issuer or the Guarantors will be made without withholding or deduction for, or on account of, any present or future taxes, duties, assessments or governmental charges of whatever nature ("Taxes") imposed or levied by or on behalf of the Relevant Jurisdiction, unless the withholding or deduction of the Taxes is required by law. In that event, the Issuer or, as the case may be, the Guarantors, will (subject to a limited number of exceptions specified in Condition 8 (Taxation)) pay such additional amounts as may be necessary in order that the net amounts received by the Noteholders after the withholding or deduction will equal the respective amounts which would otherwise have been receivable in respect of the Notes in the absence of the withholding or deduction.

Upon issue, the Notes are expected to be assigned a rating of "BB+" by S&P and a rating of "BB+" by Fitch. A rating is not a recommendation to buy, sell or hold the Notes and

Make-Whole:

First Par Call Date:

Redemption:

Taxation:

Rating:

may be subject to revision, suspension or withdrawal at any time by the assigning rating organisation.

Listing and admission to trading: Application has been made to Euronext Dublin for the

Notes to be admitted to the Official List and to trading on

the Regulated Market.

Governing Law and Dispute Resolution: The Notes and any non-contractual obligations arising out

of or in connection with the Notes will be governed by, and shall be construed in accordance with, English law.

In respect of any dispute under any such agreement or deed to which it is a party, the Issuer and each of the Guarantors has agreed to arbitration in London under the LCIA Arbitration Rules. The Issuer and each of the Guarantors has also agreed to submit to the jurisdiction of the courts of England, at the option of the Trustee, the Noteholders or the Agents, as the case may be, in respect of any dispute under the Trust Deed, the Conditions or the

Agency Agreement (as applicable).

Clearing Systems: Euroclear and/or Clearstream Luxembourg.

**Selling Restrictions**: There are restrictions on the offer, sale and transfer of the

Notes in the Abu Dhabi Global Market, the Cayman Islands, the Dubai International Financial Centre, the European Economic Area, Hong Kong, the Kingdom of Bahrain, the Kingdom of Saudi Arabia, Singapore, the State of Qatar (including the Qatar Financial Centre), the United Arab Emirates (excluding the Abu Dhabi Global Market and the Dubai International Financial Centre) and

the United States (see "Subscription and Sale").

**United States Selling Restrictions**: Regulation S, Category 2.

#### RISK FACTORS

Each of the Issuer and the Guarantors believes that the following factors may affect its ability to fulfil its obligations under the Notes and the guarantee of those Notes, as the case may be. All of these factors are contingencies which may or may not occur and neither the Issuer nor either Guarantor is in a position to express a view on the likelihood of any such contingency occurring.

In addition, factors which are material for the purpose of assessing the market risks associated with the Notes are also described below.

If any of the risks described below actually materialise, the Issuer, the Guarantors and/or the Group's business, financial condition, results of operations and prospects could be materially adversely affected. If that were to happen, the trading price of the Notes could decline and investors could lose all or part of their investment.

Each of the Issuer and the Guarantors believes that the factors described below represent all the material risks inherent in investing in the Notes, but the inability of the Issuer or either Guarantor to pay interest, principal or other amounts on or in connection with the Notes may occur for other reasons which may not be considered significant risks by the Issuer and the Guarantors based on information currently available to them or which they may not currently be able to anticipate.

Prospective investors should also read the detailed information set out elsewhere in this Prospectus and reach their own views prior to making any investment decision.

# FACTORS THAT MAY AFFECT THE ISSUER'S ABILITY TO FULFIL ITS OBLIGATIONS UNDER THE NOTES

#### The Issuer has a limited operating history

The Issuer is a company with limited liability incorporated under the laws of the Cayman Islands on 12 May 2011 and, accordingly, only has a limited operating history. The Issuer has issued notes guaranteed, on a joint and several basis, by the Guarantors under the Issuer's U.S.\$3 billion global medium-term note programme, most recently updated on 24 September 2025 (the "GMTN Programme"). The Issuer has also previously issued subordinated perpetual notes guaranteed, on a joint and several basis, by the Guarantors, most recently in 2022.

The Issuer will not engage in any business activity other than the issuance of the Notes and of securities under other borrowing programmes established from time to time by the Guarantors, the making of loans to the Guarantors or other companies controlled by the Guarantors and other activities incidental or related to the foregoing.

The Issuer is not expected to have any income but will receive payments from the Guarantors and/or from other companies controlled by the Guarantors in respect of loans made by the Issuer to those companies, which will be the only material sources of funds available to meet the claims of the Noteholders. Therefore, the Issuer is subject to all the risks to which the Guarantors are subject, to the extent that such risks could limit their ability to satisfy in full and on a timely basis their respective obligations to the Issuer under any such loans. See "Risk Factors – Risks Relating to the Group", "Risk Factors – Risks Relating to Majid Al Futtaim Properties", "Risk Factors – Risks Relating to Majid Al Futtaim Entertainment" for a further description of these risks.

### RISKS RELATING TO THE GROUP

The risks set out below apply to all the Group's businesses. In addition, certain specific risks apply to the particular businesses carried on by Majid Al Futtaim Properties, Majid Al Futtaim Retail and Majid Al Futtaim Entertainment and these are discussed separately below.

# All of the Group's businesses are affected by the economic and political conditions in the markets in which they operate

All of the Group's businesses are, and will continue to be, affected by economic and political developments in or affecting the UAE and the MENA region. The Group currently has a significant proportion of its operations and interests in the UAE, with a particular focus on Dubai (see further "Risk Factors – Risks").

Relating to the Group – As the Group derives the majority of its revenue and Adjusted EBITDA from its activities in the UAE, it is particularly exposed to any adverse developments affecting the UAE and Dubai in particular"). Investors should also note that the Group's business and financial performance could be materially adversely affected by political, economic or related developments outside the MENA region because of inter-relationships within the global financial markets.

For instance, while the UAE is currently seen as a relatively stable political environment, certain other jurisdictions in the Middle East are not and there is a risk that regional geopolitical instability could impact the UAE. Further, there is no guarantee that the UAE will continue to have a stable political environment in the future. Several countries in the region are currently subject to internal conflicts and/or social and political unrest, including conflicts or disturbances in Yemen, Syria, Libya and Iraq, as well as the multinational conflict with 'Da'esh' (also referred to as the 'Islamic State'). In some instances, the recent and ongoing conflicts are a continuation of the significant political and military upheaval experienced by certain regional countries from 2011 onwards, commonly referred to as the 'Arab Spring', which gave rise to several instances of regime change and increased political uncertainty across the region. For example, in late 2024, the regime of Bashar Al-Assad in Syria collapsed and Hay'at Tahrir al-Sham, a rebel group subject to sanctions by various governments including the United States, has asserted control.

The Middle East in recent years has also experienced military conflict between countries and various military and political forces. In particular, in October 2023, Israel declared war on Hamas and invaded the Gaza strip in response to an attack by Hamas in southern Israel. During the second half of 2024, Israel conducted attacks against Hezbollah in Lebanon in response to missile attacks by Hezbollah on Israel. Both conflicts remain unresolved. There have been numerous incidents of maritime piracy in the Red Sea region since late 2023, prompting attacks by United States and other western countries on Al-Houthi bases in Yemen in response. During 2024, Israel and Iran were involved in limited direct actions against each other, which substantially escalated in mid-2025 with Israel, and later the United States, carrying out military actions against Iranian targets. In response, Iran retaliated by launching a missile strike against a U.S. military base in Qatar. These events have increased the risk of escalation in the region. Several countries, including the UAE, closed their airspace at certain points during these hostilities. The UAE has also been targeted on several occasions by ballistic missiles fired by the Al-Houthi rebels in Yemen over the last several years. For example, a fuel depot in the Mussafah neighbourhood of Abu Dhabi was targeted by a missile strike on 17 January 2022.

More generally, since 2011, the prospect of a nuclear Iran has been at the centre of international geopolitical discourse. In 2018, the United States announced its withdrawal from the comprehensive agreement between the UN Security Council's five permanent members plus Germany and Iran (the "Joint Comprehensive Plan of Action") that provided for sanctions relief for Iran in exchange for restrictions on Iran's nuclear program. Subsequent negotiations did not result in the United States re-joining the Joint Comprehensive Plan of Action and in January 2021, the International Atomic Energy Agency reported that Iran had begun retaliating against the continuing U.S. sanctions by resuming the process of enriching uranium to 20 per cent. purity, which can be used to create nuclear weapons, in breach of the Joint Comprehensive Plan of Action. Any continuation or increase in international or regional tensions regarding Iran, including attacks on or seizures of oil tankers which disrupt international trade and any impairment of trade flow through the Strait of Hormuz, or any military conflict, including missile or bombing strikes against Iran or counterstrikes against the United States, Israel or their allies, could have a destabilising impact on the Gulf region, including with respect to the UAE and, in particular, its ability to export oil and maintain its security more generally.

These geopolitical events may contribute to instability in the Middle East and surrounding regions (that may or may not directly involve the UAE) and may have a material adverse effect on the UAE's attractiveness for foreign investment and capital, its ability to engage in international trade and, subsequently, its economy and financial condition, which, in turn, could have a material adverse effect on the Group's business, financial condition, results of operations and prospects. It is not possible to predict the occurrence of events or circumstances, such as war or hostilities, or the impact of such occurrences, and no assurance can be given that the Group would be able to sustain the operations of its business or its current profit levels if adverse political events or circumstances were to occur (particularly in countries where the Group has operations).

In addition, the macro-economic environment may be impacted by the increasing tariffs announced by the United States in 2025 under President Trump, disruptions in parts of global supply chains, higher inflation and reduced global trade volumes as well as the potential for global trade wars between key economic

powers. The ongoing conflict between Russia and Ukraine has also triggered global economic disruption and has led to increased volatility in global financial markets and commodity prices due to the disruption of supply chains. Such disruption has affected a broad range of entities across various jurisdictions and industries. The conflict and tariffs have also contributed to inflation. Prolonged inflation could affect the wider global economy and may cause consumer purchasing power to decrease, which may also reduce consumer demand for the Group's products and services in the countries in which it operates. See "— The Group's business could be negatively impacted by increasing inflation and rising interest rates". The Group continues to monitor these developments and other geopolitical risks around fluctuations in commodity prices, foreign exchange rates, restrictions to imports and other supply chain challenges in order to mitigate any impact that may emerge over time.

Accordingly, the market value of the Notes issued may fluctuate for reasons unrelated to the financial performance of the Group. Investors should exercise particular care in evaluating the risks involved and must decide for themselves whether, in the light of those risks, their investment is appropriate. Generally, investment in emerging markets is only suitable for sophisticated investors who fully appreciate the significance of the risks involved.

#### The Group's businesses could be negatively impacted by increasing inflation and rising interest rates

As at the date of this Prospectus, many of the world's economies continue to experience relatively high levels of inflation. Various factors have contributed to the high inflationary environment, including the conflict between Russia and Ukraine, hostilities in the Middle East, including the attacks by Houthi rebels on shipping in the Red Sea, and tariffs announced in 2025 by the United States against other countries and retaliatory tariffs by those countries. According to the April 2025 International Monetary Fund World Economic Outlook, global inflation is expected to fall to 4.3 per cent. in 2025 and 3.6 per cent. in 2026 (still above the levels seen prior to the COVID-19 pandemic levels of approximately 3.5 per cent.). However, considerable uncertainty surrounds these inflation projections.

High rates of inflation in the countries in which the Group operates may cause consumer purchasing power to decrease, which may reduce consumer demand for the Group's products and services as consumers seek lower prices. Such changes in consumer behaviour could have a material adverse effect on the Group's business, financial condition, results of operations and prospects (see further "Risk Factors – Risks Relating to the Group's businesses are affected by consumer behaviour").

In addition, central banks across many economies have economies responded to high levels of inflation by increasing interest rates, resulting in a slowdown in economic growth. The rising government borrowing costs, slowdown in growth and large capital outflows have exacerbated fiscal and balance of payments pressures in a number of developing economies, including Egypt, Lebanon, Pakistan and Kenya, where the Group operates.

Currency volatility resulting from financial and political instability in the countries in which the Group operates could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

# As the Group derives the majority of its revenue and Adjusted EBITDA from its activities in the UAE, it is particularly exposed to any adverse developments affecting the UAE and Dubai in particular

For the financial year ended 31 December 2024, 58.9 per cent. of the Group's revenue and 84.6 per cent. of the Group's Adjusted EBITDA (compared to 54.5 per cent. of the Group's revenue and 69.7 per cent. of the Group's Adjusted EBITDA for the financial year ended 31 December 2023) were attributable to its operations in the UAE. This reflects the fact that a significant proportion of the Group's malls and Carrefour stores and 5 of its 7 hotels which are currently operating are located in the UAE. In part, this is due to the fact that Dubai is a significant tourist destination. As a result, the Group is particularly exposed to adverse events affecting the UAE and Dubai in particular, including events which impact Dubai's attractiveness as a tourist destination and to the occurrence of factors that result in a decline in consumer spending in the UAE, such as a downturn in general economic conditions, an increase in the cost of living, an increase in unemployment or a decline in tourism or business travel to Dubai. The occurrence of any or all of these factors could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

#### All of the Group's businesses are affected by consumer behaviour

All of the Group's businesses are, and will continue to be, affected by changes in consumer demands and behaviours. For instance, the Group's businesses may be impacted by lower consumer spending which may, in turn, be attributable to extraneous factors such as the general politico-economic conditions that affect purchasing power and disposable income (see further "Risk Factors – Risks Relating to the Group – All of the Group's businesses are affected by the economic and political conditions in the markets in which they operate", "Risk Factors – Risks Relating to the Group – The Group's businesses could be negatively impacted by increasing inflation and rising interest rates"). Alternatively, lower consumer spending may be attributable to consumer preference changes, any major change in demographics and/or any failure to anticipate, identify or react to these changes or offer high-quality appealing products could result in reduced demand. For instance, "digital disruptions" or innovations in platforms may cause changes in consumer demands and behaviours by offering real-time, personalised online engagement tools. Whilst an increase in e-commerce may not negatively impact the Group's revenues from its retail operations, it may affect the tenants in the Group's malls, particularly if the Group is unable to continue to successfully adjust its tenant mix to offer an attractive retail experience (including, for instance, destination attractions, food courts, cinemas and parking facilities with ease of access) (see also "Risk Factors - Risks Relating to Majid Al Futtaim Properties – Majid Al Futtaim Properties' rental revenues depend upon its ability to find tenants for its shopping malls and offices and the ability of such tenants to fulfil their lease obligations as well as on Majid Al Futtaim Properties achieving an optimal tenant mix for its shopping malls. In addition, Majid Al Futtaim Properties is exposed to tenant concentration").

In order to compete in such circumstances, the Group may be required to make further expenditure or investments (such as marketing, customer incentives or pricing changes) (see further "Risk Factors – Risks Relating to the Group – The Group's businesses face significant competition in the markets in which they operate").

Any such change in consumer spending patterns and/or preferences could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

# The Group's businesses are inter-dependent to a significant extent and this could increase its exposure to adverse events affecting any part of its business

The Group's businesses are inter-dependent to a significant extent and will be affected by factors that impact the retail, leisure, entertainment and hospitality industries as a whole. For example, the financial performance of the Group's hypermarkets, other retail businesses, leisure and entertainment businesses and hotels are, in large part, dependent on the ability of the shopping malls in or close to which they are located to attract footfall. Conversely, the success of the Group's shopping malls is, to an extent, dependent on the extent to which its other businesses located in or close to the shopping malls act as an incentive to potential customers to visit the malls. As a result of this inter-dependence, adverse events affecting one part of the Group's business could also impact other parts of the business and therefore could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

### The interests of the Group's shareholders may, in certain circumstances, be different from the interests of the Noteholders

The Group's controlling shareholder is Majid Al Futtaim Capital. As a result, the shareholders of Majid Al Futtaim Capital may be in a position to control the outcome of actions relating to the Group which require shareholder approval and also have the ability to approve the election of all the members of the board of directors of Majid Al Futtaim Holding and thus influence their decisions. The interests of the shareholders may therefore be different from those of the Group's creditors (including the Noteholders). See further "Management".

### The Group's growth strategy depends on its ability to successfully manage its growth

The Group's strategy of continuing to expand its existing operations in its target markets is dependent on a number of factors. These include its ability to:

- identify suitable investments and/or development opportunities;
- reach agreements with joint venture and strategic partners on terms satisfactory to it;

- maintain, expand or develop relationships with customers, suppliers, contractors, lenders and other third parties;
- increase the scope of its operational and financial systems to handle the increased complexity and expanded geographic area of operations;
- secure adequate financing on commercially reasonable terms;
- recruit, train and retain qualified staff to manage its growing business efficiently and without losing operational focus; and
- obtain necessary permits or approvals from governmental authorities and agencies.

These efforts will require significant capital and management resources, further development of the Group's financial and internal controls and information technology ("IT") systems, and additional training and recruitment of management and other key personnel. At the same time, the Group must maintain a consistent level of customer service across its operations to avoid loss of business or damage to its reputation. Any failure by the Group to manage its growth effectively could have a material adverse effect on its business, financial condition, results of operations and prospects.

#### The Group's businesses face significant competition in the markets in which they operate

Several of the markets in which the Group operates are highly competitive. In particular, the Group faces increased shopping mall and hotel competition in Dubai, where the majority of its business is concentrated. The population growth of Dubai from 1.3 million in 2005 (census figure) to an estimated 3.9 million in 2024<sup>1</sup>, along with the growth in business and leisure travel to Dubai, contributed to the opening and announced development of a number of new shopping malls and hotels over this period. The Group's grocery retail activity also faces significant competition in many of the markets in which the Group operates, including the UAE and Saudi Arabia in particular.

Certain of the Group's competitors may have greater financial, technical, marketing or other resources, either attributable to the scale of their operations or to their ownership. For instance, competitors that are controlled by regional governments may have easier access to prime land and infrastructure, government permits and licences and/or lower costs of capital. Such competitors may therefore be able to withstand price competition and volatility more successfully than the Group. Similarly, some of the Group's competitors in markets outside the UAE may have a deeper cultural understanding or longer or broader operational experience in such markets, which may reduce the time and therefore the costs necessary for them to execute competing projects. Moreover, due to their deeper understanding of consumer behaviour in the region, such competitors may be able to attract and retain customers more effectively than the Group.

In light of recent technological advancements, certain of the Group's competitors may adopt alternative channels of distribution (such as multichannel e-commerce) which may impact consumer behaviour and/or pricing paradigms in the industry. For instance, an increase in online shopping may impact the revenues of the Group's physical stores while a shift towards hotel aggregator sites may exert downward pressure on the Group's hotels business.

As a result of the foregoing, the Group may not be able to achieve a market share that allows it to remain profitable or increase its market share in the markets in which it operates. Moreover, as a result of the foregoing, the Group's operating expenses may be higher than that of its competitors and, therefore, the Group may have less flexibility or resilience *vis-à-vis* its competitors in terms of responding to market pressures (including any market movements resulting from macroeconomic factors; see further "*Risk Factors – Risks Relating to the Group – All of the Group's businesses are affected by the economic and political conditions in the markets in which they operate"*). Accordingly, if the Group is unable to compete effectively, this could have a material adverse effect on its business, financial condition, results of operations and prospects.

Source: Dubai Statistics Centre, "Population by Gender – Emirate of Dubai", <a href="https://www.dsc.gov.ae/Report/DSC\_SYB\_2024\_01\_01.pdf">https://www.dsc.gov.ae/Report/DSC\_SYB\_2024\_01\_01.pdf</a> (accessed 24 September 2025).

### The countries in which the Group operates may introduce new laws and regulations that adversely affect the way in which the Group is able to conduct its businesses

The countries in which the Group operates are emerging market economies which are characterised by less comprehensive legal and regulatory environments. However, as these economies mature, the governments of these countries have begun, and the Group expects they will continue, to implement new laws and regulations which could impact the way the Group conducts many of its businesses. For instance, the laws of Dubai restrict the annual amount by which a landlord is legally able to increase rental charges on commercial premises. As at the date of this Prospectus, the permitted rent increase is zero per cent., 5 per cent., 10 per cent., 15 per cent. or 20 per cent. The actual percentage of the permitted rent increase (between this range of zero per cent. and 20 per cent.) depends on how low the existing rent of the unit is compared to the average market rent applicable to the unit as determined by the Dubai Real Estate Regulatory Agency. In the case of Majid Al Futtaim Properties, lease terms for anchor tenants typically do not exceed 10 years (except Group companies, which typically have lease terms of between 10 and 20 years), for major tenants from between five to 10 years and for line stores from between one to five years (see further "Description of the Group - Majid Al Futtaim Properties - Shopping Malls Business Units (SMBU) - Lease arrangements"). Therefore, although the market rents chargeable for its retail space may increase, Majid Al Futtaim Properties may be unable to fully realise any such increases from its existing tenants, which could adversely affect its profit margins, particularly if associated costs are rising at a faster rate than permissible and/or achievable rental rates. Similarly, the countries in which the Group operates may introduce more stringent environment regulations or labour policies, compliance with which may adversely impact the Group's operating costs.

Furthermore, on 9 December 2022 the Ministry of Finance of the UAE issued Federal Decree-Law No. 47 of 2022 on the Taxation of Corporations and Businesses (the "Corporate Tax Law") enacting a Federal corporate tax regime in the UAE, that applies to taxable persons for financial years beginning on or after 1 June 2023 (applicable for the Group from financial year ending 31 December 2024 onwards). Under the Corporate Tax Law, corporate tax applies on the net profits of a business. A 9 per cent. corporate tax rate applies to taxable income above AED 375,000, while a rate of 0 per cent. applies to taxable income not exceeding AED 375,000. Subsequently, the Corporate Tax Law has been supplemented by a number of Decisions of the Cabinet of Ministers of the UAE, UAE Ministry of Finance and Federal Tax Authority and guides issued by the concerned authorities. Such decisions and guides provide important details relating to the interpretation of the Corporate Tax Law, describe relevant procedures and help assess the impact of the Corporate Tax Law on the Group so as to discharge its obligations under the Corporate Tax Law.

To address concerns around uneven profit distribution and tax contributions of large multinational corporations, various agreements have been reached at an international level, including an agreement by over 135 jurisdictions to introduce a global minimum tax rate of 15 per cent. In December 2021, the Organization for Economic Co-operation and Development released a draft legislative framework, followed by detailed and implementation guidance released in March 2022 and December 2024 for the Pillar Two Global Anti-Base Erosion Rules ("Pillar Two Rules"). These are being used by individual justifications that signed the agreement to amend their local tax laws.

The Group is within the scope of Pillar Two Rules as its annual consolidated revenue exceeds the threshold of €750 million. The implementation and impact of the Pillar Two Rules on the Group varies by jurisdiction. For instance, in the UAE, the tax rate of 9 per cent. was increased to 15 per cent. as of 1 January 2025 onwards subject to substance-based carveouts and other reliefs under the new regime, details of which are not known at present. See Note 14.3 to the 2025 Interim Group Financial Statements for the implementation and impact of the Pillar Two Rules on the Group in other jurisdictions.

The Group will continue to monitor the Pillar Two related developments in all jurisdictions the Group operates in and assess any potential "top-up" tax in accordance with the relevant legislation after taking into consideration the transitional safe harbour relief.

There can be no assurance that if new tax or other laws or regulations were imposed in respect of the products and services offered by the Group it would not adversely affect the way in which the Group conducts its business. In addition, given the relatively illiquid nature of the Group's property assets, a change in law or regulation that results in the Group ceasing to conduct business in a particular country could result in a significant loss to the Group on the sale of its material properties in that country.

Any of the foregoing could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

# The Group may operate in countries which are subject to international sanctions and operates in countries which are affected by terrorist activities and any failure to comply with these sanctions or the occurrence of any such terrorist activities could adversely affect the Group

European, U.S. and other international sanctions have in the past been imposed on companies engaging in certain types of transactions with specified countries or companies or individuals in those countries. Companies operating in certain countries in the Middle East and Africa have been the subject of such sanctions in the past. The terms of legislation and other rules and regulations which establish sanctions regimes are often broad in scope and difficult to interpret.

Although the Group has in the past conducted business activities in countries which have been subject to sanctions, as at the date of this Prospectus, no Group company is in violation of any existing European, U.S. or other international sanctions. Should any Group company in the future violate any existing or further European, U.S. or international sanctions, penalties could include a prohibition or limitation on such company's ability to conduct business in certain jurisdictions or on the Group's ability to access the U.S. or international capital markets. As such, the implementation of such penalties (either applied directly on the Group or indirectly on the Group's business partners), could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

The Group has operations in Pakistan, which has, in recent times, been affected by terrorist activities. To the extent further terrorist acts are carried out, in particular in the cities where the Group has stores, this may adversely affect demand for its services or products in those areas, which may in turn have a material adverse effect on its business, financial condition, results of operations and prospects.

Each of the Issuer and each Guarantor has undertaken to ensure that any proceeds raised in connection with the issue of the Notes will not be lent, contributed or otherwise made available by the Issuer, either Guarantor of any of the Guarantors' Subsidiaries to any person or entity for the purpose of financing the activities of any person or for the benefit of or in any country subject to any EU, His Majesty's Treasury, the U.S. Office of Foreign Assets Control of the U.S. Department of Treasury ("OFAC") sanctions or otherwise subject to any sanctions administered or enforced by or pursuant to OFAC ("Sanctions") at the time of such financing, lending, contribution or other provision as aforesaid or in any other manner that would result in a violation of Sanctions by any person.

# Many of the Group's businesses are subject to licensing requirements and any failure to obtain such licences or to comply with their terms could adversely affect the Group's businesses

Many of the Group's businesses are subject to licensing requirements, both at the local and national level. Because of the complexities involved in procuring licences and permits, as well as in ensuring continued compliance with different and sometimes inconsistent local and national licensing regimes, the Group cannot give any assurance that it will at all times be in compliance with all of the licensing requirements to which it is subject although it is not aware of any material breaches that currently exist. Any failure by the Group to comply with applicable laws and regulations and to obtain and maintain requisite approvals, certifications, permits and licences, whether intentional or unintentional, could lead to substantial sanctions, including criminal, civil or administrative penalties, revocation of its licences and/or increased regulatory scrutiny, and liability for damages. It could also trigger a default under one or more of its financing agreements or invalidate or increase the cost of the insurance that the Group maintains for its businesses (insofar as it is covered for any consequential losses). For the most serious violations, it could also be forced to suspend operations until it obtains required approvals, certifications, permits or licences or otherwise brings its operations into compliance. In addition, any adverse publicity resulting from any compliance failure, particularly as regards the safety of its leisure and entertainment venues and the food sold in its Carrefour stores, could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

Furthermore, changes to existing, or the introduction of new, laws or regulations or licensing requirements in the jurisdictions in which it operates are beyond the Group's control and may be influenced by political or commercial considerations not aligned with the Group's interests. Any such laws, regulations or licensing requirements could adversely affect its business by reducing its revenue and/or increasing its operating costs, and the Group may be unable to mitigate the impact of such changes. Any of these occurrences could

have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

### Group companies are party to a number of joint ventures and franchise arrangements which give rise to specific operational risks

Group companies may enter into joint venture agreements for a number of reasons, including to gain access to land or where it is required to operate with a local partner in a particular jurisdiction. Joint venture transactions present certain operational risks, including the possibility that the joint venture partners may have economic, business or legal interests or goals that are inconsistent with those of the Group, may become bankrupt, may refuse to make additional investments that the Group deems necessary or desirable or may prove otherwise unwilling or unable to fulfil their obligations under the relevant joint venture agreements. In addition, there is a risk that such joint venture partners may ultimately become competitors of the Group. Many of the Group's joint venture partners are governmental agencies which exposes the Group to additional risks, including the need to satisfy both political and regulatory demands and the need to react to differences in focus or priorities between successive governments, both of which can lead to delays in decision making, increased costs and greater exposure to competition.

To the extent that the Group does not control a joint venture, the joint venture partners may take action that is not in accordance with Group policies or objectives. Should a joint venture partner act contrary to the Group's interests, this could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

The Group's ability to expand successfully through joint ventures will depend upon the availability of suitable and willing joint venture partners, the Group's ability to consummate such transactions and the availability of financing on commercially acceptable terms. The Group cannot give any assurance that it will be successful in establishing any future joint ventures or that, once established, a joint venture will be profitable for the Group. If a joint venture is unsuccessful, the Group may be unable to recoup its initial investment and its financial condition and results of operations may be materially adversely affected.

The Group is also party to a number of franchise agreements, of which the most important is the franchise agreement with Carrefour (see "Risk Factors – Risks Relating to Majid Al Futtaim Retail – Majid Al Futtaim Retail is dependent on its relationship with Carrefour and the market perception of Carrefour"). As such, the Group is exposed to the risk of such agreements not being renewed when they expire and to the risk of non-performance or termination of such franchise agreements by the relevant franchisor, which could have a material adverse effect on the Group's business, financial condition, results of operations and prospects. In addition, certain matters identified in this franchise agreement require the approval of Carrefour (see "Description of the Group – Majid Al Futtaim Retail – Agreements with Carrefour").

# Certain of the Group's debt agreements contain restrictions that may limit the flexibility of the Group in operating its businesses

Certain of the Group's debt agreements contain covenants that limit its ability to engage in specified types of transactions. These include covenants requiring the Group's operating subsidiaries to maintain certain net worth, interest coverage and debt to equity ratios. Certain of the Group's debt agreements also contain covenants limiting the Group's and its operating subsidiaries' ability to, among other things:

- incur or guarantee additional financial indebtedness;
- grant security or create any security interests; and
- sell, lease, transfer or otherwise dispose of any of its assets without the consent of the relevant lender, unless the disposal is made in the ordinary course of business or to another Group company.

The notes issued under the GMTN Programme contain (and any notes issued in the future under the GMTN Programme will contain) covenants from each of Majid Al Futtaim Holding and Majid Al Futtaim Properties similar to certain of those described above. In addition, any trust certificates issued under the U.S.\$3 billion trust certificate issuance programme established by MAF Sukuk Ltd. With Majid Al Futtaim Properties as obligor and Majid Al Futtaim Holding as guarantor and most recently updated on 24 September 2025 (the "Sukuk Programme") contain (and any trust certificates issued in the future under the Sukuk Programme will contain) similar covenants.

In addition, certain of the Group's outstanding debt contains, and its future debt may contain, cross-default clauses whereby a default under one debt obligation may constitute an event of default under other debt obligations. Any of these covenants could prevent the Group from engaging in certain transactions that it may view as desirable.

Although the Group believes that it is currently in compliance with its covenants and is not currently aware of any circumstances which indicate that the Group may in the future be in breach of any such covenants, there can be no assurance that the Group will continue to comply with all such covenants in the future. The Group's continued compliance with these covenants depends on a number of factors, some of which are outside of the Group's control. For instance, the Group's activities in all of its operating segments are affected by the global economic environment and the economic environment in the jurisdictions in which it operates (see further "Risk Factors - Risks Relating to the Group - All of the Group's businesses are affected by the economic and political conditions in the markets in which they operate"). Further, in the event that the financial results of the Group deteriorate, the Group may no longer be able to comply with financial covenants (such as those mentioned above) under certain of its debt agreements. In these circumstances, the Group may be required to either obtain a waiver from its creditors, renegotiate its credit facilities, raise additional financing from its shareholders or repay or refinance borrowings in order to avoid the consequences of a default. If the Group were unable to obtain such a waiver, to renegotiate its credit facilities, to raise additional financing from its shareholders or to repay or refinance its borrowings on terms that are acceptable to it, or at all, the Group's creditors would be entitled to declare an event of default and, as a result of cross-default provisions, there would be a strong possibility that default would also arise in respect of a substantial portion of the Group's other financial indebtedness. Such an event would permit the Group's creditors to demand immediate payment of the outstanding borrowings under the relevant debt agreements and instruments and to terminate all commitments to extend further credit to the Group. Such an event would also affect the Group's ability to raise additional capital at an acceptable cost in order to fund its operations. Any of these occurrences could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

As at 31 December 2024, the Group's short-term borrowings comprised its short term loan from a related party of AED 798 million. As at 31 December 2024, the Group also had bank overdraft facilities amounting to AED 1,397 million, of which the amount drawn was AED 426 million. As at 31 December 2024, the Group's current maturity of long term loans amounts to AED 1,837 million, which are due for repayment within one year. To the extent that it needs to, there is no assurance that the Group will be able to refinance maturing borrowings as they fall due on terms acceptable to it or at all.

As at 31 December 2024, the Group had AED 13,849 million in long term loans, none of which had the benefit of security (see "*Group Financial Review – Liquidity and Borrowings*"). However, subject to the covenants referred to above, the Group can obtain secured indebtedness. As unsecured creditors, the claims of Noteholders will rank behind the claims of the Group's secured creditors to the extent of the security granted.

#### The Group's business may be materially adversely affected by changes in interest rates

Interest rates are highly sensitive to many factors beyond the Group's control, including the interest rate and other monetary policies of governments and central banks in the jurisdictions in which it operates. For example, central banks across most economies have responded to a high inflationary environment, caused by various factors, including the conflict between Russia and Ukraine by increasing interest rates (see further "Risk Factors – Risks Relating to the Group – The Group's businesses could be negatively impacted by increasing inflation and rising interest rates"). As at 31 December 2024, a portion of the Group's interest bearing loans and borrowings carried interest at floating rates. A hypothetical 100 basis point increase in interest rates (assuming all other relevant factors remained constant) would have resulted in the Group's other comprehensive income decreasing by AED 157 million in 2024. The Group's interest-bearing loans and borrowings are subject to interest rate risk resulting from fluctuations in the relevant reference rates underlying such instruments. Consequently, further increases in such reference rates would result in an increase in the Group's interest rate expense and could have a material adverse effect on the Group's business, financial condition, results of operations and prospects. Although the Group seeks to hedge part of its interest rate risk, there can be no assurance that this hedging will be successful or will protect the Group fully against its interest rate risk. Such failure to successfully hedge against changes in interest rates could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

#### Foreign exchange movements may adversely affect the Group's profitability

The Group maintains its accounts and reports its results in dirham, the currency in which the majority of its revenue is earned. A portion of the Group's income and expenses are incurred in the currencies of other countries in the MENA region. As a result, the Group is exposed to movements in foreign exchange rates and currency movements across developing economies, particularly Egypt and Lebanon, have impacted the Group's financial statements for the financial year ended 31 December 2024. Although there can be no assurance that foreign currency fluctuations will not adversely affect the Group's results of operations in the future, the Group's management believes that the Group is not currently subject to significant foreign exchange risk given the fact that the majority of its revenue and expenses is incurred in dirham or in currencies which, like the dirham, are pegged to the U.S. dollar at a fixed exchange rate. In relation to its other currency earnings and expenses, the Group's management believes that its foreign exchange rate risk is reduced by the fact that to a large extent its revenue in a local currency is matched by its expenses being incurred in the same currency.

As at the date of this Prospectus, the dirham remains pegged to the U.S. dollar. However, there can be no assurance that the UAE government will not de-peg the dirham from the U.S. dollar, or alter the fixed exchange rate between the two currencies, in the future, which may have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

### If the Group fails to attract and retain qualified and experienced employees, its businesses may be harmed

The Group's ability to carry on and grow its businesses will depend, in part, on its ability to continue to attract, retain and motivate qualified and skilled personnel to manage its day-to-day operations. In particular, the Group depends on finance, technical and engineering staff at both middle management and senior management level. Experienced and capable personnel with these skill sets generally and in the industries in which the Group operates in particular remain in high demand, and there is significant competition in the MENA region for their talents. Consequently, when any such employees leave, the Group may have difficulty replacing them. In addition, the loss of key members of the Group's senior management team or staff with institutional knowledge may result in (amongst other things): (a) a loss of organisational focus; (b) poor execution of operations and the Group's corporate strategy; and (c) an inability to identify and execute potential strategic initiatives such as future investments and acquisitions. These adverse results could, among other things, reduce potential revenue, expose the Group to downturns in the markets in which it operates and/or otherwise have a material adverse effect on its business, financial condition, results of operations and prospects.

#### The Group's businesses expose it to health and safety risks

Due to the people-based nature of its business, the Group's operations are subject to health and safety risks, particularly in relation to its shopping malls and leisure and entertainment businesses. Although all of the shopping malls currently comply with applicable health and safety standards, there can be no assurance that a major health and safety hazard, such as a fire, will not occur. Given the high number of shoppers that visit the Group's shopping malls on a daily basis, such an event could have serious consequences, particularly in the event of fatalities. Similarly, although the Group's leisure and entertainment facilities and hotels also comply with currently applicable health and safety standards, there can be no assurance that the customers of these facilities will not engage in inappropriate behaviour, endangering their safety and the safety of others. Any of the foregoing incidents could expose the Group to material liability and adversely affect its reputation and could have a material adverse effect on its business, financial condition, results of operations and prospects.

# The Group may not be able to secure full insurance coverage for the risks associated with the operation of its businesses

Management believes that the Group's insurance coverage for all material aspects of its operations is comparable to that of other companies operating in the sectors and markets in which the Group operates. The Group's operations may, however, be affected by a number of risks for which full insurance cover is either not available or not available on commercially reasonable terms. In addition, the severity and frequency of various other events, such as accidents and other mishaps, business interruptions or potential damage to its facilities, property and equipment caused by inclement weather, human error, pollution, labour disputes, natural catastrophes and other eventualities, may result in losses or expose the Group to

liabilities in excess of its insurance coverage or significantly impair its reputation. There is no assurance that the Group's insurance coverage will be sufficient to cover the loss arising from any or all such events or that it will be able to renew existing insurance cover on commercially reasonable terms, if at all.

Should an incident occur for which the Group has no, or insufficient, insurance cover, the Group could lose all or part of the capital invested in, and anticipated future revenues relating to, any property that is damaged or destroyed. Any of these occurrences could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

# The Group's operations are in emerging markets which are subject to greater risks than more developed markets, including significant political, social and economic risks

All of the Group's operations are conducted, and its assets are located in emerging markets. Investors should also be aware that emerging markets are subject to greater risks than more developed markets, including in some cases significant legal, economic and political risks. Accordingly, investors should exercise particular care in evaluating the risks involved and must decide for themselves whether, in light of those risks, their investment is appropriate. Generally, investment in developing markets is only suitable for sophisticated investors who fully appreciate the significance of the risks involved. Any unexpected changes in the political, social, economic or other conditions in the countries in which the Group operates or neighbouring countries could have a material adverse effect on the Group's business, financial condition, results of operations and prospects (see also "Risk Factors – Risks Relating to the Group – All of the Group's businesses are affected by the economic and political conditions in the markets in which they operate").

### The Group is dependent on its information and technology systems which are subject to potential cyberattack

The Group is dependent on IT networks and systems to securely process, transmit and store electronic information and to communicate internally and with its customers, tenants, partners and vendors. As the breadth and complexity of this infrastructure continues to grow, including as a result of the use of mobile technologies, social media and cloud-based services, the potential risk of security breaches and cyberattacks increases. Such breaches could lead to shutdowns or disruptions of the Group's systems and potential unauthorised disclosure of sensitive or confidential information, including personal data. Cybersecurity threats are constantly evolving, thereby increasing the difficulty of detecting and defending against them.

The Group often manages, utilises and stores sensitive or confidential customer, tenant or company data, including personal data, and the Group expects these activities to increase. Unauthorised disclosure of sensitive or confidential customer, tenant or company data, whether through systems failure, employee negligence, fraud or misappropriation, could damage the Group's reputation, cause the Group to lose customers and tenants and could result in significant financial exposure. Similarly, unauthorised access to or through the Group's information systems or those it develops for, or supplies to, its customers and tenants, whether by employees or third parties, including a cyberattack by computer programmers, hackers, members of organised crime and/or state-sponsored organisations, who may develop and deploy viruses or other malicious software programs or social engineering attacks, could result in contractual and other legal liability, a loss of business or customers or tenants, damage to the Group's reputation and government sanctions, and could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

### RISKS RELATING TO MAJID AL FUTTAIM PROPERTIES

# Majid Al Futtaim Properties' business is capital intensive and it may not be able to raise sufficient capital to make all future investments and capital expenditures that it deems necessary or desirable

Majid Al Futtaim Properties engages in projects which require a substantial amount of capital and other long-term expenditures, including the development of new shopping malls, hotels and mixed-use developments. The capital commitments associated with these projects generally exceed Majid Al Futtaim Properties' cash inflows over the period of the project. In the past, these expenditures and investments have been financed through a variety of means, including internally-generated cash and external borrowings.

Majid Al Futtaim Properties' and the Group's ability to arrange external financing and the cost of such financing are dependent on numerous factors, including its future financial condition, general economic and capital market conditions, interest rates, credit availability from banks or other lenders or investors,

lender and investor confidence in Majid Al Futtaim Properties' and the Group's businesses and the markets in which they operate, the credit rating assigned to Majid Al Futtaim Properties and the Group by credit rating agencies, applicable provisions of tax and securities laws, and political and economic conditions in any relevant jurisdiction. Neither Majid Al Futtaim Properties nor the Group can provide any assurance that it will be able to arrange any such external financing on commercially reasonable terms, if at all, and it may be required to secure financing with a lien over its assets and those of its subsidiaries and/or agree to contractual limitations on the operation of its businesses. Majid Al Futtaim Properties or the Group's failure to obtain adequate funding as required to satisfy its contractual commitments could result in defaults on existing contracts, completion delays and damage to Majid Al Futtaim Properties' and the Group's reputation as a reliable contractual counterparty, and could have a material adverse effect on the business, financial condition, results of operations and prospects of Majid Al Futtaim Properties and the Group as a whole.

A significant proportion of Majid Al Futtaim Properties' and the Group's assets comprise real estate held either as property, plant and equipment or investment property. The valuation of these assets is inherently subjective, the values attributed to these assets may not accurately reflect their market value at any future date and they may be difficult to sell

The Group's properties represent a substantial portion of its total consolidated assets. The valuation of these assets is inherently subjective and may not accurately reflect their market value. The Group appoints an independent external Royal Institute of Chartered Surveyors ("RICS") valuer to determine the fair value of its real estate assets bi-annually as at 30 June and 31 December in each year. However, real estate valuations are inherently subjective because they are made on the basis of assumptions that may prove to be incorrect. No assurance can be made that the valuations of the Group's real estate assets will reflect actual sale prices, even where any such sale occurs shortly after the relevant valuation date.

The Group's properties are in the Middle East, mostly in the UAE, and also in Oman, Bahrain, Lebanon and Egypt. The real estate market in each of these countries is affected by many factors, such as general economic conditions, availability and terms of financing, exchange rates, interest rates and other factors, including supply and demand for space, consumer spending and population growth, that are beyond the Group's control. Additionally, factors specific to the commercial real estate market in each of these countries, such as changes in laws and regulations, real estate fees and charges and broader real estate market conditions also play a significant role. More generally, as with other commercial real estate markets, the commercial real estate market in the each of these countries experiences cycles driven by supply and demand dynamics, which are often impacted by the macroeconomic factors discussed above.

For example, during 2024, the conflict between Israel and Hezbollah, a sanctioned political and military force based in Lebanon, resulted in Israel attacking targets in Lebanon, including in the capital, Beirut. This has raised doubts as to the value of the Group's property portfolio in Lebanon, which, as at 31 December 2024, were valued at AED 872 million of investment property and AED 12 million of property, plant and equipment. Consequently, RICS' 31 December 2024 valuation report included a qualification relating to 'material valuation uncertainty' with respect to the Group's property portfolio in Lebanon.

Furthermore, as an increasing number of developments are launched and reach completion in the countries in which the Group operates, the number of commercial properties available may exceed the demand for such properties. Excess supply in one or more of the commercial property markets in which the Group operates could result in increased vacancy rates and/or decreased market rental rates. This could require the Group to reduce rental rates, offer accommodative payment terms or make incremental investments in amenities to attract tenants, which could adversely affect the Group's ability to meet its revenue, occupancy and profitability targets.

More generally, if the value of one or more of the Group's properties was impaired, for any of the reasons described above or otherwise, the Group's consolidated assets would be reduced, potentially making it harder for the Group to obtain financing, maintain its credit ratings or otherwise conduct its business.

Given that real estate assets in general are relatively illiquid, the ability of Majid Al Futtaim Properties to sell promptly one or more of its properties in response to changing political, economic, financial and investment conditions is limited. Majid Al Futtaim Properties cannot predict the length of time needed to find a willing purchaser and to close the sale of a property or whether it would be able to sell a property on commercially reasonable terms, if at all. Majid Al Futtaim Properties' inability to promptly sell its properties

or on commercial terms could have a material adverse effect on the business, financial condition, results of operations and prospects of Majid Al Futtaim Properties and the Group as a whole.

# The success of Majid Al Futtaim Properties' business strategy and profitability depends upon its ability to locate and acquire or lease land suitable for development at attractive prices

Majid Al Futtaim Properties' growth and profitability to-date have been attributable, in part, to its ability to locate and acquire or lease land at attractive prices, and the success of Majid Al Futtaim Properties' business strategy and future profitability depends upon its continued ability to do so. Many of Majid Al Futtaim Properties' most significant competitors are owned by the government of the countries in which they operate and, therefore, they may be accorded preferential treatment when acquiring land. In the past, Majid Al Futtaim Properties has been able to acquire land suitable for its planned shopping malls, hotels and other developments, but there can be no assurance that it will continue to be able to acquire land suitable for development in the future at attractive prices. In addition, Majid Al Futtaim Properties faces the risk that competitors may anticipate and capitalise on certain potential investment opportunities in advance of Majid Al Futtaim Properties doing so, which could have a material adverse effect on the business, financial condition, results of operations and prospects of Majid Al Futtaim Properties and the Group as a whole.

# The MENA region in which Majid Al Futtaim Properties operates is characterised by a lack of real estate transparency

According to a real estate transparency survey conducted by Jones Lang LaSalle in 2022<sup>2</sup>, the real estate markets in which Majid Al Futtaim Properties and the Group operate are categorised as transparent (Dubai), semi-transparent (Abu Dhabi, Kenya and Saudi Arabia), low-transparent (Egypt, Qatar, Jordan, Oman and Pakistan) and opaque (Lebanon and Iraq). The degree of transparency of a real estate market is determined by reference to a number of factors, including comparable transactions, accessibility of information relating to counterparties and land title, reliability of market data, clarity of regulations relating to all matters of real estate conveyance and access to government agencies to verify information provided by counterparties in connection with real estate transactions. Although Majid Al Futtaim Properties endeavours to undertake comprehensive due diligence with respect to its real estate investments in order to mitigate any risks in connection with the markets in which it operates, there can be no assurance that the factors described above will not result in its discovery at a later date of information or liabilities in association with its investments that could affect their value, expected purpose or returns on investment, which could, in turn, have a material adverse effect on the business, financial condition, results of operations and prospects of Majid Al Futtaim Properties and the Group as a whole.

### Majid Al Futtaim Properties does not have unrestricted title to all of its land parcels

In a limited number of cases, Majid Al Futtaim Properties acquires title to land parcels which are subject to certain conditions as to the timeframe within which the land should be developed. If Majid Al Futtaim Properties fails to comply with any such conditions, it may lose title to the land parcel concerned. Registration of title to Majid Al Futtaim Properties' land parcels may also be subject to conditions in relation to the completion of construction thereon.

If Majid Al Futtaim Properties loses title or is unable to acquire title to its properties, this could have a material adverse effect on the business, financial condition, results of operations and prospects of Majid Al Futtaim Properties and the Group as a whole.

Majid Al Futtaim Properties has not to-date experienced a situation where its title or interest in its properties or land parcels has been lost, has been the subject of legal proceedings leading to the loss of title or interest in its properties or land parcels. However, Majid Al Futtaim Properties is subject to the risk that it may not in the future be able to acquire or be granted unrestricted title or interest to any land and/or that it could be determined to be in violation of applicable law should it violate any restrictions applicable to any such title or interest. Any such outcome could have a material adverse effect on the business, financial condition, results of operations and prospects business, financial condition, results of operations and prospects of Majid Al Futtaim Properties and the Group as a whole.

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Source: Jones Lang LaSalle, 2024 "Global Real Estate Transparency Index 2024Rankings", https://www.joneslanglasalle.com.cn/en/trends-and-insights/research/global-real-estate-transparency-index/greti-global-rankings-and-methodology (accessed 24 September 2025).

#### Majid Al Futtaim Properties is exposed to a range of development and construction risks

Majid Al Futtaim Properties is subject to a number of construction, financing, operating and other risks associated with project development which have resulted, and may in the future result, in significant cost overruns and delays in the delivery of its projects. For instance, shortages in raw materials (such as steel and other commodities common in the construction industry), energy, building equipment (including, in particular, cranes), labour (including project managers, contractors and construction specialists) or other necessary supplies may result in delays to a project. Such shortages may also result in an increase of the cost of the relevant resource and may therefore result in a cost overrun *vis-à-vis* the original budget.

Majid Al Futtaim Properties is also exposed to significant counterparty risk associated with project development. These risks include default or delays by contractors and other counterparties, design or construction defects and inadequate infrastructure as a result of failure by third parties to provide utilities and transportation and other links that are necessary or desirable for the successful operation of a project. The foregoing could not only adversely impact the project costs but may also result in an adverse impact on the overall marketability of that project (including consumer demand) and may have an adverse impact on the Group's reputation.

The occurrence of one or more of these events may prevent Majid Al Futtaim Properties from achieving projected internal rates of return for its projects, which could in turn have a material adverse effect on the business, financial condition, results of operations and prospects business, financial condition, results of operations and prospects of Majid Al Futtaim Properties and the Group as a whole. In addition, there can be no assurance that the revenues that Majid Al Futtaim Properties is able to generate from its development and construction projects will be sufficient to cover the associated construction costs.

Majid Al Futtaim Properties' rental revenues depend upon its ability to find tenants for its shopping malls and offices and the ability of such tenants to fulfil their lease obligations as well as on Majid Al Futtaim Properties achieving an optimal tenant mix for its shopping malls. In addition, Majid Al Futtaim Properties is exposed to tenant concentration

There can be no guarantee that Majid Al Futtaim Properties will find or be able to retain tenants for its shopping malls and other properties on terms and conditions that are satisfactory to it. In addition, Majid Al Futtaim Properties' tenants may be materially adversely affected by a range of factors which may affect their ability to perform their obligations under the relevant lease agreements and may therefore adversely affect the financial performance of the properties leased by Majid Al Futtaim Properties and the cash flows generated by them. For instance, rental deferrals and rebates provided by Majid Al Futtaim Properties due to COVID-19 resulted in direct reductions to Majid Al Futtaim Properties' revenue in 2021.

Further, certain jurisdictions in which Majid Al Futtaim Properties operates as a landlord, including the UAE, have imposed restrictions on rental increases and these restrictions may also adversely impact Majid Al Futtaim Properties' business.

Majid Al Futtaim Properties seeks to ensure that it has the right mix of retail outlets in its shopping malls to cater to the consumer preferences of its local customers. In pursuit of this strategy, Majid Al Futtaim Properties has sought in the past, and may seek in the future, to terminate lease agreements of existing tenants in order to replace them with new tenants to its shopping malls. In addition, Majid Al Futtaim Properties may seek to terminate the lease agreements of tenants who default under their leases. It is relatively difficult to evict tenants under the laws of the jurisdictions in which Majid Al Futtaim Properties operates. Therefore, Majid Al Futtaim Properties may experience delays in evicting tenants for cause or changing its tenant mix to meet strategic directives prior to the expiry of relevant lease terms, and efforts to do so could require considerable expense. Although Majid Al Futtaim Properties' tenants have rarely defaulted in performing their obligations under the lease agreements they have entered into with Majid Al Futtaim Properties, should one or more tenants stop paying rent for a period of time, whether with or without cause, this could reduce Majid Al Futtaim Properties' cash flows and could have a material adverse effect on the business, financial condition, results of operations and prospects of Majid Al Futtaim Properties and the Group as a whole.

A significant proportion of the tenants in Majid Al Futtaim Properties' shopping malls are members of a limited number of large retail groups. As a result, Majid Al Futtaim Properties could be materially adversely affected should any of these retail groups cease to carry on business with Majid Al Futtaim Properties.

# Majid Al Futtaim Properties' shopping malls depend on anchor stores or major tenants to attract shoppers and could be materially adversely affected by the loss of, or a store closure by, one or more of these tenants

Shopping malls are typically anchored by hypermarkets, department stores and other large nationally recognised tenants. Many of Majid Al Futtaim Properties' major tenants are owned by a limited number of large retail groups. The performance of some of Majid Al Futtaim Properties' shopping malls could be materially adversely affected if these tenants fail to comply with their contractual obligations, seek concessions in order to continue operations, or cease their operations. Concessions made to existing tenants may also be made to potential new tenants with a view to attracting such potential new tenants. There is no assurance that any such concessions made will achieve their purpose or will not materially adversely affect Majid Al Futtaim Properties' and the Group's revenue or profitability. In addition, the closure of tenants' operations may enable other tenants to negotiate a modification to the terms of their existing leases, and such closures could result in decreased customer traffic which could adversely affect the performance of the shopping mall concerned and, as a result, could have a material adverse effect on the business, financial condition, results of operations and prospects of Majid Al Futtaim Properties and the Group as a whole.

## Majid Al Futtaim Properties' hotels are all managed by independent third-party operators and Majid Al Futtaim Properties is, therefore, exposed to the performance of these operators

Majid Al Futtaim Properties has entered into hotel management agreements with Accor S.A. ("Accor"), Kempinski Hotels S.A. ("Kempinski"), Hilton International Manage LLC ("Hilton") and Marriott International ("Marriott"). While Majid Al Futtaim Properties has close relationships with the operators of its hotels and a successful track record of working with them to make property and operational improvements, Majid Al Futtaim Properties does not have the means to compel any hotel to be operated in a particular manner or to govern any particular aspect of its operations. Therefore, even if Majid Al Futtaim Properties believes its properties are being operated inefficiently or in a manner that does not result in satisfactory revenues or operating profits, it will generally not have rights under the management agreements to change who operates the properties or how they are operated until the expiry of the term of the agreements unless there is a breach of specific contractual provisions permitting such termination. Majid Al Futtaim Properties can only seek redress if an operator breaches the terms of the management agreements or, in the case of the agreements with Kempinski, if the hotel does not reach certain prescribed levels of profitability for three consecutive years, and then only to the extent of the remedies provided for under the terms of that agreement. In the event that Majid Al Futtaim Properties were to seek to replace any of its current hotel operators, it would likely experience significant disruptions at the affected properties, which could have a material adverse effect on the business, results of operations, financial condition and prospects of Majid Al Futtaim Properties and the Group as a whole.

## The hotel industry is subject to certain general risks

In addition to the general political and economic factors which affect all of the Group's businesses (see further "Risk Factors – Risks Relating to the Group – All of the Group's businesses are affected by the economic and political conditions in the markets in which they operate"), the hotel industry depends on a number of factors, many of which are outside the control of Majid Al Futtaim Properties and the Group, which could negatively affect the number of visitors to the regions in which the Group operates hotels and therefore impact the number of guests staying at the Group's hotel properties. For instance, visitor volumes are impacted by major travel impediments (such as airline strikes, the outbreak or escalation of hostilities, border or airspace closures, extreme weather conditions, natural disasters, outbreaks of diseases (including COVID-19), deterioration in the political or economic conditions in the destination market or onerous changes in visa requirements or other similar regulations, or military hostilities in or near the destination market). The hotel industry in the MENA region is also impacted by seasonality, particularly in the very hot summer months when the number of visitors to the region is usually significantly reduced when compared to the winter months.

In addition, the hotel industry is susceptible to an increase in operating costs due to reasons outside the operators' control (for instance, due to an increase in utility costs, taxes or insurance costs).

Any negative changes in such factors could result in increased competition and periods of oversupply of hotel and guest accommodation which may affect occupancy and room rates, which could have a material adverse effect on the business, results of operations, financial condition and prospects of Majid Al Futtaim Properties and the Group as a whole.

#### RISKS RELATING TO MAJID AL FUTTAIM RETAIL

## Majid Al Futtaim Retail is dependent on its relationship with Carrefour and the market perception of Carrefour

All of Majid Al Futtaim Retail's revenue and Adjusted EBITDA for the financial year ended 31 December 2024 were derived from the operations of its physical and online stores under various formats and brands. The business, financial condition, results of operations and prospects of Majid Al Futtaim Retail and the Group as a whole could be materially and adversely affected to the extent that Majid Al Futtaim Retail's franchise rights with Carrefour become compromised in any material respect.

In addition, the willingness of the public to shop at Carrefour, which is considered by many to be associated with France, is also subject to various factors outside Majid Al Futtaim Retail's control, including the public's perception of Carrefour and, more generally, of France. Should any of these factors be perceived in a negative manner, this would have a material adverse effect on the financial condition and results of operations of Majid Al Futtaim Retail and the Group as a whole. For instance, political tensions between France and the Middle East resulted in a boycott of French products in the MENA region in the second half of 2020 and during the Gaza conflict, i.e. following the events of 7 October 2023 and the boycott movements that ensued, which resulted in a decrease in Carrefour's sales.

## Majid Al Futtaim Retail's results of operations and financial performance could be materially adversely affected by a change in consumer preferences, perception and/or spending

Majid Al Futtaim Retail accounted for 65.4 per cent. of the Group's revenue and 8.3 per cent. of the Group's Adjusted EBITDA prior to eliminations/adjustments for the financial year ended 31 December 2024. Majid Al Futtaim Retail's performance depends on factors which may affect the level and patterns of consumer spending in the UAE and the MENA region. Such factors include consumer preferences, confidence, incomes and perceptions of the quality of certain products. A general decline in purchases at Majid Al Futtaim Retail's stores could occur as a result of a change in consumer preferences, perceptions and spending habits at any time and Majid Al Futtaim Retail's future success will depend partly on its ability to anticipate or adapt to such changes and to offer, on a timely basis, new products that match consumer demand. Such changes, and a failure to adapt its offering to respond to them, may result in reduced demand for the products sold at Majid Al Futtaim Retail's stores, a decline in the market share of its products and increased levels of selling and promotional expenses. Any changes in consumer preferences could result in lower sales of the products sold at Majid Al Futtaim Retail's stores or put pressure on pricing, and could materially adversely affect the business, financial condition, results of operations and prospects of Majid Al Futtaim Retail and the Group as a whole.

### The planned increase in the number of stores may not be achieved

Majid Al Futtaim Retail plans to open 74 stores of various formats across its current operating markets in 2025. However, there can be no assurance that it will be able to expand its store network as planned or that all such new stores will be profitable. While the Group's management believes that Majid Al Futtaim Retail has identified areas in the MENA region where Majid Al Futtaim Retail could increase the number of its stores, unforeseen factors could result in potential sites not becoming available on acceptable terms. Furthermore, if competitors can secure high-quality sites, they may be able to gain market share and may effectively restrict Majid Al Futtaim Retail's ability to grow. This could adversely affect the business, reputation, financial condition, results of operations and prospects of Majid Al Futtaim Retail and the Group as a whole.

In addition, Majid Al Futtaim Retail's ability to open new stores, convert or refurbish existing stores, change the use of part of an existing store or implement any of these activities without delay may be significantly restricted by regulatory obstacles associated with obtaining the approvals, permits, consents and/or registrations necessary to construct and/or operate its stores, which could have a material adverse effect on the business, financial condition, results of operations and prospects of Majid Al Futtaim Retail and the Group as a whole.

## Interruptions in the availability of products from suppliers or any changes in the costs to Majid Al Futtaim Retail of obtaining such products could adversely affect its business

Majid Al Futtaim Retail's operations may be interrupted or otherwise materially adversely affected by delays or interruptions in the supply of its products or the termination of any product supplier arrangement where an alternative source of product supply is not readily available on substantially similar terms. Any breakdown or change in Majid Al Futtaim Retail's relationships with product suppliers could materially adversely affect the business, financial condition, results of operations and prospects of Majid Al Futtaim Retail and the Group as a whole. If Majid Al Futtaim Retail is forced to change a supplier of products, there is no guarantee that this would not interrupt supply continuity or result in additional cost. Further, Majid Al Futtaim Retail is currently able to secure significant rebates and other supplier benefits from its product suppliers. Should these benefits decline or become unavailable, this could have a material adverse effect on the business, financial condition, results of operations and prospects of Majid Al Futtaim Retail and the Group as a whole.

In addition, the price of the products which Majid Al Futtaim Retail sells at its stores may be significantly affected by the cost of the raw materials used to produce those products in the source markets of Majid Al Futtaim Retail's suppliers. Wherever practicable, Majid Al Futtaim Retail seeks to put in place supply contracts which ensure the supply of products for the period that they are anticipated to be offered by the stores and in such quantities as its forecasts require. Failure to continue to source products at competitive cost from international markets or to forecast accurately the required quantities could result in Majid Al Futtaim Retail having to buy products from other suppliers on short-term contracts which could result in additional cost. Any increases in the prices of products where prices have not been fixed under contractual supply agreements could materially adversely affect the business, financial condition, results of operations and prospects of Majid Al Futtaim Retail and the Group as a whole.

## Interruptions in or changes to the terms of Majid Al Futtaim Retail's shipping or distribution arrangements could adversely affect its business

Majid Al Futtaim Retail relies on the services of third-party distribution, shipping and haulage companies for the movement and storage of its private label goods and the entire range of products for its stores within the regions in which it operates and the jurisdictions from which it sources its products. Although it has entered into management contracts with three third-party distribution, shipping and haulage companies, any change in the terms of, or interruption or failure in, the services of one or more of these service providers could affect Majid Al Futtaim Retail's ability to supply and distribute its products and consequently could materially adversely affect the business, financial condition, results of operations and prospects of Majid Al Futtaim Retail and the Group as a whole. Such interruption or failure could potentially involve significant additional costs to Majid Al Futtaim Retail in obtaining an alternative source of supply or distribution.

## Majid Al Futtaim Retail faces the risk of product liability claims and associated adverse publicity

The packaging, marketing, distribution and sale of food products purchased from others, as well as production of foods under Carrefour's private labels or the Group's own private labels, entail an inherent risk of contamination or deterioration, which could potentially lead to product liability claims, product recalls and associated adverse publicity. Any contaminated products inadvertently distributed by Majid Al Futtaim Retail may, in certain cases, result in illness, injury or death, or lead to product liability claims asserted against Majid Al Futtaim Retail and/or require product recalls. There can be no assurance that such claims will not be asserted against it in the future, or that such recalls will not be necessary. While the Group has product liability insurance, such policy does not include insurance cover against product recall specifically and there is no certainty that any product liability insurance available to the Group will be sufficient to cover all claims, or any product recall claims, that may be asserted against it (see further "Risk Factors – Risks Relating to the Group – The Group may not be able to secure full insurance coverage for the risks associated with the operation of its businesses").

In addition, because Majid Al Futtaim Retail's success is linked to the reputation of Carrefour, any product liability claims or product recalls that cause adverse publicity involving Carrefour stores not owned by Majid Al Futtaim Retail may have an adverse effect on Majid Al Futtaim Retail, regardless of whether such claim or recall involves any products sold by Majid Al Futtaim Retail's Carrefour franchisees. Further, even if a product liability claim is not successful or is not fully pursued, the negative publicity surrounding any assertion that the products it sells caused illness or injury could have a material adverse effect on Carrefour's

reputation with existing and potential customers, as well as the business, financial condition, results of operations and prospects of Majid Al Futtaim Retail and the Group as a whole.

#### RISKS RELATING TO MAJID AL FUTTAIM ENTERTAINMENT

### Majid Al Futtaim Entertainment may not be able to manage its growth successfully

Majid Al Futtaim Ventures experienced a period of significant growth over the last few years and Majid Al Futtaim Entertainment is expected to continue such growth in future years (see further "Description of the Group – Majid Al Futtaim Entertainment and Majid Al Futtaim Lifestyle – Overview"). Such expansion may expose Majid Al Futtaim Entertainment to numerous risks, including challenges in managing the increased scope and geographic diversity of the operations of the Group's companies.

Future growth may place a strain on the Group's managerial, operational, financial and other resources. The need to manage such expansion may require continued development of procedures and management controls, hiring additional personnel, as well as training and retaining its employee base. Such growth may also increase costs, including the cost of compliance arising from exposure to additional activities and jurisdictions. If the Group is not successful in meeting the challenges associated with such expansion, this could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

## FACTORS WHICH ARE MATERIAL FOR THE PURPOSE OF ASSESSING THE MARKET RISKS ASSOCIATED WITH THE NOTES

#### Risks related to the structure of the Notes

The Notes have features which contain particular risks for potential investors. Set out below is a description of such features:

## The obligations of each Guarantor are conditional and deeply subordinated in right of payment

Prospective investors should note that the obligations of each Guarantor under the Guarantee are subordinated in right of payment to the prior payment in full of all other liabilities of the relevant Guarantor, except for Parity Securities and Junior Securities (as defined in Condition 1.1 (*Definitions*)) of the relevant Guarantor. In addition, all payment obligations of the relevant Guarantor under the Guarantee are, at all times, subject to the relevant Guarantor being Solvent at the time of such payment.

For this purpose the relevant Guarantor shall be "**Solvent**" if, at the time of the relevant payment under the Guarantee: (a) it is able to pay its debts as they fall due; and (b) its Assets exceed its Liabilities.

In the case of limb (a) above, the relevant Guarantor must also be capable of making the relevant payment under the Guarantee, any payment due to Senior Creditors and any other payment in respect of the Parity Securities of the relevant Guarantor (excluding a payment to a member of the Group) and still satisfy limb (a) above immediately after such payment.

"Assets" means the consolidated total assets of the relevant Guarantor as shown in the latest audited balance sheet of such Guarantor, but adjusted to reflect the prevailing market value of such assets (including the prevailing market value of any equity held by such Guarantor in any company) and for any other subsequent events in such manner as determined by: (i) the directors of such Guarantor (and as certified by the auditors of such Guarantor in the event of any non-payment by such Guarantor); or (ii) if a trustee in bankruptcy has been appointed in respect of such Guarantor, such trustee in bankruptcy.

"Liabilities" means the consolidated total liabilities of the relevant Guarantor as shown in the latest audited balance sheet of such Guarantor, but adjusted for contingent liabilities and for any other subsequent events in such manner as determined by: (i) the directors of such Guarantor (and as certified by the auditors of such Guarantor in the event of any non-payment by such Guarantor); or (ii) if a trustee in bankruptcy has been appointed in respect of such Guarantor, such trustee in bankruptcy.

## Prior to the appointment of a trustee in bankruptcy, if a Guarantor is not Solvent, the rights and claims of the Noteholders under the Guarantee against the relevant Guarantor are limited

Prior to the appointment of a trustee in bankruptcy (as described below), the determination of whether a Guarantor is Solvent will be made by the board of directors of the relevant Guarantor together with, in the case of an assessment of the Assets and Liabilities of the relevant Guarantor, the auditors of such Guarantor. If the Noteholders wish to challenge any such determination or non-payment by the relevant Guarantor, the sole recourse available to the Noteholders will be to institute proceedings for the winding-up of the relevant Guarantor and/or prove in the winding-up of the relevant Guarantor.

## If a Guarantor is not Solvent, the rights and claims of the Noteholders under the Guarantee against the relevant Guarantor will be extinguished

If the board of directors of the relevant Guarantor together with, in the case of an assessment of the Assets and Liabilities of the relevant Guarantor, the auditors of such Guarantor, make a determination that the relevant Guarantor is not Solvent, the rights and claims of the Noteholders under the Guarantee against the relevant Guarantor will be extinguished.

In the event that bankruptcy proceedings (or any analogous actions) are commenced in relation to a Guarantor (which would be by application to a court in the UAE by any creditor (including the Noteholders), the relevant Guarantor itself or a public prosecutor), the court will, if it is satisfied that a bankruptcy order should be issued based on the inability of the relevant Guarantor to pay its debts as they fall due, issue a bankruptcy order and appoint a trustee in bankruptcy, in respect of the relevant Guarantor. The responsibilities of the trustee in bankruptcy include verifying the relevant Guarantor's debts and preserving, managing and realising the assets of the relevant Guarantor.

As part of the process of verification of the relevant Guarantor's debts and specifically in relation to the Guarantee, the trustee in bankruptcy is required to determine whether the relevant Guarantor is Solvent. If the trustee in bankruptcy determines that the relevant Guarantor is not Solvent, the rights and claims of the Noteholders under the Guarantee against the relevant Guarantor will also be extinguished.

However, as the obligations of the Guarantors under the Guarantee are joint and several, such extinguishment in respect of the obligations of one Guarantor would not affect the obligations of the other Guarantor if such other Guarantor is Solvent.

## Following extinguishment of the rights and claims of the Noteholders no amounts will be paid to the Noteholders

Even if, following the realisation of the relevant Guarantor's assets and payments having been made to all prior ranking creditors of the relevant Guarantor, residual amounts are available as part of the bankruptcy estate of the relevant Guarantor, the rights and claims of the Noteholders shall remain extinguished. Instead, such residual amounts will most likely be paid to the shareholders of the relevant Guarantor.

Further, it is possible for a company in bankruptcy proceedings in the UAE to agree a composition with its verified creditors (which, as described above, would not include the Noteholders) and if such composition resulted in the relevant Guarantor not being liquidated or dissolved but being permitted to continue its business as a going concern, the rights and claims of the Noteholders under the Guarantee against the relevant Guarantor should remain extinguished, although prospective investors should note that the insolvency regime in the UAE is largely untested and there is little guidance as to how the legislative framework will be applied in practice.

## The insolvency regime in the UAE is largely untested with little guidance as to how the legislative framework will be applied in practice

Prospective investors should note that the insolvency regime in the UAE is largely untested as there have been no large scale insolvencies. As a result, there is little guidance as to how the legislative framework will be applied in practice and, in particular, the definitive approach that would be adopted by a trustee in bankruptcy appointed by a court in the UAE in relation to the relevant Guarantor in assessing the claims of senior and subordinated creditors of a company incorporated in the UAE.

#### The Notes are perpetual but may be redeemed at the option of the Issuer

The Issuer is under no obligation to redeem the Notes at any time and the Noteholders have no right to call for their redemption. Therefore, prospective investors should be aware that they may be required to bear the financial risks of an investment in the Notes indefinitely.

The Issuer may redeem all outstanding Notes at any time in the event of a Gross-Up Event, an Accounting Event, a Substantial Repurchase Event, a Rating Methodology Event or as a result of a Change of Control (each as defined in the Conditions), in each case in accordance with the Conditions.

In addition, the Notes are redeemable at the Issuer's option on any date during the period commencing (and including) the First Par Call Date to (and including) the First Reset Date or on any Interest Payment Date thereafter. In the case of a redemption of the Notes by the Issuer, an investor may not be able to reinvest the redemption proceeds in a comparable security at an effective interest rate as high as the interest on the Notes being redeemed and may only be able to do so at a significantly lower rate. Potential investors should consider reinvestment risk in light of other investments available at that time.

## Under certain conditions, interest payments under the Notes may be deferred

The Issuer may elect, in its sole and absolute discretion, to defer all or some of the interest which would otherwise be payable on the Notes on any Interest Payment Date. While the deferral of payment of interest continues, the Issuer is not prohibited from making payments on any instrument ranking senior to the relevant Notes and, in such event, the Noteholders are not entitled to claim immediate payment of interest so deferred.

However, upon the occurrence of a Compulsory Payment Event (as described under the Conditions), the Issuer will be obliged to pay the deferred interest (in whole and not in part) on the Mandatory Settlement Date. One of the Compulsory Payment Events giving rise to payment of the deferred interest is where the Issuer or the Guarantors pay dividends to any third party shareholders outside the Group (excluding dividends paid pursuant to a contractual or legal obligation). Historically, entities forming part of the Group have rarely declared or made dividend payments to third parties outside the Group on a voluntary basis, and when such payments have been made they have been of a relatively low value. Majid Al Futtaim Holding is under no obligation to make any such dividend payment. There can be no assurance that any dividends will ever be paid by Majid Al Futtaim Holding to its shareholders pursuant to its dividend policy or otherwise, and there can be no assurance generally with regard to the timing or frequency of dividend payments or other distributions (if any) by the Issuer, Majid Al Futtaim Holding or Majid Al Futtaim Properties to any person outside the Group.

Any deferral of interest payments will likely have an adverse effect on the market price of the Notes. In addition, as a result of the interest deferral provision of the Notes, the market price of the Notes may be more volatile than the market prices of other debt securities on which interest accrues that are not subject to such deferrals and may be more sensitive generally to adverse changes in the Issuer's and/or Guarantors' financial condition.

The Notes may not be redeemed, substituted or varied unless and until all Optionally Outstanding Payments are satisfied in full, on or prior to the date set for the relevant redemption, substitution or variation.

## Substitution or variation of the Notes upon the occurrence of a Gross-Up Event, Accounting Event or Rating Methodology Event

If, at any time, the Issuer or a Guarantor determines that a Gross-Up Event, Accounting Event or Rating Methodology Event has occurred and is continuing, the Issuer may, subject as provided in Condition 6.10 (*Variation or substitution to remedy early redemption events*) and without the consent or approval of the Noteholders, substitute all (but not some) of the Notes in consideration for, or vary the terms of, the Notes or the Guarantee, such that the Notes remain or become, as the case may be, after such substitution or variation, Qualifying Notes (as defined in Condition 1.1 (*Definitions*)).

Whilst Qualifying Notes are required to have terms not otherwise materially less favourable to Noteholders than the terms of the Notes, there can be no assurance that the substitution or variation of the Notes will not have a significant adverse impact on the price of, and/or market for, the Notes or the circumstances of relevant individual Noteholders. For example, it is possible that the Qualifying Notes or the Notes as so varied will contain conditions that are contrary to the investment criteria of certain investors. Furthermore,

the tax and stamp duty consequences for any Noteholders following substitution or variation as contemplated in Condition 6.10 (*Variation or substitution to remedy early redemption events*) could be different for certain holders of the Notes from the tax and stamp duty consequences for them of holding the Notes prior to such substitution or variation and the Issuer shall not be responsible to any holder of the Notes for any such consequences in connection therewith. No assurance can be given as to whether any of these changes will negatively affect any particular holder of the Notes or the market value of the Notes.

## Due to the deeply subordinated nature of the obligations arising under the Notes, the Conditions of the Notes contain limited Enforcement Events and remedies

There is no obligation on the Issuer to repay principal. In addition, payments of interest on the Notes may be deferred in accordance with Condition 5.5 (Interest deferral) and interest will not therefore be due other than in the limited circumstances described in the Conditions. The only events of default in the Conditions are: (a) if a default is made by the Issuer for a period of seven Business Days or more in the payment of any principal due on the Notes or 14 Business Days or more in the payment of any interest due on the Notes or the Guarantors fail to pay any amount due under the Guarantee; (b) if an order is made or a resolution is passed for the winding-up of the Issuer or Majid Al Futtaim Holding; or (c) if Majid Al Futtaim Properties initiates or consents to judicial proceedings relating to itself under any applicable liquidation, insolvency, composition, reorganisation or other similar laws (all as more fully described in Condition 12.1 (Enforcement Events)). Therefore, it will only be possible for the Noteholders to enforce claims for payment of principal or interest of the Notes when the same have become due pursuant to the Conditions and the Guarantee. Moreover, pursuant to Condition 12.1 (Enforcement Events), upon the occurrence of any such event of default, the remedies available to the Trustee and/or the Noteholders (as applicable) are limited to: (i) instituting proceedings for the winding-up of the Issuer and/or the relevant Guarantor and/or prove in the winding-up of the Issuer and/or the relevant Guarantor; and/or (ii) claiming in the liquidation of the Issuer and/or the relevant Guarantor for the payment referred to in limb (a) above and/or giving notice to the Issuer and the relevant Guarantor that the Notes are, and shall immediately become, due and payable at their principal amount together with any accrued and unpaid interest to such date and any Optionally Outstanding Payments, subject in each case to the Noteholders having a claim against the relevant Guarantor under the conditional subordination described above (see "- The obligations of each Guarantor are conditional and deeply subordinated in right of payment").

Furthermore, to the extent and in the manner permitted by applicable law, no Noteholder may exercise, claim or plead any right of set-off, counterclaim, compensation or retention in respect of any amount owed to it by the Issuer in respect of, or arising from, the Notes and each Noteholder will, by virtue of his holding of any Note, be deemed to have waived all such rights of set-off, counterclaim, compensation or retention.

Furthermore, the claims of Senior Creditors of the Issuer and/or of the Guarantors, as applicable, will first have to be satisfied in any winding-up, liquidation or analogous proceedings before the Noteholders may expect to obtain any recovery in respect of their Notes and prior thereto Noteholders will have only limited (if any) ability to influence the conduct of such winding-up, liquidation or analogous proceedings. As noted earlier in this section, if the condition as to solvency set out in Condition 4.2.2 (Subordination in respect of the Guarantee) is not satisfied, the holders of the Notes shall not be entitled to receive any amounts under the Guarantee in the winding-up or liquidation of the Guarantors.

#### There is no limitation on issuing senior or pari passu securities

There is no restriction on the amount of securities or other liabilities which the Issuer or the Guarantors may issue or incur and which rank senior to, or *pari passu* with, the Notes or the Guarantee (as the case may be). The issue of any such securities or the incurrence of any such other liabilities may reduce the amount (if any) recoverable by Noteholders on a winding-up of the Issuer or the Guarantors (as the case may be) and/or may increase the likelihood of a deferral of interest under the Notes.

The current IFRS accounting classification of financial instruments such as the Notes as instruments with the characteristics of equity may change which may result in the occurrence of an Accounting Event

In June 2018, the International Accounting Standards Board (IASB) published the discussion paper DP/2018/1 on "Financial Instruments with Characteristics of Equity" (the "DP/2018/1 Paper"). While the final timing and outcome are uncertain, if the proposals set out in the DP/2018/1 Paper are implemented in their current form, the current IFRS accounting classification of financial instruments such as the Notes as

instruments with the characteristics of equity may change and this may result in the occurrence of an Accounting Event. In such an event, the Issuer may have the option to redeem, in whole but not in part, the Notes pursuant Condition 6 (*Redemption and Purchase*) or substitute or vary the terms of the Notes pursuant to Condition 6.10 (*Variation or substitution to remedy early redemption events*). The implementation of any of the proposals set out in the DP/2018/1 Paper or any other similar such proposals that may be made in the future, including the extent and timing of any such official adoption or implementation, if at all, is uncertain. Accordingly, no assurance can be given as to the future classification of the Notes from an accounting perspective or whether any such change may result in the occurrence of an Accounting Event, thereby providing the Issuer with the option to redeem the Notes or substitute or vary the terms of the Notes pursuant to the Conditions. The period during which the Issuer may notify the redemption of the Notes as a result of the occurrence of an Accounting Event shall start on and include the Accounting Event Adoption Date (as defined below), which is the earlier of such date that a change is officially announced in respect of IFRS or officially adopted or put into practice.

#### Resettable fixed rate notes have a market risk

A holder of notes with a fixed interest rate that will be reset during the term of the notes (as will be the case for the Notes on each Reset Date (as defined in the Conditions) if not previously redeemed and/or purchased and cancelled) is exposed to the risk of fluctuating interest rate levels and uncertain interest income. While the interest rate of the Notes is fixed until the First Reset Date (with a reset of the initial fixed rate on every Reset Date as set out in the Conditions), the current investment return rate in the capital markets (the "market return rate") typically changes on a daily basis. As the market return rate changes, the price of the Notes also changes, but in the opposite direction. If the market return rate increases, the price of the Notes would typically fall. If the market return rate falls, the price of the Notes would typically increase. Noteholders should be aware that movements in these market return rates can adversely affect the price of the Notes and can lead to losses for the Noteholders if they sell the Notes.

## Risks related to the Notes generally

Set out below is a brief description of certain risks relating to the Notes generally:

## Modification, waivers and substitution

The Conditions contain provisions for calling meetings of Noteholders to consider matters affecting their interests generally. These provisions permit defined majorities to bind all Noteholders including Noteholders who did not attend and vote at the relevant meeting and Noteholders who voted in a manner contrary to the majority.

The Conditions also provide that the Trustee may, without the consent of Noteholders, in the circumstances described in Condition 13.2 (*Variation, waiver, authorisation and determination*) agree to: (a) any variation of, or to the waiver or authorisation of any breach or proposed breach of, any of the provisions of Notes or any of the provisions of the Trust Deed or the Agency Agreement; or (b) determine without the consent of the Noteholders that any Enforcement Event (as defined in Condition 12.1 (*Enforcement Events*)) shall not be treated as such.

## Change of law

The Conditions are based on English law in effect as at the date of this Prospectus. No assurance can be given as to the impact of any possible judicial decision or change to English law or administrative practice after the date of this Prospectus.

## Investors in the Notes must rely on Euroclear and Clearstream, Luxembourg procedures

Notes will be represented on issue by a Global Note that may be deposited with a common depositary for Euroclear and Clearstream, Luxembourg (each as defined under "Form of the Notes"). Except in the circumstances described in the Global Note, investors will not be entitled to receive Notes in definitive form. Each of Euroclear and Clearstream, Luxembourg and their respective direct and indirect participants will maintain records of the beneficial interests in the Global Note held through it. While the Notes are represented by the Global Note, investors will be able to trade their beneficial interests only through the relevant clearing systems and their respective participants.

While the Notes are represented by the Global Note, the Issuer will discharge its payment obligations under the Notes by making payments through the relevant clearing systems. A holder of a beneficial interest in the Global Note must rely on the procedures of the relevant clearing system and its participants to receive payments under the Notes. The Issuer has no responsibility or liability for the records relating to, or payments made in respect of, beneficial interests in the Global Note.

Holders of beneficial interests in the Global Note will not have a direct right to vote in respect of the Notes so represented. Instead, such holders will be permitted to act only to the extent that they are enabled by the relevant clearing system and its participants to appoint appropriate proxies.

## Risks relating to enforcement

Set out below is a brief description of the principal risks relating to enforcement against the Issuer or the Guarantors:

## Investors may experience difficulties in enforcing arbitration awards and foreign judgments in Dubai

The payments under the Notes are dependent upon the Issuer (failing which, the Guarantors) making payments to investors in the manner contemplated under the Notes or the Guarantee, as the case may be. If the Issuer and subsequently both of the Guarantors fail to do so, it may be necessary to bring an action against the Guarantors (or either of them) to enforce their (or its) obligations and/or to claim damages, as appropriate, which may be costly and time-consuming.

Furthermore, to the extent that enforcement of remedies must be pursued in the UAE, it should be borne in mind that there is limited scope for self-help remedies under UAE law and that generally enforcement of remedies in the UAE must be pursued through the courts.

Under current Dubai law, the Dubai courts are unlikely to enforce an English court judgment without reexamining the merits of the claim and may not observe the choice by the parties of English law as the governing law of the transaction. In the UAE, foreign law is required to be established as a question of fact and the interpretation of English law, by a court in the UAE, may not accord with the interpretation of an English court. In principle, courts in the UAE recognise the choice of foreign law if they are satisfied that an appropriate connection exists between the relevant transaction agreement and the foreign law which has been chosen. They will not, however, honour any provision of foreign law which is contrary to public policy, order or morals in the UAE, or to any mandatory law of, or applicable in, the UAE.

The UAE is a civil law jurisdiction and, accordingly, judicial precedents in Dubai have no binding effect on subsequent decisions. In addition, there is no formal system of reporting court decisions in Dubai. These factors create greater judicial uncertainty than would be expected in other jurisdictions.

The Notes, the Trust Deed, the Agency Agreement (as defined in "*Terms and Conditions of the Notes*") are governed by English law and the parties to such documents have agreed to refer any unresolved dispute in relation to such documents to arbitration under LCIA Rules.

The New York Convention on the Recognition and Enforcement of Foreign Arbitral Awards 1958 (the "New York Convention") entered into force in the UAE on 19 November 2006. In the absence of any other multilateral or bilateral enforcement convention, an arbitration award rendered in London should be enforceable in the UAE in accordance with the terms of the New York Convention. Under the New York Convention, the UAE has an obligation to recognise and enforce foreign arbitration awards, unless the party opposing enforcement can prove one of the grounds under Article V of the New York Convention to refuse enforcement, or the UAE courts find that the subject matter of the dispute is not capable of settlement by arbitration or enforcement would be contrary to the public policy of the UAE.

There is no established track record as to how the New York Convention provisions would be interpreted and applied by the UAE courts in practice and whether the UAE courts will enforce a foreign arbitration award in accordance with the New York Convention (or any other multilateral or bilateral enforcement convention). This is reinforced by the lack of a system of binding judicial precedent in the UAE and the independent existence of different Emirates within the UAE, some with their own court systems, and whose rulings may have no more than persuasive force cross border. Although there are examples of foreign arbitral awards being enforced in the UAE under the New York Convention, there are other cases where the enforcement of foreign arbitral awards have been refused.

Federal Law No. 42 of 2022 Promulgating the Civil Procedure Code ("Law of Civil Procedure") governs the enforcement of foreign arbitral awards in the UAE. The Law of Civil Procedure confirms that arbitral awards issued in a foreign state may be enforced in the UAE and any conditions for enforcement of foreign arbitral awards set out therein shall not prejudice the provisions of treaties and agreements entered into by the UAE with other states, such as the New York Convention. However, there is no established track record as to how the overlapping provisions of the New York Convention and the Law of Civil Procedure will be interpreted and applied by the UAE courts in practice. In addition, there remains a risk that, notwithstanding the Law of Civil Procedure and the terms of any applicable treaties or agreements between the UAE and other states, the UAE courts may in practice consider and apply the grounds for enforcement of domestic UAE arbitral awards set out in Federal Law No. 6 of 2018 (the "UAE Arbitration Law") to the enforcement of any non-UAE arbitral award. As the UAE Arbitration Law and the Law of Civil Procedure are both relatively untested, it is unclear how they will be applied by the UAE courts in practice. Accordingly, there is a risk that a non-UAE arbitral award will be refused enforcement by the UAE courts.

#### There are limitations on the effectiveness of guarantees in the UAE

Under the laws of the UAE the obligation of a guarantor is incidental to the obligations of the principal debtor, and the obligations of a guarantor will only be valid to the extent of the continuing obligations of the principal debtor. The laws of the UAE do not contemplate a guarantee by way of indemnity of the obligations of the debtor by the guarantor and instead contemplate a guarantee by way of suretyship. Accordingly, it is not possible to state with any certainty whether a guarantor could be obliged by the Dubai courts to pay a greater sum than the debtor is obliged to pay or to perform an obligation that the debtor is not obligated to perform.

In order to enforce a guarantee under the laws of the UAE, the underlying obligation for which such guarantee has been granted may need to be proved before the Dubai courts.

## Compliance with UAE bankruptcy law may affect the Guarantors' ability to perform its obligations under the Trust Deed or the Agency Agreement

In the event of either Guarantors' insolvency, UAE bankruptcy law may adversely affect the Guarantors', as the case may be, ability to perform its obligations under the Trust Deed or the Agency Agreement and, in turn, affect the Issuer's ability to perform its obligations in respect of the Notes. There is little precedent to predict how claims by or on behalf of the Noteholders and/or the Trustee would be resolved, and therefore there can be no assurance that Noteholders will receive payment of their claims in full or at all in these circumstances.

## A court may not grant an order for specific performance

In the event that either Guarantor fails to perform its obligations under the Trust Deed or the Agency Agreement, the potential remedies available to the Issuer and the Trustee include: (a) obtaining an order for specific performance of the Guarantors' respective obligations; or (b) a claim for damages.

There is no assurance that a court will provide an order for specific performance, as this is generally a matter for the discretion of the relevant court. The amount of damages which a court may award in respect of a breach will depend upon a number of possible factors, including an obligation on the Issuer and the Trustee to mitigate any loss arising as a result of such breach. No assurance is provided on the level of damages which a court may award in the event of a failure by either Guarantor to perform its obligations set out in the Trust Deed or the Agency Agreement.

## Risks related to the market generally

Set out below is a brief description of the principal market risks, including liquidity risk, exchange rate risk, interest rate risk and credit risk:

## The secondary market generally

Notes may have no established trading market when issued, and one may never develop. If a market does develop, it may not be very liquid. The liquidity of any market for the Notes that may develop depends on a number of factors, including:

• the method of calculating the principal and interest in respect of the Notes;

- the time remaining to the maturity of the Notes;
- the outstanding amount of the Notes;
- the redemption features of the Notes; and
- the level, direction and volatility of market interest rates generally.

Therefore, investors may not be able to sell their Notes easily or at prices that will provide them with a yield comparable to similar investments that have a developed secondary market. This is particularly the case for Notes that are especially sensitive to interest rate, currency or market risks, are designed for specific investment objectives or strategies or have been structured to meet the investment requirements of limited categories of investors. These types of Notes generally would have a more limited secondary market and more price volatility than conventional debt securities. Illiquidity may have a severely adverse effect on the market value of Notes.

## Exchange rate risks and exchange controls

The Issuer will pay principal and interest on the Notes and the Guarantors will make any payments under the Guarantee in U.S. dollars. This presents certain risks relating to currency conversions if an investor's financial activities are denominated principally in a currency or currency unit (the "Investor's Currency") other than U.S. dollars. These include the risk that exchange rates may significantly change (including changes due to devaluation of the U.S. dollar or revaluation of the Investor's Currency) and the risk that authorities with jurisdiction over the Investor's Currency may impose or modify exchange controls which could adversely affect an applicable exchange rate. The Issuer does not have any control over the factors that generally affect these risks, such as economic, financial and political events and the supply and demand for applicable currencies. In recent years, exchange rates between certain currencies have been volatile and volatility between such currencies or with other currencies may be expected in the future. An appreciation in the value of the Investor's Currency relative to the U.S. dollar would decrease: (a) the Investor's Currency-equivalent yield on the Notes; (b) the Investor's Currency equivalent value of the principal payable on the Notes; and (c) the Investor's Currency equivalent market value of the Notes.

Government and monetary authorities may impose (as some have done in the past) exchange controls that could adversely affect an applicable exchange rate. As a result, investors may receive less interest or principal than expected, or no interest or principal. Even if there are no actual exchange controls, it is possible that U.S. dollars may not be available at such Note's maturity.

#### Credit ratings may not reflect all risks

Each of Fitch and S&P is expected to rate the Notes at "BB+". The ratings may not reflect the potential impact of all risks related to the transaction structure, the market, the additional factors discussed above, or any other factors that may affect the value of the Notes. A credit rating is not a recommendation to buy, sell or hold securities and may be revised, suspended or withdrawn by the relevant rating agency at any time. There is no assurance that the rating will remain in effect for any given period of time or that the rating will not be lowered or withdrawn entirely if circumstances in the future so warrant.

In general, European regulated investors are restricted under the EU CRA Regulation from using credit ratings for regulatory purposes in the EEA, unless such ratings are issued by a credit rating agency established in the EEA and registered under the EU CRA Regulation (and such registration has not been withdrawn or suspended, subject to transitional provisions that apply in certain circumstances). Such general restriction will also apply in the case of credit ratings issued by third country non-EEA credit rating agencies, unless the relevant credit ratings are endorsed by an EEA-registered credit rating agency or the relevant third country rating agency is certified in accordance with the EU CRA Regulation (and such endorsement action or certification, as the case may be, has not been withdrawn or suspended, subject to transitional provisions that apply in certain circumstances). The list of registered and certified rating agencies published by ESMA on its website in accordance with the EU CRA Regulation is not conclusive evidence of the status of the relevant rating agency being included in such list as there may be delays between certain supervisory measures being taken against a relevant rating agency and publication of an updated ESMA list.

Investors regulated in the UK are subject to similar restrictions under the UK CRA Regulation. As such, UK regulated investors are required to use for UK regulatory purposes ratings issued by a credit rating agency established in the UK and registered under the UK CRA Regulation. In the case of ratings issued by third country non-UK credit rating agencies, third country credit ratings can either be: (a) endorsed by a UK registered credit rating agency; or (b) issued by a third country credit rating agency that is certified in accordance with the UK CRA Regulation. Note this is subject, in each case, to: (i) the relevant UK registration, certification or endorsement, as the case may be, not having been withdrawn or suspended; and (ii) transitional provisions that apply in certain circumstances. In the case of third country ratings, for a certain limited period of time, transitional relief accommodates continued use for regulatory purposes in the UK, of existing pre-2021 ratings, provided the relevant conditions are satisfied.

If the status of the rating agency rating the Notes changes for the purposes of the EU CRA Regulation or the UK CRA Regulation, relevant regulated investors may no longer be able to use the rating for regulatory purposes in the EEA or the UK, as applicable, and the Notes may have a different regulatory treatment, which may impact the value of the Notes and their liquidity in the secondary market. A credit rating is not a recommendation to buy, sell or hold securities and may be revised or withdrawn by its assigning rating agency at any time.

#### DOCUMENTS INCORPORATED BY REFERENCE

The following documents which have previously been published and have been filed with the Central Bank shall be incorporated in, and form part of, this Prospectus:

- 1. The 2025 Interim Group Financial Statements, an electronic copy of which is available at:
  - https://www.majidalfuttaim.com/docs/default-source/reports/mafh-consolidated---30-june-2025.pdf
- 2. the 2024 Group Financial Statements, an electronic copy of which is available at:
  - https://www.majidalfuttaim.com/docs/default-source/reports/mafh-annual-report-and-consolidated-financial-statements---31-december-2024.pdf
- 3. the 2023 Group Financial Statements, an electronic copy of which is available at:
  - https://www.majidalfuttaim.com/docs/default-source/reports/maf-holding-consolidated-annual-report-and-accounts-fy-2023 14c1df8c65204f5b9703d2bc6dcb5612.pdf
- 4. the 2024 Majid Al Futtaim Properties Financial Statements, an electronic copy of which is available at:
  - $\underline{https://www.majidalfuttaim.com/docs/default-source/reports/majid-al-futtaim-properties-llc-consolidated-financial-statements-fy2024.pdf}$
- 5. the 2023 Majid Al Futtaim Properties Financial Statements, an electronic copy of which is available at:
  - $\underline{https://www.majidalfuttaim.com/docs/default-source/reports/maf-properties-consolidated-financial-statements-2023\ fs.pdf}$
- 6. the auditors' report and the audited financial statements of the Issuer for the financial year ended 31 December 2024, an electronic copy of which is available at:
  - https://ise-prodnr-eu-west-1-data-integration.s3-eu-west-1.amazonaws.com/202509/45bded3f-9ae9-4b10-90dc-10162b7caa2f.pdf
- 7. the auditors' report and the audited financial statements of the Issuer for the financial year ended 31 December 2023, an electronic copy of which is available at:
  - https://ise-prodnr-eu-west-1-data-integration.s3-eu-west-1.amazonaws.com/202509/9aa1b950-dd1f-471f-85ac-467d87faa1c5.pdf

Copies of the documents incorporated by reference in this Prospectus can be obtained from the specified offices of the Principal Paying Agent for the time being in London.

Any documents themselves incorporated by reference in the documents incorporated by reference in this Prospectus shall not form part of this Prospectus.

The parts of the above mentioned documents which are not incorporated by reference into this Prospectus are either not relevant for investors or covered elsewhere in this Prospectus.

If at any time the Issuer shall be required to prepare a supplement to the Prospectus in accordance with Article 23 of the EU Prospectus Regulation, the Issuer will prepare and make available an appropriate amendment or supplement to this Prospectus which, in respect of any subsequent issue of Notes to be listed on the Official List and admitted to trading on the regulated market of Euronext Dublin, shall constitute a supplemental prospectus in accordance with the EU Prospectus Regulation. Statements contained in any such supplement (or any statement contained in a document, all or a portion of which is deemed to be incorporated by reference herein), shall be deemed to be modified or superseded for the purposes of this Prospectus to the extent that a statement contained herein modifies or supersedes such statement (whether expressly, by implication or otherwise). Any statement so modified or superseded shall not be deemed, except as so modified or superseded, to constitute a part of this Prospectus.

This Prospectus should be read and construed with any amendment or supplement hereto and with any other document incorporated by reference herein.	

#### FORM OF THE NOTES

The Notes will be represented by a Global Note or be in definitive form and shall be in registered form. Registered Notes will be issued outside the United States in reliance on the exemption from registration provided by Regulation S under the Securities Act ("Regulation S").

#### REGISTERED NOTES

The Notes offered and sold in reliance on Regulation S, which will be sold only to non-U.S. persons outside the United States, will initially be represented by a global note in registered form (the "Global Note"). Prior to expiry of the 40 day distribution compliance period (as defined in Regulation S) applicable to the Notes, beneficial interests in the Global Note may not be offered or sold to, or for the account or benefit of, a U.S. person and may not be held otherwise than through Euroclear or Clearstream, Luxembourg and such Global Note will bear a legend regarding such restrictions on transfer.

The Global Note will be deposited with a common depositary for Euroclear and Clearstream, Luxembourg, and registered in the name of a nominee of the common depositary for Euroclear and Clearstream, Luxembourg, as specified in the Conditions. Persons holding beneficial interests in the Global Note will be entitled or required, as the case may be, under the circumstances described below, to receive physical delivery of definitive Notes in fully registered form.

Payments of principal, interest and any other amount in respect of the Global Note will, in the absence of provision to the contrary, be made to the person shown on the Register (as defined in Condition 2.1 (*Form and denomination*)) as the registered holder of the Global Note. None of the Issuer, the Guarantors, any Paying Agent, the Trustee or the Registrar will have any responsibility or liability for any aspect of the records relating to or payments or deliveries made on account of beneficial ownership interests in the Global Note or for maintaining, supervising or reviewing any records relating to such beneficial ownership interests.

The calculation of any interest amount in respect of the Notes, when represented by the Global Note, will be calculated on the aggregate outstanding principal amount of the Notes represented by the Global Note.

Payments of principal, interest or any other amount in respect of the Notes in definitive form will, in the absence of provision to the contrary, be made to the persons shown on the Register on the relevant date (as specified in Condition 7.1 (*Payments in respect of Notes*)) immediately preceding the due date for payment in the manner provided in that Condition.

Interests in a Global Note will be exchangeable (free of charge), in whole but not in part, for definitive Notes only upon the occurrence of an Exchange Event. For these purposes, "Exchange Event" means that: (a) an Enforcement Event has occurred and is continuing; (b) the Issuer has been notified that both Euroclear and Clearstream, Luxembourg have been closed for business for a continuous period of 14 days (other than by reason of holiday, statutory or otherwise) or have announced an intention permanently to cease business or have in fact done so and, in any such case, no successor clearing system is available; or (c) the Issuer has or will become subject to adverse tax consequences which would not be suffered were the Notes represented by the Global Note in definitive form and a certificate to that effect signed by any two Authorised Signatories (as defined in Condition 1.1 (Definitions)) of the Issuer is given to the Trustee. The Issuer will promptly give notice to Noteholders in accordance with Condition 14 (Notices) if an Exchange Event occurs. In the event of the occurrence of an Exchange Event, Euroclear and/or Clearstream, Luxembourg or any person acting on their behalf (acting on the instructions of any holder of an interest in such Global Note) or the Trustee may give notice to the Registrar requesting exchange and, in the event of the occurrence of an Exchange Event as described in limb (c) above, the Issuer may also give notice to the Registrar requesting exchange. Any such exchange shall occur not later than 10 days after the date of receipt of the first relevant notice by the Registrar.

#### TRANSFER OF INTERESTS

Interests in the Global Note may, subject to compliance with all applicable restrictions, be transferred to a person who wishes to hold such interest in another Global Note. No beneficial owner of an interest in a Global Note will be able to transfer such interest, except in accordance with the applicable procedures of Euroclear and Clearstream, Luxembourg, in each case to the extent applicable. **Notes are also subject to** 

the restrictions on transfer set forth therein and will bear a legend regarding such restrictions (see "Subscription and Sale").

## **GENERAL**

Any reference herein to Euroclear and/or Clearstream, Luxembourg shall, whenever the context so permits, be deemed to include a reference to any additional or alternative clearing system specified in the Conditions or as may otherwise be approved by the Issuer, the Guarantors, the Principal Paying Agent and the Trustee.

No Noteholder (as defined in the Conditions) shall be entitled to proceed directly against the Issuer or either Guarantor unless the Trustee, having become bound so to proceed, fails so to do within a reasonable period and the failure shall be continuing.

#### TERMS AND CONDITIONS OF THE NOTES

The following are the Terms and Conditions of the Notes (the "Conditions") which will, except for the text in italics, be incorporated into the Global Note (as defined below) and endorsed on each definitive Note and will form part of the Trust Deed.

The U.S.\$500,000,000 Reset Subordinated Perpetual Notes (the "Notes") issued by MAF Global Securities Limited (the "Issuer") are constituted by a trust deed dated 20 November 2025 (such trust deed as further amended and/or supplemented and/or restated from time to time, the "Trust Deed"), made between the Issuer, Majid Al Futtaim Holding LLC ("MAF Holding"), Majid Al Futtaim Properties LLC ("MAF Properties" and, together with MAF Holding, the "Guarantors" and each a "Guarantor") and Citibank, N.A., London Branch (the "Trustee", which expression shall include all persons for the time being trustee or trustees appointed under the Trust Deed).

The Notes have the benefit of an agency agreement dated 20 November 2025 (such agency agreement as further amended and/or supplemented and/or restated from time to time, the "Agency Agreement") and made between the Issuer, the Guarantors, the Trustee, Citibank, N.A., London Branch as issuing and principal paying agent (the "Principal Paying Agent", which expression shall include any successor principal paying agent appointed from time to time in accordance with the Notes and, together with any further or other paying agents appointed from time to time in accordance with the Agency Agreement, the "Paying Agents", which expression shall include any successor paying agent appointed from time to time in connection with the Notes) and Citibank Europe plc as registrar (the "Registrar", which expression shall include any successor registrar appointed from time to time in connection with the Notes) and Citibank, N.A., London Branch as transfer agent (the "Transfer Agent", which expression shall include any additional or successor transfer agent appointed from time to time in connection with the Notes).

For so long as any of the Notes is represented by a global note in registered form (the "Global Note") held on behalf of Euroclear Bank SA/NV ("Euroclear") and/or Clearstream Banking S.A. ("Clearstream, Luxembourg"), each person (other than Euroclear or Clearstream, Luxembourg) who is for the time being shown in the records of Euroclear or of Clearstream, Luxembourg as the holder of a particular principal amount of such Notes (in which regard any certificate or other document issued by Euroclear or Clearstream, Luxembourg as to the principal amount of such Notes standing to the account of any person shall be conclusive and binding for all purposes save in the case of manifest error) shall be treated by the Issuer, the Guarantors, the Trustee and the Agents as the holder of such principal amount of such Notes for all purposes other than with respect to the payment of principal or interest on such principal amount of such Notes, for which purpose the registered holder of such Global Note shall be treated by the Issuer, each Guarantor, the Trustee and any Agent as the holder of such principal amount of such Notes in accordance with and subject to the terms of such Global Note and the expressions "Noteholder" and "holder of Notes" and related expressions shall be construed accordingly.

Copies of the Trust Deed and the Agency Agreement are available for inspection during normal business hours at the principal office for the time being of the Principal Paying Agent being at Citigroup Centre, Canada Square, Canary Wharf, London E14 5LB, United Kingdom and at the specified office of each of the Registrar and the Transfer Agent (the Paying Agents, the Registrar and the Transfer Agent being together referred to as the "Agents").

The Noteholders are deemed to have notice of and be bound by, and are entitled to the benefit of, all the provisions of the Trust Deed and of the Agency Agreement which are applicable to them. The statements in the Conditions include summaries of, and are subject to, the detailed provisions of the Trust Deed and the Agency Agreement.

## 1. **DEFINITIONS AND INTERPRETATION**

#### 1.1 **Definitions**

Unless the context otherwise requires, the following terms shall have the following meanings in these Conditions:

An "**Accounting Event**" shall occur if a recognised independent accountancy firm of international standing, acting upon instructions of a Guarantor, has delivered a letter or report addressed to such Guarantor, stating that, as a result of a change in accounting principles (or the application thereof)

since the Issue Date (the earlier of such date that the aforementioned change is officially announced in respect of IFRS or officially adopted or put into practice, the "Accounting Event Adoption Date"), the obligations of such Guarantor under the Guarantee may not or may no longer be recorded fully as "equity" in the Consolidated Financial Statements of such Guarantor pursuant to IFRS or any other accounting standards that may replace IFRS for the purposes of preparing the Consolidated Financial Statements of such Guarantor and such event cannot be avoided by such Guarantor taking reasonable measures available to it. The Accounting Event shall be deemed to have occurred on the Accounting Event Adoption Date notwithstanding any later effective date. The period during which the Issuer may notify the redemption of the Notes as a result of the occurrence of an Accounting Event pursuant to Condition 6.4 (Issuer call right and early redemption due to an Accounting Event) shall start on, and include the Accounting Event Adoption Date. For the avoidance of doubt such period shall include any transitional period between the Accounting Event Adoption Date and the date on which it comes into effect;

"Additional Amount" has the meaning specified in Condition 8 (*Taxation*);

"Additional Interest Amount" has the meaning specified in Condition 5.5 (Interest deferral);

"Auditors" has the meaning specified in the Trust Deed;

"Authorised Signatory" means any person who: (a) is a Director of the Issuer; (b) is an Initial Guarantor Authorised Person; or (c) has been notified by the Issuer or either of the Guarantors (as the case may be) in writing to the Trustee as being duly authorised to sign documents and to do other acts and things on behalf of the Issuer or such Guarantor (as the case may be) for the purposes of these Conditions and the Trust Deed;

"Business Day" means a day (other than a Saturday or a Sunday) on which commercial banks and foreign exchange markets settle payments in London, Dubai and New York;

"Certificate" has the meaning specified in Condition 2.1 (Form and denomination);

A "Change of Control" shall occur each time Majid Al Futtaim Capital PJSC ceases to be the ultimate owner (either directly or indirectly) of more than 50 per cent. of the share capital of MAF Holding; provided that a Change of Control shall not be deemed to have occurred unless, within the Change of Control Period: (a) if the long-term, unsecured and unsubordinated indebtedness of a Guarantor is rated by any one or more Rating Agencies, a Rating Downgrade as a result of that Change of Control occurs and the relevant Rating Agency does not, within the Change of Control Period, reverse such Rating Downgrade so that the long-term, unsecured and unsubordinated indebtedness of such Guarantor has the same or a better credit rating attributed by such Rating Agency than before such Rating Downgrade occurred; or (b) if the long-term, unsecured and unsubordinated indebtedness of a Guarantor is not rated by any one or more Rating Agencies, a Negative Rating Event in respect of that Change of Control occurs, save that limb (b) of this definition shall not apply where (i) MAF Holding's long-term, unsecured and unsubordinated indebtedness is rated by one or more of the Rating Agencies; (ii) MAF Properties' long-term, unsecured and unsubordinated indebtedness is not rated by any Rating Agency; and (iii) no Rating Downgrade has occurred in respect of MAF Holding as a result of such Change of Control during the Change of Control Period;

"Change of Control Period" means the period commencing on the earlier of: (a) the date of the occurrence of the relevant Change of Control; and (b) the date of the first public announcement of a potential Change of Control by either Guarantor, or by any actual or potential bidder or any adviser thereto, and ending 90 days after the date of occurrence of the relevant Change of Control (the "Initial End Date"), provided that if one or more Rating Agencies has on or prior to the Initial End Date publicly announced that it has placed the rating of the long-term, unsecured and unsubordinated indebtedness of either Guarantor under consideration for rating downgrade (the "Placing on Credit Watch"), the Change of Control Period shall be extended to the earlier of: (i) the later of (1) the date which falls 60 days after the date of the Placing on Credit Watch, and (2) the Initial End Date; or (ii) the date which falls 60 days after the Initial End Date;

"Change of Control Redemption Period" has the meaning specified in Condition 6.7 (Issuer call right and early redemption for reasons of a Change of Control);

"Compulsory Payment Event" means the occurrence of any of the following events:

- (a) the shareholders of the Issuer or the shareholders of either of the Guarantors or any Subsidiary of the Issuer or of either of the Guarantors have resolved at the annual general meeting on the proposal by its board of directors to pay or distribute a dividend or make a payment on any Junior Securities or the Issuer, either of the Guarantors or any Subsidiary of the Issuer or of either of the Guarantors has elected to make a payment or distribution of an interim dividend in respect of any Junior Securities, in each case other than a dividend, distribution or payment on any Junior Securities which is made to any member of the Group;
- (b) the Issuer or either of the Guarantors or any Subsidiary of the Issuer or of either of the Guarantors has resolved, in its absolute discretion, to pay any dividend or make any distribution or other payment on any Parity Security, other than a dividend, distribution or payment on any Parity Security which is made to any member of the Group;
- the Issuer, either of the Guarantors or any Subsidiary of the Issuer or of either of the Guarantors redeems Junior Securities or Parity Securities or the Issuer, either of the Guarantors or any Subsidiary of the Issuer or of either of the Guarantors repurchases or otherwise acquires any Junior Securities or Parity Securities, other than: (i) in connection with any existing or future buy-back programme, share option or free share allocation plan or any employee benefit plans or similar arrangements with or for the benefit of employees, officers, directors or consultants; or (ii) a redemption, repurchase or acquisition of a Junior Security or Parity Security issued to another member of the Group; or
- (d) (i) the Notes are redeemed at the option of the Issuer; or (ii) the Notes are substituted for, or varied so that they become, Qualifying Notes,

except, for the avoidance of doubt, in the case of paragraphs (a) to (c) (inclusive) above, (A) if the Issuer, the relevant Guarantor or the relevant Subsidiary is obliged under the terms and conditions of such Junior Securities or Parity Securities, or if required by law, to make such payment or distribution, such redemption, such repurchase or such other acquisition; or (B) in respect of Parity Securities only, where such redemption, repurchase or acquisition is effected as a cash tender offer or exchange offer to all holders thereof at a purchase price per security which is below its par value;

A Compulsory Payment Event shall not occur pursuant to paragraph (b) above in respect of any optional *pro rata* payment of deferred or arrears of interest on any Parity Securities which is made simultaneously with an optional *pro rata* payment of any Optionally Outstanding Payments **provided that** such *pro rata* payment of deferred or arrears of interest on a Parity Security is not proportionately more than the *pro rata* settlement of any such Optionally Outstanding Payments;

## "Consolidated Financial Statements" means the most recently published:

- (a) audited annual consolidated financial statements of the relevant Guarantor, as approved by the annual general meeting of its shareholders and audited by the Auditors of such Guarantor; or, as the case may be,
- (b) unaudited (but "reviewed" by the Auditors of the relevant Guarantor) condensed consolidated half-year financial statements of such Guarantor, as approved by its Board of Directors,

in each case prepared in accordance with IFRS;

"Designated Account" has the meaning specified in Condition 7.1 (Payments in respect of Notes);

"Designated Bank" has the meaning specified in Condition 7.1 (Payments in respect of Notes);

"Determination Date" means, in respect of a Reset Interest Period, the second U.S. Government Securities Business Day prior to the commencement of such Reset Interest Period;

"**Directors**" means the Board of Directors for the time being of the Issuer and "**Director**" means any one of them;

"Dispute" has the meaning specified in Condition 18.2 (Agreement to arbitrate);

"Enforcement Event" has the meaning specified in Condition 12.1 (Enforcement Events);

"Extraordinary Resolution" has the meaning given in the Agency Agreement;

"First Par Call Date" has the meaning given in Condition 6.2 (Issuer call right and early redemption at the option of the Issuer);

"First Reset Date" means 20 February 2031;

"First Step-Up Date" means 20 February 2036;

A "Gross-Up Event" shall occur if, as a result of any change in, or amendment to, the laws (or any rules or regulations thereunder) of the Relevant Jurisdiction, or any change in or amendment to any official interpretation or application of those laws or rules or regulations, which change or amendment becomes effective on or after 18 November 2025: (a) the Issuer has or will become obliged to pay Additional Amounts; or (b) the Guarantors would be unable for reasons outside their control to procure payment by the Issuer and in making payment themselves would be required to pay such Additional Amounts, in each case **provided that** the payment obligation cannot be avoided by the Issuer or, as the case may be, the Guarantors taking reasonable measures available to them;

"Group" means MAF Holding and its Subsidiaries taken as a whole;

"Guarantee" has the meaning specified in Condition 4.1 (Status of the Guarantee);

"H.15 (519)" means the weekly statistical release designated as such, or any successor publication, published by the Board of Governors of the United States Federal Reserve System and "most recent H.15 (519)" means the H.15 (519) published closest in time but prior to the close of business on the second Business Day prior to the applicable Reset Date. H.15 (519) may be currently obtained at the following website: <a href="https://www.federalreserve.gov/releases/h15/">https://www.federalreserve.gov/releases/h15/</a>;

"IFRS" means IFRS Accounting Standards;

"Initial Guarantor Authorised Person" means: (a) in the case of MAF Holding any two of Mr. Ahmed Galaleldin Ismail, Mr. Ziad Chalhoub and Mr. Hassan Basil Hassan; and (b) in the case of MAF Properties, any two of Mr. Ahmed Galaleldin Ismail, Mr. Ziad Chalhoub and Mr. Hassan Basil Hassan;

"Interest Payment Date" means 20 February and 20 August in each year, commencing on 20 February 2026;

"Interest Payment Period" means the period from and including the Issue Date to but excluding the first Interest Payment Date and thereafter from and including each Interest Payment Date to but excluding the next Interest Payment Date;

"Issue Date" means 20 November 2025;

"Junior Securities" means: (a) Ordinary Shares; (b) any other shares of any class of the Issuer or either of the Guarantors (if any) ranking pari passu among themselves and pari passu with Ordinary Shares; and (c) any other securities or other instruments either (i) issued directly by the Issuer or either of the Guarantors and which rank or are expressed to rank junior to the Issuer's obligations under the Notes or such Guarantor's obligations under the Guarantee, or (ii) issued by any Subsidiary of the Issuer or of either of the Guarantors and where the terms of such securities or other instruments benefit from a guarantee or support agreement (or similar or equivalent) entered into by either or both of the Guarantors and where the obligation of the relevant Guarantor under such guarantee or support agreement ranks or is expressed to rank junior to such Guarantor's obligations under the Guarantee;

"Make-Whole Redemption Amount" means an amount calculated by an independent financial adviser appointed by the Issuer for the purposes of calculating such amount, equal to the higher of:

- (a) 100 per cent. of the principal amount of the Notes to be redeemed; and
- (b) the sum of the then present values of the principal amount of the Notes to be redeemed and the aggregate amount of scheduled payment(s) of interest on such Notes for the Remaining Term (exclusive of interest accrued to the redemption date and any Optionally Outstanding Payments) discounted to the relevant redemption date on a semi-annual basis (assuming a 360-day year consisting of twelve 30-day months) at a rate equal to the sum of: (x) the Reference Bond Rate and (y) the Make-Whole Redemption Margin;

## "Make-Whole Redemption Margin" means

- (a) in respect of the period from (and including) the Issue Date to (but excluding) the First Step-up Date, 0.35 per cent.;
- (b) in respect of the period from (and including) the First Step-up Date to (but excluding) the Second Step-up Date, 0.35 per cent.; and
- (c) in respect of the period from (and including) the Second Step-up Date, 0.50 per cent.;

#### "Mandatory Settlement Date" means the earliest of:

- (a) the date falling 7 Business Days after the date on which a Compulsory Payment Event has occurred;
- (b) the next Interest Payment Date on which the Issuer elects to pay the relevant interest payment (including where such payment is made by way of set-off of any amounts owed by a Noteholder to the Issuer or to a Guarantor as against such payment of interest);
- (c) the date on which the Notes fall due for redemption in connection with the exercise by the Issuer of its redemption options pursuant to Condition 6.2 (Issuer call right and early redemption at the option of the Issuer) or Condition 6.7 (Issuer call right and early redemption for reasons of a Change of Control) (inclusive); and
- (d) the date on which an event described in Condition 12.1(ii) (Enforcement Events) or Condition 12.1(iii) (Enforcement Events) occurs;

## "Margin" means:

- in respect of the period from, and including, the First Reset Date to, but excluding the First Step-Up Date, 2.052 per cent. per annum;
- (b) in respect of the period from, and including, the First Step-Up Date to, but excluding, the Second Step-Up Date, 2.302 per cent. per annum; and
- (c) in respect of the period from, and including, the Second Step-Up Date, 3.052 per cent. per annum;

"Negative Rating Event" means the relevant Guarantor does not within the Change of Control Period obtain an investment grade rating for its long-term, unsecured and unsubordinated indebtedness from at least one Rating Agency;

"Optionally Deferred Payment" has the meaning specified in Condition 5.5 (Interest deferral);

"Optionally Outstanding Payment" has the meaning specified in Condition 5.5 (Interest deferral);

"Ordinary Shares" means ordinary shares in the capital of the Issuer or ordinary shares in the capital of the relevant Guarantor, as the case may be;

"Par Call Date" has the meaning specified in Condition 6.2 (Issuer call right and early redemption at the option of the Issuer);

"Parity Securities" means any securities or other instruments either: (a) issued directly by the Issuer or either of the Guarantors and which rank or are expressed to rank *pari passu* with the Issuer's obligations under the Notes or such Guarantor's obligations under the Guarantee (including, for the avoidance of doubt, the U.S.\$500,000,000 Reset Subordinated Perpetual Notes with an issue date of 30 June 2022 issued by the Issuer and irrevocably guaranteed, on a joint and several basis, by the Guarantors and the U.S.\$400,000,000 Reset Subordinated Perpetual Notes with an issue date of 20 March 2018 issued by the Issuer and irrevocably guaranteed, on a joint and several basis, by the Guarantors); or (b) issued by any Subsidiary of the Issuer or of either of the Guarantors and where the terms of such securities or other instruments benefit from a guarantee or support agreement (or similar or equivalent) entered into by either or both of the Guarantors and where the obligation of the relevant Guarantor under such guarantee or support agreement ranks or is expressed to rank *pari passu* with such Guarantor's obligations under the Guarantee;

"Payment Business Day" has the meaning specified in Condition 7.3 (Payments on business days);

"Person" means any individual, company, corporation, firm, partnership, joint venture, association, organisation, state or agency of a state or other entity, whether or not having separate legal personality;

"Prevailing Interest Rate" means the rate of interest payable on the Notes applicable from time to time pursuant to Condition 5 (Interest and Interest Deferral);

"Proceedings" has the meaning specified in Condition 18.4(c) (Effect of exercise of an option to litigate):

"Qualifying Notes" means notes that contain terms not materially less favourable to Noteholders than the terms of the Notes **provided that** such Qualifying Notes shall:

- (a) be issued by the Issuer or any other Subsidiary of MAF Holding and be guaranteed on a joint and several basis by the Guarantors;
- (b) (and the guarantee as aforesaid) rank *pari passu* on a winding-up or administration (in circumstances where the administrator has given notice of its intention to declare and distribute a dividend) of the Issuer with the Notes and of the Guarantors with the Guarantee;
- (c) contain terms which provide for the same or a more favourable interest rate from time to time applying to the Notes and preserve the same Interest Payment Dates;
- (d) preserve the obligations (including the obligations arising from the exercise of any right) of the Issuer and the Guarantors as to redemption of the Notes, including (without limitation) as to timing of, and amounts payable upon, such redemption;
- (e) preserve any existing rights to any accrued interest, any deferred interest and any other amounts payable under the Notes which, in each case, has accrued to Noteholders and has not been paid;
- (f) not contain terms providing for loss absorption through write-down of the principal amount due to Noteholders or conversion of such principal amount to ordinary shares in the Issuer or either of the Guarantors;
- (g) otherwise contain substantially identical terms to the Notes, save where any variations to such terms are required to be made to avoid the occurrence or effect of a Gross-Up Event, Accounting Event or Rating Methodology Event (**provided that**, for the avoidance of doubt, the Qualifying Notes shall be not materially less favourable to Noteholders than the terms of the Notes); and

(h) be: (i) admitted to the official list of and trading on the regulated market of Euronext Dublin; or (ii) listed on such other international stock exchange as selected by the Guarantors and approved by the Trustee;

"Rating Agency" means any of Standard & Poor's Credit Market Services France SAS or Fitch Ratings Limited (or, in each case, any successor rating agency thereto) or any other rating agency of equivalent international standing notified by the Issuer to the Noteholders in accordance with Condition 14 (*Notices*);

"Rating Downgrade" means the credit rating previously assigned to the long-term, unsecured and unsubordinated indebtedness of either of the Guarantors by any Rating Agency: (a) is withdrawn; (b) is changed from investment grade to non-investment grade in accordance with the rating methodology adopted by such Rating Agency at the time; or (c) if the credit rating previously assigned by the relevant Rating Agency was below investment grade, is lowered one or more rating notches in accordance with the rating methodology adopted by such Rating Agency at the time, and such Rating Agency shall have publicly announced or confirmed in writing to the relevant Guarantor that such withdrawal or downgrade is principally the result of any event or circumstance comprised in or arising as a result of, or in respect of, the Change of Control or potential Change of Control, as the case may be;

A "Rating Methodology Event" shall occur if a Guarantor has received written confirmation from any Rating Agency from whom such Guarantor is assigned a Solicited Rating, that due to an amendment to, clarification of or change in hybrid rating methodology or the interpretation thereof and as a result of which, but not otherwise:

- the Notes and/or the Guarantee will no longer be eligible, in part or in full, for the same or a higher category of "equity credit" (or such similar nomenclature as being used by such Rating Agency from time to time to describe the degree to which the terms of an instrument are supportive of the relevant Guarantor's senior obligations) attributed to the Notes and/or the Guarantee at or around the Issue Date or at any later date on which the Notes and/or the Guarantee were attributed a higher category of "equity credit" compared with the category of "equity credit" attributed to the Notes and/or the Guarantee on or around the Issue Date or if "equity credit" is not assigned on the Issue Date, at the date when the "equity credit" is assigned for the first time; or
- (b) if the Notes have been partially or fully re-financed since the Issue Date and are no longer eligible for "equity credit" from such Rating Agency in part or in full as a result, paragraph (a) above would have applied had the Notes not been re-financed; or
- (c) the length of time the Notes are assigned a particular category of "equity credit", after being assigned such equity credit for the first time, by that Rating Agency is shortened as compared to the length of time they would have been assigned that level of "equity credit" by that Rating Agency under its prevailing methodology on the Issue Date (or if "equity credit" was not assigned to the Notes by the relevant Rating Agency on the Issue Date, at the date when "equity credit" is assigned by such Rating Agency for the first time);

"Record Date" has the meaning specified in Condition 7.1 (Payments in respect of Notes);

"Redemption Date" means the day on which the Notes become due for redemption in accordance with these Conditions (including, for the avoidance of doubt, a Par Call Date);

"Reference Bond Rate" means the actively traded U.S. Treasury security having a maturity comparable to the Remaining Term that would be utilised, at the time of selection and in accordance with customary financial practice, in pricing new issues of corporate debt securities of comparable maturity to the Remaining Term;

"**Register**" has the meaning specified in Condition 2.1 (Form and denomination);

"Relevant Obligation" has the meaning given to it Condition 4.2 (Subordination in respect of the Guarantee):

"Relevant Date" means, in relation to any payment, whichever is the later of: (a) the date on which the payment in question first becomes due; and (b) if the full amount payable has not been received by the Principal Paying Agent on or prior to such due date, the date on which (the full amount having been so received) notice to that effect has been given to the Noteholders in accordance with Condition 14 (Notices);

"Relevant Jurisdiction" means the Cayman Islands (in the case of any payment made by the Issuer) and the United Arab Emirates and/or the Emirate of Dubai (in the case of any payment made by either of the Guarantors) or, in each case, any political sub-division or authority thereof or therein having the power to tax;

"Relevant Period" means the period commencing on (and including) the First Par Call Date and ending on (and including) the First Reset Date;

"Remaining Term" means, with respect to the Notes, the period from (and including) the redemption date to (but excluding): (a) if the redemption date occurs before the first day of the Relevant Period, the First Par Call Date; or (b) if the redemption date occurs after the Relevant Period, the next succeeding Interest Payment Date;

"Reset Date" means the First Reset Date and every fifth anniversary thereafter;

"Reset Interest Period" means each period from and including the First Reset Date to but excluding the next following Reset Date and thereafter from and including each Reset Date to but excluding the next following Reset Date;

"Reset Interest Rate" means the U.S. Treasury Rate applicable to the relevant Reset Interest Period plus the applicable Margin;

"Second Step-Up Date" means 20 February 2051;

"Senior Creditors" means all creditors of the Issuer and of each of the Guarantors respectively other than creditors whose claims are in respect of the Issuer's payment obligations in respect of the Notes or the Relevant Obligations (respectively), or other obligations which rank or are expressed to rank *pari passu* with, or junior to, the claims of the Noteholders in respect of the Notes or Relevant Obligations;

"Solicited Rating" shall refer to a rating assigned by a rating agency with whom the relevant Guarantor has a contractual relationship under which the Notes or the Guarantee (as the case may be) are assigned a credit rating and an "equity credit";

"Solvent" has the meaning specified in Condition 4.2 (Subordination in respect of the Guarantee);

"Solvent Reorganisation" means a solvent winding-up solely for the purposes of a reorganisation, reconstruction or amalgamation or the substitution in place of the Issuer or the relevant Guarantor (as the case may be) of a successor in business of the Issuer or the relevant Guarantor (as the case may be), the terms of which reorganisation, reconstruction, amalgamation or substitution: (a) have previously been approved in writing by the Trustee or by an Extraordinary Resolution (as defined in the Trust Deed); and (b) do not provide that the Notes shall thereby become redeemable or repayable in accordance with these Conditions;

"Specified Denomination" has the meaning specified in Condition 2.1 (Form and denomination);

"Subsidiary" means in relation to any person (the "first person"), at any particular time, any person (the "second person"):

- (a) which is then directly or indirectly controlled by the first person; or
- (b) more than 50 per cent. of whose issued equity share capital (or equivalent) is then beneficially owned by the first person.

For the second person to be "**controlled**" by the first person means that the first person (whether directly or indirectly and whether by the ownership of share capital, the possession of voting power,

contract, trust or otherwise) has the power to appoint and/or remove all or the majority of the members of the board of directors or other governing body of that second person or otherwise controls, or has the power to control, the affairs and policies of the second person;

A "Substantial Repurchase Event" shall occur if the Issuer, the Guarantors, any Subsidiary and/or any affiliate of the Issuer or of the Guarantors has, severally or jointly, purchased and cancelled 75 per cent. or more of the initial aggregate principal amount of the Notes in accordance with Condition 6.9 (*Purchase*);

"Tax" has the meaning specified in Condition 8 (Taxation);

"U.S. Government Securities Business Day" means any day except for a Saturday, Sunday or a day on which the U.S. Securities Industry and Financial Markets Association recommends that the fixed income departments of its members be closed for the entire day for purposes of trading in U.S. government securities; and

"U.S. Treasury Rate" means as of any Determination Date, as applicable, (i) an interest rate (expressed as a decimal and, in the case of U.S. Treasury bills, converted to a bond equivalent yield) determined to be the per annum rate equal to the weekly average yield to maturity for U.S. Treasury securities with a maturity of five years from the next Reset Date and trading in the public securities markets or (ii) if there is no such published U.S. Treasury security with a maturity of five years from the next Reset Date and trading in the public securities markets, then the rate will be determined by interpolation between the most recent weekly average yield to maturity for two series of U.S. Treasury securities trading in the public securities market, (A) one maturing as close as possible to, but earlier than, the Reset Date following the next succeeding Determination Date, and (B) the other maturity as close as possible to, but later than the Reset Date following the next succeeding Determination Date, in each case as published in the most recent H.15 (519). If the U.S. Treasury Rate cannot be determined pursuant to the methods described in clauses (i) or (ii) above, then the U.S. Treasury Rate will be the same rate determined for the prior Determination Date and in the case of the first Determination Date, it shall be 3.670 per cent.

## 1.2 **Interpretation**

In these Conditions:

- (a) words and expressions defined in the Trust Deed or the Agency Agreement shall have the same meanings where used in these Conditions unless the context otherwise requires or unless otherwise stated;
- (b) any reference to principal shall be deemed to include any early redemption amount payable under Condition 6 (*Redemption and Purchase*), any additional amounts in respect of principal which may be payable under Condition 8 (*Taxation*), any premium payable in respect of a Note and any other amount in the nature of principal payable pursuant to these Conditions;
- (c) any reference to interest shall be deemed to include any additional amounts in respect of interest which may be payable under Condition 8 (*Taxation*) and any other amount in the nature of interest payable pursuant to these Conditions; and
- (d) references to Notes being "outstanding" shall be construed in accordance with the Agency Agreement.

### 2. FORM, DENOMINATION AND TITLE

#### 2.1 Form and denomination

The Notes are issued in registered form in principal amounts of U.S.\$200,000 and integral multiples of U.S.\$1,000 (each a "Specified Denomination") in excess thereof. A Note certificate (each a "Certificate") will be issued to each Noteholder in respect of its registered holding of Notes. Each Certificate will be numbered serially with an identifying number which will be recorded on the relevant Certificate and in the register of Noteholders (the "Register") which the

Issuer will cause to be kept by the Registrar in accordance with the provisions of the Agency Agreement.

Upon issue, the Notes will be represented by beneficial interests in the Global Note, in fully registered form, which will be deposited with, and registered in the name of a nominee for, a common depositary for Euroclear and Clearstream, Luxembourg. Ownership interests in the Global Note will be shown on, and transfers thereof will only be effected through, records maintained by Euroclear and Clearstream, Luxembourg (as applicable), and their respective participants.

#### 2.2 Title

Title to the Notes passes only by registration in the Register. The registered holder of any Notes will (except as otherwise required by law) be treated as the absolute owner of the Notes represented by the Certificate for all purposes (whether or not any payment thereon is overdue and regardless of any notice of ownership, trust or any interest or any writing on, or the theft or loss of, the Certificate) and no person will be liable for so treating the holder of any Notes. The registered holder of a Note will be recognised by the Issuer as entitled to his Note free from any equity, set off or counterclaim on the part of the Issuer against the original or any intermediate holder of such Note.

The Issuer and the Trustee may call for and shall be at liberty to accept and place full reliance on as sufficient evidence thereof and shall not be liable to any Noteholder by reason only of either having accepted as valid or not having rejected an original certificate or letter of confirmation purporting to be signed on behalf of Euroclear or Clearstream, Luxembourg to the effect that at any particular time or throughout any particular period any particular person is, was or will be shown in its records as having a particular principal amount of Notes credited to his or her securities account.

#### 2.3 Transfers

Transfers of beneficial interests in the Global Note will be effected by Euroclear or Clearstream, Luxembourg, as the case may be, and, in turn, by other participants and, if appropriate, indirect participants in such clearing systems acting on behalf of transferors and transferees of such interests.

A beneficial interest in the Global Note will, subject to compliance with all applicable legal and regulatory restrictions, be transferable for Notes in definitive form or for a beneficial interest in another Global Note only in the Specified Denomination and only in accordance with the rules and operating procedures for the time being of Euroclear or Clearstream, Luxembourg, as the case may be, and in accordance with the terms and conditions specified in the Trust Deed and the Agency Agreement.

A Note in definitive form may be transferred by depositing the relevant Certificate issued in respect of that Note, with the form of transfer on the back of the Certificate duly completed and signed, at the specified office of the Registrar or any of the Agents.

#### 2.4 **Delivery of new Certificates**

Each new Certificate to be issued upon transfer of Notes will, within five business days of receipt by the Registrar or the relevant Agent of the duly completed form of transfer endorsed on the relevant Certificate, be mailed by uninsured mail at the risk of the holder entitled to the Note to the address specified in the form of transfer. For the purposes of this Condition 2.4, "business day" shall mean a day on which banks are open for business in the city in which the specified office of the Agent with whom a Certificate is deposited in connection with a transfer is located.

Where some but not all of the Notes in respect of which a Certificate is issued are to be transferred, a new Certificate in respect of the Notes not so transferred will, within five business days of receipt by the Registrar or the relevant Agent of the original Certificate, be mailed by uninsured mail at the risk of the holder of the Notes not so transferred to the address of such holder appearing on the register of Noteholders or as specified in the form of transfer.

Except in the limited circumstances described in the Global Note, owners of interests in the Notes will not be entitled to receive physical delivery of Certificates. Issues of Certificates upon transfer of Notes are subject to compliance by the transferor and transferee with the certification procedures described above and in the Trust Deed.

#### 2.5 Formalities free of charge

Registration of transfer of Notes will be effected without charge to the holders by or on behalf of the Issuer, the Registrar or any Agent but upon payment (or the giving of such indemnity as the Issuer, the Registrar or any Agent may in its sole discretion require) in respect of any tax or other governmental charges which may be imposed in relation to such transfer.

## 2.6 Closed periods

No Noteholder may require the transfer of a Note to be registered during the period of fifteen days ending on (and including) the due date for any payment of principal or interest on that Note.

#### 2.7 Regulations

All transfers of Notes and entries on the register of Noteholders will be made subject to the detailed regulations concerning transfer of Notes scheduled to the Trust Deed. The regulations may be changed by the Issuer with the prior written approval of the Registrar and the Trustee.

A copy of the current regulations will be mailed (free of charge) by the Registrar to any Noteholder who requests one at the address specified by that Noteholder.

#### 3. STATUS AND SUBORDINATION

#### 3.1 Status

The Notes constitute direct, unsecured, unconditional and subordinated (as described in Condition 3.2 (*Subordination in respect of the Notes*)) obligations of the Issuer and will at all times rank *pari passu* without any preference among themselves.

## 3.2 Subordination in respect of the Notes

The claims of the Noteholders in respect of the Notes, including in respect of any claim to Optionally Outstanding Payments, will, in the event of the winding-up or insolvency of the Issuer (subject to and to the extent permitted by applicable law), rank:

- (a) junior to all payment obligations of the Issuer (other than Parity Securities of the Issuer or Junior Securities of the Issuer);
- (b) pari passu with each other and with Parity Securities of the Issuer; and
- (c) senior only to the Junior Securities of the Issuer.

## 3.3 **Prohibition of set-off**

To the extent and in the manner permitted by applicable law, no Noteholder may exercise, claim or plead any right of set-off, counterclaim, compensation or retention in respect of any amount owed to it by the Issuer in respect of, or arising from, the Notes and each Noteholder will, by virtue of his holding of any Note, be deemed to have waived all such rights of set-off, counterclaim, compensation or retention.

## 4. **GUARANTEE**

#### 4.1 Status of the Guarantee

The payment of principal of and interest on the Notes and all other moneys payable by the Issuer under or pursuant to the Conditions and/or the Trust Deed has been irrevocably guaranteed, on a joint and several basis, by the Guarantors (the "Guarantee") in the Trust Deed. The obligations of the relevant Guarantor under the Guarantee are direct, unsecured, conditional (as described in

Condition 4.2 (Subordination in respect of the Guarantee)) and subordinated (as described in Condition 4.2 (Subordination in respect of the Guarantee)) obligations of the relevant Guarantor.

### 4.2 Subordination in respect of the Guarantee

- 4.2.1 In accordance with the terms of the Trust Deed, the rights and claims of the Noteholders under the Guarantee against the relevant Guarantor, including in respect of any claim to Optionally Outstanding Payments, (the "Relevant Obligations"), will, subject as set out in Condition 4.2.2:
  (a) be subordinated to all payment obligations of such Guarantor (other than Parity Securities of such Guarantor or Junior Securities of such Guarantor); (b) rank pari passu with each other and with any Parity Securities of such Guarantor; and (c) rank senior only to the Junior Securities of such Guarantor.
- 4.2.2 Payments under the Guarantee are conditional upon the relevant Guarantor being Solvent at the time of such payment and no payment shall be payable by the relevant Guarantor in respect of the Guarantee except to the extent that such Guarantor could make such payment and any other payment (excluding any payment to a member of the Group) required to be made to a creditor in respect of indebtedness which ranks or is expressed to rank *pari passu* with the payment obligations of such Guarantor under the Guarantee and still be able to pay its debts as they fall due immediately thereafter. For this purpose the relevant Guarantor shall be "Solvent" if: (a) it is able to pay its debts as they fall due; and (b) its Assets exceed its Liabilities.

## 4.2.3 For the purposes of this Condition 4.2:

- (a) "Assets" means the consolidated total assets of the relevant Guarantor as shown in the latest audited balance sheet of such Guarantor, but adjusted to reflect the prevailing market value of such assets (including the prevailing market value of any equity held by such Guarantor in any company) and for any other subsequent events in such manner as determined by: (i) the directors of such Guarantor (and as certified by the Auditors of such Guarantor in the event of any non-payment by such Guarantor); or (ii) if a trustee in bankruptcy has been appointed in respect of such Guarantor, such trustee in bankruptcy; and
- (b) "Liabilities" means the consolidated total liabilities of the relevant Guarantor as shown in the latest audited balance sheet of such Guarantor, but adjusted for contingent liabilities and for any other subsequent events in such manner as determined by: (i) the directors of such Guarantor (and as certified by the Auditors of such Guarantor in the event of any non-payment by such Guarantor); or (ii) if a trustee in bankruptcy has been appointed in respect of such Guarantor, such trustee in bankruptcy.

## 4.3 **Prohibition of set-off in respect of the Guarantee**

To the extent and in the manner permitted by applicable law, no Noteholder may exercise, claim or plead any right of set-off, counterclaim, compensation or retention in respect of any amount owed to it by either of the Guarantors in respect of, or arising from, the Notes or the Guarantee and each Noteholder will, by virtue of his holding of any Note, be deemed to have waived all such rights of set-off, counterclaim, compensation or retention.

### 5. **INTEREST AND INTEREST DEFERRAL**

#### 5.1 Interest to the First Reset Date

Unless previously redeemed or purchased and cancelled in accordance with these Conditions, subject to the further provisions of this Condition 5 (in particular, but not limited to Condition 5.5 (*Interest deferral*)) the Notes shall bear interest from and including the Issue Date to, but excluding, the First Reset Date at a rate of 5.7477 per cent. per annum on their outstanding principal amount. Such interest shall be payable semi-annually in arrear on each Interest Payment Date, commencing on 20 February 2026 and ending on the First Reset Date. The interest amount payable in respect of the period from, and including, the Issue Date to, but excluding, the first Interest Payment Date shall be U.S.\$14.37 per U.S.\$1,000 in principal amount of the Notes, payable on the first Interest Payment Date. Thereafter, the interest amount payable on each Interest Payment Date falling prior

to and including the First Reset Date shall be U.S.\$28.7385 per U.S.\$1,000 in principal amount of the Notes.

#### 5.2 Interest following the First Reset Date

- 5.2.1 Unless previously redeemed or purchased and cancelled in accordance with these Conditions and subject to the further provisions of this Condition 5 (in particular, but not limited to Condition 5.5 (*Interest deferral*)), the interest rate shall be reset on each Reset Date on the basis of the aggregate of the Margin and the relevant U.S. Treasury Rate on the relevant Determination Date, as determined by the Principal Paying Agent. The Notes shall bear interest in respect of each Interest Payment Period falling within the relevant Reset Interest Period at a rate per annum which shall be equal to the relevant U.S. Treasury Rate plus the applicable Margin corresponding to such Reset Interest Period. Such interest shall be payable semi-annually in arrear on each relevant Interest Payment Date, commencing on 20 August 2031.
- 5.2.2 Promptly after the determination of the U.S. Treasury Rate (or promptly following any increase in the Prevailing Interest Rate pursuant to Condition 5.4 (*Interest following the occurrence of a Change of Control*)), the Principal Paying Agent shall determine the Reset Interest Rate for each Note and calculate the interest payable in respect of the Notes.
- 5.2.3 The Principal Paying Agent will cause the Reset Interest Rate (or any increase in the Prevailing Interest Rate pursuant to Condition 5.4 (*Interest following the occurrence of a Change of Control*)) to be notified to the Issuer, the Guarantors, the Trustee, the Principal Paying Agent and, if required by the rules of any stock exchange on which the Notes are listed from time to time, to such stock exchange, and to the Noteholders in accordance with Condition 14 (*Notices*) without undue delay, but, in any case, not later than on the second Business Day after its determination.

#### 5.3 Calculation of interest

The interest payable on each Note on the respective Interest Payment Date shall be calculated by multiplying the Prevailing Interest Rate by the principal amount of such Note and rounding the resulting figure to the nearest cent with 0.5 or more of a cent being rounded upwards. If interest is to be calculated for a period of less than an Interest Payment Period, it shall be calculated on the basis of the number of days in the relevant period (the number of days to be calculated on the basis of a year of 360 days with 12 30-day months) divided by 360.

### 5.4 Interest following the occurrence of a Change of Control

In the event of a Change of Control, unless the Issuer redeems the Notes (in whole but not in part) in accordance with these Conditions (including Condition 6.7 (*Issuer call right and early redemption for reasons of a Change of Control*)), the rate of interest payable on the Notes will be subject to an increase by 5.0 per cent. per annum above the otherwise Prevailing Interest Rate from (and including) the expiration of the Change of Control Period.

#### 5.5 Interest deferral

Interest shall be due and payable on each Interest Payment Date unless the Issuer elects, in its sole and absolute discretion, not to pay such interest (whether in whole or in part). Any such election not to pay interest shall not constitute a default of the Issuer or any other breach of obligations under the Notes or for any other purpose. If the Issuer decides not to pay interest on an Interest Payment Date, the Issuer shall notify the Trustee, Agents and the Noteholders in accordance with Condition 14 (*Notices*) not less than ten and not more than 15 Business Days prior to the relevant Interest Payment Date.

Any interest not paid due to such an election of the Issuer shall constitute "Optionally Deferred Payments". Optionally Deferred Payments shall themselves bear interest as if they constituted the principal of the Notes at the Prevailing Interest Rate and the amount of such interest (the "Additional Interest Amount") shall be calculated by the Principal Paying Agent by applying the Prevailing Interest Rate to the amount of the Optionally Deferred Payments and otherwise the provisions of this Condition 5 in relation to the calculation and accrual of interest shall apply mutatis mutandis.

The Additional Interest Amount accrued up to any Interest Payment Date shall be added for the purpose of calculating the Additional Interest Amount accruing thereafter to the amount of Optionally Deferred Payments remaining unpaid on such Interest Payment Date so that it will itself constitute Optionally Deferred Payments.

The principal amount of any Optionally Deferred Payments together with any Additional Interest Amount shall constitute "**Optionally Outstanding Payments**".

## 5.6 Payment of Optionally Outstanding Payments

- (a) The Issuer may pay unpaid Optionally Outstanding Payments (in whole or in part) at any time upon giving not less than ten and not more than 15 Business Days' notice to the Agents, the Trustee and the Noteholders in accordance with Condition 14 (*Notices*), which notice shall be irrevocable and will oblige the Issuer to pay the relevant Optionally Outstanding Payments on the payment date specified in such notice.
- (b) Any unpaid Optionally Outstanding Payments shall become due and payable (in whole and not in part) and shall be paid by the Issuer on any Mandatory Settlement Date.
- (c) If amounts in respect of Optionally Deferred Payments and Additional Interest Amounts are paid in part:
  - (i) all unpaid amounts of Optionally Deferred Payments shall be paid before any Additional Interest Amounts;
  - (ii) Optionally Deferred Payments accrued for any Interest Payment Period shall not be payable until full payment has been made of all Optionally Deferred Payments that have accrued during any earlier Interest Payment Period and the order of payment of Additional Interest Amounts shall follow that of the Optionally Deferred Payments to which they relate; and
  - (iii) the amount of Optionally Deferred Payments or Additional Interest Amounts payable in respect of the Notes in respect of any Interest Payment Period, shall be *pro rata* to the total amount of all unpaid Optionally Deferred Payments or, as the case may be, Additional Interest Amounts accrued in respect of that period to the date of payment.

### 5.7 Accrual of interest

Each Note will cease to bear interest from the due date for final redemption unless, upon due presentation, payment of the principal is improperly withheld or refused or default is otherwise made in the payment thereof, in which case it will continue to bear interest in accordance with this Condition 5 (as well after as before judgment) until whichever is the earlier of: (a) the day on which all sums due in respect of such Note up to that day are received by or on behalf of the relevant Noteholder; and (b) the day which is seven days after the Principal Paying Agent has notified the Noteholders in accordance with Condition 14 (*Notices*) that it has received all sums due in respect of the Notes up to such seventh day (except to the extent that there is any subsequent default in payment).

## 5.8 **Notifications etc.**

All notifications, opinions, determinations, certificates, calculations, quotations and decisions given, expressed, made or obtained for the purposes of this Condition 5 by the Principal Paying Agent will (in the absence of manifest error) be binding on the Issuer, the Trustee, the Guarantors, the other Agents and the Noteholders.

## 5.9 Reliance on information provided

For the purposes of this Condition 5, the Principal Paying Agent shall not be responsible to the Issuer, the Guarantors or to any third party as a result of the Principal Paying Agent having relied upon or acted on any quotation or information given to it for the purposes of calculating the Reset

Interest Rate or the U.S. Treasury Rate which subsequently may be found to be incorrect or inaccurate in any way or for any losses whatsoever resulting from acting in accordance therewith.

## 6. **REDEMPTION AND PURCHASE**

#### 6.1 **No fixed maturity date**

The Notes are perpetual securities in respect of which there is no fixed maturity date.

## 6.2 Issuer call right and early redemption at the option of the Issuer

On giving not less than 10 nor more than 45 days' notice (an "Optional Redemption Notice") to the Trustee, the Agents and the Noteholders in accordance with Condition 14 (Notices), the Issuer may call and redeem the Notes (in whole but not in part) on any date during the period commencing (and including) 20 November 2030 (the "First Par Call Date") to (and including) the First Reset Date or on any Interest Payment Date thereafter (each a "Par Call Date") as specified in the Optional Redemption Notice at their principal amount (together with interest accrued to (but excluding) the relevant Par Call Date and any Optionally Outstanding Payments).

## 6.3 Issuer call right and early redemption due to a Gross-Up Event

- 6.3.1 If a Gross-Up Event occurs, the Issuer may call and redeem the Notes (in whole but not in part) at any time at their principal amount plus any interest accrued to but excluding the relevant Redemption Date and any Optionally Outstanding Payments upon giving not less than 10 and not more than 45 days' irrevocable notice to the Agents, the Trustee and the Noteholders in accordance with Condition 14 (*Notices*).
- 6.3.2 The due date for redemption of which notice pursuant to this Condition 6.3 may be given shall be no earlier than the latest practicable date on which the Issuer, or the Guarantors (as the case may be), could make payment of principal and interest without having to pay Additional Amounts as specified under Condition 8 (*Taxation*).
- 6.3.3 Prior to the giving of any notice of redemption pursuant to this Condition 6.3, the Issuer shall deliver or procure that there is delivered to the Trustee:
  - (a) a certificate signed by any two Authorised Signatories of the Issuer and of the Guarantors (for inspection by the Noteholders) stating that the Issuer is entitled to effect such redemption and setting out a statement of facts showing that the conditions to the exercise of the right of the Issuer to redeem have been satisfied and that the obligation to pay Additional Amounts cannot be avoided by the Issuer or, as the case may be, the Guarantors taking reasonable measures available to it; and
  - (b) an opinion of a recognised independent legal or tax adviser of international standing to the effect that the Issuer or, as the case may be, the Guarantors have or will become obliged to pay the Additional Amounts in question as a result of a Gross-up Event,

and the Trustee shall be entitled to rely on such certificate as sufficient evidence of the satisfaction of the conditions precedent set out herein.

## 6.4 Issuer call right and early redemption due to an Accounting Event

6.4.1 If an Accounting Event occurs, the Issuer may call and redeem the Notes (in whole but not in part) either: (a) at any time prior to the First Par Call Date at 101 per cent. of their principal amount plus any interest accrued to but excluding the relevant Redemption Date and any Optionally Outstanding Payments; or (b) at any time after the First Reset Date at their full principal amount plus any interest accrued to but excluding the relevant Redemption Date and any Optionally Outstanding Payments, in each case upon giving not less than 10 and not more than 45 days' irrevocable notice to the Trustee, the Agents and the Noteholders in accordance with Condition 14 (Notices).

- 6.4.2 Prior to the giving of any notice of redemption pursuant to this Condition 6.4, the Issuer shall deliver or procure that there is delivered to the Trustee:
  - (a) a certificate signed by any two Authorised Signatories of the Issuer and the relevant Guarantor (for inspection by the Noteholders) stating that the Issuer is entitled to effect such redemption and setting out a statement of facts showing that the conditions precedent to the exercise of the right of the Issuer to redeem have been satisfied; and
  - (b) a copy of the letter or report referred to in the definition of Accounting Event,

and the Trustee shall be entitled to rely on such certificate as sufficient evidence of the satisfaction of the conditions precedent set out herein.

#### 6.5 Issuer call right and early redemption due to a Substantial Repurchase Event

If a Substantial Repurchase Event occurs, the Issuer may call and redeem the remaining Notes (in whole but not in part) at their principal amount plus any interest accrued to but excluding the relevant Redemption Date and any Optionally Outstanding Payments at any time upon giving not less than 10 and not more than 45 days' irrevocable notice of redemption to the Trustee, the Agents and the Noteholders in accordance with Condition 14 (*Notices*).

## 6.6 Issuer call right and early redemption due to a Rating Methodology Event

- 6.6.1 If a Rating Methodology Event occurs, the Issuer may call and redeem the Notes (in whole but not in part) either: (a) at any time prior to the First Par Call Date at 101 per cent. of their principal amount plus any interest accrued to but excluding the relevant Redemption Date and any Optionally Outstanding Payments; or (b) at any time after the First Reset Date at their full principal amount plus any interest accrued to but excluding the relevant Redemption Date and any Optionally Outstanding Payments, in each case upon giving not less than 10 and not more than 45 days' irrevocable notice to the Trustee, the Agents and the Noteholders in accordance with Condition 14 (Notices).
- 6.6.2 Prior to the giving of any notice of redemption pursuant to this Condition 6.6, the Issuer shall deliver or procure that there is delivered to the Trustee:
  - (a) a certificate signed by any two Authorised Signatories of the Issuer and the relevant Guarantor (for inspection by the Noteholders) stating that the Issuer is entitled to effect such redemption and setting out a statement of facts showing that the conditions precedent to the exercise of the right of the Issuer to redeem have been satisfied; and
  - (b) a copy of the written confirmation referred to in the definition of Rating Methodology Event,

and the Trustee shall be entitled to rely on such certificate as sufficient evidence of the satisfaction of the conditions precedent set out herein.

#### 6.7 Issuer call right and early redemption for reasons of a Change of Control

In the event of a Change of Control, the Issuer may during the period commencing 90 days after the occurrence of a Change of Control and ending 60 days thereafter (the "Change of Control Redemption Period") call and redeem the Notes (in whole but not in part) at their principal amount plus any interest accrued to but excluding the Redemption Date and any Optionally Outstanding Payments upon giving not less than 10 and not more than 45 days' irrevocable notice to the Trustee, the Agents and the Noteholders in accordance with Condition 14 (*Notices*).

The first in time of any notice delivered under Condition 6.2 (*Issuer call right and early redemption at the option of the Issuer*) to this Condition 6.7 (inclusive) shall prevail.

## 6.8 Issuer call right at the Make-Whole Redemption Amount

The Issuer may, by giving not less than 10 nor more than 45 days' irrevocable notice to the Trustee, the Agents and the Noteholders in accordance with Condition 14 (*Notices*), redeem the Notes (in

whole but not in part) at any time (other than on a date on which the Issuer may exercise its option to redeem the Notes pursuant to Condition 6.2 (*Issuer call right and early redemption at the option of the Issuer*) at their Make-Whole Redemption Amount, together with any Optionally Outstanding Payments and any other accrued and unpaid interest up to (but excluding) the redemption date. Upon the expiry of such notice, the Issuer shall redeem the Notes.

#### 6.9 **Purchase**

The Issuer, the Guarantors or any of their respective Subsidiaries or affiliates may at any time purchase Notes in the open market or otherwise and at any price. Such acquired Notes may be surrendered for cancellation or held or resold.

## 6.10 Variation or substitution to remedy early redemption events

- 6.10.1 If at any time the Issuer or a Guarantor determines that a Gross-Up Event, Accounting Event or Rating Methodology Event has occurred and is continuing, the Issuer may, without the consent of the Noteholders, as an alternative to exercising the call options described in this Condition 6, having given not less than 30 nor more than 45 days' irrevocable notice to the Trustee, the Agents and the Noteholders in accordance with Condition 14 (*Notices*), substitute all (but not some) of the Notes in consideration for, or vary the terms of, the Notes or the Guarantee, such that the Notes remain or become, as the case may be, Qualifying Notes, and the Trustee shall consent to such substitution or variation subject to the receipt by it of:
  - a certificate of two Authorised Signatories of each of the Guarantors (which the Trustee (a) shall be entitled to rely on as sufficient evidence of the satisfaction of the conditions precedent set out herein) stating that: (i) the relevant requirement or circumstance giving rise to the right to substitute or vary is satisfied or has occurred and, where applicable, cannot be avoided by the Issuer or the Guarantors taking reasonable measures available to them; (ii) the terms of the Qualifying Notes or the Guarantee as so substituted or varied (as the case may be) are not materially less favourable to Noteholders than the terms of the Notes or the Guarantee prior to such substitution or variation and that a determination was reached by the Guarantors in consultation with an independent investment bank of international standing or legal adviser that the criteria specified in the definition of Qualifying Notes will be satisfied upon substitution or variation; and (iii) the substitution or variation of the Notes will not, in the reasonable opinion of each of the Guarantors, having consulted with the relevant Rating Agencies, result in a downgrade (from the rating assigned to the Notes immediately prior to such substitution or variation) or withdrawal of the ratings assigned to the Notes or the Qualifying Notes; and
  - (b) legal opinions from one or more international law firms of good repute in form and content acceptable to the Trustee as to: (i) the capacity and authority of the Issuer in respect of the Qualifying Notes and of the Guarantors in respect of the Guarantee; and (ii) the legality, validity and enforceability of the Qualifying Notes and the Guarantee (as so varied) under all relevant laws.
- 6.10.2 In connection with any variation or substitution of the Notes, the Issuer shall comply with the rules of any stock exchange on which the Notes are at that time listed or admitted to trading.
- 6.10.3 In connection with any variation or substitution of the Notes, any Optionally Outstanding Payments will be satisfied in full in accordance with the provisions of Condition 5.6 (*Payment of Optionally Outstanding Payments*).
- 6.10.4 Any substitution or variation in accordance with this Condition 6.10 shall not be permitted if any such substitution or variation would give rise to a Gross-Up Event, Accounting Event or Rating Methodology Event with respect to the Notes or the Qualifying Notes.
- 6.10.5 The Trustee will not be obliged to participate in or assist with any variation or substitution of the Notes under this Condition 6.10, if the participation in or assistance with such variation or substitution would impose, in the Trustee's opinion, additional or more onerous obligations upon it or require the Trustee to incur any liability for which it is not indemnified and/or secured and/or prefunded to its satisfaction.

#### 7. **PAYMENTS**

#### 7.1 Payments in respect of Notes

Payments of principal in respect of each Note (whether or not in global form) will be made against presentation and surrender (or, in the case of part payment of any sum due, endorsement) of the Note at the specified office of the Registrar or any of the Paying Agents. Such payments will be made by transfer to the Designated Account (as defined below) of the holder (or the first named of joint holders) of the Note appearing in the Register: (a) where in global form, at the close of the business day (being for this purpose a day on which Euroclear and Clearstream, Luxembourg are open for business) before the relevant due date for payment; and (b) where in definitive form, at the close of business on the third business day (being for this purpose a day on which banks are open for business in the city where the specified office of the Registrar is located) before the relevant due date for payment. Notwithstanding the previous sentence, if a holder does not have a Designated Account, payment will instead be made by a cheque drawn on a Designated Bank (as defined below). For these purposes, "Designated Account" means the account maintained by a Noteholder with a Designated Bank and identified as such in the Register and "Designated Bank" means a bank in New York.

Payments of interest in respect of each Note (whether or not in global form) will be made by a cheque drawn on a Designated Bank and mailed by uninsured mail in accordance with Condition 7.3 (Payments on business days) to the holder (or the first named of joint holders) of the Note appearing in the Register: (i) where in global form, at the close of the business day (being for this purpose a day on which Euroclear and Clearstream, Luxembourg are open for business) before the relevant due date for payment; and (ii) where in definitive form, at the close of business on the fifteenth day (whether or not such fifteenth day is a business day) before the relevant due date for payment (the "Record Date") at his address shown in the Register on the Record Date and at his risk. Upon application of the holder to the specified office of the Registrar not less than three business days in the city where the specified office of the Registrar is located before the due date for any payment of interest in respect of a Note, the payment may be made by transfer on the due date in the manner provided in the preceding paragraph. Any such application for transfer shall be deemed to relate to all future payments of interest (other than interest due on redemption) in respect of the Notes which become payable to the Noteholder who has made the initial application until such time as the Registrar is notified in writing to the contrary by such holder. Payment of the interest due in respect of each Note on redemption will be made in the same manner as payment of the principal amount of such Note.

The holder of the Global Note shall be the only person entitled to receive payments in respect of Notes represented by such Global Note and the Issuer or, as the case may be, each Guarantor will be discharged by payment to, or to the order of, the holder of such Global Note in respect of each amount so paid. Each of the persons shown in the records of Euroclear and Clearstream, Luxembourg as the beneficial holder of a particular principal amount of Notes represented by the Global Note must look solely to Euroclear and Clearstream Luxembourg, as the case may be, for his share of each payment so made by the Issuer or, as the case may be, each Guarantor to, or to the order of, the holder of such Global Note.

The calculation of any interest amount in respect of the Notes, when represented by the Global Note, will be calculated on the aggregate outstanding principal amount of the Notes represented by the Global Note.

None of the Issuer, the Guarantors, the Trustee or the Agents will have any responsibility or liability for any aspect of the records relating to, or payments made on account of, beneficial ownership interests in the Global Note or for maintaining, supervising or reviewing any records relating to such beneficial ownership interests.

## 7.2 **No commissions**

No commissions or expenses shall be charged to the Noteholders in respect of any payments made in accordance with this Condition 7.

## 7.3 Payments on business days

Where payment is to be made by transfer to a Designated Account, payment instructions (for value the due date or, if that is not a Payment Business Day, for value the first following day which is a Payment Business Day) will be initiated and, where payment is to be made by cheque, the cheque will be mailed, on the Payment Business Day preceding the due date for payment or, in the case of a payment of principal or a payment of interest due otherwise than on an Interest Payment Date, if later, on the Payment Business Day on which the relevant Certificate is surrendered at the specified office of an Agent.

Noteholders will not be entitled to any interest or other payment for any delay after the due date in receiving the amount due if the due date is not a Payment Business Day, if the Noteholder is late in surrendering its Certificate (if required to do so) or if a cheque mailed in accordance with this Condition 7 arrives after the due date for payment.

In these Conditions, "Payment Business Day" means a day (other than a Saturday or Sunday) on which commercial banks are open for business in London, Dubai and New York and, in the case of any presentation of a Certificate, in the place in which the Certificate is presented.

## 7.4 Partial payments

If the amount of principal or interest which is due on the Notes is not paid in full, the Registrar will annotate the Register with a record of the amount of principal or interest in fact paid.

## 7.5 Payments subject to applicable laws

Payments in respect of principal and interest on Notes are subject in all cases to any fiscal or other laws and regulations applicable in the place of payment, but without prejudice to the provisions of Condition 8 (*Taxation*).

### 8. TAXATION

All payments in respect of the Notes by or on behalf of the Issuer or the Guarantors will be made without withholding or deduction for, or on account of, any present or future taxes, duties, assessments or governmental charges of whatever nature ("Taxes") imposed or levied by or on behalf of the Relevant Jurisdiction, unless the withholding or deduction of the Taxes is required by law. In that event, the Issuer or, as the case may be, the Guarantors, will pay such additional amounts ("Additional Amounts") as may be necessary in order that the net amounts received by the Noteholders after the withholding or deduction will equal the respective amounts which would otherwise have been receivable in respect of the Notes in the absence of the withholding or deduction; except that no Additional Amounts will be payable in relation to any payment:

- (a) in respect of any Note presented for payment by or on behalf of a Noteholder which is liable to such taxes, duties, assessments or governmental charges in respect of such Note by reason of its having some connection with the jurisdiction by which such taxes, duties, assessments or charges have been imposed, levied, collected, withheld or assessed other than the mere holding of the Note;
- (b) in respect of any Note where the relevant Note is presented or surrendered for payment more than 30 days after the Relevant Date except to the extent that the Noteholder of such Note would have been entitled to such additional amounts on presenting or surrendering such Note for payment on the last day of such period of 30 days; or
- (c) for or on account of any withholding or deduction arising under or in connection with any agreement described in Section 1471(b) of the U.S. Internal Revenue Code of 1986, as amended or otherwise imposed pursuant to Sections 1471 through 1474 of the U.S. Internal Revenue Code of 1986, as amended, any regulations or agreements thereunder, official interpretations thereof or an intergovernmental agreement between the United States and another jurisdiction facilitating the implementation thereof or any law in any jurisdiction implementing such an intergovernmental agreement.

#### 9. **PRESCRIPTION**

Claims for principal in respect of Notes shall become void unless claims in respect of such principal are made within ten years of the appropriate Relevant Date. Claims for interest in respect of Notes shall become void unless claims in respect of such interest are made within five years of the appropriate Relevant Date.

# 10. REPLACEMENT OF CERTIFICATES

Should any Certificate be lost, stolen, mutilated, defaced or destroyed it may be replaced at the specified office of the Registrar upon payment by the claimant of the expenses incurred in connection with the replacement and on such terms as to evidence and indemnity as the Issuer and the Registrar may reasonably require. Mutilated or defaced Certificates must be surrendered before replacements will be issued.

#### 11. AGENTS

In acting under the Agency Agreement and in connection with the Notes, the Agents act solely as agents of the Issuer and (to the extent provided in the Trust Deed and the Agency Agreement) the Trustee and do not assume any obligations towards or relationship of agency or trust for or with any of the Noteholders.

The initial Agents and their initial specified offices are listed in the Agency Agreement. The Issuer reserves the right, subject to the prior written approval of the Trustee, at any time to vary or terminate the appointment of any Agent and to appoint additional or successor agents; **provided**, **however**, **that**:

- (a) the Issuer shall at all times maintain a Principal Paying Agent and a Registrar; and
- (b) so long as the Notes are admitted to listing, trading and/or quotation by any competent authority, stock exchange and/or quotation system, the Issuer shall maintain a Paying Agent, Registrar and Transfer Agent having its specified office in such place (if any) as may be required by the rules of such competent authority, stock exchange and/or quotation system.

Notice of any change in any of the Agents or in their specified offices shall promptly be given by the Issuer to the Trustee and the Noteholders in accordance with Condition 14 (*Notices*).

# 12. ENFORCEMENT EVENTS AND ENFORCEMENT

# 12.1 Enforcement Events

If any of the following events (each an "Enforcement Event") occurs, then the Trustee may, and shall if so directed by an Extraordinary Resolution of the Noteholders or so requested in writing by the holders of at least one-fifth in principal amount of the Notes then outstanding (subject in each case to being indemnified and/or secured and/or prefunded to its satisfaction in its sole discretion): (a) institute proceedings for the winding-up of the Issuer and/or the relevant Guarantor and/or prove in the winding-up of the Issuer and/or the relevant Guarantor; and/or (b) claim in the liquidation of the Issuer and/or the relevant Guarantor for the payment referred to in paragraph (i) below and give notice to the Issuer and the Guarantors that the Notes are, and they shall immediately become, due and payable at their principal amount together with any accrued and unpaid interest to such date and any Optionally Outstanding Payments, as provided in the Trust Deed:

(i) Non-payment: any amount of interest (including Optionally Outstanding Payments) or any principal on any Note which has become due and payable: (1) as a result of an election by the Issuer to pay such amount or principal pursuant to the Conditions; or (2) otherwise as a result of the occurrence of any event (including a Compulsory Payment Event) giving rise to a payment of any amounts on a Mandatory Settlement Date, shall not be paid either by the Issuer or the Guarantors on the due date thereof and such non-payment shall not be remedied within a period of seven Business Days in the case of principal and 14 Business Days in the case of interest (including Optionally Outstanding Payments) of the due date;

- (ii) Winding-up of the Issuer or MAF Holding: an order is made (other than an order successfully appealed or permanently stayed within 30 days) or a resolution is passed by the shareholders of the Issuer or MAF Holding, as the case may be, for the winding-up of the Issuer or MAF Holding (other than for the purposes of a Solvent Reorganisation of the Issuer or MAF Holding); or
- (iii) Bankruptcy, Dissolution or Liquidation on a voluntary basis of MAF Properties: MAF Properties initiates or consents to judicial proceedings relating to itself under any applicable liquidation, insolvency, composition, reorganisation or other similar laws (including the obtaining of a moratorium) or makes a conveyance or assignment for the benefit of, or enters into any composition or other arrangement with, its creditors generally (or any class of its creditors) on a voluntary basis, save, in all cases, in connection with a Solvent Reorganisation.

# 12.2 Enforcement by the Trustee

The Trustee may at any time, at its discretion (subject to the next following sentence) and without notice institute such proceedings and/or take any other action against the Issuer and/or the Guarantors as it may think fit to enforce any term or condition binding on the Issuer or the Guarantors under the Trust Deed or the Notes (other than any payment obligation of the Issuer or the Guarantors under or arising from the Trust Deed or the Notes, including, without limitation, payment of any principal or interest (including Optionally Outstanding Payments) in respect of the Notes and including damages awarded for the breach of any obligations) provided that (without prejudice to the payment of liabilities incurred by, or the remuneration of, the Trustee or the rights and remedies of the Trustee in respect thereof) in no event shall the Issuer or either Guarantor, by virtue of the institution of any such proceedings or taking of any other such action, be obliged to pay any sum or sums in cash or otherwise, sooner than the same would otherwise have been payable by it. The Trustee will not be bound to take any such proceedings or any other action in relation to the Trust Deed or the Notes unless: (a) it has been so directed by an Extraordinary Resolution of the Noteholders or so requested in writing by the holders of at least one-fifth in principal amount of the Notes then outstanding; and (b) it has been indemnified and/or secured and/or prefunded to its satisfaction in its sole discretion. Such right or obligation of enforcement is subject to the restrictions set out in Condition 3.2 (Subordination in respect of the Notes) and Condition 4.2 (Subordination in respect of the Guarantee).

# 12.3 Enforcement by the Noteholders

No Noteholder will be entitled to proceed and/or take any other action directly against the Issuer or the Guarantors unless the Trustee, having become bound so to proceed or to take such other action, fails so to do within a reasonable period and the failure is continuing.

# 13. MEETINGS OF NOTEHOLDERS; VARIATION AND WAIVER

# 13.1 Meetings of Noteholders

The Trust Deed contains provisions for convening meetings of the Noteholders to consider any matter affecting their interests, including the variation or abrogation by Extraordinary Resolution of any of these Conditions or any of the provisions of the Trust Deed. The quorum at any meeting for the transaction of business (including the passing of an Extraordinary Resolution) will be one or more persons present holding or representing in aggregate more than 50 per cent. in principal amount of the Notes for the time being outstanding, or at any adjourned such meeting one or more persons present whatever the principal amount of the Notes held or represented by him or them, except that, at any meeting the business of which includes the variation or abrogation of certain of the provisions of these Conditions and certain of the provisions of the Trust Deed (as more particularly detailed in the Trust Deed), the necessary quorum for passing an Extraordinary Resolution will be one or more persons present holding or representing not less than two-thirds, or at any adjourned such meeting not less than one-third, of the aggregate principal amount of the Notes for the time being outstanding. The Trust Deed provides that: (a) a resolution passed at a meeting duly convened and held in accordance with the Trust Deed by a majority consisting of not less than three-quarters of the persons voting thereon upon a show of hands or, if a poll is duly demanded, by a majority consisting of not less than three-quarters of the votes cast on such poll;

or (b) a resolution in writing signed by or on behalf of the holders of not less than three-quarters in principal amount of the Notes for the time being outstanding, shall, in each case, be effective as an Extraordinary Resolution of the Noteholders. An Extraordinary Resolution passed by the Noteholders will be binding on all Noteholders, whether or not they are present at any meeting and/or whether or not they voted on the resolution.

A resolution in writing may be contained in one document or several documents in the same form, each signed by or on behalf of one or more Noteholders.

#### 13.2 Variation, waiver, authorisation and determination

Without prejudice to Condition 6.10 (*Variation or substitution to remedy early redemption events*), the Trustee may agree, without the consent of the Noteholders, to any variation of, or to the waiver or authorisation of any breach or proposed breach of, any of these Conditions or any of the provisions of the Trust Deed or the Agency Agreement, or determine, without any such consent as aforesaid, that any Enforcement Event will not be treated as such (**provided always that** the Trustee shall not exercise any powers conferred on it by this Condition 13.2 in contravention of any express direction given by Extraordinary Resolution or by a request under Condition 12 (*Enforcement Events and Enforcement*) but so that no such direction or request shall affect any waiver, authorisation or determination previously given or made) or may agree, without any such consent as aforesaid, to any modification which, in its opinion: (a) may be proper to make **provided that** the Trustee is of the opinion that such modification will not be materially prejudicial to the interests of the Noteholders; or (b) is of a formal, minor or technical nature or to correct a manifest error.

# 13.3 Trustee to have regard to interest of Noteholders as a class

In connection with the exercise by it of any of its trusts, powers, authorities and discretions (including, without limitation, any variation, waiver, authorisation or determination), the Trustee shall have regard to the general interests of the Noteholders as a class but shall not have regard to any interests arising from circumstances particular to individual Noteholders (whatever their number) and, in particular but without limitation, shall not have regard to the consequences of any such exercise for individual Noteholders (whatever their number) resulting from their being for any purpose domiciled or resident in, or otherwise connected with, or subject to the jurisdiction of, any particular territory or any political sub-division thereof and the Trustee will not be entitled to require, nor will any Noteholder be entitled to claim, from the Issuer, the Guarantors, the Trustee, the Agents or any other person any indemnification or payment in respect of any tax consequence of any such exercise upon individual Noteholders except to the extent already provided for in Condition 8 (*Taxation*) and/or any undertaking given in addition to, or in substitution for, Condition 8 (*Taxation*) pursuant to the Trust Deed.

# 13.4 Notification to the Noteholders

Without prejudice to Condition 6.10 (*Variation or substitution to remedy early redemption events*), any such variation, waiver, authorisation or determination agreed to by the Trustee will be binding on the Noteholders and, unless the Trustee agrees otherwise, will be notified by the Issuer to the Noteholders as soon as practicable thereafter in accordance with Condition 14 (*Notices*).

# 14. **NOTICES**

All notices to the Noteholders will be valid if mailed to them at their respective addresses in the Register and, so long as the Notes are listed on a stock exchange and the rules of that stock exchange so require, published in a daily newspaper of general circulation in the place or places required by the rules of that stock exchange. Any notice shall be deemed to have been given on the second calendar day after being so mailed. Any notices delivered in accordance with this Condition 14 shall be at the expense of the Issuer.

Until such time as any definitive Notes are issued, there may, so long as the Global Note representing the Notes is held in its entirety on behalf of Euroclear and/or Clearstream, Luxembourg, be substituted for such mail delivery the electronic delivery of the relevant notice to Euroclear and/or Clearstream, Luxembourg for communication by them to the holders of the Notes.

Any such notice shall be deemed to have been given to the holders of the Notes on the day on which the said notice was given to Euroclear and/or Clearstream, Luxembourg.

Notices to be given by any Noteholder shall be in writing and given by lodging the same, together (in the case of any Note in definitive form) with the relative Note or Notes, with the Registrar. Whilst any of the Notes are represented by the Global Note, such notice may be given by any holder of a Note to the Registrar (or the Paying Agents, as the case may be) through Euroclear and/or Clearstream, Luxembourg, as the case may be, in such manner as the Registrar (or the Paying Agents, as the case may be) and Euroclear and/or Clearstream, Luxembourg, as the case may be, may approve for this purpose.

# 15. INDEMNIFICATION AND PROTECTION OF THE TRUSTEE AND ITS CONTRACTING WITH THE ISSUER AND THE GUARANTORS

# 15.1 Indemnification and protection of the Trustee

The Trust Deed contains provisions for the indemnification of the Trustee and for its relief from responsibility and liability towards the Issuer, the Guarantors and the Noteholders, including: (a) provisions relieving it from taking action unless indemnified and/or secured and/or prefunded to its satisfaction in its sole discretion; and (b) provisions limiting or excluding its liability in certain circumstances.

# 15.2 Trustee contracting with the Issuer and the Guarantors

The Trust Deed also contains provisions pursuant to which the Trustee is entitled, *inter alia*: (a) to enter into business transactions with the Issuer and/or either of the Guarantors and/or any of the Issuer's or the Guarantors' Subsidiaries and to act as trustee for the holders of any other securities issued or guaranteed by, or relating to, the Issuer and/or the Guarantors and/or any of the Issuer's or the Guarantors' Subsidiaries; (b) to exercise and enforce its rights, comply with its obligations and perform its duties under or in relation to any such transactions or, as the case may be, any such trusteeship without regard to the interests of, or consequences for, the Noteholders; and (c) to retain and not be liable to account for any profit made or any other amount or benefit received thereby or in connection therewith.

#### 16. FURTHER ISSUES

The Issuer shall be at liberty from time to time without the consent of the Noteholders and in accordance with the Trust Deed, to create and issue further notes having terms and conditions the same as the Notes or the same in all respects save for the amount and date of the first payment of interest thereon and so that the same shall be consolidated to form a single series with the outstanding Notes. References to the Notes shall include (unless the context otherwise requires) any other Notes issued pursuant to this Condition 16.

# 17. CONTRACTS (RIGHTS OF THIRD PARTIES) ACT 1999

No person shall have any right to enforce any term or condition of the Notes under the Contracts (Rights of Third Parties) Act 1999, but this does not affect any right or remedy of any person which exists or is available apart from that Act.

# 18. GOVERNING LAW AND DISPUTE RESOLUTION

# 18.1 **Governing law**

The Trust Deed, the Agency Agreement, the Notes and any non-contractual obligations arising out of or in connection with the Trust Deed, the Agency Agreement or the Notes (including the remaining provisions of this Condition 18), are governed by, and shall be construed in accordance with, English law.

# 18.2 Agreement to arbitrate

Subject to Condition 18.3 (*Option to litigate*), any dispute, claim, difference or controversy arising out of, relating to or having any connection with the Notes (including any dispute as to their

existence, validity, interpretation, performance, breach or termination or the consequences of their nullity and any dispute relating to any non-contractual obligations arising out of or in connection with them) (a "**Dispute**") shall be referred to and finally resolved by arbitration under the LCIA Arbitration Rules (the "**Rules**"), which Rules (as amended from time to time) are incorporated by reference into this Condition 18. For these purposes:

- (a) the seat of arbitration shall be London;
- there shall be three arbitrators, each of whom shall be disinterested in the arbitration, shall have no connection with any party thereto and shall be an attorney experienced in international securities transactions. The parties to the Dispute shall each nominate one arbitrator and both arbitrators in turn shall appoint a further arbitrator who shall be the chairman of the tribunal. In cases where there are multiple claimants and/or multiple respondents, the class of claimants jointly, and the class of respondents jointly shall each nominate one arbitrator. If one party or both fails to nominate an arbitrator within the time limits specified by the Rules, such arbitrator(s) shall be appointed by the LCIA. If the party nominated arbitrators fail to nominate the third arbitrator within 15 days of the appointment of the second arbitrator, such arbitrator shall be appointed by the LCIA; and
- (c) the language of the arbitration shall be English.

# 18.3 **Option to litigate**

Notwithstanding Condition 18.2 (*Agreement to arbitrate*), the Trustee (or, but only where it is permitted to take action in accordance with the Trust Deed, any Noteholder) may, in the alternative, and at its sole discretion, by notice in writing to the Issuer and the Guarantors:

- (a) within 28 days of service of a Request for Arbitration (as defined in the Rules); or
- (b) in the event no arbitration is commenced,

require that a Dispute be heard by a court of law. If the Trustee (or, but only where it is permitted to take action in accordance with the Trust Deed, any Noteholder) gives such notice, the Dispute to which such notice refers shall be determined in accordance with Condition 18.4 (*Effect of exercise of an option to litigate*) and, subject as provided below, any arbitration commenced under Condition 18.2 (*Agreement to arbitrate*) in respect of that Dispute will be terminated. With the exception of the Trustee (whose costs are borne by the Issuer, failing which the Guarantors), each person who gives such notice and the recipient of that notice will bear its own costs in relation to the terminated arbitration.

If any notice to terminate is given after service of any Request for Arbitration in respect of any Dispute, the Trustee (or, but only where it is permitted to take action in accordance with the Trust Deed, the relevant Noteholder) must also promptly give notice to the LCIA Court and to any Tribunal (each as defined in the Rules) already appointed in relation to the Dispute that such Dispute will be settled by the courts. Upon receipt of such notice by the LCIA Court, the arbitration and any appointment of any arbitrator in relation to such Dispute will immediately terminate. Any such arbitrator will be deemed to be *functus officio*. The termination is without prejudice to:

- (i) the validity of any act done or order made by that arbitrator or by the court in support of that arbitration before his appointment is terminated;
- (ii) his entitlement to be paid his proper fees and disbursements; and
- (iii) the date when any claim or defence was raised for the purpose of applying any limitation bar or any similar rule or provision.

#### 18.4 Effect of exercise of an option to litigate

In the event that a notice pursuant to Condition 18.3 (*Option to litigate*) is issued, the following provisions shall apply:

- (a) subject to paragraph (c) below, the courts of England shall have exclusive jurisdiction to settle any Dispute and the Issuer and the Guarantors submit to the exclusive jurisdiction of such courts;
- (b) the Issuer and each Guarantor agrees that the courts of England are the most appropriate and convenient courts to settle any Dispute and, accordingly, that it will not argue to the contrary; and
- this Condition 18.4 is for the benefit of the Trustee and the Noteholders only. As a result, and notwithstanding paragraph (a) above, the Trustee (or, but only where it is permitted to take action in accordance with the Trust Deed, any Noteholder) may take proceedings relating to a Dispute ("**Proceedings**") in any other courts with jurisdiction. To the extent allowed by law, the Trustee (or, but only where it is permitted to take action in accordance with the Trust Deed, any Noteholder) may take concurrent Proceedings in any number of jurisdictions.

# 18.5 **Appointment of process agent**

The Issuer and each of the Guarantors appoints Maples and Calder at its registered office at 6<sup>th</sup> Floor, DUO, 280 Bishopsgate, London EC2M 4RB, United Kingdom as its agent for service of process, and undertakes that, in the event of Maples and Calder ceasing so to act or ceasing to be registered in England, it will appoint another person approved by the Trustee as its agent for service of process in England in respect of any Proceedings or Disputes. Nothing herein shall affect the right to serve proceedings in any other manner permitted by law.

# 18.6 Waiver of immunity

The Issuer and each of the Guarantors hereby irrevocably and unconditionally waives with respect to the Notes any right to claim sovereign or other immunity from jurisdiction or execution and any similar defence and irrevocably and unconditionally consents to the giving of any relief or the issue of any process, including without limitation, the making, enforcement or execution against any property whatsoever (irrespective of its use or intended use) of any order or judgment made or given in connection with any Proceedings or Disputes.

# 18.7 Other documents and the Guarantors

The Issuer and the Guarantors have in the Trust Deed and the Agency Agreement, made provision for arbitration and appointed an agent for service of process in terms substantially similar to those set out above. The Issuer and the Guarantors have in the Trust Deed and the Agency Agreement irrevocably and unconditionally waived with respect to those documents any right to claim sovereign or other immunity from jurisdiction or execution and any similar defence and irrevocably and unconditionally consented to the giving of any relief or the issue of any process, including without limitation, the making, enforcement or execution against any property whatsoever (irrespective of its use or intended use) of any order or judgment made or given in connection with any Proceedings or Disputes.

#### 18.8 **Statement of Intention**

The following paragraphs in italics do not form part of the Conditions:

The Issuer and the Guarantors, as applicable, intend (without thereby assuming a legal or contractual obligation) that it will (but is not obliged to) redeem or repurchase the Notes only to the extent that the Notes are replaced with instrument(s) which provide at least an equivalent quantum of "equity credit" (or such other nomenclature used from time to time), unless:

(a) the Notes are redeemed pursuant to a Gross-Up Event, an Accounting Event, a Rating Methodology Event or a Change of Control Event; or

(b)	such redemption or repurchase is made in any other circumstance where redemption or repurchase without replacement is consistent with rating agencies' assessment criteria.

# **USE OF PROCEEDS**

The estimated net proceeds of the issue of the Notes is U.S.\$500,000,000. A portion of the net proceeds from the issue of the Notes will be used by the Issuer to repurchase certain of the Issuer's outstanding debt securities as part of a cash tender offer conducted by the Issuer concurrently with the issue of the Notes and the remaining portion will be lent by the Issuer to one or both of the Guarantors or any other company controlled by the Guarantors and will be applied by the relevant Guarantor or such Group company for its general corporate purposes (which include making a profit).

#### **DESCRIPTION OF THE ISSUER**

MAF Global Securities Limited, a Cayman Islands exempted company with limited liability, was incorporated on 12 May 2011 under the Companies Act (As Revised) of the Cayman Islands with company registration number 256282. The Issuer has been established as a special purpose borrowing vehicle. The registered office of the Issuer is at c/o Maples Corporate Services Limited, P.O. Box 309, Ugland House, Grand Cayman, KY1-1104, Cayman Islands, and its telephone number is +1 345 949 8066.

The issued share capital of the Issuer is comprised of 100 ordinary shares of par value U.S.\$1.00 each. The Issuer is a wholly-owned subsidiary of Majid Al Futtaim Holding.

#### **BUSINESS OF THE ISSUER**

The Issuer has issued U.S.\$500,000,000 5.25 per cent. Notes due 2019 under the GMTN Programme in July 2012, U.S.\$500,000,000 reset subordinated perpetual notes in October 2013 (which were redeemed in 2018), U.S.\$500,000,000 4.750 per cent. Notes due 2024 in May 2014, U.S.\$300,000,000 4.750 per cent. Notes due 2024 in July 2016, U.S.\$500,000,000 reset subordinated perpetual notes in March 2017 (which were repurchased or redeemed in 2022), U.S.\$400,000,000 reset subordinated perpetual notes in March 2018 and U.S.\$500,000,000 reset subordinated perpetual notes in June 2022. The Issuer has issued and may in the future issue further notes under the GMTN Programme and may enter into other borrowing arrangements from time to time, may make loans to one or both of the Guarantors or other companies controlled by the Guarantors and may conduct other activities incidental or related to the foregoing. The Issuer is not expected to undertake any other business or to incur any substantial liabilities other than as a result of conducting financing activities as described above. The Notes are the obligations of the Issuer alone.

The objects for which the Issuer is established are set out in clause 3 of its Articles of Association (as adopted on 1 June 2011). The objects of the Issuer are unrestricted and thus the Issuer has full power and authority to carry out any object not prohibited by the laws of the Cayman Islands including raising funds (including through the issuance of Notes), granting loans and granting security over its assets.

#### FINANCIAL STATEMENTS

The Issuer has prepared audited financial statements for the year ended 31 December 2024 and for the year ended 31 December 2023 which have been incorporated by reference in this Prospectus.

# DIRECTORS OF THE ISSUER

The Directors of the Issuer are:

Name	Principal occupation outside of the Issuer
Ahmed Galal Ismail	Chief Executive Officer, Majid Al Futtaim Holding
Ziad Chalhoub	Chief Financial Officer, Majid Al Futtaim Holding
Hassan Basil Hassan	General Counsel, Majid Al Futtaim Holding

The business address of each Director of the Issuer is c/o Majid Al Futtaim Holding LLC, MAF Tower 1, City Centre Deira, P.O. Box 91100, Dubai, United Arab Emirates.

There are no conflicts of interest between the private interests or other duties of the Directors of the Issuer listed above and their respective duties to the Issuer.

The Issuer has no employees and is not expected to have any employees in the future.

# CAYMAN ISLANDS DATA PROTECTION

The Issuer has certain duties under the Data Protection Act (As Revised) of the Cayman Islands (the "**DPA**") based on internationally accepted principles of data privacy.

Prospective investors should note that, by virtue of making investments in the Notes and the associated interactions with the Issuer and its affiliates and/or delegates, or by virtue of providing the Issuer with personal information on individuals connected with the investor (for example directors, trustees, employees, representatives, shareholders, investors, clients, beneficial owners or agents) such individuals may be providing the Issuer and its affiliates and/or delegates with certain personal information which constitutes personal data within the meaning of the DPA. The Issuer shall act as a data controller in respect of this personal data and its affiliates and/or delegates may act as data processors (or data controllers in their own right in some circumstances).

By investing in the Notes, the Noteholders shall be deemed to acknowledge that they have read in detail and understood the Privacy Notice (a copy of which may be requested from the Issuer by email at <a href="mailto:Laura.Ford@maf.ae">Laura.Ford@maf.ae</a>) and that such Privacy Notice provides an outline of their data protection rights and obligations as they relate to the investment in the Notes.

Oversight of the DPA is the responsibility of the Ombudsman's office of the Cayman Islands. Breach of the DPA by the Issuer could lead to enforcement action by the Ombudsman, including the imposition of remediation orders, monetary penalties or referral for criminal prosecution.

# SUMMARY OF GROUP FINANCIAL INFORMATION

The following summary of consolidated historical financial information as at and for the financial year ended 31 December 2024 and as at and for the financial year ended 31 December 2023 has been extracted from the 2024 Group Financial Statements, which have been incorporated by reference into this Prospectus. The following summary of consolidated historical financial information as at and for the six months ended 30 June 2025 and for the six months ended 30 June 2024 has been extracted from the 2025 Interim Group Financial Statements, which have also been incorporated by reference into this Prospectus.

Prospective investors should read the following summary consolidated financial information in conjunction with the information contained in "Presentation of Financial Information", "Risk Factors", "Group Financial Review" and "Description of the Group" appearing elsewhere in this Prospectus as well as the Group Financial Statements (including the related notes thereto) incorporated by reference into this Prospectus.

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME DATA

The following table shows the Group's consolidated statements of profit or loss and other comprehensive income data for the six months ended 30 June 2025, the six months ended 30 June 2024, the financial year ended 31 December 2024 and the financial year ended 31 December 2023:

	For the six-month period ended 30 June		Year ended 31 December	
	2025	2024	2024	2023
		(AED m		
Revenue	17,303	16,732	33,951	34,497
Cost of sales	(10,893)	(10,641)	(21,356)	(21,790)
Operating expenses	(4,671)	(4,593)	(9,237)	(9,443)
Finance costs – net	(392)	(429)	(878)	(1,016)
Other expense – net	(61)	(112)	(329)	(223)
Net gain / (loss) from investments carried at fair value through profit or loss	_	` _	3	(23)
Impairment (loss) / reversal on non-financial assets – net	(54)	20	(298)	(877)
Impairment loss on financial assets – net	(6)	(17)	(45)	(44)
Share of profit in equity-accounted investees – net of tax	35	62	143	100
Profit before net valuation gains on land and buildings	1,261	1,022	1,954	1,181
Net valuation gain on land and buildings	537	755	1,009	1,848
Profit before tax	1,798	1,777	2,963	3,029
	(336)	(189)	(424)	(328)
Income tax expense – net				
Profit for the period/year	1,462	1,588	2,539	2,701
Profit for the period/year attributable to:				
Owners of the Company	1,447	1,562	2,485	2,755
Non-controlling interests	15	26	54	(54)
Profit for the period/year	1,462	1,588	2,539	2,701
Profit for the period/year	1,462	1,588	2,539	2,701
Tront for the period/year			_	
Other comprehensive income:				
Items that will not be reclassified to profit or loss:				
Net valuation gain on land and buildings	200	165	292	465
Deferred tax on revaluation of land and buildings	(11)	(1)	(33)	2
Remeasurement gain/(loss) on defined benefit plans – net	(14)	23	29	(4)
Items that are or may be reclassified subsequently to				
profit or loss:				
Foreign operations - foreign currency translation	<b>7</b> 0	(5.40)	(62.6)	(440)
differences	50	(749)	(636)	(449)
Net change in fair value of cash flow hedges – net of deferred tax	(81)	66	39	(18)
Total other comprehensive income for the period/year	144	(496)	(309)	(4)
	1,606	1,092	2,230	2,697
Total comprehensive income for the period/year		, , , ,		,
Total comprehensive income for the period/year attributable to:				
Owners of the Company	1,591	1,066	2,176	2,748

	ended 30		Year ended 31 December		
	2025	2024	2024	2023	
Non-controlling interests	15	26	54	(51)	
Total comprehensive income for the period/year	1,606	1,092	2,230	2,697	

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION DATA

The following table shows the Group's consolidated statement of financial position data as at 30 June 2025, 31 December 2024 and 31 December 2023:

	As at 30 June	As at 31 l	December	
-	2025	2024	2023	
<del>-</del>	(AED m	nillions)		
Non-current assets:				
Property, plant and equipment	9,723	9,941	11,457	
Investment property	37,367	36,504	35,687	
Right-of-use assets	2,899	2,907	3,016	
Equity-accounted investees	894 17	861 17	845 14	
Intangible assets and goodwill	1,604	1,619	1,688	
Deferred tax assets	144	140	125	
Other non-current assets	2,411	2,254	1,673	
Total non-current assets	55,059	54,243	54,505	
-	,			
Current assets:	2 222	2 100	2 600	
Development property	2,323 2,681	2,190 2,922	2,690 3,137	
Trade and other receivables	5,212	4,394	3,621	
Due from related parties	38	1,524	69	
Restricted cash	3,766	3,836	3,686	
Cash in hand and at bank	1,276	1,227	2,041	
Total current assets	15,296	14,570	15,244	
Total assets	70,355	68,813	69,749	
Current liabilities:				
Trade and other payables	8,237	8.459	8,635	
Tax payable	525	340	142	
Other liabilities	4,962	4,420	4,757	
Provisions	180	267	633	
Short-term loan from a related party	335	798	498	
Due to related parties	68	63	72	
Bank overdraft	167	426	230	
Current maturity of long-term loans	1,837	1,837	1,044	
Current maturity of lease liabilities	683	660	663	
Total current liabilities	16,994	17,270	16,674	
Non-current liabilities:				
Long-term loans	12,276	12,012	15,108	
Long-term loan from a related party	6	6	6	
Lease liabilities	3,110	3,127	3,188	
Deferred tax liabilities	525	431	393	
Provisions	84	142	164	
Post-employment benefit obligations	846	785 107	790	
Other liabilities	107	107	68	
Total non-current liabilities	16,954	16,610	19,717	
Total liabilities	33,948 <b>36,407</b>	33,880	36,391	
Net assets	30,407	34,933	33,336	
Equity:				
Share capital	4,869	4,869	4,869	
Statutory reserve	3,338	3,338	3,336	
Revaluation reserve	19,246	19,057	19,016	
Retained earnings	9,307	7,993	5,760	
Hedging reserve	(2.004)	155	119	
Currency translation reserve	(3,904)	(3,954)	(3,318)	
Total equity attributable to the owners of the Company.	32,930	31,458	29,782	
Hybrid equity instrument	3,283 194	3,283 192	3,283 293	
Non-controlling interests	36,407	34,933	33,358	
Total equity	20,707	- 1,500	22,230	

# CONSOLIDATED STATEMENT OF CASH FLOW DATA

The following table summarises the Group's consolidated statement of cash flows data for the six months ended 30 June 2025, the six months ended 30 June 2024, the financial year ended 31 December 2024 and the financial year ended 31 December 2023:

	For the six-month period ended 30 June		Year ended 3	31 December	
·	2025	2024	2024	2023	
		(AED mi	llions)		
Net cash from operating activities	1,722	985	3,833	3,349	
Net cash (used in) / generated from investing activities	(263)	599	(253)	(1,725)	
Net cash flows used in financing activities	(1,153)	(1,485)	(4,437)	(1,411)	
Net (decrease) / increase in cash and cash equivalents.	306	99	(857)	213	
Cash and cash equivalents at the beginning of the					
period/year	801	1,811	1,811	1,605	
Effect of movements in exchange rates on cash held	2	(147)	(153)	(7)	
Cash and cash equivalents at the end of the period/year	1,109	1,763	801	1,811	

# ADJUSTED EBITDA AND OTHER RATIOS

The following table shows the Group's Adjusted EBITDA and certain ratios as at and for the six months ended 30 June 2025, the six months ended 30 June 2024, the financial year ended 31 December 2024 and the financial year ended 31 December 2023:

	For the six-month period ended 30 June		As at and for yea Decemb	
	2025	2024	2024	2023
Adjusted EBITDA <sup>(1)</sup> (AED millions)	2,285	2,102	4,577	4,553
Adjusted EBITDA margin <sup>(1)</sup> (per cent.)	13.2	12.6	13.5	13.2
Adjusted EBITDA/interest <sup>(1)</sup> (times)	8.0	6.5	7.0	5.7
LTV <sup>(1)</sup> (per cent.)	27.0	29.6	28.4	29.8
Net debt/Adjusted EBITDA <sup>(1)</sup> (times)	5.8	6.9	3.0	3.3
Debt/capital <sup>(1)</sup> (per cent.)	40.2	47.7	43.2	50.6
Tangible net worth <sup>(1)</sup> (AED millions)	36,407	34,304	34,933	33,358
Total net debt to total equity <sup>(1)</sup> (times)	0.37	0.42	0.40	0.45
Net debt/equity <sup>(1)</sup> (per cent.)	37	42	40	45

 $<sup>^{(1)} \</sup>quad \text{For a description of these APMs, please see "} \textit{Presentation of Financial Information} - \textit{Use of Alternative Performance Measures}".$ 

The following table shows a reconciliation of the Group's Adjusted EBITDA to profit as shown in the consolidated statement of profit or loss and other comprehensive income for the six months ended 30 June 2025, the six months ended 30 June 2024, the financial year ended 31 December 2024 and the financial year ended 31 December 2023:

	For the six-month period ended 30 June		Year ended 31 December		
	2025 2024		2024	2023	
		2024	(AED mi		
Profit for the period/year	1,462	1,588	2,539	2,701	
Net valuation gain on land and buildings	(537)	(755)	(1,009)	(1,848)	
Finance costs - net	392	429	878	1,016	
Foreign exchange loss – net	14	206	417	151	
Net (gain)/loss from investments carried at fair value					
through profit or loss	-	-	(3)	23	
Impairment on non-financial assets - net	54	(20)	298	877	
Deferred tax charge/(benefit)	86	(8)	54	165	
NOPAT	1,471	1,440	3,174	3,085	
Depreciation and amortisation	983	1,034	2,083	2,146	
Share of profit in equity accounted investee – net	(35)	(62)	(143)	(100)	
Current tax expense	250	197	370	163	
Others <sup>(1)</sup>	19	(96)	(81)	80	
Rent expense as per IAS 17	(403)	(411)	(826)	(821)	
Adjusted EBITDA	2,285	2,102	4,577	4,553	

# (1) Others represents:

For	the	six-m	10	nth	period	ended

	30 June		Year ended 31 December		
	2025	2024	2024	2023	
			(AED millions)		
Others					
Gain/(loss) on disposal of non-current assets	(3)	-	(18)	27	
Gain on disposal/acquisition	-	(102)	(102)	(31)	
Insurance claim	-	(43)	(56)	-	
Project costs written-off	11	10	15	31	
Loss on disposal of subsidiaries	-	38	38	-	
Restructuring and feasibility costs	-	-	16	45	
Penalty for lease cancellation	-	-	-	32	
Non recoverable withholding tax	-	-	30	18	
Gain on lease termination	2	1	(4)	(28)	
Gain on sale of intellectual property rights	-	-	-	(14)	
Refurbishment-related asset write-offs	5	-	-	-	
Facilities inspection fees	4	-	-	-	
Total others	19	(96)	(81)	80	

# **GROUP FINANCIAL REVIEW**

The following review of the Group's financial position and results of operations is based upon and should be read in conjunction with the Group Financial Statements, which have been incorporated by reference into this Prospectus.

This discussion contains forward-looking statements that involve risks and uncertainties (see further "Cautionary Statement Regarding Forward-Looking Statements"). Actual results for the Group could differ materially from those indicated in any forward-looking statements as a result of various factors, including those discussed below and in "Risk Factors".

# **OVERVIEW**

The Group is one of the largest developers and operators of shopping malls and hypermarkets in the MENA region. Founded in Dubai in 1992 to bring the first regional shopping mall to the Middle East, the Group's activities have since grown to include hotel development and the provision of synergistic leisure and entertainment products and services. As at 31 December 2024, the Group had operations in 14 countries predominantly in the MENA region.

Prior to 1 January 2021, the Group's operations were carried out by three complementary operating companies, Majid Al Futtaim Properties, Majid Al Futtaim Retail and Majid Al Futtaim Ventures, in each of which Majid Al Futtaim Holding held a 99 per cent. ownership interest. With effect from 1 January 2021, Majid Al Futtaim Ventures was restructured and its operations were segregated under two operational entities — Majid Al Futtaim Entertainment (formerly Majid Al Futtaim LEC) and Majid Al Futtaim Lifestyle. Majid Al Futtaim Holding holds a 99 per cent. ownership interest in Majid Al Futtaim Lifestyle and in Majid Al Futtaim Entertainment once it is established (in each case, with the remaining 1 per cent. ownership interest held by another wholly-owned Group entity).

Majid Al Futtaim Properties develops and manages shopping malls, which is the Group's core business. As at 31 December 2024, Majid Al Futtaim Properties owned and operated 29 shopping malls in the UAE, Oman, Lebanon, Egypt and Bahrain. Majid Al Futtaim Properties also develops hotels adjacent to or in close proximity to shopping mall destinations and, on a selective basis, undertakes mixed-use developments, in each case where this adds value to its core mall development business. As at 31 December 2024, Majid Al Futtaim Properties owned seven hotels, of which five were located in the UAE and two were located in Bahrain. Majid Al Futtaim Properties operates through its two major business units: Asset Management Business Unit ("AMBU"): comprising of Shopping Malls Business Unit ("SMBU") and Hotels Business Unit ("HOBU"); and Development Business Unit ("DBU"): comprising of Communities Business Unit ("COBU") and Shopping Malls Development Business Unit ("SMDBU"). These business units are supported by the Corporate Centre of Excellence ("CoE"), mainly comprising of Project Management CoE and Investment Management CoE. For the year ended 31 December 2024, Majid Al Futtaim Properties' gross revenue increased by 23.3 per cent. to AED 9,102 million compared to AED 7,383 million for the year ended 31 December 2023, whereas its Adjusted EBITDA prior to eliminations/adjustments increased by 16.0 per cent. to AED 4,234 million compared to AED 3,649 million for the year ended 31 December 2023.

Majid Al Futtaim Retail first introduced the hypermarket model to the Middle East in 1995 through Majid Al Futtaim Hypermarkets ("Majid Al Futtaim Hypermarkets"), originally established as a joint venture company with Carrefour in which Majid Al Futtaim Retail had a 75 per cent. interest. Since June 2013, Majid Al Futtaim Hypermarkets has been a wholly-owned subsidiary of the Group, managed by Majid Al Futtaim Retail in which Majid Al Futtaim Retail has a 99.9 per cent. interest and Majid Al Futtaim Holding has a 0.1 per cent. interest. For further detail on the history of Majid Al Futtaim Hypermarkets, please see "Description of the Group - Majid Al Futtaim Retail". Carrefour stores are a key anchor tenant in each of the Group's shopping malls, and the Group has also opened Carrefour stores outside its shopping malls. Majid Al Futtaim Retail has expanded the Carrefour concept across the UAE and into Armenia, Bahrain, Egypt, Georgia, Iraq, Jordan, Kenya, Kuwait, Lebanon, Oman, Pakistan, Qatar, Saudi Arabia, Uganda and Uzbekistan. As at 31 December 2024, Majid Al Futtaim Retail operated 129 Carrefour hypermarkets and 323 Carrefour supermarkets as well as an online store (principally selling light and heavy household goods and grocery for delivery within Armenia, Bahrain, Egypt, Georgia, Iraq, Jordan, Kenya, Kuwait, Lebanon, Oman, Pakistan, Qatar, Saudi Arabia, the UAE and Uganda). For the year ended 31 December 2024, Majid Al Futtaim Retail's revenue decreased by 10.0 per cent. to AED 22,187 million compared to AED 24,654 million for the year ended 31 December 2023 and its Adjusted EBITDA prior to eliminations/adjustments

decreased by 64.1 per cent. to AED 381 million compared to AED 1,061 million for the year ended 31 December 2023.

# MATERIAL ACCOUNTING POLICY INFORMATION AND CRITICAL ACCOUNTING JUDGMENTS

The preparation of the Group Financial Statements requires management to make certain estimates and judgments, some of which are subjective and complex, often as a result of the need to make estimations of future events. The Group's material accounting policy information is set out in Note 5 to the 2024 Group Financial Statements and a summary of the critical accounting estimates and judgments that are made in preparing the consolidated financial statements is set out in Note 3 to the 2024 Group Financial Statements.

#### REPORTING SEGMENTS

As at and for the year ended 31 December 2024, the Group had the following financial reporting segments:

- **Properties:** The principal activities include investing in and operating and managing commercial projects including shopping malls, hotels, residential projects, leisure and entertainment, acting as a holding company to various subsidiaries and investing in joint ventures and associates.
- **Retail:** The principal activities include establishment and management of hypermarkets, and supermarkets in accordance with the franchise agreement with Carrefour Partenariat International, a Carrefour SA affiliate.
- **Entertainment:** Previously referred to as Leisure Entertainment and Cinemas. The principal activities include establishing, through subsidiaries, establishment and management of cinemas, family entertainment centers, leisure and entertainment activities and food and beverage.
- **Lifestyle:** The principal activities include establishing, investing in and operating fashion, home furniture and retail stores through its subsidiaries and associates.
- Others: Others include Head Office, Global Solutions ("GS") and Xsight.
  - The principal activities of **Head Office** include acting as the holding company of the Group's subsidiaries, arranging the Group's financing requirements and providing strategic guidance and certain support services to the subsidiaries. The results and the balances include the results of Xsight Future Solutions and Global Solutions (GS) in the following tables.
  - The principal activities of **GS** include providing finance, human capital, technology and procurement services across the Group.
  - The principal activities of **Xsight Customer Solutions** include providing fintech and advance analytics solutions to other Group companies along with management of the Group wide loyalty program.

Note 8.2 to the 2024 Group Financial Statements presents certain financial information for each segment. In revenue terms, Majid Al Futtaim Retail is the most significant segment, accounting for 65.4 per cent. of the Group's revenue (after elimination of intercompany income) in 2024. In terms of assets, Majid Al Futtaim Properties is the most significant segment, accounting for 82.6 per cent. of the Group's assets (after eliminations and adjustments) as at 31 December 2024.

# RESULTS OF OPERATIONS FOR THE SIX MONTHS ENDED 30 JUNE 2025 AND THE SIX MONTHS ENDED 30 JUNE 2024

# Revenue

The Group's principal source of revenue is the sales that it makes in its Carrefour stores. In addition, the Group earns rental income (principally from the tenants in its shopping malls) and service income and commissions (from a range of sources), leisure and entertainment revenue (from its leisure and entertainment facilities, including its cinemas, Magic Planet entertainment centres and Ski Dubai and Ski Egypt among others), hospitality revenue (from its hotels) and fashion goods revenue.

The table below shows a breakdown of the Group's revenue for the six months ended 30 June 2025 and the six months ended 30 June 2024.

	Six months ended 30 June			
	2025		202	24
	(AED		(AED	
	millions)	(per cent.)	millions)	(per cent.)
Revenue from contracts with customers:				
Sale of goods	12,061	69.7	12,022	71.9
Service income and fee	14	0.1	89	0.5
Sale of property	1,988	11.5	1,549	9.3
Leisure and entertainment	1,011	5.8	915	5.5
Hospitality revenue	281	1.6	316	1.9
Others	68	0.4	86	0.5
Revenue from contract with customers	15,423	89.1	14,960	89.4
Other revenue:				
Rental income	1,880	10.9	1,755	10.5
Financial services revenue	-	-	17	0.1
Total revenue	17,303	100.0	16,732	100.0

The Group's total revenue increased by AED 571 million, or 3.4 per cent., in the six months ended 30 June 2025 (from AED 16,732 million in the six months ended 30 June 2024 to AED 17,303 million in the six months ended 30 June 2025).

In geographical terms, in the six months ended 30 June 2025, 59.5 per cent. of the Group's revenue was derived from the UAE, 7.6 per cent. was derived from Saudi Arabia, 7.6 per cent. was derived from Egypt, 6 per cent. was derived from Qatar, 3.4 per cent. was derived from Oman and the remaining 15.9 per cent. was derived from other countries.

A more detailed analysis of the Group's three principal sources of revenue is set out below. Together, these revenue streams comprised 92.1 per cent. and 91.6 per cent. of the Group's total revenue in the six months ended 30 June 2025 and the six months ended 30 June 2024, respectively.

# Sale of goods

The Group's revenue from the sale of goods increased by AED 39 million, or 0.3 per cent., in the six months ended 30 June 2025 (from AED 12,022 million in the six months ended 30 June 2024 to AED 12,061 million in the six months ended 30 June 2025). This marginal increase was attributable to Majid Al Futtaim Lifestyle business and was offset by decline in Majid Al Futtaim Retail's revenue from sale of goods due to reduction in its brick-and-mortar business.

#### Rental income

The Group's rental income increased by AED 125 million, or 7.1 per cent., in the six months ended 30 June 2025 (from AED 1,755 million in the six months ended 30 June 2024 to AED 1,880 million in the six months ended 30 June 2025). This increase was principally attributable to growth in tenant sales and their impact on estimated rental values. See "Description of the Group – Majid Al Futtaim Properties – Shopping Malls Business Units (SMBU) – Lease arrangements" for further details regarding the process for charging rent.

# Sale of property

The Group's revenue from the sale of property increased by AED 439 million, or 28.3 per cent., in the six months ended 30 June 2025 (from AED 1,549 million in the six months ended 30 June 2024 to AED 1,988 million in the six months ended 30 June 2025). This increase was principally attributable to the completion of residential units in Tilal Al Ghaf.

# Cost of sales

The Group's cost of sales consists of the cost of it acquiring the goods sold by its retail stores and cost of revenue from property sales. Cost of sales for retail stores is presented net of any rebates which the Group is able to secure from its suppliers. The Group's cost of goods sold increased by AED 252 million, or 2.4 per cent., in the six months ended 30 June 2025 (from AED 10,641 million in the six months ended 30 June 2024 to AED 10,893 million in the six months ended 30 June 2025). The Group's gross profit margin was

37.0 per cent. in the six months ended 30 June 2025, compared to 36.4 per cent. in the six months ended 30 June 2024.

# **Operating expenses**

The table below shows the Group's operating expenses for the six months ended 30 June 2025 and the six months ended 30 June 2024.

	Six months ended 30 June			
	2025		202	24
	(AED	(per	(AED	(per
	millions)	cent.)	millions)	cent.)
Staff costs	(1,984)	42.5	(1,939)	42.2
Depreciation and amortisation	(983)	21.0	(1,034)	22.5
Utilities	(213)	4.6	(262)	5.7
Advertising, selling and marketing expenses	(257)	5.5	(173)	3.8
Legal and consultancy expenses	(100)	2.1	(122)	2.7
Repair and maintenance	(67)	1.4	(71)	1.5
Facilities management	(70)	1.5	(62)	1.3
Software maintenance	(192)	4.1	(184)	4.0
Franchise and management fees	(79)	1.7	(88)	1.9
Bank charges	(140)	3	(124)	2.7
Delivery and transportation	(117)	2.5	(104)	2.3
Security expenses	(69)	1.5	(69)	1.5
Rent – short term leases and contingent rent	(127)	2.7	(62)	1.3
Housekeeping and cleaning	(87)	1.9	(88)	1.9
Sales commission	(74)	1.6	(59)	1.3
Business travel expenses	(39)	0.8	(36)	0.8
Insurance charges	(39)	0.8	(32)	0.7
Other general and administrative expenses	(34)	0.7	(84)	1.8
Total operating expenses	(4,671)	100.0	(4,593)	100.0

The Group's total operating expenses increased by AED 78 million, or 1.7 per cent., in the six months ended 30 June 2025 (from AED 4,593 million in the six months ended 30 June 2024 to AED 4,671 million in the six months ended 30 June 2025).

A more detailed analysis of the Group's two principal operating expenses is set out below. Together, these operating expenses comprised 63.5 per cent. and 64.7 per cent. of the Group's total operating expenses in the six months ended 30 June 2025 and 2024, respectively.

# Staff costs

The Group's staff costs (which exclude staff costs capitalised as part of projects under construction) increased by AED 45 million, or 2.3 per cent., in the six months ended 30 June 2025 (from AED 1,939 million in the six months ended 30 June 2024 to AED 1,984 million in the six months ended 30 June 2025). The number of employees decreased by 5 per cent. in the six months ended 30 June 2025 (from 43,529 at 30 June 2024 to 41,354 at 30 June 2025). The increase in staff costs primarily reflects fluctuations in operational expenses associated with the normal course of business.

# Depreciation and amortisation

The Group's depreciation and amortisation charge decreased by AED 51 million, or 4.9 per cent., in the six months ended 30 June 2025 (from AED 1,034 million in the six months ended 30 June 2024 to AED 983 million in the six months ended 30 June 2025). The decrease in depreciation and amortisation charge primarily reflects fluctuations in operational expenses associated with the normal course of business.

# Finance costs – net

The table below shows the Group's net finance cost recognised in profit or loss for the six months ended 30 June 2025 and the six months ended 30 June 2024.

	Six months ended 30 June	
	2025	2024
	(AED mil	llions)
Finance costs:		
Arrangement and participation fee	(27)	(22)

	Six months en	ded 30 June
	2025	2024
	(AED mi	llions)
Interest charges on bank loans	(383)	(487)
Interest expense on lease liabilities	(108)	(106)
Interest charges on related party balances	(12)	(15)
Changes in the fair value/settlement of derivatives held as FVTPL	-	(3)
Bond programme cost	(1)	(2)
Total finance costs	(531)	(635)
Finance income:		
Interest income on bank balances	74	122
Unwinding of discount on long-term receivable balances	16	14
Cash flow hedges reclassified from hedging reserve	49	70
Total finance income	139	206
Finance costs – net	(392)	(429)

The Group's net finance costs decreased by AED 37 million, or 8.6 per cent., in the six months ended 30 June 2025 (from AED 429 million in the six months ended 30 June 2024 to AED 392 million in the six months ended 30 June 2025). This decrease was principally attributable to decrease in the interest charges on bank loans.

# Other (expenses) / income – net

The Group's other income and expenses comprise net foreign exchange gain or loss, project costs expensed out, loss on disposal of subsidiaries, development costs expensed out, other expenses, gain or loss on the disposal of non-current assets, gain or loss on disposal of assets held for sale, insurance claim and other income. The Group's net other expenses in the six months ended 30 June 2025 was AED 61 million compared to of AED 112 million in the six months ended 30 June 2024. Other expenses in the six months ended 30 June 2025 were primarily attributable to foreign exchange losses are primarily arising on translation of foreign currency denominated balances in Group's overseas operations and development expenses written off.

# Impairment loss – net

The Group believes that its policy for taking impairments is prudent. The Group recognised a net impairment loss of AED 54 million in the six months ended 30 June 2025, compared to AED 20 million impairment reversal in the six months ended 30 June 2024, on non-financial assets. This net impairment loss on non-financial assets was primarily attributable to its retail business, including an impairment of AED 41 million against intangible assets.

In addition, the Group also recognised a net impairment loss of AED 6 million in the six months ended 30 June 2025, compared to AED 17 million in the six months ended 30 June 2024, on financial assets. This net impairment loss on financial assets was primarily attributable to trade receivables.

# Share of profit in equity accounted investees - net of tax

A list of the Group's material associates and joint ventures is set out in Notes 17.3 and 17.4, respectively, to the 2024 Group Financial Statements. Associates and joint ventures are accounted for using the equity method and, as a result, the Group's proportionate share of the profit or loss made by each associate or joint venture is included under this line item.

The table below shows the Group's share of the profit in equity accounted investees – net of tax for the six months ended 30 June 2025 and the six months ended 30 June 2024.

	Six months end	ded 30 June
	2025	2024
	(AED mil	llions)
Share of profit in associates – net of tax	23	20
Share of profit in joint ventures – net of tax	12	42
Total	35	62

The Group's share of profit in equity accounted investees – net of tax decreased by AED 27 million, or 43.5 per cent., in the six months ended 30 June 2025 (from AED 62 million in the six months ended 30 June 2024 to AED 35 million in the six months ended 30 June 2025).

# Net valuation gain/(loss) on land and buildings

Developed properties classified as property, plant and equipment in accordance with IAS 16 are revalued on each reporting date.

Any increase arising on the revaluation of properties is credited to the revaluation reserve in equity, except to the extent that it reverses a revaluation decrease for the same property previously recognised in profit or loss, in which case the increase is credited to profit or loss to the extent of the decrease previously charged.

Any decrease in carrying amount arising on the revaluation of properties is charged to profit or loss except to the extent that it reverses a revaluation gain previously recognised on the property, in which case it is debited to the revaluation reserve in equity.

Investment properties are properties held either to earn rental income, for capital appreciation or both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes. Following initial recognition at cost, investment property, principally comprising land with undetermined use, certain shopping malls and properties being construed for future use as investment property, is stated at fair value at each reporting date.

The net valuation change on land and buildings comprises the sum of: (a) any losses incurred on the revaluation of developed properties classified as property, plant and equipment; (b) any increases arising on the revaluation of developed properties classified as property, plant and equipment to the extent they reverse losses previously charged to profit and loss; and (c) the fair value gains or losses on investment property.

In the six months ended 30 June 2025, the Group recorded AED 737 million fair value gain on the revaluation of certain property, plant and equipment and investment property. Of this, AED 200 million gain was recognised in other comprehensive income and AED 537 million valuation gain was recognised through profit or loss (principally comprising valuation gain on UAE assets). The fair value gain on property, plant and equipment and investment property described above is primarily attributable to an increase in net gross profit in relation to the Group's shopping malls.

# Profit before tax

Reflecting the above factors, the Group's profit before tax was AED 1,798 million in the six months ended 30 June 2025, compared to profit before tax of AED 1,777 million in the six months ended 30 June 2024.

# **Income tax expense – net**

The Group is subject to tax on the income earned by it in certain jurisdictions in which it operates. The Group's operations in these jurisdictions gave rise to a net income tax expense of AED 250 million in the six months ended 30 June 2025, compared to AED 197 million in the six months ended 30 June 2024. In the six months ended 30 June 2025, a deferred tax charge of AED 86 million was charged, compared to reversal of AED 8 million in the six months ended 30 June 2024.

# Profit for the year

Reflecting the above factors, the Group's profit was AED 1,462 million in the six months ended 30 June 2025, compared to AED 1,588 million in the six months ended 30 June 2024.

# Other comprehensive income

In the six months ended 30 June 2025, the Group's other comprehensive income increased by AED 640 million, or 129 per cent. (from a loss of AED 496 million in the six months ended 30 June 2024 to an income of AED 144 million in 2025). This increase was principally attributable to decreased foreign currency translation loss from Group's operations in Egypt.

# Total comprehensive income

The Group's total comprehensive income was AED 1,606 million in the six months ended 30 June 2025, compared to a total comprehensive income of AED 1,092 million in the six months ended 30 June 2024.

# RESULTS OF OPERATIONS FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2024 AND THE FINANCIAL YEAR ENDED 31 DECEMBER 2023

#### Revenue

The Group's principal source of revenue is the sales that it makes in its Carrefour stores. In addition, the Group earns rental income (principally from the tenants in its shopping malls) and service income and commissions (from a range of sources), leisure and entertainment revenue (from its leisure and entertainment facilities, including its cinemas, Magic Planet entertainment centres and Ski Dubai and Ski Egypt among others), hospitality revenue (from its hotels) and fashion goods revenue.

The table below shows a breakdown of the Group's revenue for the financial year ended 31 December 2024 and the financial year ended 31 December 2023.

	Year ended 31 December			
	2024		202	23
	(AED		(AED	
	millions)	(per cent.)	millions)	(per cent.)
Revenue from contracts with customers:				
Sale of goods	23,332	68.7	25,305	73.4
Service income and fee	26	0.1	219	0.6
Sale of property	4,361	12.8	2,671	7.7
Leisure and entertainment	1,953	5.8	2,058	6.0
Hospitality revenue	589	1.7	700	2.0
Others	157	0.5	188	0.5
Other revenue:				
Rental income	3,533	10.4	3,355	9.7
Financial services revenue	-	-	1	0.0
Total revenue	33,951	100.0	34,497	100.0

The Group's total revenue decreased by AED 546 million, or 1.6 per cent., in 2024 (from AED 34,497 million in 2023 to AED 33,951 million in 2024).

In geographical terms, in 2024, 58.9 per cent. of the Group's revenue was derived from the UAE, 8.7 per cent. was derived from Saudi Arabia, 7.1 per cent. was derived from Egypt, 5.9 per cent. was derived from Qatar, 3.0 per cent. was derived from Oman and the remaining 16.4 per cent. was derived from other countries.

A more detailed analysis of the Group's three principal sources of revenue is set out below. Together, these revenue streams comprised 92.0 per cent. and 90.8 per cent. of the Group's total revenue in 2024 and 2023, respectively.

# Sale of goods

The Group's revenue from the sale of goods decreased by AED 1,973 million, or 7.8 per cent., in 2024 (from AED 25,305 million in 2023 to AED 23,332 million in 2024). This decrease was principally attributable to market competition, subdued consumer sentiment across geographies impacting Majid Al Futtaim Retail's business, and the impact of currency devaluation in Egypt.

#### Rental income

The Group's rental income increased by AED 178 million, or 5.3 per cent., in 2024 (from AED 3,355 million in 2023 to AED 3,533 million in 2024). This increase was principally attributable to growth in tenant sales and their impact on estimated rental values. See "Description of the Group – Majid Al Futtaim Properties – Shopping Malls Business Units (SMBU) – Lease arrangements" for further details regarding the process for charging rent.

# Sale of property

The Group's revenue from the sale of property increased by AED 1,690 million, or 63.3 per cent., in 2024 (from AED 2,671 million in 2023 to AED 4,361 million in 2024). This increase was principally attributable to the completion of residential units in Group's flagship community, Tilal Al Ghaf.

# Cost of sales

The Group's cost of sales partially consists of the cost of it acquiring the goods sold by its retail stores. Cost of goods sold is presented net of any rebates which the Group is able to secure from its suppliers. The Group's cost of goods sold decreased by AED 1,616 million, or 8.1 per cent., in 2024 (from AED 20,016 million in 2023 to AED 18,400 million in 2024). The Group's gross profit margin was 37.1 per cent. in 2024, compared to 36.8 per cent. in 2023.

In addition, cost of sales also includes cost of revenue from property sales amounting to AED 2,956 million for the year ended 31 December 2024, which increased from AED 1,774 million in the year ended 31 December 2023. The increase was primarily due to increase in revenue.

# **Operating expenses**

The table below shows the Group's operating expenses for the financial year ended 31 December 2024 and the financial year ended 31 December 2023.

	Year ended 31 December			
	2024		202	23
	(AED millions)	(per cent.)	(AED millions)	(per cent.)
Staff costs	(3,856)	41.7	(3,875)	41.0
Depreciation and amortisation	(2,083)	22.6	(2,146)	22.7
Utilities	(534)	5.8	(541)	5.7
Advertising, selling and marketing expenses	(371)	4.0	(372)	3.9
Legal and consultancy expenses	(276)	3.0	(352)	3.7
Repair and maintenance	(136)	1.5	(149)	1.6
Facilities management	(125)	1.4	(122)	1.3
Software maintenance	(333)	3.6	(208)	2.2
Franchise and management fees	(122)	1.3	(161)	1.7
Bank charges	(257)	2.8	(250)	2.6
Delivery and transportation	(200)	2.2	(202)	2.1
Security expenses	(134)	1.5	(137)	1.5
Rent – short term leases and contingent rent	(167)	1.8	(170)	1.8
Housekeeping and cleaning	(176)	1.9	(188)	2.0
Sales commission	(192)	2.1	(144)	1.5
Business travel expenses	(67)	0.7	(72)	0.8
Insurance charges	(64)	0.7	(55)	0.6
Other general and administrative expenses	(144)	1.6	(299)	3.2
Total operating expenses	(9,237)	100.0	(9,443)	100.0

The Group's total operating expenses decreased by AED 206 million, or 2.2 per cent., in 2024 (from AED 9,443 million in 2023 to AED 9,237 million in 2024).

A more detailed analysis of the Group's two principal operating expenses is set out below. Together, these operating expenses comprised 64.3 per cent. and 63.8 per cent. of the Group's total operating expenses in 2024 and 2023, respectively.

# Staff costs

The Group's staff costs (which exclude staff costs capitalised as part of projects under construction) decreased by AED 19 million, or 0.5 per cent., in 2024 (from AED 3,875 million in 2023 to AED 3,856 million in 2024). The number of employees decreased by 3.2 per cent. in 2024 (from 42,786 at the start of the year to 41,407 at the end of 2024). The decrease in staff costs primarily reflects fluctuations in operational expenses associated with the normal course of business.

#### Depreciation and amortisation

The Group's depreciation and amortisation charge decreased by AED 63 million, or 2.9 per cent., in 2024 (from AED 2,146 million in 2023 to AED 2,083 million in 2024). The decrease in depreciation and amortisation charge primarily reflects fluctuations in operational expenses associated with the normal course of business.

#### Finance costs - net

The table below shows the Group's net finance cost recognised in profit or loss for the financial year ended 31 December 2024 and the financial year ended 31 December 2023.

	Year ended 3	1 December
	2024	2023
	(AED m	illions)
Finance costs:		
Arrangement and participation fee	(47)	(46)
Interest charges on bank loans	(938)	(980)
Interest expense on lease liabilities	(224)	(220)
Interest charges on related party balances	(36)	(9)
Capitalized Interest on development expenditure	` <u>-</u>	3
Changes in the fair value/settlement of derivatives held as FVTPL	-	(1)
Cash flow hedges reclassified from hedging reserve	(20)	(14)
Bond programme cost	(2)	(8)
Total finance costs	(1,267)	(1,275)
Finance income:		
Interest income on bank balances	208	128
Unwinding of discount on long-term receivable balances	24	5
Cash flow hedges reclassified from hedging reserve	157	126
Total finance income	389	259
Finance costs – net	(878)	(1,016)

The Group's net finance costs decreased by AED 138 million, or 13.6 per cent., in 2024 (from AED 1,016 million in 2023 to AED 878 million in 2024). This decrease was principally attributable to an increase in interest income earned on bank deposits and cash held in bank accounts.

# Other (expenses) / income – net

The Group's net other income and expenses comprise any net foreign exchange gain or loss, project costs written-off, loss on disposal of subsidiaries, development expenses written-off, any gain or loss on the disposal of non-current assets, any gain on disposals or acquisitions, any insurance claim and other income. The Group's net other expenses in 2024 was AED 329 million compared to AED 223 million in 2024. Other expenses in 2024 were primarily attributable to foreign exchange loss realized from repatriation of cash denominated in EGP by a subsidiary in Egypt to the Group.

#### Impairment loss – net

The Group believes that its policy for taking impairments is prudent. The Group recognised a net impairment loss of AED 298 million in 2024, compared to AED 877 million in 2023, on non-financial assets. This net impairment loss on non-financial assets was primarily attributable to its retail business, including an impairment of AED 87 million against goodwill.

In addition, the Group also recognised a net impairment loss of AED 45 million in 2024, compared to AED 44 million in 2023, on financial assets. This net impairment loss on financial assets was primarily attributable to trade receivables.

# Share of profit in equity accounted investees – net of tax

A list of the Group's material associates and joint ventures is set out in Notes 17.3 and 17.4, respectively, to the 2024 Group Financial Statements. Associates and joint ventures are accounted for using the equity method and, as a result, the Group's proportionate share of the profit or loss made by each associate or joint venture is included under this line item.

The table below shows the Group's share of the profit or loss of its associates and joint ventures for the financial year ended 31 December 2024 and the financial year ended 31 December 2023.

	Year ended 31 Decemb	
	2024	2023
	(AED m	illions)
Share of profit accounted through profit or loss (associates)	60	46
Share of profit accounted through profit or loss (joint ventures)	83	54
Total	143	100

The Group's share of the net profit in associates and joint ventures increased by AED 43 million, or 43.0 per cent., in 2024 (from AED 100 million in 2023 to AED 143 million in 2024).

# Net valuation gain/(loss) on land and buildings

Developed properties (land and buildings) classified as property, plant and equipment in accordance with IAS 16 are revalued on each reporting date.

Any increase arising on the revaluation of properties is credited to the revaluation reserve in equity, except to the extent that it reverses a revaluation decrease for the same property previously recognised in profit or loss, in which case the increase is credited to profit or loss to the extent of the decrease previously charged.

Any decrease in carrying amount arising on the revaluation of properties is charged to profit or loss except to the extent that it reverses a revaluation gain previously recognised on the property, in which case it is debited to the revaluation reserve in equity.

Investment properties are properties held either to earn rental income, for capital appreciation or both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes. Following initial recognition at cost, investment property, principally comprising land with undetermined use, certain shopping malls and properties being construed for future use as investment property, is stated at fair value at each reporting date.

The net valuation change on land and buildings comprises the sum of: (a) any losses incurred on the revaluation of developed properties classified as property, plant and equipment; (b) any increases arising on the revaluation of developed properties classified as property, plant and equipment to the extent they reverse losses previously charged to profit and loss; and (c) the fair value gains or losses on investment property.

In 2024, the Group recorded a net valuation gain of AED 1,301 million on certain property, plant and equipment and investment property. Of this, AED 292 million of net valuation gain was recognised in other comprehensive income and AED 1,009 million of net valuation gain was recognised through profit or loss (principally comprising valuation gain on UAE assets). The fair value gain on property, plant and equipment and investment property described above is primarily attributable to an increase in net gross profit in relation to the Group's shopping malls.

#### Profit before tax

Reflecting the above factors, the Group's profit before tax was AED 2,963 million in 2024, compared to profit before tax of AED 3,029 million in 2023.

# Income tax expense – net

The Group is subject to tax on the income earned by it in certain jurisdictions in which it operates. The Group's operations in these jurisdictions gave rise to a net income tax expense of AED 424 million in 2024, compared to AED 328 million in 2023. In 2024, a net deferred tax charge of AED 54 million was charged, compared to AED 165 million in 2023.

# Profit for the year

Reflecting the above factors, the Group's profit for the year was AED 2,539 million in 2024, compared to AED 2,701 million in 2023.

# Other comprehensive income

In 2024, the Group's other comprehensive income decreased by AED 305 million, or 98.7 per cent. (from a loss of AED 4 million in 2023 to a loss of AED 309 million in 2024). This decrease was principally attributable to increased foreign currency translation loss from Group's operations in Egypt.

# **Total comprehensive income**

The Group's total comprehensive income for the year was AED 2,230 million in 2024, compared to a total comprehensive income of AED 2,697 million in 2023.

# STATEMENT OF CASH FLOWS DATA FOR THE SIX MONTHS ENDED 30 JUNE 2025 AND 30 JUNE 2024 AND FOR THE FINANCIAL YEARS ENDED 31 DECEMBER 2024 AND 31 DECEMBER 2023

The table below summarises the Group's statement of cash flows data for the six months ended 30 June 2025, the six months ended 30 June 2024, the financial year ended 31 December 2024 and the financial year ended 31 December 2023.

	Six months ended 30 June		Year ended 31	December
	2025	2024	2024	2023
		(AED mi	llions)	
Net cash generated from operating activities	1,722	985	3,833	3,349
Net cash (used in) investing activities	(263)	599	(253)	(1,725)
Net cash flows (used in) financing activities	(1,153)	(1,485)	(4,437)	(1,411)
Net increase/(decrease) in cash and cash equivalents	306	99	(857)	213
Cash and cash equivalents at the beginning of the year	801	1,811	1,811	1,605
Effect of movements in exchange rates on cash held	2	(147)	(153)	(7)
Cash and cash equivalents at the end of the year	1,109	1,763	801	1,811

In the six months ended 30 June 2025, the Group's net cash generated from operating activities was AED 1,722 million.

The Group's net cash used in investing activities in the six months ended 30 June 2025 was AED 263 million. This included capital expenditure amounting to AED 568 million, principally reflecting capital expenditure on property, plant and equipment, investment property and intangible assets. This acquisition capital expenditure predominantly related to upgrades across its shopping malls portfolio. The capital expenditure was partially offset by proceeds from strategic divestment of non-core assets and collection of long-term capital advances.

The Group's net cash used in financing activities in the six months ended 30 June 2025 was AED 1,153 million, principally reflecting repayment of long term debt, finance cost on bank loans and coupon on hybrid equity notes.

In the six months ended 30 June 2024, the Group's net cash generated from operating activities was AED 985 million.

The Group's net cash generated from investing activities in the six months ended 30 June 2024 was AED 599 million. This included capital expenditure amounting to AED 484 million, principally reflecting capital expenditure on property, plant and equipment, investment property and intangible assets. This acquisition capital expenditure predominantly related to upgrades across its shopping malls portfolio. The capital expenditure was partially offset by proceeds from strategic divestment of non-core assets and collection of long-term capital advances.

The Group's net cash used in financing activities in the six months ended 30 June 2024 was AED 1,485 million, principally reflecting repayment of long term debt, finance cost on bank loans and coupon on hybrid equity notes.

In 2024, the Group's net cash generated from operating activities was AED 3,833 million.

The Group's net cash used in investing activities in 2024 was AED 253 million. This included capital expenditure amounting to AED 1,774 million, principally reflecting capital expenditure on property, plant

and equipment, investment property and intangible assets. This acquisition capital expenditure predominantly related to upgrades across its shopping malls portfolio. The capital expenditure was partially offset by proceeds from strategic divestment of non-core assets and collection of long-term capital advances.

The Group's net cash used in financing activities in 2024 was AED 4,437 million, principally reflecting repayment of long term debt, finance cost on bank loans and coupon on hybrid equity notes.

In 2023, the Group's net cash generated from operating activities was AED 3,349 million.

The Group's net cash used in investing activities in 2023 was AED 1,725 million, principally reflecting capital expenditure on property, plant and equipment, investment property and intangible assets. This acquisition capital expenditure predominantly related to Majid Al Futtaim Properties on shopping malls maintenance capex, communities master development, in Majid Al Futtaim Retail the capital expenditure was mainly on expansion of physical footprint and fulfilment capabilities.

The Group's net cash used in financing activities in 2023 was AED 1,411 million, principally reflecting payments for finance cost and coupon on hybrid notes.

# LIQUIDITY AND BORROWINGS

The Group's long-term financing needs are established based on five-year plans from each operating subsidiary. The Group targets available liquidity (defined as cash in hand and committed facilities available for drawing) sufficient to cover at least 18 months of financing requirements. As at 30 June 2025, the Group had undrawn facilities of AED 8,104 million as well as restricted cash, cash in hand and at bank of AED 5,042 million. This is sufficient to cover the Group's liquidity needs for a period of at least 18 months. In addition, as a matter of practice, the Group ensures it is flexible in its capital expenditure plans.

The table below summarises the Group's borrowings as at 30 June 2025, 31 December 2024 and 31 December 2023.

	As at 30 June As at 31 Dec		ecember
	2025	2024	2023
•	(AE	D millions)	
Long-term loans	14,113	13,849	16,152
Long-term loan from a related party	6	6	6
Short-term loan from a related party	335	798	498
Bank overdrafts	167	426	230
Total borrowings	14,621	14,716	17,728

Details of the Group's outstanding long-term loans as at 30 June 2025 are set out in Note 19 to the 2025 Interim Group Financial Statements. Long-term loans from banks have maturity dates extending to January 2028 while the Group's senior unsecured debt capital securities have scheduled maturity dates extending to June 2033. Some of the Group's outstanding borrowings as at 30 June 2025 were denominated in non-AED currencies (see further "*Group Financial Review – Financial Risk Management – Market risk – Foreign currency risk*"). The Group's floating rate loans carried margins ranging from 1.10 per cent. to 1.35 per cent. per annum over the base lending rate, whilst its senior unsecured debt capital securities had returns ranging from 3.15 per cent. to 5.00 per cent. per annum. As at 30 June 2025, the Group did not have any secured loans.

The Group's borrowings comprise long-term loans from commercial banks and overdraft facilities. The Group has to date incurred debt at three levels:

- project financing, typically through special purpose vehicles on a non-recourse or limited recourse basis to other Group companies;
- senior secured or unsecured debt where Majid Al Futtaim Properties or one of its subsidiaries is the borrower; and
- senior unsecured debt where Majid Al Futtaim Holding is the borrower and guarantee is given by Majid Al Futtaim Properties.

The table below shows the Group's borrowings (excluding bank overdrafts) as at 30 June 2025 and 31 December 2024 by debtor.

	As at 30 June 2025	As at 31 December 2024
	(AED n	nillions)
Majid Al Futtaim Holding: Unsecured but with Majid Al Futtaim Properties guarantee	5,760	5,559
Unsecured and unguaranteed		
Total borrowings excluding bank overdrafts (Majid Al Futtaim Holding)  Majid Al Futtaim Properties:	5,760	5,559
Unsecured but with Majid Al Futtaim Holding guarantee	8,353	8,290
Total borrowings excluding bank overdrafts (Majid Al Futtaim Properties) Other:	8,353	8,290
Unsecured	341	804
Total borrowings excluding bank overdrafts (Other)	341	804
Total borrowings excluding bank overdrafts (Group)	14,454	14,653

The Group typically aims to match the cash flow profile of its borrowings (excluding bank overdrafts) with the underlying assets to the extent practicable in the circumstances and to fund in local currencies for offshore businesses where possible.

The table below shows the maturity profile of the Group's outstanding borrowings (excluding bank overdrafts) as at 31 December 2024.

	As at 31 December 2024
	(AED millions)
Principal amount of borrowings maturing in:	
2025	2,641
2026	-
2027 and onwards	12,012
Total borrowings excluding bank overdrafts	14,653

# SHAREHOLDERS' EQUITY

The table below shows the Group's shareholders' equity as at 30 June 2025, 31 December 2024 and 31 December 2023.

	As at 30 June	As at 31 De	cember
	2025	2024	2023
	(A)	ED millions)	
Share capital	4,869	4,869	4,869
Statutory reserve	3,338	3,338	3,336
Revaluation reserve	19,246	19,057	19,016
Retained earnings	9,307	7,993	5,760
Hedging reserve	74	155	119
Currency translation reserve	(3,904)	(3,954)	(3,318)
Total equity attributable to the owners of the Company	32,930	31,458	29,782
Hybrid equity instrument	3,283	3,283	3,283
Non-controlling interests	194	192	293
Total equity	36,407	34,933	33,358

# Share capital

As of 31 December 2024, Majid Al Futtaim Holding's share capital is AED 4,869,227,000 divided into 4,869,227 shares, in cash, with a value of AED 1,000 per share. The share capital of Majid Al Futtaim Holding is divided among Majid Al Futtaim Capital which possess 4,866,740 and 99.949 per cent. share capital and Majid Al Futtaim Trust LLC which possess 2,487,000 shares and 0.051 per cent. share capital.

# Revaluation reserve

The revaluation reserve principally reflects changes in the fair value of land and buildings classified as property, plant and equipment as required by IAS 16.

Any increase in value arising on the revaluation of properties is credited to the revaluation reserve in equity, except to the extent that it reverses a revaluation decrease for the same property previously recognised in profit or loss, in which case the increase is credited to profit or loss to the extent of the decrease previously charged.

Any decrease in carrying amount arising on the revaluation of properties is charged to profit or loss except to the extent that it a previously recognised revaluation gain on the property, in which case it is debited to the revaluation reserve in equity.

#### Other reserves

Group companies maintain a statutory reserve as required by applicable law. Typically, a percentage of profit of the relevant company is transferred to the statutory reserve each year until the reserve equals the limit prescribed by applicable law. Under UAE law, a company is required to set aside 5 per cent. of its net profit to maintain this statutory reserve until the reserve reaches half of the company's capital. In addition, the Group maintains fair value reserves in respect of hedging instruments as well as a currency translation reserve in respect of foreign currency differences arising from the translation of the financial statements of Group companies whose functional currency is other than the UAE dirham.

# RELATED PARTY TRANSACTIONS

The Group's related party transactions are described in Note 27 to the 2024 Group Financial Statements and principally comprise Majid Al Futtaim Holding's parent company and its shareholders, companies under common control with Majid Al Futtaim Holding and key management personnel and/or their close family members.

#### OFF-BALANCE SHEET LIABILITIES

The Group has significant off-balance sheet liabilities (as described in Note 35 to the 2024 Group Financial Statements) in the form of capital commitments, letters of credit granted by banks in the normal course of business and guarantees given by Group companies. The table below shows the Group's off-balance sheet liabilities as at 30 June 2025, 31 December 2024 and 31 December 2023.

	As at 30 June	As at 31 December		
	2025	2024	2023	
Capital commitments	5,478	(AED millions) 3,476	2,184	
Group's share of capital commitments in relation to its equity accounted investees	246	247	236	
Letters of credit outstanding	174 1,593	192 1,124	84 1,156	
Total	7,491	5,039	3,660	

# FINANCIAL RISK MANAGEMENT

Note 34 to the 2024 Group Financial Statements describes the principal financial risks faced by the Group and the principal procedures used by the Group to manage these risks. The principal financial risks faced by the Group are credit risk, liquidity risk and market risk as further described below.

# Credit risk

Credit risk is the risk of financial loss to the Group if a customer or a counterparty to a financial instrument fails to meet its contractual obligations and arises principally from the Group's receivables. The operating subsidiaries have a credit policy in place and the exposure to credit risk is monitored on an ongoing basis. The majority of the Group's income is by way of cash and advance receipts and are supported by a deposit equivalent to three month's advance rental. Credit evaluations are performed on all customers requiring credit over a certain amount and the Group has a broad base of customers with no significant concentration of credit risk within trade receivables at 31 December 2024 and 31 December 2023. Cash is placed with a diversified portfolio of reputable banks and the risk of default is considered remote. The Group's management has assessed the recoverability of its trade receivables as at the reporting date and considers them to be recoverable. Amounts due from related parties are considered by the Group's management to be

recoverable. All non-current receivables are due within five years of the reporting date and the fair values of trade and other receivables approximate to the carrying value. The carrying amount of the Group's financial assets represents the maximum exposure to credit risk.

# Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group's approach to managing liquidity is to ensure that it will always have sufficient liquidity to meet its liabilities when they become due without incurring unacceptable losses or risking damage to the Group's reputation. The Group manages liquidity risk through the use of bank overdrafts, bank loans and credit facilities (see "Group Financial Review – Liquidity and Borrowings").

#### Market risk

Market risk is the risk of changes in market prices, such as foreign exchange rates, interest rates and equity prices, which will affect the Group's income or the value of its holdings of financial instruments. The Group seeks to apply hedge accounting to manage volatility in its profit or loss in relation to its exposure to interest rate risk.

# Foreign currency risk

The Group is exposed to foreign currency risk on its net investments in foreign subsidiaries and operations. The Group is also exposed to foreign currency risk on purchases denominated in foreign currencies.

The Group hedges the risk by obtaining foreign exchange forward contracts on all material foreign currency purchases. All of the forward exchange contracts had maturities of less than five years after the reporting date. Where necessary, foreign exchange contracts are rolled over at maturity.

Aside from the foreign currency risk arising from Group's operations in Egypt and Lebanon, a significant portion of the Group's foreign currency borrowings and balances are denominated in US Dollar (USD) and other currencies linked to US Dollar. As the Group's functional currency is currently pegged to USD any fluctuation in exchange rate is not likely to have a significant impact on Group's equity and profit or loss.

# **Net Investment Hedges**

The Group hedges certain foreign currency exposures due to Group's net investment in foreign subsidiaries by borrowing in foreign currencies and derivative products including forward currency contracts. To assess hedge effectiveness, the Group determines the economic relationship between the hedging instrument and the hedged item by comparing changes in the carrying amount of the hedging instrument to a change in the exchange rate with changes in the investment in the foreign operations due to movement in the spot rate (the offset method).

# Interest rate risk

The Group's interest rate risk principally arises from long-term loans on floating rate. Loans issued at fixed rates expose the Group to fair value interest rate risk.

Interest rate risk is managed within the framework of the Group's interest rate risk management policy. The Group adopts a policy of maintaining target duration on its liability portfolio of about half a year to three and a half years. This is achieved through cash and/or by using derivative financial instruments which are eligible for hedge accounting.

# Capital management

The primary objective of the Group's capital management is to ensure that it maintains healthy capital ratios in order to support future development of the business and maximize shareholders value.

The Group uses, amongst other metrics, the net debt to equity ratio to monitor its capital. See "Presentation of Financial Information – Use of Alternative Performance Measures" for a further description of this APM (including reconciliation to the Group Financial Statements) and "Summary of Group Financial Information – Adjusted EBITDA and Other Ratios" for the Group's net debt to equity ratio as at 31 December 2024.

The Group has various borrowing arrangements which require maintaining certain net worth, interest coverage and debt/equity ratios. The Group was in compliance with all such requirements as at 31 December 2024 and remains in compliance with all such requirements as at the date of this Prospectus.

#### **DIVIDEND POLICY**

Majid Al Futtaim Holding has a set dividend policy, the conditions for which are as follows:

- (a) Majid Al Futtaim Holding intends to distribute approximately 12.5 to 15 per cent. of its annual net operating profit after tax ("NOPAT") to its shareholders (the "distribution"), which distribution shall be made, to the extent possible, post approval from the shareholders general meeting after the end of the financial year to which the distribution relates or at such other intervals as the Board may determine from time to time;
- (b) the terms of any distribution (including the final amount and timing of such distribution) will at all times remain at the sole discretion of the Board, who will be required to approve every distribution by separate resolution in advance of declaring such distribution. Final payment of any declared distribution will be subject to the final approval by the company's shareholders; and
- (c) the Majid Al Futtaim Holding Board shall take into consideration a number of factors before declaring or making such distribution, including (without limitation):
  - (i) the general macro-economic and general business environment;
  - (ii) balancing between Majid Al Futtaim Holding's need for available funds to ensure its longterm growth and total shareholder returns, whilst maintaining an optimal capital structure at all times;
  - (iii) preserving the financial stability of Majid Al Futtaim Holding, and in particular obtaining the desired credit rating for the Group, as assigned by rating agencies, and taking into account any impact on this credit rating.
  - (iv) Majid Al Futtaim Holding's current and projected financial results and conditions, the Group's strategic plans and anticipated investments, its current and projected debt-raising capacity, its net funding requirements relating to forecasted capital expenditure and/or strategic initiatives including M&A and projected debt-raising capacity, and/or the benefits of investing any future earnings in the development and growth of the Group's business;
  - (v) any legal requirements and any contractual obligations or limitations, whether currently applicable or which may become relevant in the future, which affect, or may affect, the ability of Majid Al Futtaim Holding to approve or make such distribution;
  - (vi) the requirements of any future financing agreements to which Majid Al Futtaim Holding may be a party;
  - (vii) any emerging trends in dividend pay-outs in the industry and/or the region and the shareholders' expectations, and
  - (viii) any other factors which the Board may deem relevant in respect of the distribution in question.

# SUMMARY OF MAJID AL FUTTAIM PROPERTIES FINANCIAL INFORMATION

The following summary of consolidated historical financial information as at and for the financial year ended 31 December 2024 and as at and for the financial year ended 31 December 2023 has been extracted from the 2024 Majid Al Futtaim Properties Financial Statements, which have been incorporated by reference into this Prospectus.

Prospective investors should read the following summary consolidated financial information in conjunction with the information contained in "Presentation of Financial Information", "Risk Factors", "Majid Al Futtaim Properties Financial Review", "Description of the Group – Majid Al Futtaim Properties" appearing elsewhere in this Prospectus as well as the Majid Al Futtaim Properties Financial Statements (including the related notes thereto) incorporated by reference into this Prospectus.

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME DATA

The following table shows Majid Al Futtaim Properties' consolidated statements of profit or loss and other comprehensive income data for the financial year ended 31 December 2024 and the financial year ended 31 December 2023:

	Year ended 31 December	
<del>-</del>	2024	2023
<del>-</del>	(AED milli	ions)
Revenue	9,102	7,383
Operating expenses	(5,138)	(4,014)
Share of results of equity accounted investees – net of tax	135	93
Impairment loss on non-financial assets – net	(18)	(379)
Impairment loss on financial assets	(36)	(40)
Finance costs	(552)	(704)
Finance income	154	67
Other expense – net	(188)	(107)
Profit before net valuation gain on land and buildings and tax	3,459	2,299
Net valuation gain on land and buildings	1,099	2,016
Profit before tax	4,558	4,315
Income tax expense	(438)	(126)
Net profit after tax	4,120	4,189
Net profit after tax attributable to:		
Owners of the Company	4,088	4,270
Non-controlling interests	32	(81)
Net profit after tax	4,120	4,189
Net profit after tax	4,120	4,189
Other comprehensive income:		
Items that will not be reclassified subsequently to profit or loss:		
Net revaluation (loss)/gain on property, plant and equipment – net of tax	(6)	62
Re-measurement of defined benefit liability	16	(10)
Items that may be reclassified subsequently to profit or loss:	<u> </u>	
Foreign operations – foreign currency translation differences	(634)	(402)
Other comprehensive income for the year, net of tax	(624)	(350)
Total comprehensive income for the year	3,496	3,839
Total comprehensive income for the year attributable to:		
Owners of the Company	3,464	3,918
Non-controlling interests	32	(79)
Total comprehensive income for the year	3,496	3,839

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION DATA

The following table shows Majid Al Futtaim Properties' consolidated statement of financial position data as at 31 December 2024 and 31 December 2023:

	As at 31 December		
	2024	2023	
	(AED millions)		
Non-current assets:			
Property, plant and equipment	2,998	3,783	

	As at 31 December		
<del>-</del>	2024	2023	
<del>-</del>	(AED million	ns)	
Investment property	40,633	40,049	
Investment in equity accounted investees	841	825	
Long-term receivables	2,240	1,658	
Intangible assets	73	84	
Deferred tax assets	71	59	
Right-of-use assets	46	16	
Total non-current assets	46,902	46,474	
Current assets:			
Inventories	2,220	2,704	
Trade and other receivables	3,106	2,329	
Due from related parties	26	51	
Short-term loan to related parties	24	19	
Restricted cash	3,762	3,623	
Cash and bank equivalents	434	799	
Total current assets	9,572	9,525	
Total assets	56,474	55,999	
Non-current liabilities:			
Term loan from a related party	1,613	4,082	
Loans and borrowings	6,584	8,411	
Other liabilities	358	346	
Retirement benefit obligation	128	133	
Deferred tax liabilities	358	319	
Provisions	49	76	
Total non-current liabilities	9,090	13,367	
Current liabilities:			
Trade and other payables	5,980	5,874	
Provisions	122	274	
Loans and borrowings	1,832	-	
Due to related parties	130	91	
Total current liabilities	8,064	6,239	
Total liabilities	17,154	19,606	
Equity:			
Share capital	3,500	3,500	
Shareholder contribution.	2,938	2,938	
Revaluation reserve	13,933	14,157	
Retained earnings	20,748	16,876	
Other reserves	(1,974)	(1,356)	
Equity attributable to the owners of the Company	39,145	36,115	
Non-controlling interest	175	278	
Total equity	39,320	36,393	
	56,474	55,999	
Total equity and liabilities	<u> </u>		

# CONSOLIDATED STATEMENT OF CASH FLOWS DATA

The following table summarises Majid Al Futtaim Properties' consolidated statement of cash flows data for the financial year ended 31 December 2024 and the financial year ended 31 December 2023:

	Year ended 31 December		
	2024	2023	
_	(AED milli	ions)	
Net cash from operating activities	3,195	2,372	
Net cash from / (used in) investing activities	380	(892)	
Net cash flows used in financing activities	(3,789)	(1,109)	
Net (decrease) / increase in cash and cash equivalents	(214)	371	
Cash and cash equivalents at the beginning of the year	799	435	
Effect of movements in exchange rates on cash held	(151)	(7)	
Cash and cash equivalents at the end of the year	434	799	

# **Adjusted EBITDA**

The following table shows a reconciliation of Majid Al Futtaim Properties' Adjusted EBITDA to profit as shown in the consolidated statement of profit or loss and other comprehensive income for the financial year ended 31 December 2024 and the financial year ended 31 December 2023:

	Year ended 31 December		
	2024	2023 nillions)	
	(AED milli		
Net profit after tax	4,120	4,189	
Adjustments for:			
Net valuation gain on land and buildings	(1,099)	(2,016)	
Finance costs	552	704	
Finance income	(154)	(67)	
Foreign exchange loss – net	292	103	
Impairment loss on non-financial assets - net	18	379	
Deferred tax expense	105	86	
NOPAT	3,834	3,378	
Depreciation and Amortization	311	356	
Share of results of equity accounted investees - net of tax	(135)	(93)	
Current tax expense	333	40	
Others <sup>(1)</sup>	(102)	(24)	
Fixed rent expense	(7)	(8)	
Adjusted EBITDA	4,234	3,649	

<sup>(1)</sup> Others represent:

	Year ended 3	Year ended 31 December		
	2024	2023		
	(AED m	illions)		
Others				
Gain/(loss) on disposal of non-current assets	(6)	(5)		
Gain on disposal/acquisition	(102)	(31)		
Insurance claim	(56)	-		
Project costs written-off	11	28		
Loss on disposal of subsidiaries	38	-		
Restructuring and feasibility costs	-	8		
Non recoverable withholding tax	14	-		
Gain on sale of intellectual property rights	-	(14)		
Rent reversals	(1)	(10)		
Total others	(102)	(24)		

# MAJID AL FUTTAIM PROPERTIES FINANCIAL REVIEW

The following review of Majid Al Futtaim Properties' financial position and results of operations is based upon and should be read in conjunction with the Majid Al Futtaim Properties Financial Statements, which have been incorporated by reference into this Prospectus.

This discussion contains forward-looking statements that involve risks and uncertainties (see "Cautionary Statement Regarding Forward-Looking Statements"). Actual results for Majid Al Futtaim Properties could differ materially from those indicated in any forward-looking statements as a result of various factors, including those discussed below and in "Risk Factors".

#### SIGNIFICANT ACCOUNTING POLICIES AND CRITICAL ACCOUNTING JUDGMENTS

The preparation of the Majid Al Futtaim Properties Financial Statements requires management to make certain estimates and judgments, some of which are subjective and complex, often as a result of the need to make estimations of future events. Majid Al Futtaim Properties' material accounting policies are set out in Note 4 to the 2024 Majid Al Futtaim Properties Financial Statements and a summary of the critical accounting estimates and judgments that are made in preparing the financial statements is set out in Note 3 to the 2024 Majid Al Futtaim Properties Financial Statements.

# **Egyptian Pound Devaluation**

The Central Bank of Egypt has allowed the Egyptian Pound to depreciate over the periods under review in a move to float the currency to a flexible exchange rate. In 2024, the Egyptian Pound depreciated by 64.5 per cent. against the Dirham, which resulted in translation losses amounting to AED 634 million in the Majid Al Futtaim' Properties' currency translation reserve (See Note 28.4 to the 2024 Majid Al Futtaim Properties Financial Statements).

# Regional Tension in the Middle East

The conflict in the Middle East has escalated in recent months, with Beirut as a direct target. This has resulted in an unprecedented set of circumstances on which to base a judgement in relation to Majid Al Futtaim Properties' valuation of all assets in Lebanon. As at the date of valuation, market activity in Beirut is being impacted across all sectors. Consequently, Majid Al Futtaim Properties needs to report on the basis of 'material valuation uncertainty', as set out in VPS 3 and VPGA 10 of the RICS Valuation – Global Standards. Despite the recent ceasefire being agreed, given the unknown future impact that the ongoing conflict might have on the real estate market in Beirut, management continues to closely monitor its effect on the valuations of the Group's assets in Lebanon. As at 31 December 2024, the Majid Al Futtaim Properties' property portfolio in Lebanon that is subject to fair value includes AED 878 million of investment property and AED 7 million of property, plant and equipment.

# REPORTING SEGMENTS

Majid Al Futtaim Properties' geographic reporting divisions/segments comprise the UAE, Oman, Bahrain, Saudi Arabia (combined with the UAE, Oman and Bahrain into "GCC Total"), Egypt and Lebanon.

In February 2023, Majid Al Futtaim Properties revised its business structure to include two major business units: (a) the Asset Management Business Unit (AMBU), comprising of (i) the Shopping Malls Business Unit (SMBU); and (ii) the Hotels Business Unit (HOBU); and (b) the Development Business Unit (DBU), comprising of (i) the Communities Business Unit (COBU) and (ii) the Shopping Malls Development Business Unit (SMBDU). These two major business units are supported by the Corporate CoE offices, mainly comprising of Project Management CoE and Investment Management CoE.

The following is a brief description of Majid Al Futtaim Properties' operating segments/divisions:

• Asset Management Business Unit (AMBU): this business unit is comprised of the Shopping Malls Business Units (SMBU) and Hotels Business Unit (HOBU). With respect to shopping malls, the AMBU leads and manages the shopping mall operations of the Group from regional and superregional shopping malls to smaller community centres. With respect to hotels, the AMBU primarily focuses on developing hotels adjacent to, or in close proximity to, Majid Al Futtaim Properties' shopping malls.

- Development Business Unit (DBU): this business unit is comprised of the Communities Business Unit (COBU) and Shopping Malls Development Business Unit (SMDBU). The COBU business is responsible for master development and management of larger master planned lifestyle developments that are comprised of multiple asset classes, and is responsible for infrastructure, residential and commercial assets within these developments whilst the SMDBU is responsible for leading and managing the delivery of future shopping mall, retail and hotel developments of the Group.
- Corporate CoE: this business unit, mainly comprising of the Project Management CoE Investment Management CoE, provides advisory, project delivery and management services to the AMBU and DBU.

See "Description of the Group – Majid Al Futtaim Properties".

The table below shows each business unit's revenue, Adjusted EBITDA, NOPAT and net (loss)/profit after tax for the years ended 31 December 2024 and 31 December 2023.

	Year ended 31 December							
	Revenue		Adjusted EBITDA NOP		AT	Net profit/(		
•	2024	2023	2024	2023	2024	2023	2024	2023
·					(AED millions)			
AMBU	4,727	4,699	3,243	3,150	2,923	2,778	3,818	4,480
DBU	4,374	2,673	1,078	610	1,232	698	1,210	(13)
PMBU	1	11	8	(2)	5	(7)	5	(8)
Corporate	-	-	(95)	(109)	(326)	(91)	(913)	(270)
Total	9,102	7,383	4,234	3,649	3,834	3,378	4,120	4,189

Note 9 to the 2024 Majid Al Futtaim Properties Financial Statements presents certain financial information for each segment. In revenue and assets terms, the AMBU has the most significant segments, accounting for 51.9 per cent. of Majid Al Futtaim Properties' revenue in 2024 and for 74.5 per cent. of its assets as at 31 December 2024.

# RESULTS OF OPERATIONS FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2024 AND THE FINANCIAL YEAR ENDED 31 DECEMBER 2023

# Summary

Majid Al Futtaim Properties recorded net profit after tax of AED 4.1 billion for 2024, a decrease of AED 69 million in comparison to 2023. Valuation gains on land and buildings amounted AED 1,093 million in 2024, compared to AED 2,078 million in 2023. Of this, AED 1,099 million was recognised in profit and loss (2023: AED 2,016 million), while a loss of AED 6 million was recorded under revaluation reserve, net of tax, in other comprehensive income (2023: valuation gain of AED 62 million, net of tax). These gains primarily reflected the robust performance of the UAE property portfolio, with asset valuations across other markets remaining stable, except for Lebanon, where valuation was impacted by the country's geopolitical challenges.

#### Revenue

Majid Al Futtaim Properties' principal source of revenue is the rental income that it earns from the tenants in its shopping malls and other properties. Majid Al Futtaim Properties also earns revenue from the hotels which it owns and limited leisure and entertainment revenue from the unique leisure offerings owned by it and managed by Majid Al Futtaim Entertainment, including Ski Dubai and certain facilities at City Centre Mirdif (Dubai) (see "Description of the Group – Majid Al Futtaim Entertainment and Majid Al Futtaim Lifestyle – Wholly-owned businesses – Majid Al Futtaim Leisure and Entertainment").

The table below shows a breakdown of Majid Al Futtaim Properties' revenue and the percentage of their contributions to total revenue for the years ended 31 December 2024 and 31 December 2023.

	Year ended 31 December				
	202	24	2023		
	(AED millions)	(per cent.)	(AED millions)	(per cent.)	
Revenue from property sales - net	4,361	47.9	2,671	36.2	
Revenue from investment property:					
Rental income	3,272	35.9	3,108	42.1	
Service charge	463	5.1	457	6.2	
Marketing and promotion contribution	119	1.3	115	1.6	
Other	19	0.2	26	0.4	
Other revenue:					
Revenue from hospitality	589	6.5	700	9.5	
Revenue from leisure and entertainment	259	2.8	281	3.8	
Project management revenue	1	0	11	0.1	
Other revenue	19	0.2	14	0.2	
Total revenue	9,102	100.0	7,383	100.0	

Majid Al Futtaim Properties' total revenue increased by AED 1,719 million, or 23.3 per cent., in 2024 (from AED 7,383 million in 2023 to AED 9,102 million in 2024). This increase was principally driven by Tilal Al Ghaf, which delivered a 63.3 per cent. increase in revenue, supported by higher rental income from UAE-based shopping malls driven by robust tenant sales performance.

In geographical terms, in 2024, 87.8 per cent. of Majid Al Futtaim Properties' revenue was derived from the UAE, 3.3 per cent. was derived from Egypt, 4.2 per cent. was derived from Bahrain, 4.1 per cent. was derived from Oman and 0.7 per cent. was derived from Lebanon.

#### Rental income

Majid Al Futtaim Properties derives almost all its rental income from renting units in its shopping malls and a very small proportion from renting offices in three office buildings (one of which is partially occupied by Group companies). One of the office buildings was disposed in the first half of 2024 as part of the strategic divestment of non-core assets.

Majid Al Futtaim Properties' rental income increased by AED 164 million, or 5.3 per cent., in 2024 (from AED 3,108 million in 2023 to AED 3,272 million in 2024). This increase was principally attributable to continued strong performance in lease renewals and tenant sales.

# Revenue from hospitality

Majid Al Futtaim Properties earns hotel revenue from the rooms, food and beverages and other services provided at its hotels. All hotel revenue is stated gross, with the fees paid to the hotel management companies and the costs incurred by Majid Al Futtaim Properties in providing services at its hotels being included in operating expenses.

Majid Al Futtaim Properties' hotel revenue decreased by AED 111 million, or 15.9 per cent., in 2024 (from AED 700 million in 2023 to AED 589 million in 2024). The core hotel portfolio maintained strong operational performance, while the revenue decline is primarily due to the strategic divestment of non-core hotel assets in the UAE, which was completed in the first half of 2024.

# Revenue from leisure and entertainment

Leisure and entertainment revenue decreased by AED 22 million, or 7.8 per cent., in 2024 (from AED 281 million in 2023 to AED 259 million in 2024). This decrease was principally attributable to a sharp decline in ticket sales in Oman and impact of temporary closure of UAE assets.

# **Operating expenses**

The table below shows Majid Al Futtaim Properties' operating expenses and their percentage contributions to total operating expenses for the financial year ended 31 December 2024 and the financial year ended 31 December 2023.

	Year ended 31 December				
	202	24	2023		
	(AED		(AED		
	millions)	(per cent.)	millions)	(per cent.)	
Cost of revenue from property sales	(2,956)	57.5	(1,774)	44.2	
Employee benefits	(662)	12.9	(710)	17.7	
Depreciation	(300)	5.8	(345)	8.6	
Selling and marketing expenses	(175)	3.4	(148)	3.7	
Sales commission	(163)	3.2	(110)	2.7	
Facilities maintenance and repairs	(151)	2.9	(154)	3.8	
Service charges and other recharges	(120)	2.3	(85)	2.1	
Utilities	(106)	2.1	(117)	2.9	
Hotel operator fee and sales commission	(76)	1.5	(84)	2.1	
Housekeeping expenses	(76)	1.5	(81)	2.0	
Consultancy fees	(50)	1.0	(69)	1.7	
Security expenses	(43)	0.8	(33)	0.8	
Insurance premiums	(35)	0.7	(29)	0.7	
Information technology costs	(33)	0.6	(42)	1.0	
Hotels food and beverage expenses	(28)	0.5	(33)	0.8	
Leisure and entertainment units' cost of operations	(26)	0.5	(25)	0.6	
Supplies	(18)	0.4	(30)	0.7	
Travel expenses	(11)	0.2	(13)	0.3	
Amortisation charge for intangible assets	(11)	0.2	(11)	0.3	
Property taxes	(9)	0.2	(14)	0.3	
Miscellaneous expenses	(89)	1.7	(107)	2.7	
Total operating expenses	(5,138)	100.0	(4,014)	100.0	

Majid Al Futtaim Properties' total operating expenses increased by AED 1,124 million, or 28.0 per cent., in 2024 (from AED 4,014 million in 2023 to AED 5,138 million in 2024). This increase was principally attributable to an increase in cost of revenue from property sales, offset in part by a decrease in and depreciation and employee costs.

Majid Al Futtaim Properties' principal operating expenses are cost of revenue from property sales and employee benefits, which together comprised 61.9 per cent. and 70.4 per cent. of its total operating expenses in 2023 and 2024, respectively. Each of these items, together with depreciation, is analysed in more detail below.

#### Cost of revenue from the property sales

Majid Al Futtaim Properties' cost of revenue from the property sales increased by AED 1,182 million, or 66.6 per cent., in 2024 (from AED 1,774 million in 2023 to AED 2,956 million in 2024). This increase was primarily driven by construction progress on development projects.

#### Employee benefits

Majid Al Futtaim Properties' employee benefits (which exclude staff costs capitalised as part of projects under construction) decreased by AED 48 million, or 6.8 per cent., in 2024 (from AED 710 million in 2023 to AED 662 million in 2024). This decrease was mainly due to employee movements within the Group and the net reversal of long-term employee benefit provisions.

## Depreciation

Majid Al Futtaim Properties' depreciation charge decreased by AED 45 million, or 13.0 per cent., in 2024 (from AED 345 million in 2023 to AED 300 million in 2024), which is principally attributable to the strategic divestment of non-core hotel assets and offices in the UAE completed in the first half of 2024.

#### Finance costs - net

The table below shows Majid Al Futtaim Properties' net finance cost recognised in profit or loss for the financial year ended 31 December 2024 and the financial year ended 31 December 2023.

	Year ended 31 December		
	2024	2023	
-	(AED m	illions)	
Finance costs:			
Interest expense (including arrangement and participation fees)	(554)	(688)	

	Year ended 31 December		
	2024	2023	
	(AED mi	llions)	
Interest expense on lease liabilities	(22)	(21)	
Unwinding of discount on receivables	24	5	
Total finance costs	(552)	(704)	
Total finance income	154	67	
Finance costs – net	(398)	(637)	

Majid Al Futtaim Properties' net finance cost decreased by AED 239 million, or 37.5 per cent., in 2024 (from AED 637 million in 2023 to AED 398 million in 2024). This reduction was mainly driven by a lower principal loan balance from Majid Al Futtaim Holding as well as higher finance income resulting from effective management of project-related escrow accounts and increased returns on time deposits.

#### Share of results of equity accounted investees – net of tax

A list of Majid Al Futtaim Properties' material joint ventures is set out in Note 8.1 to the 2024 Majid Al Futtaim Properties Financial Statements. Associates and joint ventures are accounted for using the equity method, which means that Majid Al Futtaim Properties' proportionate share of the profit or loss made by each associate or joint venture is included under this line item.

The table below shows Majid Al Futtaim Properties' share of the profit or loss of its associates and joint ventures for the financial year ended 31 December 2024 and the financial year ended 31 December 2023.

	Year ended 31 December		
	2024	2023	
<del>-</del>	(AED m	illions)	
Share of results of equity accounted investees – net of tax	135	93	
Total	135	93	

Majid Al Futtaim Properties' share of profit in associates and joint ventures increased by AED 42 million, or 45.2 per cent., in 2024 (from AED 93 million in 2023 to AED 135 million in 2024). This increase was primarily driven by the ramp-up of percentage-of-completion revenue (net of cost of sales) and improved margins, particularly from new facility and general maintenance projects.

#### Impairment charges

Majid Al Futtaim Properties recognized an impairment loss of AED 18 million in 2024 on non-financial assets, compared to AED 379 million in 2023. The impairment change in 2024 primarily reflects the reassessment of certain development projects and the impact of recent adverse weather events in the UAE. The overall reduction in impairment losses versus 2023 is mainly attributable to the higher provision recorded in the prior year, which reflected the outcome of ongoing reassessments and alternative strategies considered for specific development projects.

In addition, the Group also recognised an impairment loss charge of AED 36 million in 2024, compared to AED 40 million in 2023, on financial assets. This impairment loss on financial assets was primarily attributable to specific provisions against major tenant groups and additional impairment loss on lease receivables due to additional overlays using revised macroeconomic factors in order to capture the current market conditions.

#### Other (expense) – net

Majid Al Futtaim Properties' other expenses comprise project costs provided for or written-off once the Group determines not to proceed with a particular project, development expenses written-off that cannot be capitalised to a project per IFRS loss on disposal, any net foreign exchange gain or loss and other income. Majid Al Futtaim Properties' other expense (net of other income) was AED 188 million in 2024, compared to AED 107 million in 2023. This increase was principally attributable to foreign exchange loss as a result of repatriation of cash denominated in Egyptian Pounds, which was held by a subsidiary in Egypt, and the disposal of Majid Al Futtaim Properties' shares in three subsidiaries, namely Majid Al Futtaim Hospitality Al Barsha Third LLC, Majid Al Futtaim Hospitality Deira Second LLC and Majid Al Futtaim Hospitality Al Rigga LLC. These impacts were partly offset by gains on the disposal of investments in joint ventures

in Oman, as well as insurance recoveries relating to adverse weather events in the UAE and a fire incident in Egypt in the prior year. (See further "Majid Al Futtaim Properties Financial Review – Significant Accounting Policies and Critical Accounting Judgments – Egyptian Pound Devaluation").

## Net valuation gain/(loss) on land and buildings

Developed properties classified as property, plant and equipment in accordance with IAS 16 are revalued on each reporting date. Any increase arising on the revaluation of developed properties is credited to the revaluation reserve in equity, except to the extent that it reverses a revaluation decrease for the same property previously recognised in profit or loss, in which case the increase is credited to profit or loss to the extent of the decrease previously charged. A decrease in carrying amount arising from the revaluation of properties is charged to profit and loss, except to the extent that it reverses a previously recognised revaluation gain on the property in which case it is debited to revaluation reserve in equity.

Investment properties are properties held either to earn rental income, for capital appreciation or for both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes. Following initial recognition at cost, investment property, principally comprising land with undetermined use, certain shopping malls and property being constructed for future use as investment property, is stated at fair value at the reporting date.

The net valuation change on land and buildings comprises the sum of: (a) any losses incurred on the revaluation of properties classified as property, plant and equipment; (b) any increases arising on the revaluation of properties classified as property, plant and equipment to the extent they reverse losses previously charged to the profit and loss; and (c) the fair value gains or losses on investment property.

In 2024, Majid Al Futtaim Properties recognised a net valuation gain of AED 31 million on property, plant and equipment. Of this, gross valuation loss amounts to AED 9 million (mainly for Sheraton and Pullman Hotel) with a deferred tax credit of AED 3 million, resulting in a net valuation loss of AED 6 million charged to other comprehensive income and a valuation gain of AED 40 million was charged to the profit and loss account. The valuation gain of AED 40 million was mainly on account of Aloft and Bahrain Hotels. A gain on valuation of investment property of AED 1,059 million was also charged to the profit and loss account in 2024. These gains primarily reflected the robust performance of the UAE property portfolio, with asset valuations across other markets remaining stable, except for Lebanon, where valuation was impacted by the country's geopolitical challenges.

#### Profit before tax

Reflecting the above factors, Majid Al Futtaim Properties' profit before tax was AED 4,558 million in 2024, compared to profit before tax of AED 4,315 million in 2023.

#### Income tax expense

Majid Al Futtaim Properties is subject to tax on the income earned by it in certain jurisdictions in which it operates. Majid Al Futtaim Properties' operations in these jurisdictions gave rise to an income tax charge of AED 438 million in 2024 and an income tax charge of AED 126 million in 2023. In 2024, Majid Al Futtaim Properties recognised a deferred tax expense of AED 105 million, compared to AED 86 million in 2023. Majid Al Futtaim Properties recognises deferred tax on the temporary differences arising between the tax base and asset base on fair valuation of properties in UAE, Egypt, Lebanon and Oman. In 2024, Majid Al Futtaim Properties is subject to income tax in respect of its operations in the UAE, Oman, Egypt and Lebanon (2023: Oman, Egypt and Lebanon).

# Net profit after tax

Reflecting the above factors, Majid Al Futtaim Properties' profit after tax was AED 4,120 million in 2024, compared to profit after tax of AED 4,189 million in 2023.

# Other comprehensive loss for the year - net of tax

In 2024, Majid Al Futtaim Properties' other comprehensive loss was AED 624 million compared to AED 350 million in 2023. This increase was principally attributable to the currency devaluation in Egypt and Lebanon (see Note 28.4 of the 2024 Majid Al Futtaim Properties Financial Statements).

#### Total comprehensive income for the year

Reflecting Majid Al Futtaim Properties' profit after tax for the year and its other comprehensive income, Majid Al Futtaim Properties' total comprehensive income for the year was AED 3,496 million in 2024, compared to a total comprehensive income of AED 3,839 million in 2023.

# CONSOLIDATED STATEMENT OF CASH FLOWS DATA FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2024 AND THE FINANCIAL YEAR ENDED 31 DECEMBER 2023

The table below summarises Majid Al Futtaim Properties' cash flows for the financial year ended 31 December 2024 and the financial year ended 31 December 2023.

	Year ended 31 December		
	2024	2023	
	(AED mills	ions)	
Net cash from operating activities	3,195	2,372	
Net cash from/(used in) investing activities	380	(892)	
Net cash used in financing activities	(3,789)	(1,109)	
Net (decrease)/increase in cash and cash equivalents	(214)	371	
Cash and cash equivalents at the beginning of the year	799	435	
Effect of movements in exchange rates on cash held	(151)	(7)	
Cash and cash equivalents at the end of the year	434	799	

In 2024, Majid Al Futtaim Properties' net cash from operating activities was AED 3,195 million.

Majid Al Futtaim Properties' net cash from investing activities in 2024 was AED 380 million, principally reflecting routine capital expenditure across all businesses. This was partially offset by one-off inflows of AED 1,105 million, primarily comprising net proceeds of AED 722 million from disposal of subsidiaries, AED 205 million from asset held for sale and AED 108 million representing collection of other long-term receivables.

Majid Al Futtaim Properties' net cash used in financing activities in 2024 was AED 3,789 million, principally reflecting the net repayment of loans and term loans from a related party the acquisition of a non-controlling interest in Saudi Arabia and payment of finance costs.

In 2023, Majid Al Futtaim Properties' net cash from operating activities was AED 2,372 million.

Majid Al Futtaim Properties' net cash used in investing activities in 2023 was AED 892 million, principally reflecting routine capital expenditure across all businesses.

Majid Al Futtaim Properties' net cash used in financing activities in 2023 was AED 1,109 million, principally reflecting the net repayment of loans and term loans from a related party and payment of finance costs.

# LAND AND BUILDINGS

Majid Al Futtaim Properties' land and buildings are categorised either as investment property or as property, plant and equipment. Investment properties are properties held either to earn rental income, for capital appreciation or both, but not for sale in the ordinary course of business, use in the production or supply of goods and services or for administrative purposes.

Certain of Majid Al Futtaim Properties' properties include a portion that is held to generate rental income or capital appreciation and another portion that is held for own use in the supply of services or for administrative purposes. These properties may be split between the two categories where applicable law provides that separate title could be granted to each portion.

The fair value of the investment properties and land and buildings included within property, plant and equipment is determined twice a year at the reporting date (i.e. 31 December and 30 June) by independent external RICS Chartered Surveyors and Valuers having sufficient current local and national knowledge of the respective property markets. The valuation has been prepared in accordance with the RICS Valuation Global Standards-2020 including the International Valuations Standards and the RICS Professional Standards (known as the "Red Book"). For the valuation of shopping malls the discounted cash flows ("DCF") approach is used to determine the present value of the estimated future net cash flows, generally

for a period of 10 years, for each property adopting an asset specific discount rate. An exit yield that reflects the specific risks inherent in the asset is then applied to the final cash flow to arrive at the property valuation. The fair value derived using DCF for shopping malls is benchmarked against the net initial yield methodology. Properties Under Construction ("PUC") are measured at fair value once the valuer determines that a substantial part of the project's uncertainty has been eliminated, such that a reliable value can be determined. PUC are valued by estimating the fair value of the completed property using the income capitalisation approach and deducting the estimated costs to complete the construction. When the value is deemed not to be reliably determinable, the PUC is carried at cost of the land plus work in progress less impairment until the earlier of the date that construction is completed or the date at which fair value becomes reliably measurable. For valuation of hotels, the fair value is derived using DCF and is benchmarked against capital value per key and net initial yield. For valuation of offices, the fair value is derived by applying an asset specific capitalisation rate on the net gross profit of the property benchmarked to market rates. Properties held for future development (land bank) are valued using comparable methodology, which involves analysing other relevant market transactions. Comparable methodology can involve a parcelisation approach where it is assumed a larger plot is subdivided and sold in smaller lot sizes over a period of time.

The table below shows the value of Majid Al Futtaim Properties' land and buildings as at 31 December 2024 and 31 December 2023.

	Year ended 31 December		
_	2024	2023	
<del>-</del>	(AED milli	ons)	
Classified as property, plant and equipment	2,535	3,242	
Classified as investment property	40,633	40,049	
Total	43,168	43,291	

In addition, Majid Al Futtaim Properties had undeveloped land classified as investment property and valued at AED 1,768 million as at 31 December 2024 and AED 2,138 million as at 31 December 2023.

#### **BORROWINGS**

Majid Al Futtaim Properties' external borrowings comprise long-term loans from commercial banks. In addition, as at 31 December 2024 Majid Al Futtaim Properties had loans outstanding from Majid Al Futtaim Holding totalling AED 1,613 million (see "*Majid Al Futtaim Properties Financial Review – Related Party Transactions*").

The table below summarises Majid Al Futtaim Properties' external borrowings as at 31 December 2024 and 31 December 2023.

	Year ended 3	1 December
	2024	2023
	(AED mi	llions)
Total loans and borrowings	8,416	8,411
Of which:		
Current	1,832	-
Non-current	6,584	8,411

Details of Majid Al Futtaim Properties' outstanding external loans and facilities as at 31 December 2024 are set out in Note 25 to the 2024 Majid Al Futtaim Properties Financial Statements. Loans and borrowings consist entirely of sukuk certificates with maturity dates between November 2025 and June 2033. All of Majid Al Futtaim Properties' sukuk certificates as at 31 December 2024 were denominated in U.S. dollars. Majid Al Futtaim Properties' sukuk certificates had returns ranging from 3.15 per cent. to 5.0 per cent. per annum. As at 31 December 2024, Majid Al Futtaim Properties did not have any secured loans.

## SHAREHOLDERS' EQUITY

The table below shows Majid Al Futtaim Properties' shareholders' equity as at 31 December 2024 and 31 December 2023.

	As at 31 D	December
_	2024	2023
_	(AED m	illions)
Share capital	3,500	3,500

As at 31 December		
2024	2023	
(AED milli	ons)	
2,938	2,938	
13,933	14,157	
20,748	16,876	
(1,974)	(1,356)	
39,145	36,115	
175	278	
39,320	36,393	
	2024  (AED milli 2,938 13,933 20,748 (1,974) 39,145 175	

#### Share capital

As at 31 December 2024, Majid Al Futtaim Properties' share capital comprised 3,500,000 shares of AED 1,000 each, 99 per cent. of which are owned by Majid Al Futtaim Holding.

#### **Shareholder contribution**

In 2009, Majid Al Futtaim Properties issued subordinated capital loan instruments of AED 2,500 million in five loan instruments of AED 500 million each. In 2010, an additional loan instrument of AED 250 million was issued by Majid Al Futtaim Properties. These instruments (collectively referred to as the "hybrid instruments") are fully subscribed to by Majid Al Futtaim Holding in accordance with the terms of a master capital loan agreement and a separate capital loan agreement for each loan, in each case, dated 5 October 2009. During 2021, the agreement with Majid Al Futtaim Holding was amended resulting in a change in the coupon payment rate to a fixed rate of 6.375 per cent. per annum payable semi-annually in arrear. The hybrid instruments do not have a final maturity date. The coupon is non-cumulative in nature and can be deferred indefinitely at Majid Al Futtaim Properties' discretion without constituting a default. In case of Majid Al Futtaim Holding ceasing to hold control of Majid Al Futtaim Properties, the prevailing coupon rate on the hybrid instruments will be permanently increased by 5 per cent. and such coupons will become cumulative. Based on the terms of the hybrid instruments, these are accounted for as equity instruments. The hybrid instruments were subscribed to through a debt to equity swap transaction.

In 2012, Majid Al Futtaim Properties novated all of its rights and obligations under two bank facilities agreement, which cumulatively amounted to U.S.\$900 million of term loans, to Majid Al Futtaim Holding and converted external facilities to related party funding. However, Majid Al Futtaim Properties continues to use these facilities under an inter-company funding agreement signed with Majid Al Futtaim Holding. These derivative instruments, which were hedged by way of interest rate collar and interest rate swap, had a negative fair value of AED 188 million at the time of novation. Majid Al Futtaim Holding waived its contractual obligation of recovering the liability from Majid Al Futtaim Properties and accordingly this balance was classified within shareholder contribution.

#### Revaluation reserve

The revaluation reserve principally reflects changes in the fair value of Majid Al Futtaim Properties' land and buildings classified as property, plant and equipment as required by IAS 16 and the related deferred tax. Any increase in value arising on each revaluation of such assets is credited to the revaluation reserve unless and to the extent it reverses a decrease in the value of the same asset previously recognised in profit and loss, in which case the increase in value is recognised in profit and loss instead. Any decrease in value arising on each revaluation of such assets is debited from the revaluation reserve to the extent that the revaluation reserve contains a credit balance in respect of the asset concerned. If and to the extent there is no such credit balance, the decrease is charged to profit and loss.

## Other reserves

Majid Al Futtaim Properties and its subsidiaries maintain a statutory reserve as required by applicable law. Typically, a percentage of profit of the relevant company is transferred to the statutory reserve each year until the reserve equals the limit prescribed by applicable law. In addition, Majid Al Futtaim Properties maintains a currency translation reserve in respect of foreign currency differences arising from the translation of the financial statements of Majid Al Futtaim Properties' group companies whose functional currency is not the dirham.

#### RELATED PARTY TRANSACTIONS

Majid Al Futtaim Properties' related party transactions are described in Note 30 to the 2024 Majid Al Futtaim Properties Financial Statements and principally comprise transactions with other Group companies and key management personnel and/or their close family members. The shareholder contributions described under "Majid Al Futtaim Properties Financial Review – Shareholders' Equity – Shareholder contribution", the guarantees given by and to Majid Al Futtaim Properties in respect of borrowings by it and other Group companies as referred to under "Group Financial Review – Liquidity and Borrowings" and the additional transactions described in Note 30 to the 2024 Majid Al Futtaim Properties Financial Statements comprise the principal related party transactions for the year ended 31 December 2024 and the year ended 31 December 2023.

# **OFF-BALANCE SHEET LIABILITIES**

Majid Al Futtaim Properties has significant off-balance sheet liabilities (as described in Note 33 to the 2024 Group Financial Statements) in the form of capital commitments and guarantees given by it. The table below shows Majid Al Futtaim Properties' off-balance sheet liabilities as at 31 December 2024 and 31 December 2023.

	As at 31 December	
	2024	2023
	(AED mil	lions)
Capital commitments:		
Capital commitments of Majid Al Futtaim Properties and its subsidiaries'	3,274	2,036
Majid Al Futtaim Properties and its subsidiaries' share of capital commitments in relation to its		
equity accounted investees	247	236
Total capital commitments	3,521	2,272
Contingent liabilities:		
Corporate guarantees on various bank loans provided by Majid Al Futtaim Holding	5,599	7,290
Co-guarantee on hybrid perpetual notes issued by a subsidiary of Majid Al Futtaim Holding	3,306	3,306
Co-guarantee on bonds issued under the Global Medium Term Note Program	-	1,042
Performance guarantee to government authorities	1,195	1,094
Total contingent liabilities	10,100	12,732
Total	13,621	15,004

#### **DESCRIPTION OF THE GROUP**

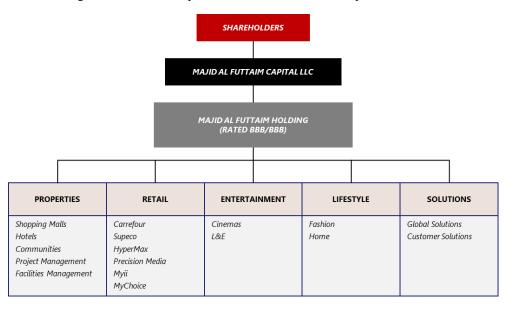
#### **OVERVIEW**

The Group is one of the largest developers and operators of shopping malls and hypermarkets in the MENA region. Founded in Dubai in 1992 to bring the first regional shopping mall to the Middle East, the Group's activities have since grown to include hotel development and the provision of synergistic leisure and entertainment products and services. As at 31 December 2024, the Group had operations in 14 countries predominantly in the MENA region.

For the financial year ended 31 December 2024, Majid Al Futtaim Holding had consolidated revenue of AED 33,951 million and consolidated Adjusted EBITDA of AED 4,577 million, as well as consolidated assets of AED 68,813 million as at 31 December 2024 and approximately 229.5 million people visited the Group's shopping mall destinations during the year ended 31 December 2024.

For the financial year ended 31 December 2023, driven by annual footfall of approximately 232 million people through its shopping mall destinations, Majid Al Futtaim Holding had consolidated revenue of AED 34,497 million and consolidated Adjusted EBITDA of AED 4,553 million, as well as consolidated assets of AED 69,749 million as at 31 December 2023.

The following chart sets out the operational structure of the Group as at 31 December 2024:



The Group's operations are carried out by four complementary operating companies, Majid Al Futtaim Properties, Majid Al Futtaim Retail, Majid Al Futtaim Entertainment (formerly Majid Al Futtaim LEC) and Majid Al Futtaim Lifestyle. Majid Al Futtaim Holding holds a majority to all ownership interest in each operating company, with any remaining ownership interest held by another wholly-owned Group entity.

#### Majid Al Futtaim Properties

Majid Al Futtaim Properties develops and manages shopping malls, which is the Group's core business. As at 31 December 2024, Majid Al Futtaim Properties owned and operated 29 shopping malls in the UAE, Oman, Lebanon, Egypt and Bahrain. Majid Al Futtaim Properties also develops hotels adjacent to or in close proximity to shopping mall destinations and, on a selective basis, undertakes mixed-use developments, in each case where this adds value to its core mall development business. As at 31 December 2024, Majid Al Futtaim Properties owned seven hotels, of which five were located in the UAE and two were located in Bahrain. In February 2023, Majid Al Futtaim Properties revised its business structure to include two major business units: (a) the Asset Management Business Unit (AMBU), comprising of (i) the Shopping Malls Business Unit (SMBU); and (ii) the Hotels Business Unit (HOBU), and (b) the Development Business Unit (DBU), comprising of (i) the Communities Business Unit (COBU) and (ii) the Shopping Malls Development Business Unit (SMBDU). These two major business units are supported by the Corporate CoE offices, mainly comprising of Project Management CoE and Investment Management CoE. For the year ended 31 December 2024, Majid Al Futtaim Properties' revenue increased by 23.3 per

cent. to AED 9,102 million compared to AED 7,383 million for the year ended 31 December 2023 whereas its Adjusted EBITDA prior to eliminations/adjustments increased by 16.0 per cent. to AED 4,234 million compared to AED 3,649 million for the year ended 31 December 2023.

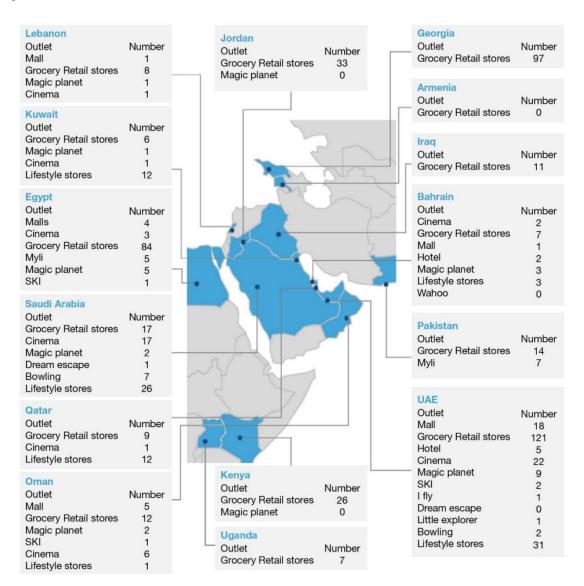
#### Majid Al Futtaim Retail

Majid Al Futtaim Retail first introduced the hypermarket model to the Middle East in 1995 through Majid Al Futtaim Hypermarkets, originally established as a joint venture company with Carrefour in which Majid Al Futtaim Retail had a 75 per cent. interest. Since June 2013, Majid Al Futtaim Hypermarkets has been a wholly-owned subsidiary of the Group, managed by Majid Al Futtaim Retail in which Majid Al Futtaim Retail has a 99.9 per cent. interest and Majid Al Futtaim Holding has a 0.1 per cent. interest. For further detail on the history of Majid Al Futtaim Hypermarkets, please see "Description of the Group - Majid Al Futtaim Retail". Carrefour stores are a key anchor tenant in each of the Group's shopping malls, and the Group has also opened Carrefour stores outside its shopping malls. Majid Al Futtaim Retail has expanded the Carrefour concept across the UAE and into Bahrain, Egypt, Georgia, Iraq, Jordan, Kenya, Kuwait, Lebanon, Oman, Pakistan, Qatar, Saudi Arabia and Uganda. As at 31 December 2024, Majid Al Futtaim Retail operates stores as an omnichannel grocery retailer under various brands including Carrefour, Supeco and other Carrefour owned trade names, Hypermax and Myli and other Group owned tradenames within Bahrain, Egypt, Georgia, Iraq, Jordan, Kenya, Kuwait, Lebanon, Oman, Pakistan, Qatar, Saudi Arabia, the UAE and Uganda). For the year ended 31 December 2024, Majid Al Futtaim Retail's revenue decreased by 10.0 per cent. to AED 22,187 million compared to AED 24,654 million for the year ended 31 December 2023 and its Adjusted EBITDA before eliminations/adjustments decreased by 64.1 per cent. to AED 381 million compared to AED 1,061 million for the year ended 31 December 2023.

# Majid Al Futtaim Entertainment and Majid Al Futtaim Lifestyle

Prior to 1 January 2021, Majid Al Futtaim Ventures operated the Group's leisure and entertainment services, including a unique leisure offering in three of its super-regional shopping malls (for example Ski Dubai and Ski Egypt which are located in Mall of the Emirates (the Group's flagship mall) and Mall of Egypt). With effect from 1 January 2021, following the segmental restructuring of Majid Al Futtaim Ventures, the Group's leisure and entertainment operations were moved to Majid Al Futtaim Entertainment. Prior to 1 January 2021, Majid Al Futtaim Ventures also operated a fashion retail business operating as a licensee of a number of international brands via the now dissolved Majid Al Futtaim Fashion LLC, offered Najm Visa credit cards via its Majid Al Futtaim Finance consumer finance business and had a small portfolio of other investments in the mobile payments and facilities management sectors. With effect from 1 January 2021, following the segmental restructuring of Majid Al Futtaim Ventures, the Group's fashion retail business and its portfolio of other investments were moved to Majid Al Futtaim Lifestyle.

The following map sets out details of the Group's principal operations in each of the countries in which it operated as at 31 December 2024:



In addition to the above, the Group had seven Carrefour stores in Uganda as at 31 December 2024. In geographical terms, during the year ended 31 December 2024, 58.9 per cent. of the Group's revenue was derived from the UAE, 8.7 per cent. was derived from Saudi Arabia, 7.1 per cent. was derived from Egypt, 5.9 per cent. was derived from Qatar and the remaining 19.3 per cent. was derived from other countries predominantly in the MENA region.

As at the date of this Prospectus, the franchise agreement between Majid Al Futtaim Hypermarkets and Carrefour covers over 20 countries in the Middle East, Africa and Asia.

## **HISTORY**

Founded in 1992 in Dubai, the Group operated solely in Dubai until 1999. During that period, the joint venture with Carrefour was established, and the Group operated shopping malls, hypermarkets, hotels and cinemas. Between 1999 and 2001, the Group expanded across the UAE and into Oman. Between 2001 and 2003, the Group expanded into Egypt. Between 2003 and 2005, the Group expanded into Saudi Arabia. Between 2005 and 2008, the Group expanded into Kuwait, Bahrain, Jordan and Qatar and invested in a mixed-use development in Oman. Between 2008 and 2010, the Group expanded into Pakistan. Since then, the Group's geographic expansion has principally been driven by its retail business, with five stores operating by the end of 2000, 18 by the end of 2005, 48 by the end of 2012, 108 by the end of 2018, 141 by the end of 2022 and 458 by the end of 2024.

As at the date of this Prospectus, Majid Al Futtaim Hypermarkets rights under its Franchise Agreement with Carrefour cover over 20 countries in the Middle East, Africa and Asia.

#### **STRENGTHS**

Management believes that the Group's credit strength is bolstered by the following factors:

- **low volatility in gross profit**: reflecting the fact that a significant majority of its revenue is derived from food retailing (which is relatively unaffected by economic cycles) and, to a lesser extent, from rental income from tenants in its shopping malls (which is also generally a stable source of income), the Group experiences low levels of volatility in its gross profit (revenue minus cost of sales). The Group's gross profit in each of 2024 and 2023 was AED 12,595 million and AED 12,707 million, respectively.
- leadership in principal markets: the Group's principal market is the UAE and Dubai in particular (which is generally considered as a mature global leading retail and brand destination). The Group believes that it has a leading position as a shopping mall operator in Dubai as it owns three of the leading shopping malls currently operating in Dubai. The Group also believes that it has a leading position as a shopping mall operator in the MENA region as no other company operating in the region has a geographic spread of shopping malls to match the Group's and that its experience of operating in a wide range of markets within the MENA region will help the Group as it expands into new markets;
- **steady cash flows and balanced financial profile**: the Group benefits both from a sound asset base in Majid Al Futtaim Properties, which accounted for 75.5 per cent. and 67.1 per cent. of the Group's assets (prior to eliminations and adjustments) as at 31 December 2024 and 31 December 2023, respectively, and also from a stable source of operating cash flow from: (a) the retail business through Majid Al Futtaim Retail, which accounted for 65.4 per cent. and 71.5 per cent. of the Group's revenue (after eliminations of intercompany income) in the years ended 31 December 2024 and 31 December 2023, respectively; and (b) its shopping malls and certain other properties. The Group believes that this combination of sound asset base and stable cash flow is a significant differentiator from other property development companies in the region;
- **complementary businesses**: the Group has a focused strategy aimed to ensure that it delivers outstanding shopping destinations, in significant part, through creating and exploiting a range of synergies in its businesses. For example, having Carrefour as an anchor tenant helps to drive significant footfall in the Group's shopping malls which makes the malls more attractive to prospective tenants. In addition, the Group's hotels and leisure businesses help to differentiate its shopping malls and provide additional attractions to shoppers, particularly tourist shoppers in Dubai and Bahrain;
- **strong corporate governance**: management of Majid Al Futtaim Holding believes that the Group has robust corporate governance procedures in place. The Group has established strong operating structures reporting to the Board of Majid Al Futtaim Holding, has segregated shareholdings in and management of the Group's operating companies and ensures that all applicable laws and regulations in the countries in which it operates are complied with. The Majid Al Futtaim family does not actively participate in the day-to-day operations of the Group, nor are they expected to actively participate in the day-to-day operations and management of the Group in the future;
- presence in locations with strong business potential: when considering a new shopping mall or standalone Majid Al Futtaim Retail store project, the Group conducts extensive due diligence and market research in order to identify the best sites. In particular, factors such as current and anticipated population, catchment areas, accessibility to the proposed shopping mall or store, potential rate of urbanisation and known or planned competing facilities are all considered and, in the case of additional shopping malls or stores in a single city, enhanced market research is conducted into relevant catchment areas to ensure that competition between the Group's facilities is minimised. The Group believes that it has been able to secure prime locations for many of its assets. In addition, particularly in Dubai (where it has seven shopping malls) and Bahrain, the Group is not solely reliant on the local population and benefits from significant tourist footfall in its shopping malls. In all of the countries in which the Group operates, it also benefits from factors such as the generally high temperatures which encourage indoor shopping and the fact that

shopping malls are perceived as family-friendly places to socialise and engage in wider activities other than just shopping;

- **low leverage**: the Group's net debt to Adjusted EBITDA ratios in each of 2024 and 2023 were 3.0 times and 3.3 times, respectively (for a description of this APM (including reconciliation to the Group Financial Statements);
- **operating in markets with long-term macroeconomic potential**: the Group's principal market is the UAE but other markets which are significant to the Group are Bahrain, Egypt, Oman, Qatar and Saudi Arabia. Historically, each of these markets has experienced significant increases in nominal GDP, population growth and growth in private consumption, creating potential for strong retail sales performance within Majid Al Futtaim Retail; and
- **prudent financial management and track record**: the Group believes that it has implemented strong risk management policies, particularly as regards managing its liquidity and credit risks (see "Group Financial Review Financial Risk Management"). In addition, the Group follows a conservative investment capital expenditure policy, typically entering new markets with lower cost hypermarket developments before committing to capital intensive shopping mall developments, adhering to a defined and rigorous process for making investment decisions, seeking to pre-fund its capital expenditure, entering into joint ventures where appropriate and by retaining the flexibility to scale back its developments in adverse market conditions.

#### **STRATEGY**

The Group's long-term strategy is to become a regionally-focused lifestyle conglomerate with a stellar reputation. The Group intends to (1) focus on core sectors and markets where it has existing market leadership, (2) establish itself as a leader in under-developed markets and (3) continue to create and exploit the synergies between its different businesses. In particular, the Group intends to:

- enhance and grow its shopping destination business: the Group intends to continue to undertake shopping mall developments on a regional basis both within and outside the UAE in markets which it believes are currently under-developed and offer a combination of increasing consumer spending power, increasing openness to international markets and low levels of international competitiveness. The Group intends, over time, to continue to diversify away from Dubai, where its revenues are currently concentrated. This strategy is in line with general regional trends. In addition, as a result of the general economic environment, assets are in the process of being repriced across the MENA region giving rise to many opportunities;
- **control and grow its retail businesses**: the Group expects to continue to develop its Carrefour hypermarket and supermarket business and its other businesses, both as anchor tenants for its new shopping mall developments and also on a standalone basis. In particular, the Group expects to continue to expand its portfolio to meet customer preferences for more convenient food retail outlets and to exploit other synergies within its business (see "Description of the Group Majid Al Futtaim Retail Development pipeline");
- **strengthen its core capabilities to compete in the future**: the Group intends to strengthen certain aspects of its individual businesses to further support its retail-focused corporate strategy. One of the Group's core capabilities is its ability to identify retail potential in specific catchment areas within a city, which is critical to the decision regarding location of a new shopping mall, Carrefour store or other relevant asset. To this end, the Group continues to invest in proprietary research methods based on primary ground research and its accumulated experience gained in relation to the Carrefour stores and shopping malls which are already operational. The Group is well-positioned to respond in an agile manner to shifting consumer behaviour. The Group also continues to invest further in the training of its employees (training is currently offered through the Majid Al Futtaim Leadership Institute), to ensure that its responsible leadership model and values pervade throughout the organisation; and
- **sustainable economic development**: the Group's sustainability strategy, "Dare Today, Change Tomorrow", brings together all of the Group's businesses under one overarching sustainability vision. The Group aims to provide for a positive future and is committed to an ambitious set of sustainability targets across three focus areas of "Transforming Lives", "Rethinking Resources"

and "Empowering Our People". To support this strategy, the Group has implemented a suite of policies and procedures in line with global best practice. These policies and procedures are reviewed and updated on an annual basis and support the translation of the Group's sustainability strategy into achievable and measurable actions. These measures, and the Group's progress in meeting its targets, places it on track to meet its 2028 Sustainable Business Commitments and meaningfully contribute towards 10 of the United Nations Sustainable Development Goals. In 2021, the Group joined more than 60 leading global organisations in agreeing to report on stakeholder capitalism metrics. These environmental, social and governance metrics and disclosures (released by the World Economic Forum and its International Business Council in September 2020) measure the long-term enterprise value creation for all stakeholders. In becoming a signatory, the Group joined a community of companies dedicated to supporting the effort to provide concise, consistent and comparable metrics and disclosures for the shared value creation of all stakeholders. Furthermore, in March 2023, the Group partnered with Yellow Door Energy to provide solar power to its GCC portfolio of shopping malls. This will bring clean electricity to 18 shopping malls located across the UAE, Bahrain, and Oman.

#### **GREEN FINANCE FRAMEWORK**

From time to time, the Issuer may issue securities ("green notes"), the net proceeds of which will be used to fund or refinance, in whole or in part, a portfolio of eligible projects ("Eligible Projects") that fall within eligible categories ("Eligible Categories") set out in the Group's green finance framework (the "Green Finance Framework"). On an annual basis, the Group will publish an allocation report and an impact report in respect of its portfolio of Eligible Projects. For the avoidance of doubt, any financing provided to a business or project that does not meet the eligibility criteria set out in the Green Finance Framework will not be considered as an eligible use of proceeds under a green note issued pursuant to the Green Finance Framework.

The Group has broadly defined the Eligible Categories in accordance with the "Green Bond Principles 2018" promulgated by the International Capital Market Association. Eligible Categories include:

- renewable energy;
- energy efficiency;
- sustainable water management; and
- green buildings.

Up to 100 per cent. of the proceeds of any green notes issue may be applied to refinance existing Eligible Projects within the Eligible Categories listed above. Where any portion of the proceeds of a green notes issue has not been applied to finance Eligible Projects within Eligible Categories, proceeds may be deployed according to the Group's funding requirements. The proceeds of any green notes issue may be applied globally without geographical restriction.

The Group has published the Green Finance Framework on its website. Further, the Group has appointed Sustainalytics to provide an external review of the Group's Green Finance Framework (the "Second Party Opinion"). The Green Finance Framework and the Second Party Opinion have each been published, and the Sustainability Report will be published (on an annual basis), on the Group's website at the following address:

https://majidalfuttaim.com/en/investor-relations/bond-and-credit-rating.

For the avoidance of doubt, the Notes issued pursuant to this Prospectus are not Green Notes. Furthermore, the information contained on the websites referred to in this paragraph is not incorporated by reference into, or otherwise included in, this Prospectus.

#### MAJID AL FUTTAIM PROPERTIES

#### Overview

Majid Al Futtaim Properties' vision is to be recognised as the market leader in the development, ownership and management of shopping malls in the MENA region. Majid Al Futtaim Properties' goal is to create long-term sustainable wealth for the Group through:

- the entrepreneurial development and management of a diversified portfolio of shopping centres;
   and
- the development of hotels and, on a selective basis, mixed-use projects where they add synergistic value to its shopping centres.

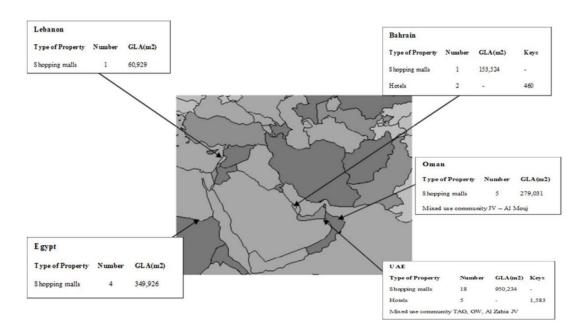
In February 2023, Majid Al Futtaim Properties revised its business structure to include two major business units: (a) the Asset Management Business Unit (AMBU), comprising of (i) the Shopping Malls Business Unit (SMBU); and (ii) the Hotels Business Unit (HOBU); and (b) the Development Business Unit (DBU), comprising of (i) the Communities Business Unit (COBU) and (ii) the Shopping Malls Development Business Unit (SMBDU). These two major business units are supported by the Corporate CoE offices, mainly comprising of Project Management CoE and Investment Management CoE.

The following is a brief description of Majid Al Futtaim Properties' operating segments/divisions:

- Asset Management Business Unit (AMBU):
  - Shopping Malls Business Unit (SMBU): with effect from February 2023, the shopping malls business (SMBU) is managed by the AMBU (which leads and manages the shopping malls operations of the Group from regional and super-regional shopping malls to smaller community centres. Majid Al Futtaim Properties also undertakes enhancement and upgrades of existing assets on a continuous basis. As at 31 December 2024, the SMBU owned and operated 29 shopping malls with a gross leasable area ("GLA") of over 1.8 million square metres, 6 malls held in joint ventures. In 2021, the two super-regional shopping malls completed (Mall of Oman with a GLA of approximately 135 thousand square metres and City Centre Al Zahia, with a GLA of approximately 133 thousand square meters) and the Mall of the Emirates re-development/initiative project. Combined, the portfolio of malls attracted 229.5 million visitors in 2024. The North Riyadh Development ("NRD") is an 87- hectare site strategically located in the northern growth corridor of Riyadh. NRD is a proposed mixed-use community comprising residential, retail, hospitality, and office components. A masterplan was agreed but was placed on hold in 2023 prior to commencement of main construction works. Since early 2025, Majid Al Futtaim has re-initiated high level workstreams focused on an updated and rebalanced masterplan to create a residentially led mixed use community aligned with Saudi Arabia's Vision 2030. Any future activation will be subject to board approvals, regulatory consents, market conditions, and standard financing arrangements. In 2024, the Group commenced a project with Dubai's Road and Transport Authority to enhance access to Mall of the Emirates, improving the experience for over 48 million annual visitors while reducing traffic times for the surrounding community. In 2024, the Group also opened Time Out Market Bahrain at City Centre Bahrain, further cementing the Mall's position as a centre of community. With revenues of AED 3,860 million, Adjusted EBITDA of AED 2,898 million and NOPAT of AED 2,762 million for the year ended 31 December 2024 and assets of AED 39,056 million as at 31 December 2024, the SMBU represented 42.4 per cent., 68.4 per cent., 72.0 per cent. and 69.2 per cent., respectively, of Majid Al Futtaim Properties' revenue, Adjusted EBITDA, NOPAT and assets as at and for the financial year ended 31 December 2024. By comparison, the SMBU's revenue, Adjusted EBITDA and NOPAT were AED 3,692 million, AED 2,764 million and AED 2,580 million respectively, in the financial year ended 31 December 2023 and their assets as at 31 December 2023 were AED 37,266 million, representing 50.0 per cent., 75.8 per cent., 76.4 per cent. and 66.5 per cent., respectively, of Majid Al Futtaim Properties' revenue, Adjusted EBITDA, NOPAT and assets as at and for the financial year ended 31 December 2023;

- Hotels Business Unit (HOBU): the AMBU primarily focuses on developing hotels adjacent to, or in close proximity to, Majid Al Futtaim Properties' shopping malls. The AMBU currently owns seven hotels, five of which are in the UAE and two are in Bahrain. The operating hotels offered a total of 2,044 keys as at 31 December 2024. Effective April 2023, the office building portfolio moved from the COBU to the HOBU, so the AMBU is also responsible for managing two office buildings in Dubai. With revenues of AED 587 million (and revenues including leases of AED 1.7 million, after intercompany revenue elimination), Adjusted EBITDA of AED 208 million (and Adjusted EBITDA including support costs of AED 16.8 million) and NOPAT of AED 54 million for the year ended 31 December 2024 and assets of AED 2,668 million as at 31 December 2024, the HOBU represented 6.5 per cent., 4.9 per cent., 1.4 per cent. and 4.7 per cent., respectively, of Majid Al Futtaim Properties' revenue, Adjusted EBITDA, NOPAT and assets as at and for the financial year ended 31 December 2024. By comparison, the HOBU's revenue, Adjusted EBITDA and NOPAT were AED 700 million (and revenues including leases of AED 3.0 million, after intercompany revenue elimination), AED 243 million (and Adjusted EBITDA including support costs of AED 21.6 million) and AED 82 million, respectively, in the financial year ended 31 December 2023 and its assets as at 31 December 2023 were AED 3,530 million, representing 9.5 per cent., 6.6 per cent., 2.4 per cent. and 6.3 per cent., respectively, of Majid Al Futtaim Properties' revenue, Adjusted EBITDA, NOPAT and assets as at and for the financial year ended 31 December 2023;
- Development Business Unit (DBU) including the Communities Business Unit (COBU) and the Shopping Malls Development Business Unit (SMBDU): with effect from February 2023, the COBU is reported under the DBU. The Communities business is responsible for master development and management of larger master planned lifestyle developments that are comprised of multiple asset classes, and is responsible for infrastructure, residential and commercial assets within these developments whilst the Shopping Malls Development business is responsible for leading and managing the delivery of future shopping mall, retail and hotel developments of the Group. With revenues of AED 4,374 million, Adjusted EBITDA of AED 1,078 million and NOPAT of AED 1,232 million for the year ended 31 December 2024 and assets of AED 13,782 million as at 31 December 2024, the DBU represented 48.1 per cent., 25.5 per cent., 32.1 per cent. and 24.4 per cent., respectively, of Majid Al Futtaim Properties' revenue, Adjusted EBITDA, NOPAT and assets as at and for the financial year ended 31 December 2024. By comparison, the DBU's revenue was AED 2,673 million, Adjusted EBITDA of AED 610 million and NOPAT of AED 698 million in the financial year ended 31 December 2023 and its assets as at 31 December 2023 were AED 14,678 million, representing 36.2 per cent., 16.7 per cent., 20.7 per cent. and 26.2 per cent., respectively, of Majid Al Futtaim Properties' revenue, Adjusted EBITDA, NOPAT and assets as at and for the financial year ended 31 December 2023;
  - Corporate CoE: this business unit, mainly comprising of the Project Management CoE Investment Management CoE, provides advisory, project delivery and management services to the AMBU and DBU.

The following map sets out details of Majid Al Futtaim Properties' operating properties, properties under construction, properties under master planning and design and land bank in each of the countries in which it was present as at 31 December 2024:



Other than certain plots held by Majid Al Futtaim Properties under a long-term lease and usufruct agreement (comprising plots for City Centre Shindagha, My City Centre Sur and Mall of Oman), Majid Al Futtaim Properties has full ownership and title to its assets.

As at 31 December 2024, Majid Al Futtaim Properties owned land of approximately 0.96 million square metres on which it had development plans in place with a carrying value of AED 1,415 million (including work-in-progress). As at the same date, Majid Al Futtaim Properties also owned land, with no immediate construction plan or planned sales to third parties, of approximately 0.86 million square metres with a carrying value of AED 1,768 million (which is designated as plots of land that are currently held for undetermined future use under investment property). Furthermore, in accordance with Group policy, land exceeding a valuation threshold of AED 50 million is valued on an annual basis by an external firm of chartered surveyors and valuers.

Majid Al Futtaim Properties had revenue of AED 9,102 million (prior to eliminations of intercompany income) and Adjusted EBITDA prior to eliminations/adjustments of AED 4,234 million in the financial year ended 31 December 2024 as well as assets (prior to eliminations and adjustments) of AED 56,846 million as at 31 December 2024, representing 26.5 per cent., 92.5 per cent. and 75.5 per cent., respectively, of the Group's revenue (prior to eliminations of intercompany income), Adjusted EBITDA and assets (prior to eliminations and adjustments) as at and for the year ended 31 December 2024.

Majid Al Futtaim Properties had revenue of AED 7,383 million (prior to eliminations of intercompany income) and Adjusted EBITDA prior to eliminations/adjustments of AED 3,649 million in the financial year ended 31 December 2023 as well as assets (prior to eliminations and adjustments) of AED 56,002 million as at 31 December 2023, representing 21.1 per cent., 80.1 per cent. and 67.1 per cent., respectively, of the Group's revenue (prior to eliminations of intercompany income), Adjusted EBITDA and assets (prior to eliminations and adjustments) as at and for the year ended 31 December 2023.

#### Strategy

Majid Al Futtaim Properties' strategy is primarily focused on the development and operation of its shopping malls within the MENA region. This is done as its core business through developing different product types: (a) super-regional shopping malls (malls with over 100,000 square metres of GLA); (b) regional shopping malls (malls with between 60,000 and 100,000 square metres of GLA); (c) community malls (malls with between 20,000 and 60,000 square metres of GLA); and (d) neighbourhood community malls (malls with less than 20,000 square metres of GLA).

In furtherance of this strategy, Majid Al Futtaim Properties expects to continue to build a network of malls covering differing catchment areas in selected cities in which it believes it can achieve a dominant position and/or capture unique market opportunities and aims to continue to develop hotels and undertake mixed-use projects preferably where there are clear synergistic benefits to the Group's core shopping mall business. In relation to its hotel developments, Majid Al Futtaim Properties' strategy is to outsource the day-to-day operational management of the hotels to specialist hotel management companies, such as Accor, Hilton, Kempinski and Marriott. Majid Al Futtaim Properties' strategy is to expand in the core markets of UAE and Oman, as well as to strategize its entry into key-growth markets within the MENA region.

Majid Al Futtaim Properties intends to prioritise its future capital expenditures on existing and new markets, utilising existing land owned by it, new land acquisition where practicable and through joint ventures where it can secure development and asset management agreements. It also expects to realise value through the sale of non-strategic properties within its land bank and to provide development, management, and other shopping centre related services to third parties where this generates knowledge or other benefits to its existing shopping malls and provided it can ensure that reputational and conflict risks are properly controlled. Wherever possible, Majid Al Futtaim Properties intends to add value to its non-strategic land, for example through planning approvals, prior to its sale.

#### Competitive advantages

Majid Al Futtaim Properties believes that its competitive advantages include:

- **established track record and reputation**: Majid Al Futtaim Properties' first mall, City Centre Deira, was opened in November 1995. As at 31 December 2024, Majid Al Futtaim Properties owned and operated 29 shopping malls in Bahrain, Egypt, Lebanon, Oman and the UAE (including 6 malls held in joint ventures), including its flagship mall, the Mall of the Emirates in Dubai, which was opened in 2005 and had an annual footfall of approximately 48 million in 2024. As at 31 December 2024, the average occupancy rates of Majid Al Futtaim Properties' shopping mall portfolio was around 97 per cent. Majid Al Futtaim Properties believes that this track record, along with its established reputation, give it a significant competitive advantage in attracting consumers and customers (tenants) both to its existing and future shopping malls;
- **locations**: in the countries and markets in which it operates, Majid Al Futtaim Properties' operations are located in prime locations with established and growing catchment areas. Majid Al Futtaim Properties focuses internal resources on constantly developing and improving the relevance of its shopping malls within its target markets;
- **in-house expertise**: Majid Al Futtaim Properties benefits from having integrated development, project management, asset management and mall management teams. Majid Al Futtaim Properties outsources on-site project management and construction activities to reputable firms and construction contractors with which it has established relationships;
- **alliances and partnerships**: through its alliance with Majid Al Futtaim Retail (i.e. the Carrefour franchisee) and its established relationships with a number of regional retail franchise groups, Majid Al Futtaim Properties is able to secure a strong tenant base for each of its shopping malls (see "Risk Factors Risks Relating to Majid Al Futtaim Properties Majid Al Futtaim Properties' rental revenues depend upon its ability to find tenants for its shopping malls and offices and the ability of such tenants to fulfil their lease obligations as well as on Majid Al Futtaim Properties achieving an optimal tenant mix for its shopping malls. In addition, Majid Al Futtaim Properties is exposed to tenant concentration"); and
- unique leisure offers: through its collaboration with Majid Al Futtaim Entertainment, Majid Al Futtaim Properties' super-regional shopping malls are each able to provide a unique leisure offering to their customers. These offerings comprise Dreamscape, iFly, Little Explorers, Ski Dubai and Ski Egypt. Majid Al Futtaim Properties' regional and community shopping malls benefit from other leisure and entertainment facilities such as cinemas and 'Family Entertainment Centres' ("FECs"), in each case where appropriate to the shopping mall concerned.

#### Project development model

Majid Al Futtaim Properties has three asset creation functions, namely business development, project development and project management, which are responsible for conceptualising, sourcing, developing and delivering projects for each of the two major business units, the AMBU and the DBU, which are supported by the Corporate CoE mainly comprising of the Project Management CoE and the Investment Management CoE. The business development function pursues project opportunities and assesses their feasibility prior to acquisition. The project development function is responsible for producing business plans, detailed master plans and concept designs for each project that are developed to either launch to market on a build to sell model or developed as a retained asset to lease or operate model. The project management function oversees and controls project construction with the goal of delivering projects to a high quality, on time, in scope and within budget.

All development projects undertaken by Majid Al Futtaim Properties follow a rigorous standard operating process designed to ensure consistent oversight and that all development projects are executed in line with overall Group strategy, represent economically sound investments which add shareholder value and are able to be funded. Majid Al Futtaim Properties' project development model is a nine-stage process which is followed for all asset classes. The expertise of Majid Al Futtaim Properties' business development and project development functions is utilised at each step of the process. The nine-stage process is set out in more detail below.

#### Stage 1: Sourcing, due diligence and land acquisition

The first of the nine stages principally involves potential site identification and the preparation and approval of a due diligence scope and budget for each potential development. Target markets and geographies are identified within Majid Al Futtaim Properties' strategic priorities which are approved by senior management in line with Majid Al Futtaim Properties' strategic plan. In addition, liaison with real estate brokers, landowners, government authorities and consultants occur, preliminary checks on land zoning are conducted and access and utility availability are assessed.

## Stage 2: Land purchase and outline master plan

During this stage, a high-level feasibility study is undertaken. This seeks to identify the potential options and uses for the project and key success criteria. Additional due diligence is undertaken, including background market research by internal and external research providers (including current and projected population and household numbers in the catchment area, any current and potential future competitors, potential tenant interest and any environmental or other material factors affecting the site concerned), identification of land ownership and development rights under current or potential future zoning and usage, conduct or obtainment of site survey reports and legal due diligence on titles or encumbrances to the land, early stakeholder and authority feedback on usage and required approvals, preliminary financial modelling and key feasibility KPI for return on investment and funding for build-to-sell community concepts, conceptual master planning of community or mixed-use test fits to fully utilise the land and potential gross floor area / floor area ratio permissible usage, profiling potential market position and residential mix to align with market research on the location and potential positioning aligned to allowable or potential density and volume, traffic assessment (including ease of accessibility) and financial criteria such as indicative land, construction and other development costs, as well as possible financing strategies. This research is updated at each later stage of the project. Exit options are also identified for any non-strategic assets and approval by senior management, the board of Majid Al Futtaim Holding and the general assembly is required before the identified land is purchased and the next stage can commence. Majid Al Futtaim Properties prefers to acquire 100 per cent, ownership of its properties and to develop its assets itself, but will enter into joint ventures where appropriate, for example as a result of legal restrictions on foreign ownership in some of the countries in which it operates. Key considerations for entering into a joint venture agreement include property location, identity of the joint venture partner and clarity of land ownership as well as control over development and operations. When constructing a new shopping mall, Majid Al Futtaim Properties seeks to purchase sufficient land to allow for future expansion projects and may also seek to plan the development in stages (see "Risk Factors - Risks Relating to Majid Al Futtaim Properties - The success of Majid Al Futtaim Properties' business strategy and profitability depends upon its ability to locate and acquire or lease land suitable for development at attractive prices").

#### Stage 3: Concept master plan approval and development budget

During this stage, the proposed structure of the project is identified and the high-level feasibility study is developed into an indicative business and financial plan and more detailed success criteria (such as cash yield, internal rates of return, payback and net present value) are developed and analysed together with benchmarking and sensitivities, with a view to establishing a clear understanding of the financial, resourcing and risk implications of the proposed project. A financing strategy is also formulated at this stage. In the case of a new shopping mall project, the proposed merchandising mix is identified and for all new projects any necessary statutory approvals are applied for and obtained. In the case of a residential or mixed-use community, the target market and the payment plans are factored into the key financial variables. The project control group must be aligned, following which formal approvals in accordance with the applicable delegation of authority are to be secured, for the key elements of this stage. The project control group is comprised of:

- the CEO and Vice President of Finance of each business unit:
- the Managing Director of Development and Project Management CoE Divisions;
- the project's specific developments directors, project manager and asset manager;
- the country head and country representative; and
- the representatives of specialist functions (such as legal, sales, sales operations, leasing, customer experience, marketing and finance) (the "**Project Control Group**").

#### Stage 4: Concept design

During this stage, a detailed business plan is prepared. Financial assumptions (including revenues, costs, financing, taxation and discount rates as well as revenue assumptions) are clearly identified and updated at each later stage of the project. Based on the approved financing strategy (approved in the previous stage), funding proposals are sought from third parties, a preliminary leasing (or mixed-use sales) plan is prepared and a project development brief containing all relevant data in relation to the proposed project is presented to the project control group for approval. In residential or mixed use communities, the concept design is developed within approved budgets and aligned to the key criteria that will form the sales agreement specifications for finishes and inclusions; the design shall be developed with computer-generated imagery (CGI) and marketing collateral, which will form the basis of the launch campaign, and contractual materials, which are used to launch each phase of the residential components of the master planned community.

# Stage 5: Schematic design

During this stage, a scheme design and planning report is prepared with a view to achieving a high level of confidence that the proposed project can meet or exceed its objectives. The purpose of the scheme design and planning report is to allow a commitment to be made on detailed design and procurement, and to secure lease commitments from anchor tenants in the case of shopping malls. The detailed business plan is revised in the light of any new information and the financing strategy and preliminary leasing or sales plans are also finalised and approved. In the case of a new shopping mall project, commitments from anchor tenants are sought at this stage and in the case of a new hotel project, management agreements (both for technical services and hotel management) are entered into at this stage, whilst in the case of residential and office projects, off-plan sales reservations are commenced. Qualified contractors are identified and prequalification activity is undertaken. In residential design development, this stage represents both the validation of the scheme to budget and alignment to the sales purchase agreement specification. It is also the stage to prepare and submit the preliminary approval design package to the authorities, which is a prerequisite for the registration of the project for establishing the escrow account, prior to the sales launch. The project control group must be aligned, following which formal approvals in accordance with the applicable delegation of authority are to be secured, for the key elements of this stage.

# Stage 6: Detailed design

During this stage, a detailed design, procurement and construction report is prepared and any required funding is negotiated and secured in accordance with the approved financing strategy and further preleasing and off-plan sales reservations are undertaken. Typically, projects are funded with a combination

of debt and equity financing. Additionally, the project development team seeks to ensure flexibility in the construction costs and commitments to minimise potential exit costs in the event of a significant adverse change in the feasibility of a project. Detailed designs are finalised, tenders are undertaken and any required building permits are obtained at this stage. The business plan is finalised and investment indicators are further revised in the light of any new information. In residential communities the detailed design is the final gateway approval prior to tendering the projects to secure a main contractor to deliver the construction of the works and secure all authority building permits through the contractor. Prior to awarding the works, the level of off-plan sales of the project must pass the set threshold requirement set by management. The project control group must be aligned, following which formal approvals in accordance with the applicable delegation of authority are to be secured, for the key elements of this stage.

## Stage 7: Main construction contract award (tender documentation and construction award)

During this stage, the business plan is finalised. A tender report is prepared summarising the outcome of the tender process and recommending proposed contractors. The main construction contractor is appointed and enabling works and any necessary site preparation commence, although, in the case of a new shopping mall project, historically this has taken place once tenants have been secured for at least 50 per cent. of the GLA (or in the case of residential or office developments, a 50-70 per cent. off-plan sales reservation target is achieved (which is typically 70 per cent. in Dubai residential developments). The project control group must be aligned, following which formal approvals in accordance with the applicable delegation of authority are to be secured, for the key elements of this stage.

## Stage 8: Construction

During this stage, construction is undertaken in accordance with the detailed designs prepared. The costs, time and associated construction risks are closely monitored throughout this stage with a view to achieving handover on time, within scope and budget. During this stage, in the case of a new shopping mall project the leasing process continues and space is allocated within the shopping mall to committed tenants. In the case of residential and office developments, further sales reservations are undertaken and staged payments are collected from clients under contracted agreements. The project control group must be aligned, following which formal approvals in accordance with the applicable delegation of authority are to be secured, for the key elements of this stage. Any adverse construction or project results such as cost overruns are referred to the board of Majid Al Futtaim Holding.

# Stage 9: Project completion

During this stage, post-completion evaluations are conducted for each project at the first and third year following delivery.

Residential projects go through various authority inspections, testing and approvals to secure the Building Completion Certificate. Upon receiving this, the local government authority, Real Estate Regulatory Authority (RERA), is called to inspect the property to certify its completion, and, in parallel, an as-built survey is performed to secure compliance of the approved designs with authorities. Upon clearing all certifications, a project quality inspection is undertaken ahead of inviting customers to view their property. Next is the formal dispatch of the completion notice to certify and complete the handover of the property then all required payments and warranties are exchanged, and at this point, title deeds can be secured in the authorities' system.

The development of a new project, from concept to completion, typically averages between four and seven years depending on asset class. In the case of shopping malls, the first two stages set out above typically take between one to two years and account for around 15 to 20 per cent. of the total project investment. Each of the third, fourth, fifth, sixth and seventh stages described above typically takes between one year and 18 months to complete and accounts for around 5 per cent. of the total project investment. The final two stages typically take between two and three years to complete and account for approximately 70 to 75 per cent. of the total project investment.

In the case of a residential master plan, the 9-step project development cycle can take between five and seven years. Typically, the launch of the initial phase will occur within two years of the initial action, and the first stage of properties will be handed over within the first four to five years which will continue progressively until the final phase is complete. The typical construction duration for each community is 24 to 30 months from award and the handover process takes approximately six weeks from the customers

inspection to the keys being handed over for each plot, with each community taking four months to hand over completely. A 12-month defect liability period follows.

## **Shopping Malls Business Units (SMBU)**

Shopping malls are classified in terms of their size and type. Each shopping mall is designed to have large anchor stores and various leisure amenities, including entertainment facilities and food and beverage facilities (such as food courts, fast food and speciality restaurants). Where feasible, Majid Al Futtaim Properties seeks to maximise the synergies across Group businesses in new shopping mall developments (for example, Carrefour hypermarkets operated by Majid Al Futtaim Retail as the food retail anchor store, entertainment facilities such as cinemas or Magic Planet centres operated by Majid Al Futtaim Entertainment, and facilities management services operated by Enova Facilities Management Services LLC.

The AMBU maintains a balanced portfolio of super-regional, regional, community and neighbourhood malls, choosing formats that best suit customer needs. The malls are strategically located near residential areas to offer convenient shopping. The customer base is expanded through complementary developments like hotels and residential properties near the malls, aligned with the Group's overall strategy.

The design and type of shopping malls are based on the profile of the relevant catchment area. For example, the AMBU has to date focused on super-regional malls in growing urban communities or tourism markets such as Dubai, Bahrain and Egypt, and plans to focus on developing community and regional malls in other markets. In addition, the mix of retail outlets is based on the understanding of the consumer preferences of local shoppers and, where appropriate, regional and international tourists within the particular area. This is done with the aim of ensuring an attractive mix of international brands, national retailers and leading local retailers. Market research is performed to evaluate trends, to segment the market and to benchmark against competitors.

The shopping mall business maintains strong relationships with leading retail franchise groups that operate major international brands across multiple countries. Depending on the mall's size and consumer profile, the business partners will contract with one or more of these franchise groups as well as local retailers to curate a compelling and diverse retail offering within each mall.

The AMBU also supports the growth strategies of its tenants by providing retail space across a variety of preferred locations within its developments. In turn, the shopping malls business leverages the growing recognition and popularity of these brands to increase footfall across its malls in the region.

## Shopping malls in operation as at 31 December 2024

The following table shows the year opened, occupancy rate, footfall, retail GLA, tenant sales per square metre and the mall valuation as at and for each of the years indicated for each of the 29 shopping malls in operation as at 31 December 2024:

Super-Regional Mails		Year Opened	Occupancy (as at 31 December 2024)*	Footfall (for the year ended 31 December 2024)	Footfall (for the year ended 31 December 2023)	Gross Leasable Area (as at 31 December 2024)*	Mall Valuation (as at 31 December 2024)	Mall Valuation (as at 31 December 2023)
Mall of the Emirates, Dubai, UAE.  2005  98  48.0  49.0  255,259  16,871  16,036  City Centre Mirdif, Dubai, UAE.  2010  98  20.5  20.4  196,893  5,258  16,071  2,11  13.3  153,524  2,415  2,237  City Centre Bahrain, Bahrain.  2008  97  12.1  13.3  153,524  2,415  2,237  City Centre Direin, Dubai, UAE.  2017  98  16.0  15.0  158,455  556  696  City Centre Almaza, Egypt.  2019  99  14.9  14.5  101,107  601  678  City Centre Almaza, Egypt.  Mall of Egypt, Lardain, Sahrjain, UAE.  2021  100  11.2  100  133,275  2,019  1,022  Mall of Ornan, Muscat, Ornan.  Regional and Community Malls  City Centre Alexandria, Alexandria, Egypt.  203  100  100  108  108  109  99  96  100  108  124  62,092  376  477  1,000  City Centre Alexandria, Alexandria, Egypt.  2001  99  96  100  108  109  97  100  109  98  100  109  100  108  109  100  109  100  109  100  100			(per cent.)	(milli	ions)	(sq m)	(AED m	illions)
City Centre Mirdif, Dubai, UAE	• 0							
City Centre Bahrain, Bahrain. 2008 97 12.1 13.3 153.524 2.415 2.237 City Centre Deira, Dubai, UAE 1995 99 20.7 23.0 121,756 3.129 3.125 Mall of Egypt, Cairo, Egypt. 2017 98 16.0 15.0 15.8,545 556 696 City Centre Almaza, Egypt. 2019 99 14.9 14.5 101,107 601 678 2012 93 14.4 12.3 133.275 2.019 1.922 Mall of Oman, Misseat, Oman. 2021 100 11.2 10.0 134,909 1.707 1.609 Mall of Oman, Misseat, Oman. 2021 100 11.2 10.0 134,909 1.707 1.609 Mall of Oman, Misseat, Oman. 2021 100 10.8 12.4 62.092 376 477 City Centre Alexandria, Alexandria, Egypt. 2003 100 10.8 12.4 62.092 376 477 City Centre Misseat, Muscat, Oman. 2001 98 6.3 7.0 67.902 949 1.008 1.008 1.008 1.009 1.009 9.6 10.2 50,585 524 520 City Centre Madi, Cairo, Egypt. 2002 100 6.9 7.3 28,182 151 185 1.009 City Centre Madi, Cairo, Egypt. 2002 100 6.9 7.3 28,182 151 185 185 1.009		2005				,	,	-,
City Centre Deira, Dubai, UAE 1995 99 20.7 23.0 121,756 3,129 3,125 Mall of Egypt, Cairo, Egypt 2017 98 16.0 15.0 158,545 556 696 City Centre Alzahia, Sharjah, UAE 2019 99 14.9 14.5 101,107 601 678 2019 199 14.9 14.5 101,107 601 678 2019 199 14.9 14.5 101,107 601 678 2019 199 14.9 14.5 101,107 601 1678 2019 199 14.9 14.5 101,107 601 1678 2019 199 14.9 14.5 101,107 601 14.2 10.0 134,909 1,707 1,609 2019 2019 2019 2019 2019 2019 2019 20	City Centre Mirdif, Dubai, UAE	2010				,		,
Mall of Egypt, Cairo, Egypt.  2017 98 16.0 15.0 158,545 556 696 City Centre Almaza, Egypt.  2019 99 14.9 14.5 101,107 601 678 City Centre Almaza, Egypt.  2021 100 11.2 10.0 134,909 1,707 1,609 Regional and Community Malls  City Centre Alexandria, Alexandria, Egypt.  203 100 10.8 12.4 62,092 376 477 City Centre Alexandria, Alexandria, Egypt.  2001 98 6.3 7.0 67,902 949 1,008 City Centre Sharjah, UAE.  2001 99 9.6 10.2 50,585 524 520 City Centre Masadi, Cairo, Egypt.  2002 100 6.9 7.3 28,182 151 185 City Centre Madadi, Cairo, Egypt.  2003 100 9.9 9.6 10.2 50,585 524 520 City Centre Madadi, Cairo, Egypt.  2004 100 9.1 99 9.6 10.2 50,585 524 520 City Centre Madadi, Cairo, Egypt.  2005 100 9.1 99 9.6 10.2 50,585 524 520 City Centre Madadi, Cairo, Egypt.  2006 2100 99 9.6 10.2 50,585 524 520 City Centre Madadi, Cairo, Egypt.  2007 2100 99 9.6 10.2 50,585 524 520 City Centre Madadi, Cairo, Egypt.  2008 88 1.3 1.6 26,310 107 126 City Centre Guirand, Alexandria, Lebanon.  2008 88 1.3 1.6 26,310 107 126 City Centre Fujairah, UAE.  2012 99 2.9 3.0 35,172 456 397 City Centre Fujairah, Fujairah, UAE.  2013 98 4.8 5.5 60,929 143 214 My City Centre Nasseriya, Sharjah, UAE.  2014 93 0.9 1.1 5,228 18 18 18 Matajer Al Juriana, Sharjah, UAE.  2016 93 1.1 5,228 18 18 18 Matajer Al Juriana, Sharjah, UAE.  2017 99 1.1 1.1 3,059 40 40 40 Matajer Al Matajer Al Juriana, Sharjah, UAE.  2018 101 93 1.1 1.1 1.1 3,059 40 40 40 Matajer Al Kham, Sharjah, UAE.  2019 90 0.9 1.1 1.1 8,02 16 16 City Centre Matajer, Dubai, UAE.  2010 90 0.9 1.1 1.1 8,02 16 16 City Centre Matajer, Dubai, UAE.  2011 99 1.7 2.8 22,448 203 232 City Centre Matajer, Dubai, UAE.  2012 90 0.9 1.1 1.1 1,802 16 16 City Centre Matajer, Dubai, UAE.  2016 92 4.9 4.6 6 22,650 177 174 My City Centre Al Braita, Ras Al Khaimah, UAE.  2017 90 0.9 1.1 1.1 1,802 16 16 City Centre Matajer, Dubai, UAE.  2018 98 1.6 1.8 16,233 47 54 City Centre Matajer, Dubai, UAE.  2019 88 1.6 1.8 16,233 47 54 City Centre Matajer, Dubai, UAE.  2019 18 1.1 4.1 1.2 18,066 142 158 Matajer, Altajer, Altaj	City Centre Bahrain, Bahrain	2008						
City Centre Almaza, Egypt	City Centre Deira, Dubai, UAE	1995	99	20.7	23.0	,	,	3,125
City Centre Al Zahia, Sharjah, UAE	Mall of Egypt, Cairo, Egypt	2017				,		
Mail of Oman, Muscat, Oman.   2021   100   11.2   10.0   134,909   1,707   1,609   Regional and Community Malls   100   10.8   12.4   62,092   376   477   1700	City Centre Almaza, Egypt	2019				,		678
Regional and Community Malls   2001   2003   100   10.8   12.4   62,092   376   477   477   477   477   477   477   477   477   477   477   477   477   477   477   478   477   477   478   477   478   477   478   477   478   477   478   478   477   478   47	City Centre Al Zahia, Sharjah, UAE	2021		14.4	12.3			1,922
City Centre Alexandria, Alexandria, Egypt		2021	100	11.2	10.0	134,909	1,707	1,609
City Centre Muscat, Muscat, Oman	Regional and Community Malls							
City Centre Sharjah, Sharjah, UAE         2001         99         9.6         10.2         50,585         524         520           City Centre Maadi, Cairo, Egypt         2002         100         6.9         7.3         28,182         151         185           City Centre Maadi, Cairo, Egypt         1998         100         9.1         9.2         56,548         1,035         994           City Centre Qurum, Qurum, Oman         2008         88         1.3         1.6         26,310         107         126           City Centre Fujairah, Fujairah, JuAE         2012         99         2.9         3.0         35,172         456         397           City Centre Beirut, Beirut, Lebanon         2013         98         4.8         5.5         60,929         143         214           My City Centre Nasseriya, Sharjah, UAE         2014         93         0.9         1.1         5,228         18         18           Matajer Al Juraina, Sharjah, UAE         2012         85         1.5         1.6         8,623         144         144           Matajer Al Mirgab, Sharjah, UAE         2011         93         1.1         1.1         3,059         40         40           Matajer Al Kham, Sharjah, UAE <t< td=""><td></td><td>2003</td><td></td><td></td><td></td><td>,</td><td></td><td></td></t<>		2003				,		
City Centre Maadi, Cairo, Egypt	City Centre Muscat, Muscat, Oman	2001						,
City Centre Ajman, Ajman, UAE         1998         100         9.1         9.2         56,548         1,035         994           City Centre Qurum, Qurum, Oman         2008         88         1.3         1.6         26,310         107         126           City Centre Fujairah, Fujairah, UAE         2012         99         2.9         3.0         35,172         456         397           City Centre Beirut, Beirut, Lebanon         2013         98         4.8         5.5         60,929         143         214           My City Centre Nasseriya, Sharjah, UAE         2014         93         0.9         1.1         5,228         18         18           Matajer Al Juraina, Sharjah, UAE         2012         85         1.5         1.6         8,623         144         144           Matajer Al Mirgab, Sharjah, UAE         2011         93         1.1         1.1         3,059         40         40           Matajer Al Mirgab, Sharjah, UAE         2012         81         0.7         0.7         4,599         14         14           Matajer Al Khan, Sharjah, UAE         2012         90         0.9         1.1         1,802         16         16           City Centre Me'Aisem, Dubai, UAE         2015	City Centre Sharjah, Sharjah, UAE	2001	99			,		
City Centre Qurum, Qurum, Oman       2008       88       1.3       1.6       26,310       107       126         City Centre Fujairah, Fujairah, UAE       2012       99       2.9       3.0       35,172       456       397         City Centre Beirut, Beirut, Lebanon       2013       98       4.8       5.5       60,929       143       214         My City Centre Nasseriya, Sharjah, UAE       2014       93       0.9       1.1       5,228       18       18         Matajer AJ Juraina, Sharjah, UAE       2012       85       1.5       1.6       8,623       144       144         Matajer AJ Quoz, Sharjah, UAE       2011       93       1.1       1.1       3,059       40       40         Matajer AJ Mirajah, Sharjah, UAE       2011       93       1.1       1.1       3,059       40       40         Matajer AJ Mirajah, Sharjah, UAE       2012       81       0.7       0.7       4,599       14       14         Matajer AJ Mirajah, Sharjah, UAE       2012       90       0.9       1.1       1,802       16       16         City Centre Me'Aisem, Dubai, UAE       2015       91       2.7       2.8       22,448       203       232	City Centre Maadi, Cairo, Egypt	2002	100	6.9	7.3	28,182	151	185
City Centre Fujairah, Fujairah, UAE         2012         99         2.9         3.0         35,172         456         397           City Centre Beirut, Beirut, Lebanon         2013         98         4.8         5.5         60,929         143         214           My City Centre Nasseriya, Sharjah, UAE         2014         93         0.9         1.1         5,228         18         18           Matajer Al Juraina, Sharjah, UAE         2012         85         1.5         1.6         8,623         144         144           Matajer Al Quoz, Sharjah, UAE         2011         93         1.1         1.1         3,059         40         40           Matajer Al Mirgab, Sharjah, UAE         2012         81         0.7         0.7         4,599         14         14           Matajer Al Mirgab, Sharjah, UAE         2012         90         0.9         1.1         1,802         16         16           City Centre Mc'Aisem, Dubai, UAE         2015         91         2.7         2.8         22,448         203         232           City Centre Shindagha, Dubai, UAE         2016         92         4.9         4.6         22,650         177         174           My City Centre Al Barsha, Dubai, UAE         201	City Centre Ajman, Ajman, UAE	1998	100		9.2			994
City Centre Beirut, Lebanon	City Centre Qurum, Qurum, Oman	2008	88				107	
My City Centre Nasseriya, Sharjah, UAE	City Centre Fujairah, Fujairah, UAE	2012	99		3.0	,	456	397
Matajer Al Juraina, Sharjah, UAE       2012       85       1.5       1.6       8,623       144       144         Matajer Al Quoz, Sharjah, UAE       2011       93       1.1       1.1       3,059       40       40         Matajer Al Mirgab, Sharjah, UAE       2012       81       0.7       0.7       4,599       14       14         Matajer Al Khan, Sharjah, UAE       2012       90       0.9       1.1       1,802       16       16         City Centre Me'Aisem, Dubai, UAE       2015       91       2.7       2.8       22,448       203       232         City Centre Shindagha, Dubai, UAE       2016       92       4.9       4.6       22,650       177       174         My City Centre Al Barsha, Dubai, UAE       2016       100       1.2       1.4       3,613       64       69         My City Centre Al Dhait, Ras Al Khaimah, UAE       2018       92       0.5       0.5       5,332       27       29         My City Centre Sur, Sur, Oman       2018       98       1.6       1.8       16,233       47       54         City Centre Sohar, Sohar, Oman       2019       88       1.9       2.3       33,677       168       180         <		2013	98	4.8	5.5	60,929	143	214
Matajer Al Quoz, Sharjah, UAE         2011         93         1.1         1.1         3,059         40         40           Matajer Al Mirgab, Sharjah, UAE         2012         81         0.7         0.7         4,599         14         14           Matajer Al Khan, Sharjah, UAE         2012         90         0.9         1.1         1,802         16         16           City Centre Me'Aisem, Dubai, UAE         2015         91         2.7         2.8         22,448         203         232           City Centre Shindagha, Dubai, UAE         2016         92         4.9         4.6         22,650         177         174           My City Centre Al Barsha, Dubai, UAE         2016         100         1.2         1.4         3,613         64         69           My City Centre Al Dhait, Ras Al Khaimah, UAE         2018         92         0.5         0.5         5,332         27         29           My City Centre Sur, Sur, Oman         2018         98         1.6         1.8         16,233         47         54           City Centre Sohar, Sohar, Oman         2019         88         1.9         2.3         33,677         168         180           My City Centre Masdar, Abu Dhabi, UAE         2019 <td>My City Centre Nasseriya, Sharjah, UAE</td> <td>2014</td> <td>93</td> <td>0.9</td> <td>1.1</td> <td>5,228</td> <td>18</td> <td>18</td>	My City Centre Nasseriya, Sharjah, UAE	2014	93	0.9	1.1	5,228	18	18
Matajer Al Mirgab, Sharjah, UAE       2012       81       0.7       0.7       4,599       14       14         Matajer Al Khan, Sharjah, UAE       2012       90       0.9       1.1       1,802       16       16         City Centre Me'Aisem, Dubai, UAE       2015       91       2.7       2.8       22,448       203       232         City Centre Shindagha, Dubai, UAE       2016       92       4.9       4.6       22,650       177       174         My City Centre Al Barsha, Dubai, UAE       2016       100       1.2       1.4       3,613       64       69         My City Centre Al Dhait, Ras Al Khaimah, UAE       2018       92       0.5       0.5       5,332       27       29         My City Centre Sur, Sur, Oman       2018       98       1.6       1.8       16,233       47       54         City Centre Sohar, Sohar, Oman       2019       88       1.9       2.3       33,677       168       180         My City Centre Masdar, Abu Dhabi, UAE       2019       81       1.4       1.2       18,066       142       158         Matajer Al Musalla, Sharjah, UAE       2020       81       0.7       0.5       5,325       20       21 <td>Matajer Al Juraina, Sharjah, UAE</td> <td>2012</td> <td>85</td> <td>1.5</td> <td>1.6</td> <td>8,623</td> <td>144</td> <td>144</td>	Matajer Al Juraina, Sharjah, UAE	2012	85	1.5	1.6	8,623	144	144
Matajer Al Mirgab, Sharjah, UAE       2012       81       0.7       0.7       4,599       14       14         Matajer Al Khan, Sharjah, UAE       2012       90       0.9       1.1       1,802       16       16         City Centre Me'Aisem, Dubai, UAE       2015       91       2.7       2.8       22,448       203       232         City Centre Shindagha, Dubai, UAE       2016       92       4.9       4.6       22,650       177       174         My City Centre Al Barsha, Dubai, UAE       2016       100       1.2       1.4       3,613       64       69         My City Centre Al Dhait, Ras Al Khaimah, UAE       2018       92       0.5       0.5       5,332       27       29         My City Centre Sur, Sur, Oman       2018       98       1.6       1.8       16,233       47       54         City Centre Sohar, Sohar, Oman       2019       88       1.9       2.3       33,677       168       180         My City Centre Masdar, Abu Dhabi, UAE       2019       81       1.4       1.2       18,066       142       158         Matajer Al Musalla, Sharjah, UAE       2020       81       0.7       0.5       5,325       20       21 <td>Matajer Al Quoz, Sharjah, UAE</td> <td>2011</td> <td>93</td> <td>1.1</td> <td>1.1</td> <td>3,059</td> <td>40</td> <td>40</td>	Matajer Al Quoz, Sharjah, UAE	2011	93	1.1	1.1	3,059	40	40
City Centre Me'Aisem, Dubai, UAE       2015       91       2.7       2.8       22,448       203       232         City Centre Shindagha, Dubai, UAE       2016       92       4.9       4.6       22,650       177       174         My City Centre Al Barsha, Dubai, UAE       2016       100       1.2       1.4       3,613       64       69         My City Centre Al Dhait, Ras Al Khaimah, UAE       2018       92       0.5       0.5       5,332       27       29         My City Centre Sur, Sur, Oman       2018       98       1.6       1.8       16,233       47       54         City Centre Sohar, Sohar, Oman       2019       88       1.9       2.3       33,677       168       180         My City Centre Masdar, Abu Dhabi, UAE       2019       81       1.4       1.2       18,066       142       158         Matajer Al Musalla, Sharjah, UAE       2020       81       0.7       0.5       5,325       20       21		2012	81	0.7	0.7	4,599	14	14
City Centre Shindagha, Dubai, UAE       2016       92       4.9       4.6       22,650       177       174         My City Centre Al Barsha, Dubai, UAE       2016       100       1.2       1.4       3,613       64       69         My City Centre Al Dhait, Ras Al Khaimah, UAE       2018       92       0.5       0.5       5,332       27       29         My City Centre Sur, Sur, Oman       2018       98       1.6       1.8       16,233       47       54         City Centre Sohar, Sohar, Oman       2019       88       1.9       2.3       33,677       168       180         My City Centre Masdar, Abu Dhabi, UAE       2019       81       1.4       1.2       18,066       142       158         Matajer Al Musalla, Sharjah, UAE       2020       81       0.7       0.5       5,325       20       21	Matajer Al Khan, Sharjah, UAE	2012	90	0.9	1.1	1,802	16	16
My City Centre Al Barsha, Dubai, UAE	City Centre Me'Aisem, Dubai, UAE	2015	91	2.7	2.8	22,448	203	232
My City Centre Al Dhait, Ras Al Khaimah, UAE       2018       92       0.5       0.5       5,332       27       29         My City Centre Sur, Sur, Oman	City Centre Shindagha, Dubai, UAE	2016	92	4.9	4.6	22,650	177	174
My City Centre Sur, Sur, Oman	My City Centre Al Barsha, Dubai, UAE	2016	100	1.2	1.4	3,613	64	69
City Centre Sohar, Sohar, Oman	My City Centre Al Dhait, Ras Al Khaimah, UAE	2018	92	0.5	0.5	5,332	27	29
My City Centre Masdar, Abu Dhabi, UAE	My City Centre Sur, Sur, Oman	2018	98	1.6	1.8	16,233	47	54
My City Centre Masdar, Abu Dhabi, UAE	City Centre Sohar, Sohar, Oman	2019	88	1.9	2.3	33,677	168	180
Matajer Al Musalla, Sharjah, UAE			81	1.4	1.2	18,066	142	158
97 229.8 234.4 1.793.644 37.377 36.388		2020	81	0.7	0.5	5,325	20	21
			97	229.8	234.4	1,793,644	37,377	36,388

<sup>\*</sup> Retail GLA only.

The following provides further details with respect to the Group's super-regional malls:

- City Centre Deira, Dubai, UAE: Opened in November 1995. This was Majid Al Futtaim Properties' first mall development. Located next to, and directly linked to, the "City Centre Deira" metro station with a GLA of 121,756 square metres and 303 units as at 31 December 2024 and 20.7 million visitors in 2024 (2023: 23.0 million), the mall's entertainment offer includes a VOX cinema complex with the largest cinema screen in the region. Re-development work comprising of remerchandising (including an anchor tenant), the introduction of a food hall with outdoor seating, and an upgrade of the car park was completed in September 2020.
- Mall of the Emirates, Dubai, UAE: Opened in 2005. Third-level expansion opened in 2015 with a new flagship VOX cinema complex, innovative food and beverage concepts and retailers (including the first Apple store in the region) operating over 23,000 square metres of additional leasable area. Located next to, and directly linked to, the "Mall of the Emirates" metro station and with a GLA of 255,259 square metres and 527 units as at 31 December 2024 and 48.0 million visitors in 2024 (2023: 49.0 million), the mall includes the largest Carrefour hypermarket in the Middle East. The unique leisure offering in the mall includes a 24-screen VOX cinema complex, Magic Planet entertainment centre, Dreamscape (which is a virtual reality experience) and Ski Dubai. In 2022, Mall of the Emirates was awarded a Platinum Rating for Leadership in Energy and Environmental Design ("LEED"), the sustainability rating system developed by the U.S. Green Building Council, becoming the largest LEED Platinum mall in the world. In 2024, the Group commenced a project with Dubai's Road and Transport Authority to enhance access to Mall of the Emirates, improving the experience for over 40 million annual visitors while reducing traffic times for the surrounding community.
- City Centre Bahrain, Bahrain: Opened in September 2008. This was the first integrated shopping, leisure and entertainment complex in Bahrain. With a GLA of 153,524 square metres and 314 units as at 31 December 2024 and 12.1 million visitors in 2024 (2023: 13.3 million), the mall's unique leisure offering includes the largest cinema complex in the Middle East and a Magic Planet entertainment centre. In 2024, the Group opened Time Out Market Bahrain at City Centre Bahrain, further cementing the Mall's position as a centre of community.
- City Centre Mirdif, Dubai, UAE: Opened in March 2010. This was the first mall in the Middle East to achieve a Gold LEED Certification. With a GLA of 196,893 square metres and 442 units as at 31 December 2024 and 20.5 million visitors in 2024 (2023: 20.4 million), the mall's unique leisure offering includes iFly (a simulated sky-diving experience) and Little Explorers (an educational adventure for children). Expansions of the car park and cinema were both completed in 2018.
- *Mall of Egypt, Cairo, Egypt*: Opened in March 2017. The mall is located in West Cairo, with a GLA of 158,545 square metres and 355 units as at 31 December 2024 and 16.0 million visitors in 2024 (2023: 15.0 million). The mall comprises several shopping services, including a Carrefour hypermarket, along with a multi-screen VOX cinema and various dining options. The mall's unique leisure offering includes Ski Egypt and Little Explorers (an educational adventure for children).
- City Centre Almaza, Egypt: Opened in September 2019. The mall is located in East Cairo, with a GLA of 101,107 square metres and 266 units as at 31 December 2024 and 14.9 million visitors in 2024 (2023: 14.5 million). The mall comprises several shopping services, including a Carrefour hypermarket, along with a multi-screen VOX cinema and various dining options. The mall's unique leisure offering includes a Magic Planet entertainment centre.
- City Centre Al Zahia, Sharjah, UAE: Opened in March 2021. With a GLA of approximately 133,275 square metres and 350 units as at 31 December 2024 and 14.4 million visitors in 2024 (2023: 12.3 million). This super-regional mall is located in Sharjah on Sheikh Mohamed bin Zayed Road, the main artery connecting all the Emirates. It includes a VOX cinema, an FEC (comprising a Magic Planet) and a Carrefour hypermarket.
- *Mall of Oman, Muscat, Oman*: Opened in September 2021. This super-regional mall has a GLA of approximately 134,909 square metres and 336 units as at 31 December 2024 and 11.2 million visitors in 2024 (2023: 10.0 million). The mall is anchored by a Carrefour hypermarket and includes a snow park, VOX cinema and a Magic Planet entertainment centre. It is the Group's first "Mall of" project to be awarded the prestigious LEED Platinum Certification.

In February 2023, the Group also launched Mall of the Metaverse, the first ever virtual mall in Dubai.

The following describes other recent developments and expansions:

## North Riyadh Development, Riyadh, Saudi Arabia

The NRD is an 87-hectare site strategically located in the northern growth corridor of Riyadh. NRD is a proposed mixed-use community comprising residential, retail, hospitality, and office components. A masterplan was agreed but was placed on hold in 2023 prior to commencement of main construction works. Since early 2025, Majid Al Futtaim Properties has re-initiated high level workstreams focused on an updated and rebalanced masterplan to create a residentially led mixed use community aligned with Saudi Arabia's Vision 2030. Any future activation will be subject to board approvals, regulatory consents, market conditions, and standard financing arrangements.

## Junction - Mall of Egypt Business Park, Cairo, Egypt

Majid Al Futtaim Properties has officially launched Junction, its first business park in Egypt, strategically located beside the Mall of Egypt. Spanning 129,000 sqm across two plots, Junction integrates smart technology, sustainable infrastructure, and premium amenities to create a future-ready hub for business and lifestyle. The EGP 15 billion development features 13 state-of-the-art office buildings, 97,000 sqm of flexible workspace, 40 retail outlets, 15 food and beverage destinations and over 1,700 parking spaces, all designed to achieve LEED Gold Certification. With more than 8,000 jobs generated, Junction reinforces Majid Al Futtaim Properties' long-term commitment to Egypt's economic growth and urban development. As part of Majid Al Futtaim Properties' regional expertise in delivering transformative business parks, Junction offers a fully integrated ecosystem that fosters innovation, attracts talent and sets a new benchmark for mixed-use commercial destinations in West Cairo.

# Mall of the Emirates (MOE) 3.0 Transformation - "Mall of New Possibilities," Dubai, UAE

To mark its 20th anniversary, Majid Al Futtaim Properties has announced a landmark AED 5 billion investment to transform Mall of the Emirates into a next-generation lifestyle destination. The transformation will add 20,000 sqm of retail space, introducing 100 new luxury, fashion and lifestyle stores. Beyond expansion, the mall will debut world-class experiences including the SEVEN Wellness Club, a cultural hub with a 600-seat theatre and a dynamic indoor-outdoor dining precinct anchored by the mall's first outdoor food and beverage courtyard. Four new entertainment concepts, enhanced VOX Cinemas with and a fully reimagined West End district. Infrastructure enhancements — including barrierless smart parking, improved access roads and bridge upgrades in collaboration with Dubai's Roads and Transport Authority — will complement the mall's evolution. Sustainability is central to the project, with energy-efficient technologies and eco-conscious design embedded throughout.

#### Marketing

The SMBU has a de-centralised marketing structure within the regions, as well as a cross-regional marketing hub that drives strategy, consistency, efficiency and excellence across the Group's various geographies and assets. Marketing is targeted at both retailers (as existing and potential tenants) and end-consumers. The principal marketing activities include, but are not limited to, brand building, internal and external communication, advertising, media buying, loyalty programmes, digital marketing, tactical promotions and sustainability.

The Group's shopping malls have won numerous awards. Recently, Tilal Al Ghaf earned multiple awards for its master planning, sustainability, and design, including Best Masterplan and Mixed-Use Development Dubai 2025 at the Dubai Property Awards and BREEAM Excellence recognition. In addition, the Group's shopping malls won the following awards at The Middle East Shopping Centre & Retailer (MECSC) Awards 2024:

- Gold Award in Traditional Marketing: Cause Related Marketing (Closer Than Ever).
- Gold Award in Traditional Marketing: New/Emerging Technology (Store of the Future by Mall of the Emirates).
- Gold Award in Traditional Marketing: Public Relations (Celebrate Hogwarts at Mall Of The Emirates).

- Gold Award in Traditional Marketing: Sales Promotion and Events (City Centre Mirdif DSF Campaign).
- Gold Award in Traditional Marketing: Sales Promotion and Events (Baby Shark at Mall Of Oman).
- Gold Award in Traditional Marketing: Sales Promotion and Events (Tom & Jerry Cheesetown at Mall Of Oman).
- Gold Award in Traditional Marketing: Sales Promotion and Events (City Centre Almaza & Mall of Egypt Summer Campaign).
- Silver Award in Traditional Marketing: Sales Promotion and Events (Mall of Egypt and City Centre Almaza Kings Arena Gaming Tournament).
- Silver Award in Traditional Marketing: Sales Promotion and Events (Summer Vibes! At City Centre Bahrain).
- Silver Award in Traditional Marketing: Sales Promotion and Events (Fashion Glam Mall of Egypt).
- Silver Award in NOI Enhancement: Marketing/Sponsorship (City Centre Almaza/Ignite Training Party).
- Silver Award in Traditional Marketing: Customer Service Experience and Engagement (Placemaking 'Made to Order').
- Silver Award in Traditional Marketing: Customer Service Experience and Engagement (Winter Garden at City Centre Al Zahia).
- Silver Award in Traditional Marketing: Customer Service Experience and Engagement (City Centre Mirdif DSS Campaign).
- Silver Award in Traditional Marketing: Digital/Social Media (Bahrain National Day).
- Silver Award in Traditional Marketing: Digital/Social Media (Mall of the Emirates Omni-Channel Experience).
- Silver Award in Traditional Marketing: Public Relations (City Centre Mirdif Mirdif Style Station).
- Silver Award in Traditional Marketing: Advertising (Create a Smile).
- Silver Award in Traditional Marketing: Advertising (Create a Smile Big City Centre Vote).

#### Lease arrangements

Each of the shopping malls managed and operated by the Group is owned by a specific legal entity, Majid Al Futtaim Leisure and Entertainment, which is a generally a wholly owned subsidiary of the Group or an affiliate under the control of the same. Majid Al Futtaim Leisure and Entertainment as acts therefore, in its capacity as landlord of the respective shopping mall, as the lessor in any lease agreement it enters into with its retailers.

Prior to entering into a legally binding lease agreement, Majid Al Futtaim Leisure and Entertainment leasing team commences its commercial negotiations, whether for a new lease agreement or for renewal of an existing lease agreement, approximately six (6) to nine (9) months in advance prior to the effectivity of the lease agreement.

The lease term varies depending on the type of unit and other commercial considerations. For anchor tenants, a unit having an area of more than 3,000 square meters, could have a lease term of ten (10) years as maximum, except Carrefour hypermarket, which belongs to the Group, could have a lease term of up to twenty (20) years. For line shop units with an area of 3,000 square meters and below, the lease term could

be between three (3) to five (5) years. For retailers considered as major tenants or key accounts, lease term could be between five (5) to ten (10) years.

Each shopping mall also caters for minor retailers operating ancillary units like counters, carts, kiosks and mall media and promotions. Similarly, these ancillary units have agreements entered into between Majid Al Futtaim Leisure and Entertainment and the relevant operator of such unit. The lease term for these ancillary units is one (1) year or less.

As of 31 December 2024, the lease term across the Group shopping malls ranges from one (1) to ten (10) years.

Few major tenants and key accounts have restrictive provisions in their lease agreements, like radius restriction which prohibits the retailer to open a store with similar brand in a competing shopping mall within a defined radius. In addition, as per the terms and conditions of the lease, retailers have the obligation to remain in the unit and complete the agreed lease term and early termination of the lease agreement is strictly prohibited except for few limited cases where the exit condition is negotiated and agreed upon with the landlord, prior to the issuance and execution of the lease agreement. For few retailers with a record of poor sales performance, upon renewal of the existing lease agreement, Majid Al Futtaim Leisure and Entertainment may include in the lease a sales performance condition based on certain sales threshold giving Majid Al Futtaim Leisure and Entertainment the right to terminate the lease early in the event the retailer is not able to achieve such sales threshold. In any case, pursuant to the terms of the lease and subject to applicable laws, the retailer must vacate the premises after the expiry of the lease term, unless a further extension of the lease has been agreed between the parties.

As to the fit-out or renovation of the individual store, it is the retailer's responsibility to ensure Majid Al Futtaim Leisure and Entertainment standard is upheld at all times. In the event of any fit-out or renovation, the retailer must secure the approval of Majid Al Futtaim Leisure and Entertainment in relation to the store design and construction program. Retailers are also responsible for all repairs and maintenance of their leased premises throughout the duration of the lease term.

Lease rental fees are structured based on fixed charges depending on the size of the unit, along with variable charges calculated based on the retailer's achieved gross sales at the end of each lease year, like percentage rent and net effective rent with a threshold of 90 per cent. generally (may vary on exceptional circumstances), applying a certain formula to determine whether an increase in the contractual basic rent is applicable. Each lease is negotiated separately and there is no set formula on rentals to be applied for each retailer.

Jurisdictions where the Group operates or has shopping malls, notably the UAE, have passed laws which limit the Group's ability or flexibility to increase the rentals paid in those jurisdictions (see "Risk Factors – Risks Relating to the Group – The countries in which the Group operates may introduce new laws and regulations that adversely affect the way in which the Group is able to conduct its businesses").

## Competition

According to the 2024 Group Financial Statements and the publicly available financial statements of Majid Al Futtaim Properties' main competitors, Majid Al Futtaim Properties is one of the largest shopping mall destination developers in the MENA region with regards to total asset size. However, it still faces competition from a number of real estate developers in each of the markets in which it operates. The principal competitor in the UAE, the Group's main market, is the Emaar Group ("Emaar"), which opened its first shopping mall in Dubai (The Dubai Mall) in November 2008. As at the date of this Prospectus (and on the basis of publicly available information as at the date of this Prospectus), Emaar has launched a number of expansions to its flagship asset, The Dubai Mall. In addition, Emaar is in the process of developing a number of retail projects, including additional re-development works at The Dubai Mall which will introduce 279 new luxury outlets. Nakheel Properties is also expanding its portfolio in Dubai (with its latest project being the Nad Al Sheba Mall, which was launched in 2025) and is expected to open multiple mall projects in the coming years. In recent years, non-traditional competition is also emerging, primarily from the Meraas Group (specialising in lifestyle themed malls and open air, food and beverage centric centres). Other notable competitors across the region include the Mabanee Group, the Al Hokair Group and the Al Futtaim Group.

#### **Hotels Business Units**

The HOBU focuses on maximising the value of existing hotels and the development of new hotels located on or adjacent to Majid Al Futtaim Properties' shopping malls. The HOBU currently owns 7 hotels, 5 of which are in the UAE and 2 are in Bahrain.

The HOBU's business model is to asset manage third party international hotel management companies. The HOBU currently uses three international hotel management companies, namely Accor, Kempinski and Marriott. The HOBU enters into management agreements with the hotel management companies to provide each hotel with a brand, experienced international management and access to global distribution systems and customer networks.

## **Operating hotels**

The table below sets out certain information as at 31 December 2024 on the HOBU's operating hotels. In 2024, the Group disposed of its portfolio of six non-core, detached hotels.

Property	Location	Total Keys	Star Rating	Average Daily Rate <sup>1</sup>	Occupancy <sup>2</sup>	RevPAR <sup>3</sup>
				(AED)	(per cent.)	(AED)
Pullman City Centre Hotel	Dubai	317	5	458	88	403
Pullman City Centre Residences	Dubai	131	5	617	90	557
Kempinski Mall of the Emirates	Dubai	351	5	1,439	67	958
Sheraton Mall of the Emirates	Dubai	481	5	806	68	547
Westin City Centre Bahrain	Bahrain	200	5	792	64	508
Le Meridien City Centre Bahrain	Bahrain	260	5	578	62	358
Aloft City Centre Deira	Dubai	304	4	458	88	403

<sup>(1)</sup> Average daily rate refers to the average room rate charged by a hotel over a given period.

- Pullman City Centre Hotel and Residences, Dubai: The Pullman City Centre Hotel and Residences offers two distinct types of accommodation: hotel rooms and fully furnished apartments. The 317 key 5-star hotel has been operating since March 1998 and is managed by Accor. A major refurbishment and renovation programme of the Pullman City Centre Hotel was substantially completed in 2012. The Pullman City Centre Hotel includes a lounge, outdoor pool, food and beverage venues, gym and spa. The Pullman City Centre Residence, which opened in April 1998 and completed a major refurbishment in November 2015, offers 131 fully-furnished and serviced studios, one- and two-bedroom apartments.
- Kempinski Mall of the Emirates, Dubai: The Kempinski Mall of the Emirates, Kempinski's first hotel in Dubai, is located on Sheikh Zayed Road, at the front of the Mall of the Emirates. The hotel began operating in April 2006 and, since January 2008, the hotel has been operating with a full inventory of 351 keys, including deluxe rooms, suites, Aspen chalets and business suites with private board rooms, some of which enjoy views over Ski Dubai. The Kempinski Mall of the Emirates includes a wellness spa, fitness centre, swimming pool and tennis court. The hotel features a number of restaurants and bars. The hotel was refurbished between 2013 and 2016, including all rooms, public areas and food and beverage outlets.
- Sheraton Mall of the Emirates, Dubai: The Sheraton Mall of the Emirates Hotel (formerly Pullman Mall of the Emirates) was constructed adjacent to the extension of the Mall of the Emirates and opened for business in September 2010. Since 1 February 2013, this hotel has been managed by Sheraton and offers 481 keys and features two restaurants, one café, three bars (one of which is leased) and extensive meeting facilities. Majid Al Futtaim Properties changed the operator of the former Pullman Mall of the Emirates to Sheraton Mall of the Emirates Hotel under a management agreement with Marriott at the beginning of 2013. In 2024 the hotels rooms, public area and meeting space were fully renovated.
- Westin City Centre Bahrain and Le Meridien City Centre Bahrain: The Westin City Centre Bahrain is a 5-star hotel constructed adjacent to the City Centre Bahrain shopping mall and opened for business in September 2011. Since July 2014 this hotel has been managed by Westin and offers 200 keys and features three restaurants, a bar, spa and extensive meeting facilities. The Le Meridien

<sup>&</sup>lt;sup>(2)</sup> Occupancy refers to the percentage of a hotel's rooms that are occupied over a given period.

<sup>(3)</sup> RevPAR (revenue per available room) is calculated by multiplying the average daily rate by the occupancy rate over a given period.

City Centre Bahrain opened for business in March 2013. This 5-star hotel is adjacent to the City Centre Bahrain shopping mall, offering a total of 260 keys. In July 2014, Majid Al Futtaim Properties converted these two hotels to the Westin City Centre Bahrain (managed by Westin) and Le Meridien City Centre Bahrain (managed by Marriott), replacing the Kempinski Grand and Kempinski Ixir hotels.

• *Aloft City Centre, Deira, Dubai:* The Aloft City Centre Deira Hotel in Dubai opened in June 2018. This 4-star hotel is directly connected to the City Centre Deira shopping mall and offers 304 keys.

#### Management agreements

Majid Al Futtaim Properties has entered into the following agreements for the management of its hotels:

- Management agreements with Accor: Under a management agreement dated 1 March 2009, Majid Al Futtaim Properties appointed Accor S.A. to operate and manage Pullman City Centre Hotel and Residences. Accor S.A. is entitled to receive the following fees in accordance with the terms of these management agreements: (i) basic management fee; (ii) licence fee; (iii) incentive management fee; (iv) reservation fee; and (v) marketing fees.
- Management agreements with Kempinski: Under the terms of a management agreement dated 23 December 2003, Kempinski was appointed as the exclusive operator and manager of the Kempinski Mall of the Emirates. Kempinski is entitled to receive the following fees in accordance with the terms of this management agreement: (a) incentive fee; and (b) central services fee.
- Management agreements with Marriott: Under individual management agreements, Majid Al Futtaim Properties appointed Starwood EAME License and Services Company BVBA ("Starwood") to operate and manage some of its hotels located in Dubai and Bahrain. Under a management agreement dated 29 November 2012, Starwood was appointed to manage and operate the Sheraton Mall of the Emirates and is entitled to receive the following fees in accordance with the terms of the above agreement: (a) base fee; (b) incentive fee; (c) licence fee; and (d) centralised service charges. Under a management agreement dated 24 March 2014, Starwood was appointed to manage and operate two hotels in Bahrain, Westin City Centre Bahrain and Le Meridien City Centre Bahrain, and is entitled to receive the following fees in accordance with the terms of the above agreement: (i) base fee; (ii) incentive fee; (iii) licence fee; and (iv) centralised services charge. Under a management agreement dated 31 March 2015, Starwood was appointed to manage and operate Aloft City Centre Deira and is entitled to receive the following fees in accordance with the terms of the above agreement: (1) base fee; (2) incentive fee; (3) licence fee; and (4) centralised services charge. With effect from 23 September 2016, Starwood merged with Marriott and Majid Al Futtaim Properties' management agreements with Starwood were transferred to Marriott.

#### Marketing

Pursuant to the terms of the management agreements with Accor, Kempinski and Marriott, each relevant manager is responsible for all marketing activities related to the hotels they manage.

## Competition

The hotels managed by the HOBU face competition from a number of existing hotel operators and developers in the region, as well as new market entrants. Hotel supply in Dubai is expected to increase by 1.5 per cent. in 2025, as compared to a 0.6 per cent. increase in 2024 (from 150,090 keys in 2024 to 152,387 keys in 2025)<sup>3</sup> and arrivals at Dubai airport are expected to rise by 4.3 per cent. in 2025 (from 92 million in 2024 to 96 million in 2025).<sup>4</sup>

Source: Smith Travel Research (STR) report, Dubai.

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Source: Dubai Airports sees no long-term impact from Middle East turmoil as traffic hits record in first half, https://www.reuters.com/world/middle-east/dubai-airports-sees-no-long-term-impact-middle-east-turmoil-traffic-hits-record-2025-07-29.

#### **Development Business Unit**

The DBU was established to develop sites containing a mix of residential and commercial properties throughout the MENA region. The DBU was also responsible for managing Majid Al Futtaim Properties' portfolio of three office buildings in Dubai until 1 January 2023 when its office building portfolio was transferred to the HOBU. As at the date of this Prospectus, DBU is involved in developing master-planned communities in Dubai and a commercial project in Cairo, redevelopment of existing shopping malls projects in Dubai and is the joint venture partner with the governments of Oman and Sharjah for two further master-planned communities as described below.

## Al Mouj, Muscat, Oman

Located in Muscat, the capital city of Oman, Al Mouj Muscat is a mixed-use development project occupying a total area of 2.5 million square metres over six kilometres of natural beachfront. The development combines residential, leisure, hospitality and retail offerings, establishing itself as one of the most prominent mixed-use communities in the region.

Al Mouj Muscat is being developed as a joint venture between the Oman-based Waterfront Investments, Oman National Investments Development Company, representing the Omani pension funds, and Majid Al Futtaim Properties, which holds 50 per cent. of the joint venture entity called Al Mouj Muscat SAOC ("Al Mouj JV"). Al Mouj JV has been established as an independent joint venture that has its own employees and operations, with Majid Al Futtaim Properties having 50 per cent. voting powers and representation on the board. Al Mouj Muscat launched in 2006 and, as at 31 December 2024, had sold 3,408 units out of a total of 4,170 residential units (own development only) planned for the project. In 2025, a new collection of beachfront residences under the 'Azura' brand was introduced, which has been positively received in the market. Al Mouj JV does not require funding from Majid Al Futtaim Properties and is financed independently, including through the receipt of advance cash payments for the sale of units which are currently being used to finance construction of further development work.

## Al Zahia and Matajers, Sharjah Holding, UAE

Located in the emirate of Sharjah, UAE, in close proximity to Sharjah University City, Sharjah International Airport, SAIF Zone and the major road links to Dubai and the Northern Emirates, Al Zahia is an integrated mixed-use community, featuring a range of villas, apartments and retail units. Al Zahia is being developed under Sharjah Holding, a 50/50 joint venture between the Sharjah Asset Management and Majid Al Futtaim Properties.

The project development has been completed, and final units are being handed over. In addition to Al Zahia, Sharjah Holding has developed a range of Matajer community shopping malls in the Emirate of Sharjah. As at 30 June 2025, Sharjah Holding owned and operated five Matajer malls with a GLA of 23,107 square metres.

#### Tilal al Ghaf, Dubai, UAE

Tilal Al Ghaf is the Group's flagship mixed-use community project located in Hessa Street, Dubai. Tilal Al Ghaf offers luxury resort-like living around a recreational lagoon with sandy white beaches. The community features high-quality villas, town houses and retail units.

As at the date of this Prospectus, we have successfully launched and sold all 14 communities at Tilal Al Ghaf, with very few units remaining unsold out of a total of 3,262 villas and townhouses. Since the initial launch of Elan townhouses during the pandemic, each subsequent phase — including Aura, Harmony, Alaya, Elysian Mansions, Lanai Island, Serenity Mansions, Plagette 32, and Amara — has been met with strong demand, generating over AED 20 billion in gross sales. To date, 1,939 homes have been completed and handed over, with a further 1,323 under construction across seven communities. Upcoming milestones include the handover of Aura Gardens by end of 2025, progressive delivery of Elysian Mansions and Alaya through 2026 (alongside the opening of the crystal lagoon and beach club), and final handovers of Lanai Islands, Serenity Mansions, Plagette 32, and Amara in 2027. Tilal Al Ghaf has earned multiple awards for its master planning, sustainability, and design, including Best Masterplan and Mixed-Use Development Dubai 2025 at the Dubai Property Awards and BREEAM Excellence recognition. The community is also home to Dubai's first Net Zero Mosque, which has received international acclaim.

#### Ghaf Woods, UAE

Ghaf Woods is the Group's second flagship mixed-use community, uniquely offering "forest living" in Dubai. Strategically located between E311 and D54, the development features mid-rise apartments set within a lush green landscape, making it one of Dubai's most desirable destinations for both residents and investors.

As of date of this Prospectus, five neighbourhoods — Serra, Cilia, Lacina, Capria, and the mixed-use Distrikt — have been successfully launched, comprising 44 buildings and 2,770 apartments which have been met with a high demand. Construction of Serra, Cilia, and Lacina is underway, with handovers scheduled in 2027. The community's sales and experience centre, along with site offices, are already fully operational.

Designed around sustainability and wellbeing, Ghaf Woods emphasizes walkability, cooler microclimates, and enhanced air quality through extensive tree planting and natural landscaping. All buildings are designed to achieve LEED Gold Certification, and the project has been awarded the WiredScore Neighbourhood Rating for its advanced digital infrastructure. Blending modern design with nature, Ghaf Woods sets a new benchmark for sustainable, nature-focused urban living in Dubai.

In October 2025, the Group announced its intention to develop Ghaf Woods Mall, a retail and lifestyle centre to be located within the Ghaf Woods community. Upon completion, Ghaf Woods Mall is expected to be the Group's 30th mall and its 19th mall in the United Arab Emirates.

#### Other property

In addition to the properties described above, the DBU is responsible for the development of land, which is designated as investment property with no immediate construction plan or planned sales to third parties. Majid Al Futtaim Properties has not yet initiated the project development phase for these properties, and therefore, appropriate Board approvals have not yet been received and financing has not yet been secured for the development of these projects.

#### Corporate Centre of Excellence (CoE)

The Corporate Centre of Excellence provides advisory, project delivery and management services to the AMBU and DBU.

## **Investments in Joint Ventures and Franchises**

Majid Al Futtaim Properties investments in joint ventures and franchises comprise:

# ENOVA by VEOLIA

"ENOVA by VEOLIA" (previously known as Majid Al Futtaim Dalkia Middle East LLC ("Majid Al Futtaim Dalkia")) is a joint venture established in 2002 between Majid Al Futtaim Ventures (51 per cent.) and Dalkia (49 per cent.). Dalkia's international business, including its shares in the joint venture, has subsequently been acquired by Veolia Environment. In December 2009, the joint venture agreement with Majid Al Futtaim Dalkia (now known as ENOVA by VEOLIA) was amended to reflect the contribution by Majid Al Futtaim Dalkia to the joint venture of related businesses in Bahrain and Saudi Arabia. In return, Majid Al Futtaim Ventures ceded management control of the joint venture, whilst retaining its 51 per cent. shareholding and accounted for the joint venture as an associate. During the course of 2021, the Group transferred Majid Al Futtaim Ventures' ownership interest in ENOVA by VEOLIA to Majid Al Futtaim Properties.

ENOVA by VEOLIA provides solutions designed to optimise the costs involved in managing the energy infrastructure in shopping centres, offices, leisure complexes, hotels, hospitals, universities, airports and any other commercial, industrial, residential or public buildings. Approximately 60 per cent. of ENOVA by VEOLIA's revenue for the financial year ended 31 December 2024 and approximately 65 per cent. of its revenue for the financial year ended 31 December 2023 came from charges to non-Group companies.

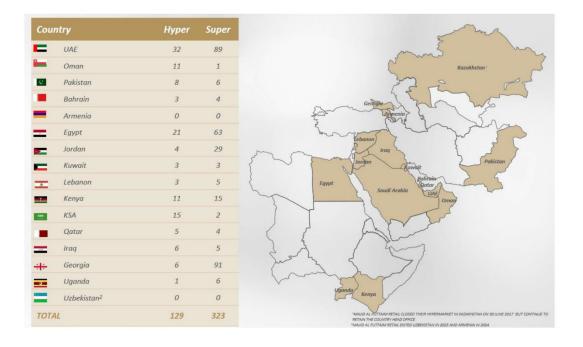
#### MAJID AL FUTTAIM RETAIL

#### Overview

The Group first introduced the hypermarket model to the Middle East in 1995 under a partnership with Promodes S.A. ("Promodes") using the brand "Continent". A joint venture agreement with Promodes established Majid Al Futtaim Hypermarkets, a joint venture company 75 per cent. owned by the Group and 25 per cent. owned by Promodes. In 2000, Promodes merged with Carrefour and the joint venture agreement was updated and amended. Since June 2013, Majid Al Futtaim Hypermarkets has been a wholly-owned subsidiary of the Group, managed by Majid Al Futtaim Retail in which Majid Al Futtaim Retail has a 99.9 per cent. interest and Majid Al Futtaim Holding has a 0.1 per cent. interest. For further detail on the history of Majid Al Futtaim Hypermarkets, please see "Description of the Group - Majid Al Futtaim Retail". Over the past 40+ years, France's Carrefour group has grown to become one of the world's leading distribution groups. As the world's second-largest retailer and the largest in Europe (according to the Carrefour website), the Carrefour group currently operates four main grocery store formats: hypermarkets, supermarkets, cash & carry or hypercash stores convenience stores and webstores. In May 2013, Majid Al Futtaim Holding entered into an agreement with Carrefour France SA whereby Majid Al Futtaim Holding acquired Carrefour France SA's 25 per cent. interest in Majid Al Futtaim Hypermarkets and a franchise agreement was entered between Carrefour and Majid Al Futtaim Hypermarkets for an initial term until 2025 which in turn was renewed for further 7 years terms on 26 December 2024 (see "Description of the Group - Majid Al Futtaim *Retail – Agreements with Carrefour*" for more detail).

Pursuant to the extended franchise agreement with Carrefour, Majid Al Futtaim Hypermarkets currently has rights to establish Carrefour stores formats in over 20 countries predominantly in the Middle East, Africa and Asia. As at 31 December 2024, Majid Al Futtaim Retail operates stores as an omnichannel grocery retailer under various brands including Carrefour, Supeco and other Carrefour owned trade names, Hypermax and Myli and other Group owned tradenames in the UAE and Bahrain, Egypt, Georgia, Iraq, Jordan, Kenya, Kuwait, Lebanon, Oman, Pakistan, Qatar, Saudi Arabia, and Uganda.

Majid Al Futtaim Retail's workforce of more than 31,830 employees processed almost 267.7 million transactions at its stores in 2024, resulting in sales of AED 21,745 million for the year (excluding fees and commissions which amounted to AED 443 million). The following map shows the location of Majid Al Futtaim Retail's stores mainly hypermarkets and supermarkets as at 31 December 2024:



<sup>(1)</sup> Supermarkets include stores in Convenience and Supeco formats.

With effect from 1 July 2017, Majid Al Futtaim Retail acquired Retail Arabia B.S.C. from BMA International E.C. As a result, Majid Al Futtaim Retail acquired 25 Géant hypermarkets and supermarkets in the UAE, Kuwait and Bahrain as well as four Gulfmart supermarkets in Bahrain.

Majid Al Futtaim Retail had revenue of AED 22,187 million and Adjusted EBITDA prior to eliminations/adjustments of AED 381 million during the financial year ended 31 December 2024 as well as assets (prior to eliminations and adjustments) of AED 10,335 million as at 31 December 2024, representing 65.4 per cent., 8.3 per cent. and 13.7 per cent., respectively, of the Group's revenue, Adjusted EBITDA and assets (prior to eliminations and adjustments) as at and for the financial year ended 31 December 2024.

Majid Al Futtaim Retail had revenue of AED 24,654 million and Adjusted EBITDA prior to eliminations/adjustments of AED 1,061 million during the financial year ended 31 December 2023 as well as assets (prior to eliminations and adjustments) of AED 11,269 million as at 31 December 2023, representing 71.5 per cent., 23.3 per cent. and 13.5 per cent., respectively, of the Group's revenue, Adjusted EBITDA and assets (prior to eliminations and adjustments) as at and for the financial year ended 31 December 2023.

AED 2,713 million of Majid Al Futtaim Retail's revenue during the financial year ended 31 December 2024 was derived from online sales (an increase of 14.2 per cent. from AED 2,375 million during the financial year ended 31 December 2023).

Due to the challenging operating environment with high inflation, currency devaluation and supply chain disruption, further exacerbated by the conflict in Russia-Ukraine conflict (see further "Risk Factors – Risks Relating to the Group – All of the Group's businesses are affected by the economic and political conditions in the markets in which they operate") Majid Al Futtaim Retail's market share declined by 0.5 per cent. across offline and online channels in 2024.

#### Strategy

Majid Al Futtaim Retail aims to reinforce Carrefour's leading position as the retailer of choice for consumers throughout the MENA region. Majid Al Futtaim Retail also aims to provide the most competitive offerings for its customers by effectively utilising its negotiation and purchasing power to create an attractive customer shopping experience, while maintaining stable commercial margins.

Majid Al Futtaim Retail intends to continue to focus on the hypermarket format (with an average of 6,000 square metres of selling space) and smaller store formats to fill market gaps (see "Description of the Group – Majid Al Futtaim Retail – Store rollout and development strategy"). Majid Al Futtaim Retail is also focused on further developing private-label products and increasing the proportion of such products in its sales mix.

In order to further enhance the Group's customer experience, Majid Al Futtaim Retail has been developing the "omni-channel" solution, providing customers with online options for food and non-food categories, unlimited access to the full range of products through in-store tablets, various home delivery options and mobile payment solutions. In 2024, Majid Al Futtaim Retail launched a dedicated retail media business called Precision Media. In 2025, Precision Media, announced several strategic partnerships including with Publicis Media Middle East and Advertima. These collaborations will deliver AI-powered omnichannel solutions. Majid Al Futtaim Retail's ultimate aim is to be as prominently present in the "omni-channel" market as its physical store presence across its geographies of operation.

Finally, management believes that Majid Al Futtaim Retail's growth, coupled with the recent renewal of its franchise agreement with Carrefour, will allow it to improve its purchasing power from international suppliers.

The advent of EXPO 2020 Dubai in 2022 further contributed to positive business and consumer sentiment. With over 10 million visits at the end of January 2022, EXPO 2020 was a catalyst for growth in the region, driving increases in hotel occupancy and residential real-estate prices.

In September 2022, the Group launched SHAREPay, the first digital wallet in the MENA region. SHAREPay enables members to link to up to 10 existing debit or credit cards to a single digital card. This allows members to earn and redeem 'SHARE points', which are Majid Al Futtaim customer loyalty points,

across the Majid Al Futtaim ecosystem. The year it launched, SHAREPay was awarded the Most Innovative Card of the Year at the Seamless Awards.

In October 2025, the Group launched SAVA, the UAE's first modern discount retailer, offering quality products at affordable prices for value-conscious consumers. SAVA's flagship store opened in Deira, followed by further stores in the UAE and a target of ten locations nationwide by the end of 2025, demonstrating the Group's commitment to accessible, value-driven retail.

#### **Agreements with Carrefour**

In 1995, the Group entered into a joint venture agreement with Promodes, now part of the Carrefour group, creating Majid Al Futtaim Hypermarkets, which was initially 75 per cent. owned by Majid Al Futtaim Retail. Since June 2013, Majid Al Futtaim Hypermarkets has been a wholly-owned subsidiary of the Group, managed by Majid Al Futtaim Retail in which Majid Al Futtaim Retail has a 99.9 per cent. interest and Majid Al Futtaim Holding has a 0.1 per cent. interest. For further detail on the history of Majid Al Futtaim Hypermarkets, please see "Description of the Group – Majid Al Futtaim Retail". Pursuant to a separate franchise agreement, Majid Al Futtaim Hypermarkets initially became the exclusive franchisee of Carrefour for 15 countries in the MENA region – Bahrain, Egypt, Iran, Iraq, Jordan, Kuwait, Lebanon, Libya, Oman, Pakistan, Qatar, Saudi Arabia, Syria, UAE and Yemen. Majid Al Futtaim Hypermarkets currently has rights to establish Carrefour stores formats in over 20 countries predominantly in the Middle East, Africa and Asia. Under the terms of the franchise agreement, Carrefour provided trade signs, operating procedures and know-how (particularly in relation to hypermarket design, quality, health and safety standards and administration), assistance in supply chain management as well as access to product sourcing networks and training.

On 31 May 2011, the management of each of Majid Al Futtaim Retail and Carrefour agreed to the extension of the franchise agreement between Majid Al Futtaim Hypermarkets and Carrefour to four countries – Armenia, Azerbaijan, Georgia and Kazakhstan. An amended franchise agreement reflecting these arrangements was entered into on 6 July 2011.

Majid Al Futtaim Holding entered into an agreement dated 22 May 2013 with Carrefour France SA whereby Majid Al Futtaim Holding acquired Carrefour France SA's 25 per cent. ownership interest in Majid Al Futtaim Hypermarkets for a consideration of AED 2,555 million (the "Acquisition"). The Acquisition became effective on 25 June 2013.

The Acquisition did not have a material impact on the financial position of the Group as Majid Al Futtaim Hypermarkets was, prior to completion of the Acquisition, a fully consolidated subsidiary of Majid Al Futtaim Holding for accounting purposes, save that, as the purchase consideration was higher than 25 per cent. of the net assets of Majid Al Futtaim Hypermarkets, the Acquisition resulted in a reduction in shareholders' equity in accordance with IFRS of approximately AED 2.1 billion on a Group consolidated basis. The impact of such reduction was substantially offset by an issuance of hybrid bonds, the proceeds of which were used to refinance the indebtedness incurred to finance the purchase price for the Acquisition and the hybrid bonds received full equity accounting treatment in accordance with IFRS.

In addition, Majid Al Futtaim Hypermarkets and Carrefour France SA have agreed to enter into a franchise agreement with a term until 2025, and which was recently renewed on 26 December 2024 to further successive terms of 7 years each and provides Majid Al Futtaim Hypermarkets with the opportunity to expand its use of the Carrefour brand into new jurisdictions (predominantly in Africa and in certain jurisdictions within Asia) and in new formats (such as, for example, in relation to convenience stores and cash-and-carries) across the regions in which the Group currently operates.

Majid Al Futtaim Retail has agreed, for the duration of the franchise agreement that it shall not sell, directly or indirectly, any products of the franchisor's competitors in the stores, with the exception of the Groups' products and owned trademarks or certain designated competitors and it will not carry or be engaged in a business that competes with the formats covered under the franchise agreement.

Carrefour charges Majid Al Futtaim Retail a franchise fee based on sales made in the stores covered by the franchise agreement. Majid Al Futtaim Retail is responsible for the day-to-day operation of each store, seeking approval from Carrefour for new store openings and new country entry.

#### **Current operations**

Jurisdiction	First Entry into Jurisdiction	Number of hypermarkets as at 31 December 2024	Number of supermarkets as at 31 December 2024
UAE	1995	32	89
Oman	2001	11	1
Pakistan	2009	8	6
Bahrain	2008	3	4
Egypt	2002	21	63
Jordan	2006	4	29
Kuwait	2007	3	3
Lebanon	2013	3	5
Kenya	2016	11	15
Saudi Arabia	2004	15	2
Qatar	2000	5	4
Iraq	2012	6	5
Georgia	2012	6	91
Uganda	2019	1	6
Total		129	323

During 2017, Majid Al Futtaim Retail closed its store in Kazakhstan (which was opened in 2016). It closed its stores in Uzbekistan in 2023 and its stores in Armenia in 2024.

## **Development pipeline**

Majid Al Futtaim Retail plans to open 74 stores of various formats across our current operating markets in 2025.

#### **Operational leases**

Majid Al Futtaim Retail currently leases the properties at which it operates Carrefour stores. Properties are leased from both Majid Al Futtaim Properties and, if applicable in order to gain quicker access to a target market, third-parties, including third-party shopping mall developers. As at 31 December 2024, 21 hypermarkets and 3 supermarkets were leased from Majid Al Futtaim Properties, with the remaining 108 hypermarkets and 320 supermarkets leased from third parties.

It takes approximately six months for Majid Al Futtaim Retail to open a new hypermarket from the point at which the store is handed over and, in the case of hypermarkets located in shopping malls, it can take up to two and a half years to develop the mall in which the hypermarket is to be located from the point at which Majid Al Futtaim Retail commits to lease the store. In the case of supermarkets, it takes around four months to carry out refurbishment works and around two months to obtain necessary licences and approvals. Majid Al Futtaim Retail prefers to lease sites for its Carrefour stores to ensure a faster time to market and to expedite the return on its investment. However, Majid Al Futtaim Retail will consider other options, such as owning a limited number of properties or leasing land and constructing a store, where it determines that it is more commercially viable to do so.

Majid Al Futtaim Retail aims to maintain long-term lease agreements (typically with terms of approximately 20 years for hypermarkets and approximately 10 years for supermarkets). As at 31 December 2024, the average lease period for its hypermarkets was approximately 20 years and for its supermarkets was approximately 10 years. Under most of the lease agreements, Majid Al Futtaim Retail has a conditional right to renew the lease when the 20-year term is structured in successive terms of 5 years, and retains termination rights at certain points during the lease usually at year 10 of the lease.

Majid Al Futtaim Retail undertakes refurbishment of its hypermarkets approximately every seven to 10 years. In addition, store managers are responsible for reviewing and analysing inventory turnover and consumer trends, in order to plan potential changes to the store layout.

# Store rollout and development strategy

Majid Al Futtaim Retail has decentralised development teams across key growth markets to oversee the rollout of its Carrefour store network. The development team has representatives covering the countries in which Majid Al Futtaim Retail traditionally operates. Development of new stores is managed by local

country management and aligned with Majid Al Futtaim Retail approved growth & expansion strategy, in compliance with investment criteria. The country development teams identify store location opportunities and negotiate with local landlords/developers and are supported by Majid Al Futtaim Retail country managers present in each country.

When rolling out a new store, the local development teams are responsible for sourcing suitable real estate, negotiating lease or purchase agreements, conducting tenders for construction and installation services, store design and store launch. They also co-ordinate contacts with the external parties involved in the rollout process such as real estate agents, licensing authorities, lawyers and construction companies. There is a close dialogue between the country and regional teams and the Majid Al Futtaim Retail corporate office, although significant responsibility is given to the country teams to facilitate streamlined processes and efficient decision making. However, all important decisions require the involvement of the corporate office teams (Majid Al Futtaim Retail's legal and finance departments) and significant financial commitments require approval by Majid Al Futtaim Retail's CEO or Holding Capital Management Committee, depending on the size of the commitment.

When considering a new area, the country development team first seeks to identify appropriate locations and conducts all necessary diligence to estimate future sales potential for each proposed site. Based on the results of the diligence, the development team prepares a feasibility study which, among other matters, considers the financial and investment criteria that are required to be met (including: (a) a positive net present value (NPV) of the expected cash flows from the investment for the period of the lease; (b) payback period of approximately 3-5 years based on format/size and (c) an internal rate of return (IRR) and return on invested capital (ROIC) in excess of the country hurdle rate set by Majid Al Futtaim Retail). Majid Al Futtaim Retail evaluates potential store feasibility based on projected cash flows for the proposed lease period, which depend on factors such as current population, catchment area, customer access to the hypermarket, potential rate of urbanisation and existing and planned competing properties. The feasibility study is reviewed by corporate finance team, validated by the Retail Investment Committee (which comprises the following corporate functions: finance, strategy and business development) and submitted to the Majid Al Futtaim Holding Capital Management Committee for final approval.

Following completion of a development, an annual review process for each store is conducted as part of Post-investment Analysis (PIA) to understand the actual performance versus feasibility commitment (as per approval). Among other matters, results to date, the latest five-year plan and a conservative projection to cover the full lease period are considered. The return and profitability key performance indicators are compared with those identified at the initial project approval stage and the results of each review including future recommendations are presented to the Majid Al Futtaim Holding CMC.

Typically, Majid Al Futtaim Retail's Carrefour hypermarkets are the anchor tenants of choice for Majid Al Futtaim Properties' shopping mall developments. However, Majid Al Futtaim Retail stores including hypermarkets and supermarkets are also located outside Majid Al Futtaim Properties shopping malls in order to support the growth of Majid Al Futtaim Retail.

#### Product range and quality control

## Product range

Majid Al Futtaim Retail's Carrefour hypermarkets stock five categories of products: consumer goods, fresh food, light household, textile and heavy household goods. Consumer goods are all food products excluding fresh produce; fresh food goods are fresh produce; light household goods are non-food household products falling outside the heavy household category; textile goods are principally clothing and linen merchandise; and heavy household goods consist of large appliances and electronic goods. For the year ended 31 December 2024, food products and non-food products accounted for 76 per cent. and 24 per cent., respectively, of Majid Al Futtaim Retail's total sales.

Depending on the size of the individual store, Majid Al Futtaim Retail's Carrefour hypermarkets stock between 35,000 and 45,000 stock keeping units ("SKUs") per store. The SKUs stocked in a particular store include mandatory items selected centrally by the relevant country head office sourcing team and products chosen locally by the store's management to ensure the range of products offered is adapted to suit local tastes. As a result, the range of products varies from store-to-store, depending on preferences within a local catchment area, including various ethnic groups' needs.

Majid Al Futtaim Retail's merchandise strategy is aimed at standardising its range of products and optimising its ability to satisfy customer preferences. Based on monthly analyses of results and other relevant data (including competition data, loyalty data and periodic customer feedback), it sets objectives and modifies parameters, including store layout, range and price. Individual stores are then charged with adjusting accordingly the mix of products, prices, products on promotion and the location of products within the store.

A portion of Carrefour hypermarkets' SKUs are private label brands. Majid Al Futtaim Retail intends to increase the proportion of the private label items in its sale mix.

Majid Al Futtaim Retail develops private label brand products, identifying product specifications based on consumer preferences. All of the private label products must adhere to the Carrefour group's strict quality standards, and Majid Al Futtaim Retail and Carrefour work together to ensure quality control.

## Quality control

Majid Al Futtaim Retail has implemented an audit control system for its market goods and private label items. The audit control system covers staff training and audits of suppliers, stores and products across all countries where Majid Al Futtaim Retail has operations. Majid Al Futtaim Retail has appointed several companies to perform audits according to targets set by its management team. As at the date of this Prospectus, approximately 64 per cent. of Majid Al Futtaim Retail's hypermarkets have received Hazard Analysis and Critical Control Points ("HACCP") certification or an equivalent ISO certification. HACCP is a systematic preventive approach to food safety that addresses physical, chemical and biological hazards as a means of prevention rather than finished product inspection. HACCP is used in the food industry to identify potential food safety hazards, so that key actions can be taken to reduce or eliminate the risk of the hazards being realised. The system is used at all stages of food production and preparation processes.

## Supply chain, procurement, inventory and distribution

## Supply chain and procurement

Majid Al Futtaim Retail uses Carrefour's sourcing network in East Asia and Europe to source products for its Carrefour private label brands and for limited non-food items, allowing Majid Al Futtaim Retail to leverage Carrefour's own purchasing power. Majid Al Futtaim Retail uses its own logistics network in Asia and Europe to deliver from the source to the relevant countries (taking advantage of the Carrefour carriers conditions and volumes).

For all other products, Majid Al Futtaim Retail's central procurement team is responsible for producing an annual list of preferred suppliers by product category. These suppliers are ranked based on performance using benchmarking reports. In order to keep the supplier list relevant and manageable, the central procurement team considers the range required for each product type, the best possible quality for each product type and the target selling price. If a certain product line has not been selling well, the number of suppliers listed will be reduced to reflect the reduced demand or only those suppliers that offer goods at the right quality with competitive prices will be listed. Individual store managers can suggest potential new suppliers to the central sourcing and procurement department. However, the final decision on whether to add a proposed supplier to the list is taken centrally.

The majority of supplier contracts are negotiated and entered into at the country local level based on the supplier list. Negotiations and execution of supplier contracts with certain key suppliers are carried out by the central sourcing team. These suppliers tend to provide key local and imported branded products which are sold in large quantities across all regions allowing Majid Al Futtaim Retail to secure favourable terms due to its purchasing power (see "Description of the Group – Majid Al Futtaim Retail – Rebates and supplier benefits").

Majid Al Futtaim Retail prefers local (country-level) producers but is also focused on increasing volumes of direct imports from the source (instead of imports through intermediaries) and aims to thereby improve the trade conditions and purchase prices. In 2013, Majid Al Futtaim Retail set up a trading company in Hong Kong, China, with the intention of targeting the private label product of the food and non-food departments.

The ongoing conflict between Russia and Ukraine triggered global economic disruption and led to the disruption of supply chains, affecting a broad range of entities across various jurisdictions and industries

(see further "Risk Factors – Risks Relating to the Group – All of the Group's businesses are affected by the economic and political conditions in the markets in which they operate"). The Group continues to monitor restrictions to imports and other supply chain challenges in order to mitigate any impact that may emerge over time.

## **Inventory**

Inventory management is a store-managed process. Store requirements are assessed at each individual store and orders are placed directly with suppliers. Order quantities are based on a minimum order level set for each SKU and an order is raised automatically once this minimum quantity has been triggered in-store. All purchase orders are sent automatically to suppliers through the electronic system.

Physical inventory counts are performed for all stores every three to six months (depending on the country in which the store is located), with sections counted on a rotational basis in between as well. Certain high value items at greater risk of theft are counted weekly or monthly. Majid Al Futtaim Retail uses the same inventory system used by Carrefour in its hypermarkets for managing store inventory. When goods arrive, the inventory system is automatically updated and Majid Al Futtaim Retail's accounting system captures invoices upon receipt. Inventory days in Majid Al Futtaim Retail's Carrefour hypermarkets have remained relatively constant over the three years to 31 December 2024.

## Distribution

Deliveries are predominantly made directly to stores and the logistical costs of transport are usually borne by the distributor but included within the purchase cost price. A small proportion of purchases are delivered to distribution centres managed by third party logistics providers before distribution to stores. These goods tend to be centrally purchased imported goods and private label products. The third-party central warehouse facilities also provide storage space for Carrefour supermarkets due to the limited storage capacity available at each supermarket.

## Rebates and supplier benefits

Due to its increased market share across each region as its store portfolio expands, Majid Al Futtaim Retail can increase its purchasing volumes and, as a result, secure rebates and other supplier benefits from both its local distributors and its brand suppliers. Majid Al Futtaim Retail negotiates a number of different types of rebates and other benefits with its suppliers, generally on an annual basis at a regional level, although negotiations with some of the larger branded importers are conducted centrally. Fixed rebates are obtained on a yearly basis based on an agreed fixed percentage of supplier turnover. Volume discounts are obtained on yearly purchase values by brand or supplier. Other types of benefits include fees charged to suppliers for promotional activities, displays, advertising space, new ranges and additional shelf space. Rebates and supplier benefits represent a significant driver of Majid Al Futtaim Retail's revenue. A portion of the rebate gains are reinvested in the business to allow Majid Al Futtaim Retail to maintain its price leadership.

## **Pricing policy**

In line with Carrefour's pricing policy, Majid Al Futtaim Retail's business philosophy is to offer its customers the products they want at a competitive price. Management aims to keep prices below those of its competitors by leveraging its market share to achieve volume-based rebates on its supply orders.

The Majid Al Futtaim Retail corporate office sourcing team is responsible for setting prices for all items at the hypermarket and supermarket level.

To ensure its Carrefour hypermarket SKUs are priced competitively, Majid Al Futtaim Retail regularly monitors prices through third party service providers. Additional price surveys are carried out as needed by store clusters according to the competition context, for example in connection with entering a new market or the introduction of a new competitor to one of its existing markets.

## Advertising and marketing

For Majid Al Futtaim Retail, customer growth is the most important aspect of sales growth, and its marketing effort is, accordingly, focused towards this end. In addition to traditional newspaper, magazine, radio and television advertising, Majid Al Futtaim Retail delivers leaflets door-to-door to local households as well as extending the use of the internet, social media and mobile communication. Majid Al Futtaim

Retail also conducts co-branded advertising whereby a supplier pays to promote new items or a range of products in conjunction with Majid Al Futtaim Retail.

## Competition

Majid Al Futtaim Retail faces competition from international, regional and local retailers. The Group's contractual arrangements with Carrefour mean that it does not compete with Majid Al Futtaim Retail in the countries in which Majid Al Futtaim Retail operates.

Majid Al Futtaim Retail's main regional competitors (being those with a presence in a number of countries in which Majid Al Futtaim Retail operates) are Lulu (Emke Group), Viva (Landmark Group), Spinneys, Panda (Savola Group) and the Sultan Centre while its main online retail competitors are Amazon and Noon. The Group believes that Majid Al Futtaim Retail faces moderate competition from these entities on a regional basis. Majid Al Futtaim Retail's local competitors vary depending on the country concerned and the level of competition from these competitors also varies in each country. Certain of the regional competitors are also local competitors, such as, Union Cooperative, Lulu and Spinneys in the UAE, Panda and Al Othaim in Saudi Arabia, Metro in Egypt, Al Meera in Qatar, Sameh Mall and the Sultan Centre in Jordan, and the Sultan Centre in Oman.

# MAJID AL FUTTAIM ENTERTAINMENT AND MAJID AL FUTTAIM LIFESTYLE

#### Overview

Prior to 1 January 2021, Majid Al Futtaim Ventures operated the Group's leisure and entertainment services as well as its lifestyle services. With effect from 1 January 2021, Majid Al Futtaim Ventures was restructured and its operations were segregated under two operational entities — Majid Al Futtaim Entertainment and Majid Al Futtaim Lifestyle. As at the date of this Prospectus, Majid Al Futtaim Holding holds a 100 per cent. ownership interest in Majid Al Futtaim Lifestyle and 99.9731 per cent. in Majid Al Futtaim Entertainment (with the remaining per cent. ownership interest held by a sister company). The Group's businesses operated by Majid Al Futtaim Entertainment and Majid Al Futtaim Lifestyle are as follows:

## Majid Al Futtaim Entertainment

- VOX cinemas, through Majid Al Futtaim Cinemas; and
- Leisure and Entertainment services, including Magic Planet, Yalla Bowling, Activate, Dreamscape, Ski Dubai, Ski Egypt, Snow Oman, Snow Abu Dhabi and iFly, through Majid Al Futtaim Leisure and Entertainment.

## Majid Al Futtaim Lifestyle

• fashion and home goods retailing and Lego stores.

Majid Al Futtaim Entertainment and Majid Al Futtaim Lifestyle serve as the business segments through which the Group will seek to develop, in partnership with other international and regional businesses where appropriate, new retail and financial products and services that are designed to complement and leverage the success of the existing businesses of the Group.

The following table sets out details of the businesses operated by Majid Al Futtaim Entertainment as at 31 December 2024:

Business	Date Established	Contribution to Majid Al Futtaim Entertainment's Revenue (per cent.)	Majid Al Futtaim Entertainment's Ownership Share
			99 per cent. Majid Al Futtaim
			Ventures 1 per cent. Majid Al
Majid Al Futtaim Cinemas	1999	83%	Futtaim Holding
			99 per cent. Majid Al Futtaim
Majid Al Futtaim Leisure and			Ventures 1 per cent. Majid Al
Entertainment	1995	17%	Futtaim Holding

#### Majid Al Futtaim Cinemas

Majid Al Futtaim Cinemas was originally established in 1999 as a joint venture between Greater Union Holdings, a leading Australian international cinema, entertainment and leisure group, and Majid Al Futtaim Ventures. In 2010, Majid Al Futtaim Ventures acquired the 49 per cent. shareholding of its joint venture partner and became the sole owner of Majid Al Futtaim Cinemas. With effect from 1 January 2021, the operations of Majid Al Futtaim Cinemas were restructured to fall under the remit of Majid Al Futtaim Entertainment's business operations.

As at 31 December 2024, Majid Al Futtaim Cinemas operated 53 cinemas with a total of 624 screens and had two management agreements with a total of 21 additional screens across the MENA region under the brand "VOX cinemas". Each of the 645 auditoria features state-of-the-art sight and sound technology, digital projectors and stadium-style seating arrangements. Each cinema also has a candy bar offering a range of drinks and snacks and extended dining offerings.

Most of the cinemas are located in shopping malls, 18 of which are owned by Majid Al Futtaim Properties. Majid Al Futtaim Cinemas typically serves as a Group shopping mall anchor tenant in the super-regional malls where the cinema complex is generally located in close proximity to the unique leisure offering.

Majid Al Futtaim Entertainment's strategy in relation to Majid Al Futtaim Cinemas is to target growth through expansion in the MENA region as well as to upgrade the services offered, particularly in relation to elevating the customer experience including through more comfortable seating, higher quality food and beverage and quicker service times.

In 2021, Majid Al Futtaim Cinemas announced a movie distribution partnership with Warner Bros Pictures across the Middle East. In 2022, Majid Al Futtaim Cinemas announced a new distribution partnership with Universal Pictures in the Middle East which began in 2023.

In 2024, Majid Al Futtaim Cinemas opened 13 screens in Jeddah, Kingdom of Saudi Arabia and upgraded our flagship Cinema at Mall of the Emirates in Dubai, UAE.

In 2024, Majid Al Futtaim Cinemas recorded revenue of AED 1,426 million, consistent with the revenue recorded in 2023. In addition, in 2024, Majid Al Futtaim Cinemas maintained a box office market share of approximately 55 per cent. in the UAE, unchanged from 2023. In Saudi Arabia, the box office market share increased to around 35 per cent. in 2024, up by approximately 4 percentage points from around 31 per cent. in 2023.

# Majid Al Futtaim Leisure and Entertainment

With effect from 1 January 2021, the operations of Majid Al Futtaim Leisure and Entertainment were restructured to fall under the remit of Majid Al Futtaim Entertainment's business operations. Majid Al Futtaim Leisure and Entertainment offers leisure and entertainment facilities throughout the Middle East. These facilities are typically located in Group shopping malls to capitalise on existing high footfalls as well as to act as an attraction designed to increase the number of visitors to the shopping mall. Majid Al Futtaim Leisure and Entertainment's facilities include FECs and unique leisure offers ("ULOs"). Majid Al Futtaim Entertainment is to upgrade its existing leisure portfolio and introduce new leisure concepts to meet the changing demands of consumers and increase its market share.

Family Entertainment Centres (FECs)

Majid Al Futtaim Leisure and Entertainment's FECs comprise Magic Planet sites and Yalla Bowling which serve as a Group shopping mall anchor tenant.

Magic Planet is a mall-based family entertainment destination. Magic Planet's 19 entertainment centres, which range from 100 to 9,000 square metres, offer thrill rides, family rides, soft-play areas for children and video games for all ages. As of the date of this Prospectus, there are 14 Magic Planet centres in all the malls owned by Majid Al Futtaim Properties as well as in Kuwait Avenues (Kuwait), Cairo Festival City (Egypt), Burjuman (Dubai), Riyadh Front (Saudi Arabia) and Riyadh Park (Saudi Arabia), which are not owned by Majid Al Futtaim Properties. Magic Planet in The Avenues Mall (Kuwait) was established as a joint venture entity.

In addition, Majid Al Futtaim Leisure and Entertainment operates nine Yalla Bowling centres of which two are located in malls owned by Majid Al Futtaim Properties in UAE and seven are located in the malls in the Kingdom of Saudi Arabia (with five in Riyadh and one in each of Jeddah and Hail).

# Unique Leisure Offers

Majid Al Futtaim Leisure and Entertainment operates a number of indoor ULOs, which serve as important mall anchors to attract visitors to Majid Al Futtaim Properties' shopping malls.

The following table sets out the locations and ownership of the eight ULOs operated by Majid Al Futtaim Leisure and Entertainment as at 31 December 2024:

ULO	Locations	Ownership
Dreamscape	Riyadh Park (KSA)	Majid Al Futtaim Leisure and Entertainment
iFly	City Centre Mirdif (Dubai)	Majid Al Futtaim Properties
Little Explorers	City Centre Mirdif (Dubai)	Majid Al Futtaim Properties
Activate	Mirdif City Centre (Dubai)	Majid Al Futtaim Leisure and Entertainment
Ski Dubai	Mall of the Emirates (Dubai)	Majid Al Futtaim Properties
Ski Egypt	Mall of Egypt (Cairo)	Majid Al Futtaim Properties
Snow Oman	Mall of Oman (Oman)	Majid Al Futtaim Properties
Snow Reem	Reem Mall (Abu Dhabi)	Majid Al Futtaim Leisure and Entertainment <sup>(1)</sup>

<sup>(1)</sup> This snow site is leased, not owned, by Majid Al Futtaim Leisure and Entertainment.

Majid Al Futtaim Leisure and Entertainment's strategy in relation to ULOs is to continue to be the partner of choice for all new Majid Al Futtaim Properties shopping mall developments providing an anchor leisure attraction.

In 2022, Majid Al Futtaim Leisure and Entertainment opened Snow Oman in the Mall of Oman. It is the largest indoor snow park in the MENA region, spanning over 14,000 sqm and the first and only indoor snow destination in Oman.

## Majid Al Futtaim Lifestyle

Majid Al Futtaim Fashion LLC was established in late 2005 and was a wholly-owned subsidiary of Majid Al Futtaim Ventures until 31 December 2020. In early 2022, Majid Al Futtaim Fashion LLC was restructured and changed its name to Majid Al Futtaim Lifestyle.

As at 31 December 2024, Majid Al Futtaim Lifestyle had 85 stores in Kuwait, Bahrain, Qatar, the UAE, Saudi Arabia and Oman and had the following brand partnerships/franchise agreements.

Entry into Partnership/ Franchise			
Brand	Agreement	Sector	
LEGO	2014*	Toys	
Crate and Barrel	2017	Furniture and home goods	
All Saints		Fashion	
Lululemon		Fashion	
Abercrombie & Fitch		Fashion	
Hollister		Fashion	
Fashion for Less		Fashion	
CB2		Furniture and home goods	
THAT		Speciality Retail	
Psycho Bunny		Fashion	
Eleventy		Fashion	
Corneliani		Fashion	
Shiseido		Cosmetics	
Poltrona Frau		Furniture and home goods	
Ceccotti Collezioni		Furniture and home goods	
Alessi		Furniture and home goods	

Originally entered into by Majid Al Futtaim Leisure and Entertainment and transferred to Majid Al Futtaim Fashion in January 2019

Majid Al Futtaim Lifestyle's strategy is to enhance the profitability of its fashion brands.

#### MAJID AL FUTTAIM GLOBAL SOLUTIONS

Majid Al Futtaim Global Solutions is a shared services hub for key support functions, including servicing finance, IT, human capital and procurement services across the Group. Majid Al Futtaim Global Solutions is focused on the consolidation and standardisation of processes and support services across the Group and has continued to build capacity in its service delivery centres in Egypt and the UAE.

#### MAJID AL FUTTAIM CUSTOMER SOLUTIONS

During 2023, the Group's fintech and advanced analytics capabilities and its Group-wide loyalty programme operations were brought under Xsight Future Solutions LLC (Customer Solutions), a wholly owned subsidiary of Majid Al Futtaim Holding, with a view to integrate these functions as part of the Group's operations.

#### TREASURY AND INTERNAL AUDIT

The Group operates a centralised treasury with a view to benefiting from both internal and external economies of scale and core expertise as well as leveraging the Group's different business profiles.

The treasury function is principally responsible for the overall co-ordination of cash management (payments and operational cash management are managed at an individual business unit level), financing and financial risk management, with all Group borrowings being arranged by the treasury and approved by the Majid Al Futtaim Holding Board. The treasury function has a clear demarcation of responsibility between front, middle and back-office functions and its performance is measured by reference to a number of defined benchmarks in terms of capital structure and allocation, liquidity management, funding and investment, financial risk management and other areas.

Each operating company has an internal audit function in order to bring the audit function closer to the business and operational needs specific to each operating company. The prevailing methodology and approach have been maintained to ensure independent oversight and the implementation of strict corporate governance practices.

# INFORMATION TECHNOLOGY

The Group utilises IT solutions for a variety of business functions, including financial reporting, supply chain management, project development and human resources. Each of the Group's operating subsidiaries uses software that is tailored to its particular business needs.

The Group does not currently have a separate disaster recovery site although disaster recovery procedures are in place at its data centre and designed to recover data and applications in a disaster scenario. The Group also implements anti-virus and other data security procedures.

## HEALTH, SAFETY AND SECURITY

The Group's operating subsidiaries follow comprehensive fire and health and safety policies and procedures appropriate to their respective businesses. In particular, the Group's shopping malls are constructed to international standards, most of Majid Al Futtaim Retail's stores have received HACCP certification (as further described under "Description of the Group – Majid Al Futtaim Retail – Product range and quality control – Quality control") and all applicable health and safety regulations applicable to the Group's business are complied with.

#### **INSURANCE**

The Group has in place insurance coverage for all material aspects of its operations up to a level which management considers to be reasonable and comparable to or in excess of that of other companies operating in the sectors and markets in which the Group operates. The Group's major insurable risks are covered by insurance policies for property all risks (including business interruption), terrorism cover, cyber insurance and public liability. The Group will continue to seek to secure appropriate insurance coverage for these risks at commercially reasonable rates (see "Risk Factors – Risks Relating to the Group – The Group may not be able to secure full insurance coverage for the risks associated with the operation of its businesses").

#### MANAGEMENT AND EMPLOYEES

## **Shareholder Background**

The Group's original controlling shareholder, Mr. Majid Al Futtaim, who beneficially owned almost all the shares in Majid Al Futtaim Holding (through his shareholding in Majid Al Futtaim Capital), died on 17 December 2021. As a result, H.H. Sheikh Mohammed bin Rashid Al Maktoum, the Vice President of the United Arab Emirates and Prime Minister and Ruler of Dubai, appointed a special judicial committee (the "Original SJC") to, amongst other things, have exclusive jurisdiction to examine and adjudicate claims and legal disputes related to the estate of the late Mr. Majid Al Futtaim, including claims and legal disputes initiated by Mr. Majid Al Futtaim's heirs (the "Successor Shareholders"). The Original SJC's role was to adjudicate any legal disputes related to Mr. Majid Al Futtaim's estate, but not to oversee the operations of the Group or its businesses. In April 2022, the Original SJC determined that the Successor Shareholders would hold all the share capital of Majid Al Futtaim Capital in the proportions determined by the Original SJC, with no one Successor Shareholder holding a majority of the shares. As at the date of this Prospectus, the shares that had been beneficially owned by Mr. Majid Al Futtaim have been transferred to the relevant Successor Shareholders.

On 5 February 2025, a new special judicial committee (the "New SJC"), chaired by H.E. Essa Kazim, was formed by H.H. Sheikh Mohammed bin Rashid Al Maktoum, for the purposes of ensuring the sustainability and stability of Majid Al Futtaim Capital, the continuation of its activities, the avoidance of any disputes that affect its commercial reputation and to safeguard the rights of the Successor Shareholders.

The New SJC, amongst other things, was granted the functions of the general assembly of Majid Al Futtaim Capital as well as the power to form and to supervise the function of the board of directors of Majid Al Futtaim Capital and to appoint, dismiss and replace its directors from time to time. On 22 May 2025, nine new directors of the board of Majid Al Futtaim Capital were appointed. Mr. Fadel Abdulbaqi Al Ali was appointed Chairman. Five of the members of the Majid Al Futtaim Capital board are prominent Emirati business executives (two of whom sit on Majid Al Futtaim Holding's board as Chairman and Vice Chairman) and four are representatives of the Successor Shareholders.

# **Group Governance**

The Group places considerable emphasis on governance and transparency within its operational framework.

## Majid Al Futtaim Holding Board

The Group is governed by an independent board of directors and managed by professional managers. The Majid Al Futtaim Holding Board meets at least four times annually and principally reviews the business performance of the operating companies as well as reports from both the internal and external audit functions.

The Majid Al Futtaim Holding Board is responsible, at a Group-level, for: (a) determining overall strategic objectives and ensuring there are appropriate human and financial resources available to meet these objectives; (b) monitoring the performance of management against the strategic objectives and key performance indicators; (c) ensuring the establishment and operation of prudent and effective controls to assess and manage the risks associated with the operations of the business; and (d) setting and upholding the values and standards necessary to ensure that obligations to shareholders and other stakeholders including employees and, in appropriate cases, creditors are met.

The table below provides certain information in relation to Majid Al Futtaim Holding's Board.

Name	Position	Year of Appointment
Mr. Fadel Abdulbaqi Al Ali	Chairman, Non-Executive Director	2025
Mr. Hamed Kazim	Vice Chairman, Non-Executive Director	2025
Mr. Ahmed Galal Ismail	Chief Executive Officer	2023
Mr. Iyad Malas	Non-Executive Director	2025
Mr. Zein Abdalla	Non-Executive Director	2025

The business address of each director is Majid Al Futtaim Holding LLC, P.O. Box 91100, Dubai, United Arab Emirates. Brief biographies of each of the members of the Majid Al Futtaim Holding Board are set out below.

#### Mr. Fadel Abdulbaqi Al Ali – Chairman

Mr. Fadel Abdulbaqi Al Ali is a distinguished Emirati business leader with extensive experience in financial services, corporate governance, and strategic leadership across both public and private sectors. He currently serves as the Chairman of the Dubai Financial Services Authority, the independent regulator of financial services conducted in or from the Dubai International Financial Centre (the "DIFC"). In this role, Mr. Al Ali plays a pivotal part in shaping the financial regulatory landscape of the region. Mr. Al Ali is also a member of the Higher Board of the DIFC, contributing to the strategic oversight of one of the world's leading financial centres.

His career began at Citibank, where he gained valuable experience in the banking sector. He later held prominent positions such as CEO of Dubai Holding and Deputy CEO and Group Chief Operating Officer at First Abu Dhabi Bank. Throughout his career, Mr. Al Ali has been instrumental in driving organisational strategies and aligning financial objectives with broader economic goals, significantly contributing to the UAE's financial sector development.

#### Hamed Kazim

Mr. Hamed Kazim has over 40 years of experience in professional services and, as of the date of this Prospectus, is currently a senior advisor to PwC Middle East, having previously served as an advisor to firms including Mercer, RBS, and Alix Partners. He was the Managing Partner of Andersen Dubai, as well as Ernst & Young, and served on the Boards of the UAE Securities and Commodities Authority, Commercial Bank of Dubai, and Larsen & Toubro. He was involved in various financial forensic assignments in the United States and Middle Eastern offices. Mr. Kazim also led initial public offerings on the Dubai Financial Market, including Emaar, as well as large acquisitions such as P&O and Inchcape Shipping. Mr. Kazim's main focus is technology, finance, and organisational effectiveness.

Mr. Kazim is a UAE national and a graduate of the University of California, San Diego, USA, with a B.A. in Economics and a minor in Electronic Engineering. He joined Arthur Andersen in 1981 and worked in the Washington, D.C. office, where he obtained his CPA qualification with high distinction in 1986.

# Ahmed Galal Ismail - Chief Executive Officer

Mr. Ahmed Galal Ismail was appointed as Chief Executive Officer of Majid Al Futtaim Holding in January 2023. He was formerly the Chief Executive Officer of Majid Al Futtaim Properties overseeing the Group's largest business including shopping malls, hotels and communities. Prior to that, Mr. Ismail was the Chief Executive Officer of Majid Al Futtaim Ventures and first joined the Group in January 2007 as Vice President of Strategy. Before joining Majid Al Futtaim, Mr. Ismail was a principal with Booz Allen Hamilton in Dubai having started his career with Procter and Gamble in Egypt and then Germany. Mr. Ismail holds an MBA with distinction from London Business School and a B.Sc. in computer science from the American University in Cairo. He is a member of the American University in Cairo Board of Trustees.

#### **Iyad Malas**

Iyad Malas joined the Majid Al Futtaim Holding Board of Directors in July 2025. He brings over 35 years of experience in various senior roles, spanning many countries and industries, including real estate, retail, leisure & entertainment, financial services and investments.

His previous experience includes five years as a Partner at Gateway Partners, a private equity firm, CEO of Majid Al Futtaim Trust and Majid Al Futtaim Holding (2007 – 2015), Chief Operating Officer and Head of Asset Management at EFG Hermes, Egypt and a long career at the International Finance Corporation in both the USA and India.

Mr. Malas is currently the CEO of Al Ghurair Group and sits on the Board of Directors of a number of listed companies including Mashreq Bank, National Cement Company and Polyplex corporation in both India and Thailand.

# Zein Abdalla

Zein Abdalla joined the Majid Al Futtaim Holding Board of Directors in July 2025. He brings vast experience from long tenures at global companies where he gained expertise in corporate and general

management, supply chain procurement, global brand management, and innovation and global strategy in both developed and emerging markets.

He spent 19 years with PepsiCo Inc. where he held a number of senior executive positions including President. Prior to joining PepsiCo, he had a diverse 16-year career with Mars Inc. where he served as General Manager of the Middle East and North Africa business.

Mr. Abdalla currently serves as Chair of the Mastercard Foundation, Board Member of Cognizant, Board Member of the Kuwait Food Company (Americana), Board Adviser to Mars Inc., and Member of the Advisory Board of the Imperial College Business School.

There are no conflicts of interest between the duties of the members of the Majid Al Futtaim Holding Board listed above to Majid Al Futtaim Holding and their private interests or other duties.

#### **Board Committees**

The Majid Al Futtaim Holding Board is assisted by two committees, the Audit and Risk Committee and the Human Resources ("HR") and Remuneration Committee. The Audit and Risk Committee represents and assists the Majid Al Futtaim Holding Board with the oversight of the integrity of the Majid Al Futtaim's financial statements and internal controls, its compliance with legal and regulatory requirements, the findings and performance of the internal audit function and of Majid Al Futtaim's independent auditor. The HR and Remuneration Committee represents and assists the Majid Al Futtaim Holding Board with the oversight of annual and long-term performance rewards, annual pay and benefits and human resource issues.

# Majid Al Futtaim Leadership Team

The Majid Al Futtaim Leadership Team (the "MAFLT") collectively manages each of Majid Al Futtaim Properties, Majid Al Futtaim Retail, Majid Al Futtaim Entertainment and Majid Al Futtaim Lifestyle. The MAFLT manages the day-to-day activities of the Group including with respect to and by:

- **Strategy and Investments**: implementing the Group's corporate strategy and overseeing the Group's portfolio of projects and programmes including mergers and acquisitions activity as well as other key strategic initiatives.
- **Performance Management**: setting objectives for and monitoring the performance of the Group and overseeing the Group's portfolio of projects and programmes including mergers and acquisitions activity as well as other key strategic initiatives.
- Governance: recommending to the Majid Al Futtaim Holding Board the Group's budget, capital expenditure and mid-term plans and activities to achieve budget targets and managing the capital allocation process and considering and recommending Group policies to the Majid Al Futtaim Holding Board.
- *Operational alignment*: determining appropriate business management structures and operating models consistent with its delegation of authority and overseeing and managing the development of talent across the Group.
- **Risk management and compliance**: ensuring and monitoring a robust process of compliance with the Group's standards of business conduct and with Group policies and implementation and monitoring of effective risk management and internal control systems.

The table below provides certain information in relation to the members of MAFLT.

Name	Position
Ahmed Galal Ismail	Chief Executive Officer
Ziad Chalhoub	Chief Financial Officer
Hassan Basil Hassan	Chief Legal Officer
Gunther Helm	CEO Majid Al Futtaim Retail
Ignace Lahoud	CEO Majid Al Futtaim Entertainment
Ahmed El Shamy	CEO Majid Al Futtaim Properties – Development
Khalifa Bin Braik	CEO Majid Al Futtaim Properties – Asset Management
Fahed Ghanim	CEO Majid Al Futtaim Lifestyle
Elham AlQasim	Chief Strategy and Technology Officer

Name	Position	
Charles Awad	Chief Brand Officer	

The business address of each member of the MAFLT is Majid Al Futtaim Holding LLC, P.O. Box 91100, Dubai, UAE. Brief biographies of each of the members of the MAFLT are set out below.

## Ahmed Galal Ismail - Chief Executive Officer

See " - Majid Al Futtaim Holding Board" above.

# Ziad Chalhoub - Chief Financial Officer

Mr. Ziad Chalhoub is Chief Financial Officer of Majid Al Futtaim Holding. In his role, Mr. Chalhoub is responsible for the financial health and control of the organisation, overseeing all financial activities, including financial risk management, financial planning, financial reporting and analysis of data in support of delivering against the Group's strategic objectives. In addition, Mr. Chalhoub is responsible for the Group's sustainability strategy, ensuring the integration of environmental, social and governance principles across the business.

Prior to joining the Group, Mr. Chalhoub spent 20 years at IBM, where he served in several roles including Chief Financial Officer for IBM's Middle East and Africa interests as well as Chief Financial Officer for IBM's Global Technology Services business. Mr. Chalhoub holds an MBA in Finance & Strategy from the University of Rochester, New York, USA.

## Hassan Basil Hassan – Chief Legal Officer

Mr. Hassan Basil Hassan is the Chief Legal Officer for Majid Al Futtaim Holding. He is responsible for managing all its legal, compliance, and regulatory affairs, providing counsel on matters of strategy, mergers and acquisitions, joint ventures, partnerships and alliances. Prior to joining the Group, Hassan served as the General Counsel – Australia, Asia-Pacific, India, Middle East, and Africa for Mars, Inc.; the Associate General Counsel, Middle East, Africa, Central Asia, Turkey, Russia, and CIS for GE Healthcare; and the Director of Legal and Regulatory Affairs at Dubai Holding's Dubai Science Park.

# Günther Helm – CEO Majid Al Futtaim Retail

Dr. Günther Helm is the Chief Executive Officer of Majid Al Futtaim Retail and brings more than two decades of retail sector experience.

Prior to a period as the CEO of Cenomi Retail in Saudi Arabia, Günther was the CEO of Müller Holding, Germany's largest multicategory retailer, where he oversaw operations in 850 stores across seven countries and led a workforce of more than 35,000 colleagues. He has also held leadership positions in Hofer KG and ALDI South for 16 years, including the CEO of ALDI South Group.

Günther is a recipient of a Grand Golden Cross of Merit of the Republic of Austria for Sustainability and was deputy chairman of the supervisory board of the Austrian state-owned investment portfolio company, ÖBAG.

Günther holds both a Doctorate and a degree in Law from the Johannes Kepler University Linz in Austria.

## Ignace Lahoud - CEO Majid Al Futtaim Entertainment

Ignace Lahoud is the Chief Executive Officer of Majid Al Futtaim Entertainment. Ignace has 30 years of experience, having spent most of his career leading transformational changes across three continents and multi-billion-dollar businesses within the Walt Disney Company. He joined the Group from Valence Media/MRC Entertainment, a Beverly Hills-based privately owned company that produces quality content for both TV and film, in addition to live events, where he was Chief Financial Officer. Prior to that, he held several senior roles with the Walt Disney Company.

He holds an MBA from the Madrid Business School and the University of Houston and a B.Sc. from the American University of Beirut.

# Ahmed El Shamy - CEO Majid Al Futtaim Properties - Development

Ahmed El Shamy was appointed as the Chief Executive Officer of Majid Al Futtaim Properties - Development in January 2023. In his previous role as the Chief Financial Officer of Majid Al Futtaim Properties - Development, Ahmed was responsible for the evolution of the finance function and oversaw the financial health, risk, and compliance practices.

Prior to joining the Group, Ahmed was Partner and Group CFO of Qalaa Holdings, one of the Arab world's largest private equity firms. He has also worked with Procter & Gamble, Citadel Capital, and Al Ahram Beverages and Orascom Development Holding.

# Khalifa Bin Braik - CEO Majid Al Futtaim Properties - Asset Management

Khalifa Bin Braik is the Chief Executive Officer of Majid Al Futtaim Properties - Asset Management.

Khalifa has extensive real estate and hospitality leadership experience in various organisations. After starting his career with Dubai Holding, he joined Sharjah Holding, a joint venture between Majid Al Futtaim Properties and the Government of Sharjah; and moved to Majid Al Futtaim Properties in 2014. He served as a director in the Shopping Malls business unit and Managing Director, Hotels Business Unit.

Khalifa holds a master's degree in financial economics from Boston University and a B.Sc. in Economics from Northeastern University.

## Fahed Ghanim - CEO Majid Al Futtaim Lifestyle

Fahed Ghanim is the Chief Executive Officer of Majid Al Futtaim Lifestyle. He joined Majid Al Futtaim Fashion in February 2018 as Chief Operating Officer. Prior to joining the Group, Fahed was the General Manager Retail for L'azurde PLC, a Saudi-based jewellery company.

Fahed has led acquisitions, initial public offerings, business transformation, new brand launches, development, and the growth of globally acclaimed fashion, home and jewellery brands including Bulgari, Boucheron, Pomellato, Gucci, Harvey Nichols Dubai, L'azurde, LEGO, and lululemon.

Fahed is a board member of multiple organisations and holds an MBA degree with distinction from ESCP Europe Business School.

# Elham Al Qasim - Chief Strategy and Technology Officer

Elham Al Qasim is the Chief Strategy and Technology Officer for Majid Al Futtaim Holding.

Before joining the Group, Elham spent 12 years in Abu Dhabi working with Mubadala Investment Company, the Abu Dhabi Investment Office, and Digital14, amongst others. Prior to that, she was based in the United Kingdom, where she started her career in Investment Banking at JPMorgan.

Elham holds a Bachelor's degree in business from the American University in Dubai and a Master's degree from the School of Social Policy at The London School of Economics & Political Science.

# Charles Awad - Chief Brand Officer

Charles Awad is the Chief Brand Officer at Majid Al Futtaim Holding. Charles has over 25 years' experience in building and growing profitable business-to-consumer and business-to-business brands, and has held leadership roles at Procter & Gamble, Estee Lauder and Allergan.

Before joining the Group, Charles was the Growth Strategy Adviser for Allergan in Zurich and, prior to that, Chief Marketing and Innovation Officer for Oettinger Davidoff AG. He also spent 17 years with Procter & Gamble in senior roles in the Middle East and Europe, driving strategy development, portfolio growth, and brand turnarounds in the fast-moving-consumer-goods business.

Charles holds an MBA from INSEAD, as well as a Master's and Bachelor's degree in Industrial Engineering from Purdue University.

There are no conflicts of interest between the duties of the members of the Majid Al Futtaim Leadership Team listed above to Majid Al Futtaim Holding, Majid Al Futtaim Retail, Majid Al Futtaim Entertainment and Majid Al Futtaim Lifestyle and their private interests or other duties.

# **EMPLOYEES**

As at 31 December 2024, the Group had 41,632 employees. The following table shows the number of employees in each of the major Group companies and reporting segments:

Business Division	Number of Employees
Majid Al Futtaim Holding	225
Majid Al Futtaim Properties <sup>(1)</sup>	2,861
Majid Al Futtaim Retail	32,188
Majid Al Futtaim Entertainment	3,443
Majid Al Futtaim Lifestyle	1,516
Majid Al Futtaim Global Solutions and Head Office	1,164
Total	41,632

<sup>(1)</sup> Includes employees of managed hotels.

As is common in jurisdictions in which the Group operates, employee benefit packages include housing allowances for employees of a certain grade and the provision of housing for employees below that grade.

Presently, most GCC countries do not permit unions, and the Group does not presently have any direct dealings with unions in its countries of operation.

The Group fulfils its statutory pension obligations in all countries in which it operates.

#### BOOK-ENTRY CLEARANCE SYSTEMS

The information set out below is subject to any change in or reinterpretation of the rules, regulations and procedures of Euroclear or Clearstream, Luxembourg (together, the "Clearing Systems") currently in effect. Investors wishing to use the facilities of any of the Clearing Systems are advised to confirm the continued applicability of the rules, regulations and procedures of the relevant Clearing System. None of the Issuer, the Guarantors, the Trustee nor any other party to the Agency Agreement will have any responsibility or liability for any aspect of the records relating to, or payments made on account of, beneficial ownership interests in the Notes held through the facilities of any Clearing System or for maintaining, supervising or reviewing any records relating to such beneficial ownership interests.

# Euroclear and Clearstream, Luxembourg

Euroclear and Clearstream, Luxembourg have advised the Issuer that each holds securities for its customers and facilitates the clearance and settlement of securities transactions by electronic book-entry transfer between their respective accountholders. Euroclear and Clearstream, Luxembourg provide various services including safekeeping, administration, clearance and settlement of internationally traded securities and securities lending and borrowing. Euroclear and Clearstream, Luxembourg also deal with domestic securities markets in several countries through established depository and custodial relationships. Euroclear and Clearstream, Luxembourg have established an electronic bridge between their two systems across which their respective participants may settle trades with each other.

Euroclear and Clearstream, Luxembourg customers are world-wide financial institutions, including underwriters, securities brokers and dealers, banks, trust companies and clearing corporations. Indirect access to Euroclear and Clearstream, Luxembourg is available to other institutions that clear through or maintain a custodial relationship with an accountholder of either system.

# Transfers of Notes Represented by the Global Note

Transfers of any interests in Notes represented by the Global Note within Euroclear and Clearstream, Luxembourg will be effected in accordance with the customary rules and operating procedures of the relevant Clearing System. The laws in some states within the United States require that certain persons take physical delivery of securities in definitive form. Consequently, the ability to transfer Notes represented by a Global Note to such persons may depend upon the ability to exchange such Notes for Notes in definitive form.

On or after the Issue Date, transfers of Notes between accountholders in Clearstream, Luxembourg and Euroclear will generally have a settlement date three business days after the trade date (T+3). The customary arrangements for delivery versus payment will apply to such transfers.

Clearstream, Luxembourg and Euroclear have each published rules and operating procedures designed to facilitate transfers of beneficial interests in the Global Note among participants and accountholders of Clearstream, Luxembourg and Euroclear. However, they are under no obligation to perform or continue to perform such procedures, and such procedures may be discontinued or changed at any time. None of the Issuer, the Guarantors, the Trustee, the Agents or any Joint Lead Manager will be responsible for any performance by Clearstream, Luxembourg or Euroclear or their respective direct or indirect participants or accountholders of their respective obligations under the rules and procedures governing their operations and none of them will have any liability for any aspect of the records relating to or payments made on account of beneficial interests in the Notes represented by the Global Note or for maintaining, supervising or reviewing any records relating to such beneficial interests.

#### **TAXATION**

#### **GENERAL**

The following is a general description of certain tax considerations relating to the Notes. It does not purport to be a complete analysis of all tax considerations relating to the Notes. Prospective purchasers of Notes are advised to consult their tax advisers as to the consequences, under the tax laws of the countries of their respective citizenship, residence or domicile, of a purchase of the Notes, including, but not limited to, the consequences of receipt of payments under the Notes and their disposal or redemption. This summary is based upon the law as in effect on the date of this Prospectus and is subject to any change in law that may take effect after such date.

#### THE CAYMAN ISLANDS

The following is a discussion on certain Cayman Islands tax consequences of an investment in the Notes. The discussion is a general summary of present law, which is subject to prospective and retroactive change. It is not intended as tax advice, does not consider any investor's particular circumstances and does not consider tax consequences other than those arising under Cayman Islands law.

Under existing Cayman Islands laws payments on the Notes will not be subject to taxation in the Cayman Islands and no withholding will be required on the payments to any holder of Notes nor will gains derived from the disposal of the Notes be subject to Cayman Islands income or corporation tax. The Cayman Islands currently has no income, corporation or capital gains tax and no estate duty, inheritance or gift tax.

Subject as set out below, no capital or stamp duties are levied in the Cayman Islands on the issue, transfer or redemption of the Notes. An instrument transferring title to any Notes, if brought to or executed in the Cayman Islands, would be subject to Cayman Islands stamp duty. An annual registration fee is payable by the Issuer to the Cayman Islands Registrar of Companies which is calculated by reference to the nominal amount of its authorised capital. At current rates, this annual registration fee is approximately U.S.\$1,128.05. The foregoing is based on current law and practice in the Cayman Islands and this is subject to change therein.

## UNITED ARAB EMIRATES

The following summary of the anticipated tax treatment in the UAE in relation to payments on the Notes is based on the taxation law in force as at the date of this Prospectus, and does not constitute legal or tax advice. Prospective investors should be aware that the relevant fiscal rules and practice and their interpretation may change.

There is currently in force in the legislation of certain Emirates a general corporate taxation regime (such as the Sharjah Income Tax Act of 1968 (as amended), the Fujairah Income Tax Decree of 1966 (as amended), the Abu Dhabi Income Tax Decree 1965 (as amended) and the Dubai Income Tax Decree 1969 (as amended)). The regime is, however, not enforced save in respect of companies active in the oil industry and some related service industries. It is not known whether the legislation will or will not be enforced more generally or within other industry sectors in the future. Branches of foreign banks operating in the UAE are also taxed under specific regulations at the Emirates level. Under current legislation, there is no requirement for withholding or deduction for or on account of taxation in the UAE in respect of payments made under the Guarantee. In the event of the imposition of any such withholding, the Guarantors have undertaken to gross-up any payments subject to certain limited exceptions.

Further to the issuance of the Corporate Tax Law, corporate tax will apply to taxable persons for financial years beginning on or after 1 June 2023. Ministry of Finance of the UAE has announced that there will be no requirement for withholding or deduction for or on account of the corporate tax under the Corporate Tax Law

# THE PROPOSED FINANCIAL TRANSACTIONS TAX

On 14 February 2013, the European Commission published a proposal (the "Commission's proposal") for a directive for a common financial transaction tax ("FTT") in Belgium, Germany, Estonia, Greece, Spain, France, Italy, Austria, Portugal, Slovenia and Slovakia (the "participating Member States"). However, Estonia has since stated that it will not participate.

The Commission's proposal has very broad scope and could, if introduced, apply to certain dealings in the Notes (including secondary market transactions) in certain circumstances. The issuance and subscription of Notes should, however, be exempt.

Under the Commission's proposal, the FTT could apply in certain circumstances to persons both within and outside of the participating Member States. Generally, it would apply to certain dealings in the Notes where at least one party is a financial institution and at least one party is established in a participating Member State. A financial institution may be, or be deemed to be, "established" in a participating Member State in a broad range of circumstances, including: (a) by transacting with a person established in a participating Member State; or (b) where the financial instrument which is subject to the dealings is issued in a participating Member State.

However, the FTT proposal remains subject to negotiation between participating Member States. It may therefore be altered prior to any implementation, the timing of which remains unclear. Additional EU Member States may decide to participate.

Prospective holders of the Notes are advised to seek their own professional advice in relation to the FTT.

# FOREIGN ACCOUNT TAX COMPLIANCE ACT

Pursuant to certain provisions of the U.S. Internal Revenue Code of 1986, commonly known as FATCA, a "foreign financial institution" may be required to withhold on certain payments it makes ("foreign passthru payments") to persons that fail to meet certain certification, reporting, or related requirements. The Issuer may be a foreign financial institution for these purposes. A number of jurisdictions (including the UK) have entered into, or have agreed in substance to, intergovernmental agreements with the United States to implement FATCA ("IGAs"), which modify the way in which FATCA applies in their jurisdictions. Under the provisions of IGAs as currently in effect, a foreign financial institution in an IGA jurisdiction would generally not be required to withhold under FATCA or an IGA from payments that it makes. Certain aspects of the application of the FATCA provisions and IGAs to instruments such as the Notes, including whether withholding would ever be required pursuant to FATCA or an IGA with respect to payments on instruments such as the Notes, are uncertain and may be subject to change. Even if withholding would be required pursuant to FATCA or an IGA with respect to payments on instruments such as the Notes, such withholding would not apply prior to the date that is two years after the date on which final regulations defining "foreign passthru payment" are published in the U.S. Federal Register and Notes characterised as debt (or which are not otherwise characterised as equity and have a fixed term) for U.S. federal tax purposes that are issued on or prior to the date that is six months after the date on which final regulations defining "foreign passthru payments" are published generally would be "grandfathered" for purposes of FATCA withholding unless materially modified after such date. However, if additional Notes (as described under "Terms and Conditions—Further Issues") that are not distinguishable from previously issued Notes are issued after the expiration of the grandfathering period and are subject to withholding under FATCA, then withholding agents may treat all Notes, including the Notes offered prior to the expiration of the grandfathering period, as subject to withholding under FATCA. Holders should consult their own tax advisers regarding how these rules may apply to their investment in the Notes. In the event any withholding would be required pursuant to FATCA or an IGA with respect to payments on the Notes, no person will be required to pay additional amounts as a result of the withholding.

#### SUBSCRIPTION AND SALE

Pursuant to a subscription agreement (the "Subscription Agreement") dated 18 November 2025 between the Issuer, Majid Al Futtaim Holding, Majid Al Futtaim Properties and the Joint Lead Managers, the Issuer has agreed to issue U.S.\$500,000,000 in aggregate principal amount of the Notes and, subject to certain conditions, the Joint Lead Managers have jointly and severally agreed to subscribe or procure subscribers for the Notes at the issue price of 100 per cent. of the principal amount of Notes less certain commissions in respect of their services for managing the issue and offering of the Notes.

To the extent permitted by law, the Issuer, Majid Al Futtaim Holding, Majid Al Futtaim Properties and the Joint Lead Managers may agree that commissions or fees may be paid to certain brokers, financial advisors and other intermediaries based upon the amount of investment in the Notes purchased by such intermediary and/or its customers. Any disclosure and other obligations in relation to the payment of such commission to such intermediary are solely the responsibility of the relevant intermediary and none of the Issuer, Majid Al Futtaim Holding, Majid Al Futtaim Properties and the Joint Lead Managers or any of their affiliates, nor any person who controls or is a director, officer, employee or agent of any such person accepts any liability or responsibility whatsoever for compliance with such obligations. Each customer of any such intermediary is responsible for determining for itself whether an investment in the Notes is consistent with its investment objectives. The Joint Lead Managers will also be reimbursed in respect of certain of their expenses, and each of the Issuer, Majid Al Futtaim Holding and Majid Al Futtaim Properties has agreed to indemnify the Joint Lead Managers against certain liabilities incurred in connection with the issue and offering of the Notes.

In connection with the offering of the Notes, the Joint Lead Managers may purchase and sell the Notes in the open market. These activities by the Joint Lead Managers, as well as other purchases by the Joint Lead Managers for their own accounts, may affect the market price of the Notes.

In connection with the offering of the Notes, any shareholder or related party of Majid Al Futtaim Holding, Majid Al Futtaim Properties or the Joint Lead Managers may invest in and may take up Notes in the offering and may retain, purchase or sell for its own account such Notes. Accordingly, references herein to the Notes being offered should be read as including any offering of the Notes to any shareholder or related party of Majid Al Futtaim Holding, Majid Al Futtaim Properties or the Joint Lead Managers. Such persons do not intend to disclose the extent of any such investment or transactions otherwise than in accordance with any legal or regulatory obligation to do so.

# SELLING RESTRICTIONS

#### Abu Dhabi Global Market

Each Joint Lead Manager has represented and agreed that it has not offered and will not offer the Notes to any person in the Abu Dhabi Global Market unless such offer is:

- (a) an "Exempt Offer" in accordance with the Financial Services Regulatory Authority (the "FSRA");
- (b) made only to persons who meet the Professional Client criteria set out in Rule 2.4.1 of the FSRA rulebook; and
- (c) made only in circumstances in which the "Financial Promotion Restriction" set out in section 18(1) of the Financial Services and Markets Regulations 2015 does not apply.

# **Cayman Islands**

Each Joint Lead Manager has represented and agreed that it has not made and will not make, whether directly or indirectly, any offer or invitation (whether directly or indirectly) to the public of the Cayman Islands to subscribe for the Notes.

## **Dubai International Financial Centre**

Each Joint Lead Manager has represented and agreed that it has not offered and will not offer the Notes to any person in the Dubai International Financial Centre unless such offer is:

- (a) an "Exempt Offer" in accordance with the Markets Rules (MKT Module) of the DFSA rulebook;
- (b) made only to persons who meet the Professional Client criteria set out in Rule 2.3.3 of the Conduct of Business Module of the DFSA rulebook.

#### **Prohibition of Sales to EEA Retail Investors**

Each Joint Lead Manager has represented and agreed that it has not offered, sold or otherwise made available and will not offer, sell or otherwise make available any Notes to any retail investor in the EEA For the purposes of this provision, the expression "**retail investor**" means a person who is one (or more) of the following:

- (i) a retail client as defined in point (11) of Article 4(1) of EU MiFID II; or
- (ii) a customer within the meaning of the Insurance Distribution Directive, where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of EU MiFID II.

## **United Kingdom**

## Prohibition of Sales to UK Retail Investors

Each Joint Lead Manager has represented and agreed that it has not offered, sold or otherwise made available and will not offer, sell or otherwise make available any Notes to any retail investor in the United Kingdom. For the purposes of this provision, the expression "**retail investor**" means a person who is one (or more) of the following:

- (a) a retail client as defined in point (8) of Article 2 of Regulation (EU) No. 2017/565 as it forms part of domestic law by virtue of the EUWA; and
- (b) a customer within the meaning of the provisions of the FSMA and any rules or regulations made under the FSMA to implement Directive (EU) 2016/97, where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the EUWA.

# Other UK regulatory restrictions

Each Joint Lead Manager has represented and agreed that:

- (a) it has only communicated or caused to be communicated and will only communicate or cause to be communicated any invitation or inducement to engage in investment activity (within the meaning of section 21 of the FSMA) received by it in connection with the issue or sale of any Notes in circumstances in which section 21(1) of the FSMA does not apply to the Issuer or either Guarantor; and
- (b) it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to the Notes in, from or otherwise involving the United Kingdom.

## Hong Kong

Each Joint Lead Manager has represented and agreed that:

(a) it has not offered or sold and will not offer or sell in Hong Kong, by means of any document, any Notes other than: (i) to "professional investors" as defined in the Securities and Futures Ordinance (Cap. 571) of Hong Kong (the "SFO") and any rules made under the SFO; or (ii) in other circumstances which do not result in the document being a "prospectus" as defined in the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32) of Hong Kong (the

"C(WUMP)O") or which do not constitute an offer to the public within the meaning of the C(WUMP)O; and

(b) it has not issued or had in its possession for the purposes of issue, and will not issue or have in its possession for the purposes of issue, whether in Hong Kong or elsewhere, any advertisement, invitation or document relating to the Notes, which is directed at, or the contents of which are likely to be accessed or read by, the public in Hong Kong (except if permitted to do so under the securities laws of Hong Kong) other than with respect to any Notes which are or are intended to be disposed of only to persons outside Hong Kong or only to "professional investors" within the meaning of the SFO and any rules made under the SFO.

# Kingdom of Bahrain

Each Joint Lead Manager has represented and agreed that it has not offered or sold, and will not offer or sell, any Notes except on a private placement basis to persons in the Kingdom of Bahrain who are "accredited investors".

For this purpose, an "accredited investor" means:

- (a) an individual who has a minimum net worth (either singly or jointly with their spouse) of U.S.\$1,000,000, excluding that person's principal place of residence;
- (b) a company, partnership, trust or other commercial undertaking which has financial assets available for investment of not less than U.S.\$1,000,000;
- (c) a government, supranational organisation, central bank or other national monetary authority or a state organisation whose main activity is to invest in financial instruments (such as a state pension fund); or
- (d) any other entity which is an "accredited investor" as defined in the Central Bank of Bahrain Rulebook.

# Kingdom of Saudi Arabia

No action has been or will be taken in the Kingdom of Saudi Arabia that would permit a public offering of the Notes. Any investor in the Kingdom of Saudi Arabia or who is a Saudi person (a "Saudi Investor") who acquires any Notes pursuant to an offering should note that the offer of Notes is a private placement under Article 10 and either Article 8(a)(1) or Article 9 of the "Rules on the Offer of Securities and Continuing Obligations" as issued by the Board of the Capital Market Authority of the Kingdom of Saudi Arabia (the "CMA") resolution number 3-123-2017 dated 9/04/1439h (corresponding to 27 December 2017), as amended (the "KSA Regulations"), made through a capital market institution licenced to carry out arranging activities by the CMA, in each case, in accordance with the KSA Regulations.

The Notes may thus not be advertised, offered or sold to any person in the Kingdom of Saudi Arabia other than to "institutional and qualified clients" under Article 8(a)(1) of the KSA Regulations or by way of a limited offer under Article 9, or as otherwise required or permitted by, the KSA Regulations. Each Joint Lead Manager has represented and agreed that any offer of Notes by it to a Saudi Investor will be made in compliance with Article 10 and either Article 8(a)(1) or Article 9 of the KSA Regulations.

Each offer of Notes shall not therefore constitute a "public offer", an "exempt offer" or a "parallel market offer" pursuant to the KSA Regulations, but is subject to the restrictions on secondary market activity under Article 14 of the KSA Regulations.

Although HSBC Bank plc is appointed as a Joint Lead Manager pursuant to the Subscription Agreement, HSBC Saudi Arabia, which is a Capital Market Institution licensed by the CMA, will be the relevant legal entity for all regulated activities in the Kingdom of Saudi Arabia relating to the issuance of the Notes, including offering and related applications to the CMA.

## Singapore

This Prospectus has not been registered as a prospectus with the Monetary Authority of Singapore under the SFA. Accordingly, each Joint Lead Manager has represented and agreed that it has not offered or sold any Notes or caused such Notes to be made the subject of an invitation for subscription or purchase and will not offer or sell any Notes or cause such Notes to be made the subject of an invitation for subscription or purchase, and has not circulated or distributed, nor will it circulate or distribute, this Prospectus or any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of Notes, whether directly or indirectly, to any person in Singapore other than: (a) to an institutional investor (as defined in Section 4A of the SFA) pursuant to Section 274 of the SFA; or (b) to an accredited investor (as defined in Section 4A of the SFA) pursuant, and in accordance with, the conditions specified in Section 275 of the SFA.

# **State of Qatar (including the Qatar Financial Centre)**

Each Joint Lead Manager has represented and agreed that it has not offered, delivered or sold, and will not offer, deliver or sell, directly or indirectly, any Notes in the State of Qatar (including the Qatar Financial Centre), except: (a) in compliance with all applicable laws and regulations of the State of Qatar; and (b) through persons or corporate entities authorised and licenced to provide investment advice and/or engage in brokerage activity and/or trade in respect of foreign securities in the State of Qatar (including the Qatar Financial Centre).

This Prospectus has not been filed with, reviewed or approved by the Qatar Central Bank, the Qatar Stock Exchange, the Qatar Financial Centre Regulatory Authority or the Qatar Financial Markets Authority or any other relevant Qatar governmental body or securities exchange and is only intended for specific recipients, in compliance with the foregoing.

# United Arab Emirates (excluding the Abu Dhabi Global Market and the Dubai International Financial Centre)

Each Joint Lead Manager has represented and agreed that the Notes have not been and will not be offered, sold or publicly promoted or advertised by it in the UAE (excluding the Abu Dhabi Global Market and the Dubai International Financial Centre) other than in compliance with any laws applicable in the UAE (excluding the Abu Dhabi Global Market and the Dubai International Financial Centre) governing the issue, offering and sale of securities.

## **United States**

Each Joint Lead Manager has acknowledged that the Notes and the Guarantee have not been and will not be registered under the Securities Act or with any securities regulatory authority of any state or other jurisdiction of the United States and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons, except in certain transactions exempt from or not subject to the registration requirements of the Securities Act.

Each Joint Lead Manager has represented and agreed that it has not offered or sold and shall not offer or sell Notes: (a) as part of their distribution at any time; or (b) otherwise until 40 days after the completion of the distribution of all Notes within the United States or to, or for the account or benefit of, U.S. persons, and such Joint Lead Manager will have sent to each dealer to which it sells Notes during the distribution compliance period relating thereto a confirmation or other notice setting forth the restrictions on offers and sales of the Notes within the United States or to, or for the account or benefit of, U.S. persons.

In addition, until 40 days after the commencement of the offering of Notes, any offer or sale of Notes within the United States by a dealer (whether or not participating in the offering) may violate the registration requirements of the Securities Act if such offer or sale is made otherwise than in accordance with an available exemption from registration under the Securities Act.

Terms used in this paragraph have the meanings given to them by Regulation S under the Securities Act.

# General

Each Joint Lead Manager has represented and agreed that it will (to the best of its knowledge and belief) comply with all applicable securities laws, regulations and directives in force in any jurisdiction in which it purchases, offers, sells or delivers Notes or possesses or distributes this Prospectus and will obtain any consent, approval or permission required by it for the purchase, offer, sale or delivery by it of Notes under the laws and regulations in force in any jurisdiction to which it is subject or in which it makes such

purchases, offers, sales or deliveries and none of the Issuer, the Guarantors, the Trustee nor any of the other Joint Lead Managers shall have any responsibility therefor.

None of the Issuer, the Guarantors, the Trustee or the Joint Lead Managers represents that the Notes may at any time lawfully be sold in compliance with any applicable registration or other requirements in any jurisdiction, or pursuant to any exemption available thereunder, or assumes any responsibility for facilitating such sale. Persons into whose possession this Prospectus or any Notes may come must inform themselves about and observe any applicable restrictions on the distribution of this Prospectus and the offering and sale of the Notes.

#### GENERAL INFORMATION

#### AUTHORISATION

The issue of the Notes have been duly authorised by resolutions of the Board of Directors of the Issuer dated 7 November 2025. The giving of the Guarantee has been duly authorised by a resolution of the shareholders of Majid Al Futtaim Holding dated 5 November 2025 and a resolution of the shareholders of Majid Al Futtaim Properties dated 5 November 2025.

#### LISTING OF NOTES

Application has been made to Euronext Dublin for the Notes to be admitted to the Official List and trading on the Regulated Market. It is anticipated that listing and admission to trading will take place on or about 20 November 2025. There can be no assurance that any such listing will be granted or maintained. The total expenses related to the admission to trading are estimated to be  $\[mathbb{e}\]$ 7,240.

Walkers Listing Services Limited is acting solely in its capacity as listing agent for the Issuer in relation to the Notes and is not itself seeking admission of the Notes to the Official List or to trading on the Regulated Market.

## DOCUMENTS AVAILABLE

From the date of this Prospectus, copies of the following documents will, when published, be available, in physical form for inspection from the registered office of the Issuer and from the specified office of the Principal Paying Agent for the time being in London:

- (a) the Memorandum and Articles of Association of the Issuer and the Articles of Association (with an English translation thereof) of each Guarantor. The English translation of each Guarantor's Articles of Association is direct and accurate. However, in case of conflict or discrepancy between the Arabic version of the Articles of Association and their English translation, the Arabic version of the Articles of Association shall prevail;
- (b) the condensed consolidated interim financial statements of the Group as at and for the six months period ended 30 June 2025, which include the comparative financial information for the six months ended 30 June 2024, and the related notes thereto;
- the consolidated audited financial statements of each Guarantor in respect of the financial years ended 31 December 2024 and 31 December 2023, in each case together with the audit reports prepared in connection therewith. Each Guarantor currently prepares audited consolidated financial statements on an annual basis:
- (d) the audited financial statements of the Issuer in respect of the financial years ended 31 December 2024 and 31 December 2023, in each case together with the audit reports prepared in connection therewith. The Issuer currently prepares audited financial statements on an annual basis;
- (e) the Trust Deed (which incorporates the Guarantee), the Agency Agreement, a copy of the Global Note and the forms of the Notes in definitive form;
- (f) a copy of this Prospectus; and
- (g) any future supplements to this Prospectus and any other documents incorporated therein by reference.

The Prospectus will be available for viewing on the website of Euronext Dublin (<a href="https://www.euronext.com/en/markets/dublin">https://www.euronext.com/en/markets/dublin</a>). Electronic copies of the documents listed at paragraph (a) to paragraph (e) (inclusive) above will also be available for viewing at <a href="https://live.euronext.com/en/product/bonds-detail/21573/documents">https://live.euronext.com/en/product/bonds-detail/21573/documents</a>.

For the avoidance of doubt, unless specifically incorporated by reference into this Prospectus, the information contained on any websites referred to in this Prospectus does not form part of this Prospectus.

#### **CLEARING SYSTEMS**

The Notes have been accepted for clearance through Euroclear and Clearstream, Luxembourg (which are the entities in charge of keeping the records) under common code 322599048 and ISIN XS3225990483.

The address of Euroclear is Euroclear Bank SA/NV, 1 Boulevard du Roi Albert II, B-1210 Brussels and the address of Clearstream, Luxembourg is Clearstream Banking, 42 Avenue JF Kennedy, L1855 Luxembourg.

## THE LEGAL ENTITY IDENTIFIER

The Legal Entity Identifier (LEI) code of the Issuer is 54930037VUDNYTS17017.

The Legal Entity Identifier (LEI) code of Majid Al Futtaim Holding LLC is 25490092BD10DAYUIH40.

The Legal Entity Identifier (LEI) code of Majid Al Futtaim Properties LLC is 5493007MCMJ6038QQR32.

#### SIGNIFICANT OR MATERIAL CHANGE

There has been no significant change in the financial performance or financial position of the Issuer and no material adverse change in the prospects of the Issuer, in each case, since 31 December 2024.

There has been no significant change in the financial performance or financial position of each of the Guarantors and their respective subsidiaries, taken as a whole since 30 June 2025 and there has been no material adverse change in the prospects of each of the Guarantors and their respective subsidiaries, taken as a whole since 31 December 2024.

#### LITIGATION

None of the Issuer, the Guarantors or any other member of the Group is or has been involved in any governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened of which the Issuer or the Guarantors are aware) in the 12 months preceding the date of this Prospectus which may have or have in such period had a significant effect on the financial position or profitability of the Issuer, the Guarantors or the Group.

# **AUDITORS**

As at 31 December 2024, the auditors of each Guarantor and the Issuer were EY who have audited each Guarantors' and the Issuer's accounts in accordance with International Standards on Auditing for each of the two financial years ended on 31 December 2024 and 31 December 2023, as stated in their independent auditor's report incorporated by reference herein. The audit report on the 2024 Group Financial Statements includes an emphasis-of-matter paragraph that draws attention to Notes 16.3 and 16.4 to the 2024 Group Financial Statements, which describes the estimation uncertainty in the assessment of the fair value of certain investment properties and certain categories of property, plant and equipment located in Lebanon. Additionally, the audit report on the 2024 Majid Al Futtaim Properties Financial Statements includes an emphasis-of-matter paragraph that draws attention to Note 6 to the 2024 Majid Al Futtaim Properties Financial Statements, which describes the estimation uncertainty in the assessment of the fair value of certain investment properties and certain categories of property, plant and equipment located in Lebanon.

EY is licensed by the Department of Economy & Tourism in Dubai and registered with the Ministry of Economy, Accounts Auditor Department, United Arab Emirates to provide auditing and accounting services to companies incorporated in the UAE. EY is a member firm of Ernst & Young Global Limited, a UK company limited by guarantee, and is part of the global EY network of member firms. EY has no material interest in the Issuer or either of the Guarantors.

A resolution approving the appointment of EY to replace KPMG as the external auditor of each of the Guarantors and the Issuer, effective from 1 January 2023, was passed at a general assembly meeting of Majid Al Futtaim Capital held on 24 November 2022. EY is an institution authorised by the Ministry of Economy of the UAE to conduct independent audits of corporations in the UAE.

#### JOINT LEAD MANAGERS TRANSACTING WITH THE ISSUER AND THE GUARANTORS

Certain of the Joint Lead Managers and their affiliates have engaged in, and may in the future engage in, investment banking and/or other commercial banking transactions with, and may perform services to the Issuer, the Guarantors and their affiliates in the ordinary course of business. The Joint Lead Managers have received, or may in the future receive, customary fees and commissions for these transactions.

In addition, in the ordinary course of the Joint Lead Managers' business activities, the Joint Lead Managers and their affiliates may make or hold a broad array of investments and actively trade debt and equity securities (or related derivative securities) and financial instruments (including bank loans) for their own account and for the accounts of their customers. Such investments and securities activities may involve securities and/or instruments of the Issuer, the Guarantors or their affiliates. Certain underwriters or their affiliates that have a lending relationship with the Issuer, the Guarantors or their affiliates routinely hedge their credit exposure to the Issuer and/or the Guarantors consistent with their customary risk management policies. Typically, such underwriters and their affiliates would hedge such exposure by entering into transactions which consist of either the purchase of credit default swaps or the creation of short positions in securities issued by the Issuer and/or the Guarantors, including potentially the Notes offered hereby. Any such short positions could adversely affect future trading prices of the Notes offered hereby. The Joint Lead Managers and their affiliates may also make investment recommendations and/or publish or express independent research views in respect of such securities or financial instruments and may hold, or recommend to clients that they acquire, long and/or short positions in such securities and instruments.

# CERTAIN ADDITIONAL INFORMATION RELATING TO MAJID AL FUTTAIM HOLDING

Majid Al Futtaim Holding is registered as a limited liability company in Dubai (with register number 534314) under UAE Federal Law No. 32 of 2021 as applicable to commercial companies and was incorporated on 20 May 2002.

According to its Memorandum of Association, Majid Al Futtaim Holding has been incorporated for a term of 50 years expiring in May 2052, which term shall be automatically renewed for similar periods unless otherwise determined by resolution of the shareholders of Majid Al Futtaim Holding. Such term may be lengthened or shortened by resolution of the shareholders of Majid Al Futtaim Holding.

Majid Al Futtaim Holding's Memorandum of Association provides that Majid Al Futtaim Holding shall be dissolved:

- unless renewed upon the expiry of its term;
- upon fulfilment of the objectives for which it was created;
- upon merger of Majid Al Futtaim Holding into another company;
- if shareholders holding 75 per cent. of Majid Al Futtaim Holding's capital decide in the general assembly to terminate the term of Majid Al Futtaim Holding;
- if all or most of Majid Al Futtaim Holding's assets have been damaged in such a manner that the remaining assets cannot be invested productively; or
- if Majid Al Futtaim Holding is dissolved pursuant to a court decision

Majid Al Futtaim Holding changed its name from Majid Al Futtaim Group LLC to Majid Al Futtaim Holding LLC on 18 January 2011.

Majid Al Futtaim Holding's address and telephone number are P.O. Box 91100, Dubai, UAE and +971 (0)4 209 4657, respectively. This is also the address of each member of the Majid Al Futtaim Holding Board and senior executive management.

# CERTAIN ADDITIONAL INFORMATION RELATING TO MAJID AL FUTTAIM PROPERTIES

Majid Al Futtaim Properties is registered as a limited liability company in Dubai (with register number 41429) under UAE Federal Law No. 32 of 2021 as applicable to commercial companies and was incorporated on 5 February 1994.

According to its Memorandum of Association, Majid Al Futtaim Properties has been incorporated for a term of 99 years expiring in February 2093, which period may be lengthened or shortened by resolution of the shareholders of Majid Al Futtaim Properties.

Majid Al Futtaim Properties' Memorandum of Association provides that Majid Al Futtaim Properties shall be dissolved:

- unless renewed upon the expiry of its term;
- upon fulfilment of the purposes for which it was created;
- upon merger of Majid Al Futtaim Properties into another company;
- if shareholders holding 75 per cent. of Majid Al Futtaim Properties' capital decide in the general assembly to terminate the term of Majid Al Futtaim Properties;
- if all or most of Majid Al Futtaim Properties' assets have been depleted in such a manner that beneficial investment of the remainder of the assets, if any, is impracticable; or
- if Majid Al Futtaim Properties is dissolved pursuant to a court decision.

Majid Al Futtaim Properties' address and telephone number are P.O. Box 60811, Dubai, UAE and +971 (0)4 294 2444, respectively. This is also the address of each member of Majid Al Futtaim Properties' Board and senior executive management.

## **ISSUER**

#### **MAF Global Securities Limited**

c/o Maples Corporate Services Limited P.O. Box 309 Ugland House Grand Cayman KY1-1104 Cayman Islands

## **GUARANTORS**

# Majid Al Futtaim Holding LLC

P.O. Box 91100 Dubai United Arab Emirates

# Majid Al Futtaim Properties LLC

P.O. Box 60811 Dubai United Arab Emirates

# TRUSTEE

## Citibank, N.A., London Branch

Citigroup Centre Canada Square Canary Wharf London E14 5LB United Kingdom

# PRINCIPAL PAYING AGENT AND TRANSFER AGENT

## REGISTRAR

## Citibank, N.A., London Branch

Citigroup Centre Canada Square Canary Wharf London E14 5LB United Kingdom

# Citibank Europe plc

1 North Wall Quay
Dublin 1
Ireland

## **AUDITORS**

To the Issuer and the Guarantors

# **Ernst & Young (Middle East)**

Ground Floor, ICD Brookfield Place Al Mustaqbal Street P.O. Box 9267 Dubai United Arab Emirates

# IRISH LISTING AGENT

# Walkers Listing Services Limited

5<sup>th</sup> Floor, The Exchange George's Dock, IFSC Dublin 1, D01 W3P9 Ireland

# JOINT GLOBAL CO-ORDINATORS

## Citigroup Global Markets Limited

Citigroup Centre Canada Square London E14 5LB United Kingdom

#### **Goldman Sachs International**

Plumtree Court 25 Shoe Lane London EC4A 4AU United Kingdom

# **HSBC** Bank plc

8 Canada Square London E14 5HQ United Kingdom

#### **Standard Chartered Bank**

7<sup>th</sup> Floor Building One, Gate Precinct Dubai International Financial Centre P.O. Box 999 Dubai United Arab Emirates

#### JOINT LEAD MANAGERS

#### Abu Dhabi Commercial Bank PJSC

P.O. Box 939 Abu Dhabi United Arab Emirates

## Citigroup Global Markets Limited

Citigroup Centre Canada Square London E14 5LB United Kingdom

#### **Emirates NBD Bank PJSC**

c/o Emirates NBD Capital Limited ICD Brookfield Place, Level 7 Dubai International Financial Centre P.O. Box 506710 Dubai United Arab Emirates

## First Abu Dhabi Bank PJSC

FAB Building, Khalifa Business Park
Al Qurm District
P.O. Box 6316
Abu Dhabi
United Arab Emirates

#### Goldman Sachs International

Plumtree Court 25 Shoe Lane London EC4A 4AU United Kingdom

# HSBC Bank plc

8 Canada Square London E14 5HQ United Kingdom

# J.P. Morgan Securities plc

25 Bank Street Canary Wharf London E14 5JP United Kingdom

## Mashreqbank psc

Mashreqbank Global Headquarters
Al Umniyati Street
Burj Khalifa Community
P.O. Box 1250
Dubai
United Arab Emirates

## Standard Chartered Bank

7<sup>th</sup> Floor Building One, Gate Precinct Dubai International Financial Centre P.O. Box 999 Dubai United Arab Emirates

## LEGAL ADVISERS

To the Guarantors as to English and UAE law

To the Issuer as to Cayman Islands law

#### Clifford Chance LLP

Level 32
ICD Brookfield Place
Dubai International Financial Centre
P.O. Box 9380
Dubai
United Arab Emirates

## Maples and Calder (Dubai) LLP

Level 14, Burj Daman

Dubai International Financial Centre
P.O. Box 119980

Dubai

United Arab Emirates

To the Joint Lead Managers as to English and UAE law

# **Greenberg Traurig Limited**

Tower 2, Suite 2302
Al Fattan Currency House
Dubai International Financial Centre
Dubai
United Arab Emirates

To the Trustee as to English law

# **Greenberg Traurig Limited**

The Shard, Level 8
32 London Bridge Street
London
SE1 9SG
United Kingdom